

#### Forward-looking statements

This presentation may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements about our future business, operations, capital expenditures, fleet composition, capabilities and results; modeling information, earnings and adjusted earnings growth guidance, expected operating margins, cash flow stability and other financial projections; future dividends, share repurchases and other uses of excess cash; plans, strategies and objectives of our management, including our plans and strategies to grow earnings and our business, our general strategy going forward and our business model; expected actions by us and by third parties, including our customers, competitors and regulators; impact of groundings and the effects thereof; the valuation of our company and its valuation relative to relevant financial indices and internal metrics; assumptions underlying or relating to any of the foregoing, including assumptions regarding factors impacting our business, financial results and industry; and other matters. Our forward-looking statements reflect our views and assumptions on the date of this presentation regarding future events and operating performance. They involve known and unknown risks, uncertainties and other factors, many of which may be beyond our control, that may cause actual results to differ materially from any future results, performance or achievements expressed or implied by the forward-looking statements. These risks, uncertainties and other factors include fluctuations in the demand for our services; fluctuations in worldwide prices of and demand for natural gas and oil; fluctuations in levels of natural gas and oil exploration and development activities; the impact of competition; actions by customers; the risk of reductions in spending on helicopter services by governmental agencies; changes in tax and other laws and regulations; changes in foreign exchange rates and controls; risks associated with international operations; operating risks inherent in our business, including the possibility of declining safety performance; general economic conditions including the capital and credit markets; our ability to obtain financing; the risk of grounding of segments of our fleet for extended periods of time or indefinitely; our ability to re-deploy our aircraft to regions with greater demand; our ability to acquire additional aircraft and dispose of older aircraft through sales into the aftermarket; the possibility that we do not achieve the anticipated benefit of our fleet investment program; availability of employees; political instability, war or acts of terrorism in any of the countries where we operate; and those discussed under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the fiscal year-ended March 31, 2013 and our Quarterly Report on Form 10-Q for the guarter ended September 30, 2013. We do not undertake any obligation, other than as required by law, to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.



# Bristow is the leading provider of helicopter services and is a unique investment in oil field services

Ticker: BRS

477 aircraft in ~20 countries

~3,400 employees

Stock price\*: \$83.81/share

Market cap\*: ~\$3.1 billion

 Rated "Investment Grade" by Standard and Poor's

Quarterly dividend of \$0.25/share Bristow flies crews for oil and gas companies and provides search and rescue (SAR) services for them and governments alike



<sup>\*</sup> Based on 36.7 million fully diluted weighted average shares outstanding for the three months ended 09/30/2013 and stock price as of November 8, 2013.





# TARGET ZERO, our industry leading safety program, creates differentiation and client loyalty

- Safety is our primary core value
- Bristow's 'Target Zero' program is now the leading example emulated industry-wide
- Safety performance accounts for 25% of management incentive compensation
- Flight Safety Foundation (FSF) awarded its 2012
   President's Citation to Bristow Group's Target Zero program

independent - impartial + international

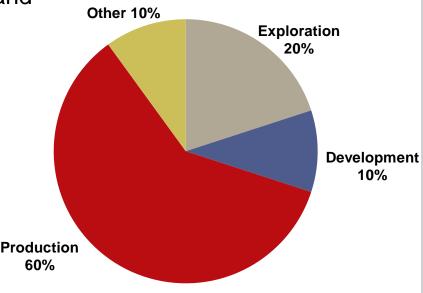
FLIGHT

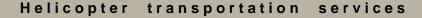


# Bristow services are utilized in every phase of offshore oil and gas growth, especially production

- Largest share of revenues (>60%) relates to oil and gas production, providing stability and growth opportunities
- There are ~ 8,000 offshore production installations worldwide — compared with >600 exploratory drilling rigs
- ~1,700 helicopters are servicing the worldwide oil and gas industry of which Bristow's fleet is approximately one-third
- Bristow revenues are primarily driven by operating expenditures







SEISMIC

**EXPLORATION** 

**DEVELOPMENT** 

PRODUCTION

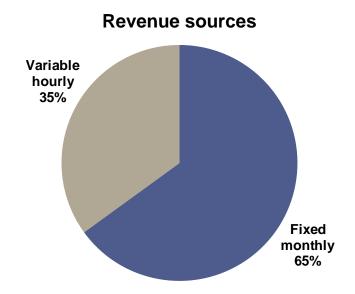
**ABANDONMENT** 

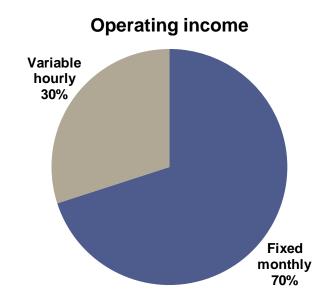




## Bristow's contract structure generates predictable income and cash flow

- Two-tiered contract structure includes both:
  - Fixed monthly standing charge to reserve helicopter capacity
  - Variable fees based on hours flown with fuel pass-through
- Bristow contracts earn 65% of revenue without flying



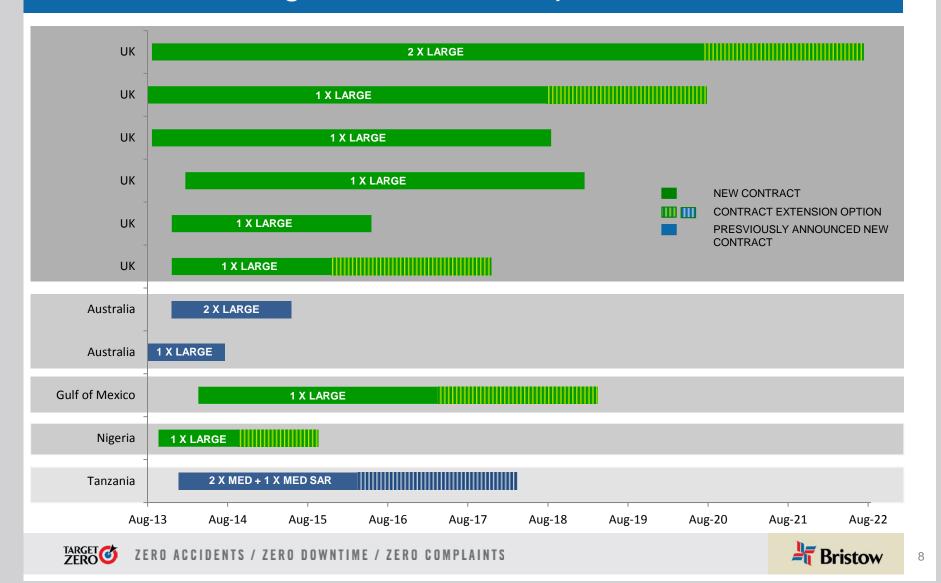


### Super Puma fleet update

- Regulatory approved interim solutions are being implemented, which include aircraft modifications and new maintenance/operating procedures. The new redesigned gear shaft is expected to be available at the earliest in mid-CY14.
- Five of our EC225s returned to full revenue service in Q2 FY14 and we estimate that our remaining EC225 aircraft will be available for return to full revenue service in the second half of FY14.
- Subsequent to the August 2013 AS332 L2 accident in the U.K., Bristow joined Avincis/Bond and CHC in a Joint Operator's Review of Safety to identify and share best practices in the offshore helicopter industry, with a view to significantly enhancing safety.
- Bristow intends to readily and actively participate in the U.K.'s Parliamentary Inquiry on helicopter safety which commenced November 6, 2013.

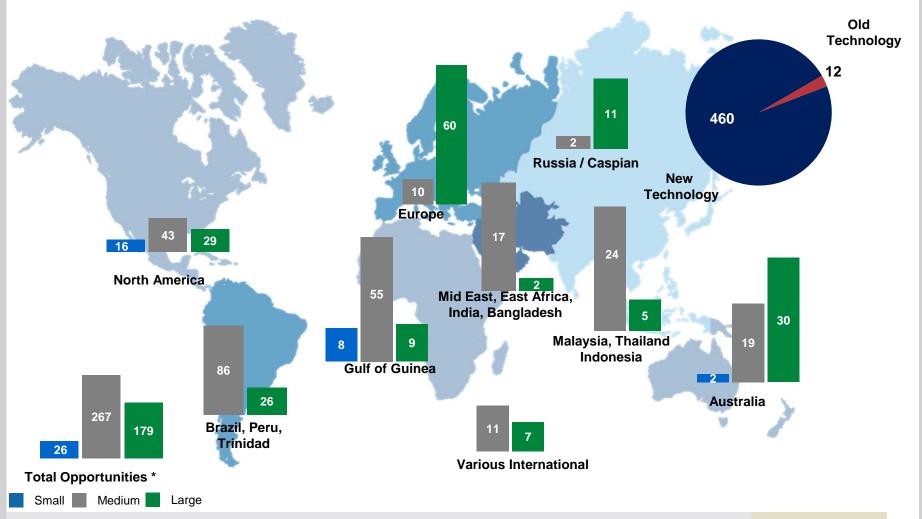


# Additional ~\$850M in new multi-year contracts for medium and large aircraft with improved contract terms



## Opportunity tracker FY14-FY18

472 Bristow growth a/c opportunities identified





# We manage our opportunities through the purchase of 128 a/c options and committed orders

- Bristow uses specific opportunities to create our order book
- Opportunities are condensed to 259 realistic bids
- 83 high probability targets are derived from a view that we have an ~33% bid success rate
- Our order book is then managed primarily using capital efficient a/c options with our original equipment manufacturers

472 aircraft opportunities identified

460 demand for new aircraft

259 realistic bid opportunities

83 high probability targets

63 options

57 orders



# Our value proposition will continue to be based on secular growth, financial safety and balanced return



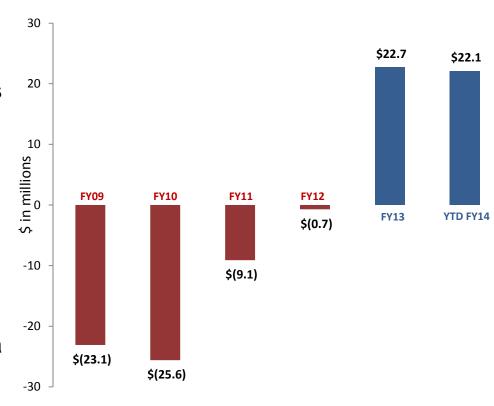
1. Growth not dependent on economic or commodity cycles

3. Capital return through dividends and opportunistic share repurchases

#### Our employees delivered positive BVA in FY13 . . .

- BVA or Bristow Value Added is our primary financial metric
- BVA equals our Gross After Tax Cash Flow minus a capital charge of 10.5% times all assets
- Positive year-over-year change in BVA is driven by:
  - Increased pricing while increasing assets
  - Working capital and lease management strategy
  - Europe, Australia and Canada were key performers yearover-year in FY13

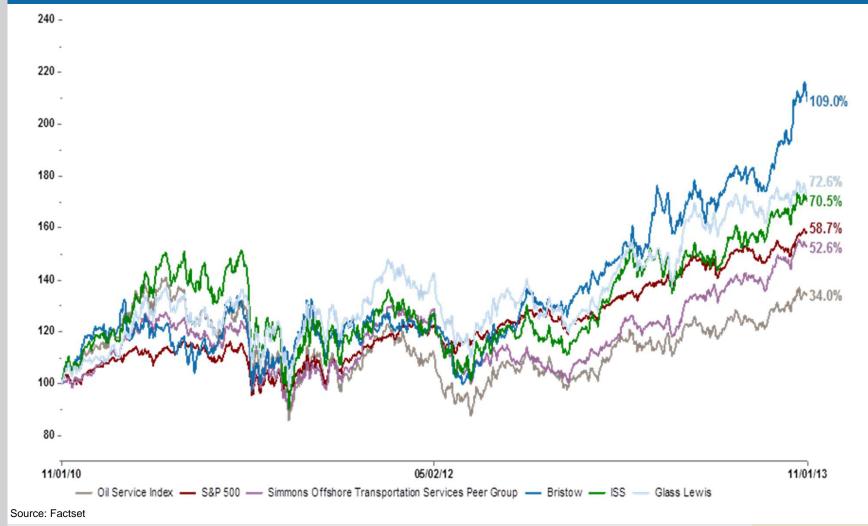
#### Absolute BVA FY09 - YTD FY14



Note: Bristow Value Added (BVA) is calculated by taking Gross Cash Flow less the product of Gross Operating Assets times a capital charge of 10.5%. Example calculation for Q2 FY14 and Q2 FY13 can be found in the appendix hereto.



# . . .with Bristow's three year Total Shareholder Return (TSR) over 100% since adopting BVA

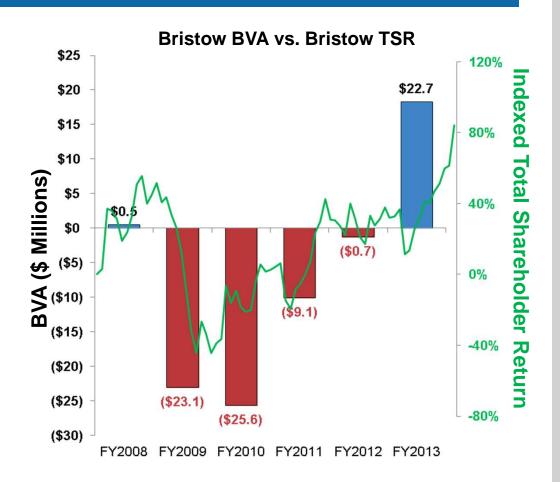




**Bristow** 

# ... which matters because our TSR has been highly correlated to year-over-year improvement in BVA...

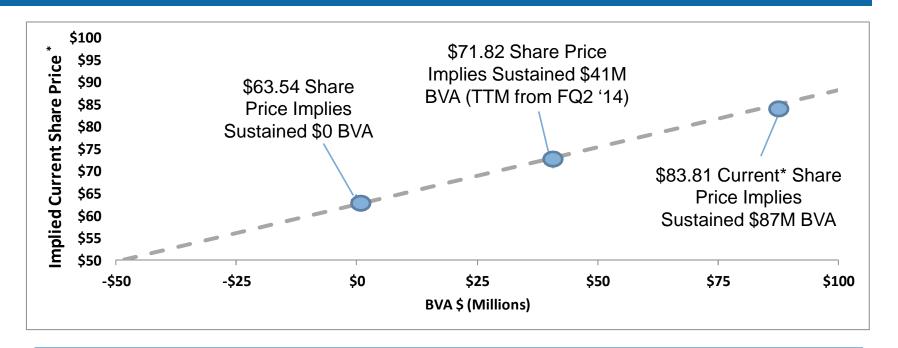
- Overall, BVA shows a much stronger correlation to market trading values and therefore total shareholder return (TSR)
- Correlations are particularly strong for the oil field services sector at an "R Squared" of over 95%\*
- Bristow's year-over-year change in BVA has historically been a leading indicator of TSR



<sup>\*</sup> Based on a study using Capital IQ data as of August 26, 2013. Analyzed the current members of the Oilfield Services Index (OSX) The correlation statistic is derived from a regression of actual enterprise value vs. predicted enterprise value. Predicted enterprise value based on next twelve months (NTM) estimated BVA in perpetuity using a 10.5% required return (NTM BVA\$/10.5%). Similar studies conducted over time have produced consistent results.



## ... And sustained improvements in BVA can deliver even more value . . .



## Using BVA as a valuation methodology, each additional \$1M of sustained future BVA improvement implies \$0.30 increase to the equity value per share

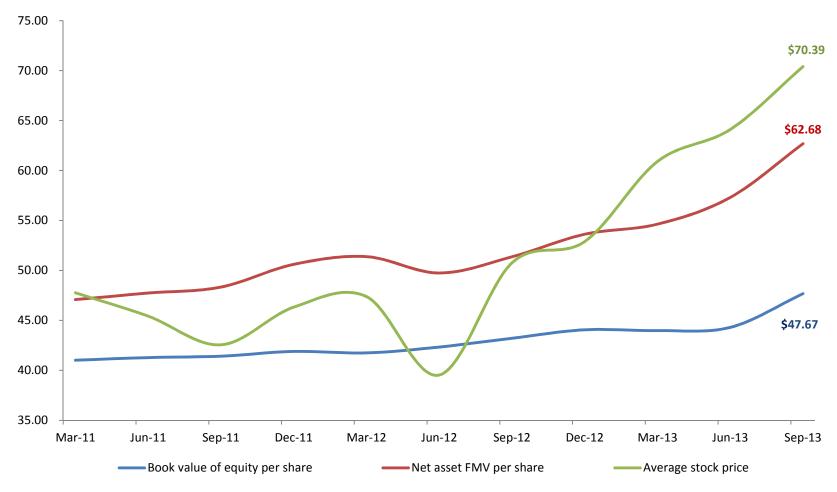
Implied price per share is based on 36M basic shares outstanding. All share prices are current values. Analysis assumes a constant discount rate of 10.5% and ignores potential market factors which may impact the discount rate and share price in the future. The sustained BVA implied by the current share price is not a forecast by the company of BVA for fiscal year 2014 and our actual BVA may differ from BVA implied by the current share price.

\*\$83.81 share price is as of November 8, 2013.



<sup>\*</sup> Notes: Implied enterprise value based on the perpetuity value of sustained annual BVA using a discount rate of 10.5% plus gross operating assets as of September 30, 2013. Implied equity value = implied enterprise value less adjusted net debt. Adjusted net debt includes: book debt (\$831M) + pension (\$127M) + debt related to operating leases (\$349M) + noncontrolling interests (\$8M) – cash (\$314M) – equity investments (excluding Lider) (\$76M).

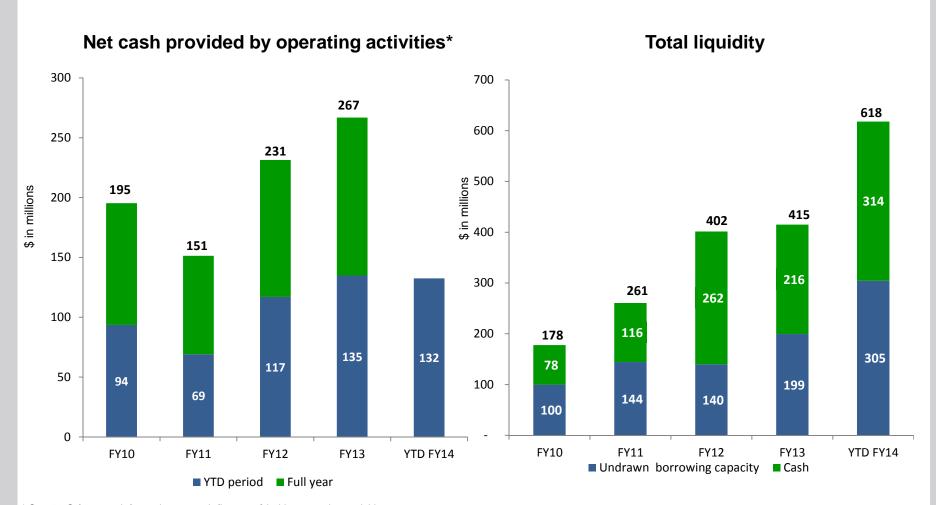
#### ... than the net asset FMV...



Note: The net asset FMV per share does not include our UK SAR aircraft



### ... as there is stronger liquidity for growth ...



<sup>\*</sup> See 10-Q for more information on cash flow provided by operating activities



# ... providing the cash for a balanced return as demonstrated in the past year

## Regular Dividend

- FY12 quarterly dividend initiated at \$0.15/share
- Dividend increased by 33% to \$0.20/share in June 2012 quarter and increased by another 25% to \$0.25/share in August 2013
- Bristow has a 20 30% target payout ratio of forward adjusted EPS

#### Share Repurchase

- Bristow has renewed its \$100 million share repurchase reauthorization
- Value is key to our repurchasing decision with net book value/share and our fleet NAV/share being the guide posts

# Financial highlights: FY14 guidance is increased

 FY14 adjusted EPS guidance increased to \$4.25 - \$4.55, excluding special items and a/c sales. Other specific items include:

LACE (Large AirCraft Equivalent)	~160 - 164
LACE Rate	~ \$8.95 - \$9.25M
G & A expense (all inclusive)	~ \$160 - \$170M
Depreciation expense	~ \$95 - \$100M

Interest expense	~ \$30 - \$35M
Rent expense (a/c only)	~\$85 - \$90M
Tax rate*	~ 21 - 24%
Adj. EPS guidance	\$4.25 - \$4.55

Long term adjusted EPS growth of 10 - 15% combined with a 20 - 30% dividend payout policy reflects management's commitment to deliver a more stable, growing and predictable total return for shareholders

<sup>\*</sup> Assuming FY14 revenue earned in same regions and same mix as in FY13



#### Conclusions

- Safety continues to be our #1 core value as we strive to achieve Target Zero
- Bristow is positioned in the major markets that have high growth for helicopter services required for offshore drilling, production and SAR
- Clients are turning to Bristow as their provider of choice due to our size, global reach, financial strength and operational safety performance
- Confidence in continued revenue growth and excellent cash flow from core business allows us to increase our adjusted EPS guidance in FY14 to \$4.25 - \$4.55
- Investor Day on November 21, 2013 in New York, where we will focus on Líder, our affiliate in Brazil, and prospects for this market

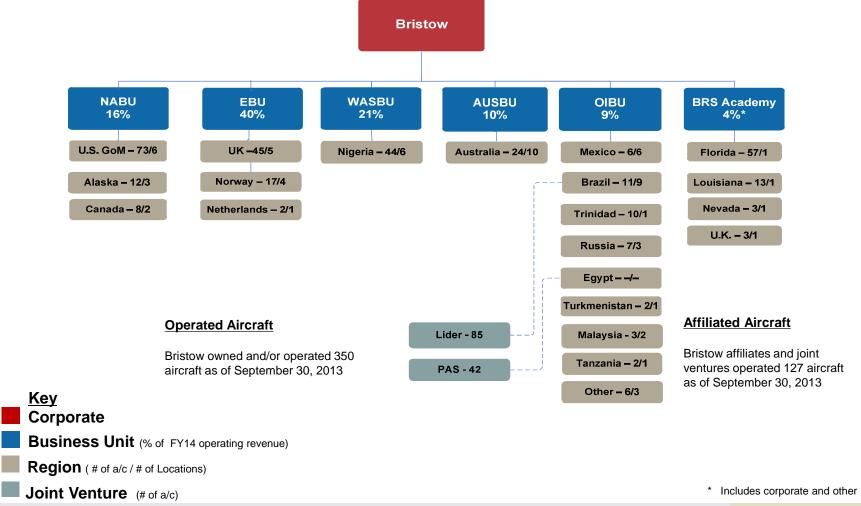


## Appendix





#### Organizational chart - as of September 30, 2013



**Bristow** 

TARGET CONTROL TARGET

#### Aircraft Fleet – Medium and Large as of September 30, 2013

Large capacity 16-25 passengers



Туре	No. of PAX	Engine	Consl	Unconsl	Total	Ordered
Large Helicopters						
AS332 L Super Pu	ma 18	Twin Turbine	20	-	20	-
AW189	16	Twin Turbine	-	-	-	17
EC175	16	Twin Turbine	-	-	-	5
EC225	19	Twin Turbine	20	-	20	3
Mil MI 8	20	Twin Turbine	7	-	7	-
Sikorsky S-61	18	Twin Turbine	2	-	2	=
Sikorsky S-92	19	Twin Turbine	50	7	57	17
		=	99	7	106	42
LACE			99			

**Aircraft** 

Medium capacity 12-16 passengers



AW139	12	Twin Turbine	14	2	16	5
Bell 212	12	Twin Turbine	-	14	14	-
Bell 412	13	Twin Turbine	29	17	46	-
EC155	13	Twin Turbine	1	-	1	-
Sikorsky S-76A/A++	12	Twin Turbine	4	5	9	-
Sikorsky S-76C/C++	12	Twin Turbine	51	34	85	-
Sikorsky S-76D	12	Twin Turbine	-	-	-	10
		<u>-</u>	99	72	171	15

**Next Generation Aircraft** 

**Mature Aircraft** 

**LACE** 47

Fair market value of our owned fleet is ~\$2.0 billion and leased fleet is ~\$750 million

## Aircraft Fleet – Small, Training and Fixed as of September 30, 2013 (continued)

Small capacity 4-7 passengers



Training capacity 2-6 passengers



**Next Generation Aircraft** 

Mature Aircraft

Туре	No. of PAX	Engine	Consl	Unconsl	Total	Ordered
Small Helicopters						
AS350BB	4	Turbine	-	2	2	-
Bell 206B	4	Turbine	1	2	3	-
Bell 206 L Series	6	Turbine	28	6	34	-
Bell 407	6	Turbine	36	-	36	-
BK 117	7	Twin Turbine	2	-	2	-
BO-105	4	Twin Turbine	2	-	2	-
EC135	7	Twin Turbine _	4	3	7	
		-	73	13	86	
LACE			14			

**Aircraft** 

Training I	Helicopters
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AS 355	5	Twin turbine	3	-	3	-
Bell 206B	4	Single Engine	12	-	12	-
Robinson R22	2	Piston	11	-	11	-
Robinson R44	4	Piston	5	-	5	-
Sikorsky 300CB/CBi	2	Piston	44	-	44	-
Fixed Wing		_	1_		1_	
		_	76		76	
		_				
Fixed Wing			3	35	38	-
_						

**TOTAL LACE (Large Aircraft Equivalent)\*** 

160

350

127

<sup>\*</sup> LACE does not include held for sale, training helicopters and fixed wing





57

477

**Total** 

## Operating lease strategy: lowering the cost *and* amount of capital needed to grow

Leased aircraft as of September 30, 2013

	Small	Medium	Large	Total	Leased LACE	<b>Total LACE</b>	% Leased
EBU	-	1	20	21	21	59	35%
WASBU	-	1	-	1	1	21	2%
NABU	1	13	3	17	10	33	29%
<b>AUSBU</b>	2	2	3	7	5	19	24%
OIBU						28	-
Total	3	17	26	46	35	160	22%

- Of the 76 a/c currently leased in our fleet, 46 are commercial (35 LACE) and 30 are training 35 LACE a/c represent approximately 22% of our commercial fleet
- Our goal is for commercial fleet operating leases to account for approximately 30-35% of our LACE

See 10-Q Note 5 "Commitments and contingencies" for more information provided on operating leases



## Consolidated fleet changes and aircraft sales for Q2 FY14

#### Fleet changes

	Q1 FY14	Q2 FY14	YTD
Fleet Count Beginning	351	353	351
Delivered			-
Large	3	2	5
Medium	2	3	5
Total Delivered	5	5	10
Removed			
Sales	(4)	(4)	(8)
Other*	1	(4)	(3)
Total Removed	(3)	(8)	(11)
	353	350	350

#### Held for sale aircraft in consolidated fleet

	Small	Medium	Large	Training	Total
EBU	-	-	-	-	-
WASBU	-	1	-	-	1
NABU	19	-	-	-	19
AUSBU	-	-	-	-	-
OIBU	-	4	-	-	4
Academy				2	2
Total	19	5		2	26

#### \* Includes lease returns and commencements

	# of a/c Sold	_	ash eived*
Q1 FY14	4	\$	2.0
Q2 FY14	4		7.9
Total	8	\$	9.9

<sup>\*</sup> Amounts stated in millions

#### Leased aircraft in consolidated fleet

	Small	Medium	Large	<b>Training</b>	Total
EBU	-	1	20	-	21
WASBU	-	1	-	-	1
NABU	1	13	3	-	17
AUSBU	2	2	3	-	7
OIBU	-	-	-	-	-
Academy				30	30
Total	3	17	26_	30_	76

See 10-Q Note 5 "Commitments and contingencies" for more information provided on operating leases. Additionally, during Q2 FY14 we sold seven aircraft for \$145.6M, which we subsequently leased back.



#### Operating revenue, LACE and LACE Rate by BU

## Operating Revenue, LACE and LACE Rate by BU as of September 30, 2013

	Op revenue <sup>1</sup>	LACE	LACE Rate <sup>2,3</sup>
EBU	\$294	59	\$9.95
WASBU	152	21	14.62
NABU	119	33	7.13
AUSBU	74	19	7.74
OIBU	65	28	4.73
	4		
Total	\$724 <sup>4</sup>	160	\$9.07

<sup>4)</sup> Excludes Bristow Academy



<sup>1) \$</sup> in millions

<sup>2)</sup> LACE Rate is annualized

<sup>3) \$</sup> in millions per LACE

## Historical LACE by BU

	Λ		
L	.A	L	ᆮ

	FY10				FY11					FY12			
_	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
EBU	45	45	45	42	42	43	48	46	44	46	46	45	
WASBU	23	23	24	25	24	24	21	22	23	22	22	22	
NABU	39	36	36	36	39	35	34	29	30	29	30	30	
AUSBU	20	20	22	22	20	23	24	20	19	20	20	19	
OIBU	36	34	34	35	33	33	33	38	39	38	38	34	
Consolidated	163	158	161	160	157	158	159	154	154	154	155	149	

		FY13		FY1	14	
_	Q1	Q2	Q3	Q4	Q1	Q2
EBU	47	45	51	55	57	59
WASBU	22	22	20	21	21	21
NABU	30	31	39	37	37	33
AUSBU	18	17	17	19	19	19
OIBU	32	28	27	27	27	28
Consolidated	147	142	154	158	161	160

### Historical LACE Rate by BU

ΙΔ	CF	Rate	1,2

	FY10				FY11			FY12				
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
EBU	\$8.36	\$8.28	\$8.40	\$8.76	\$8.20	\$8.50	\$7.90	\$8.40	\$9.80	\$9.60	\$9.63	\$10.09
WASBU	9.08	8.81	8.66	8.34	9.70	9.40	10.70	9.90	9.10	10.30	11.17	11.46
NABU	5.05	5.44	5.26	5.23	5.40	6.10	6.00	6.60	5.80	6.30	5.89	5.79
AUSBU	5.38	5.56	5.59	5.67	6.80	6.00	6.00	7.50	8.60	7.10	6.96	7.78
OIBU	3.66	4.09	4.06	3.78	3.90	4.10	4.40	3.90	3.50	3.70	3.78	4.22
Consolidated	6.31	6.52	6.49	6.45	6.70	6.90	6.90	7.10	7.30	7.40	7.43	7.89

		FY	13		FY	<b>′14</b>
	Q1	Q2	Q3	Q4	Q1	Q2
EBU	\$10.60	\$11.03	\$9.74	\$9.13	\$9.63	\$9.95
WASBU	12.35	12.24	13.71	13.28	14.26	14.62
NABU	7.05	7.11	5.84	6.12	6.34	7.13
AUSBU	8.48	9.29	9.55	8.58	8.04	7.74
OIBU	4.22	4.62	4.76	4.94	4.97	4.73
Consolidated	8.55	8.95	8.49	8.35	8.78	9.07

<sup>1) \$</sup> in millions



<sup>2)</sup> LACE Rate is annualized

#### Order and options book as of September 30, 2013

		ORDER BOOK	<b>K</b> *		OPTIONS BOOK			
	Helicopte	r		_			Helicopte	r
#	Class	Delivery Date	Location	Contracted		#	Class	Delivery Date
1	Medium	December 2013	OIBU	1 of 1		3	Medium	December 2014
3	Medium	December 2013	NABU			4	Large	March 2015
3	Large	December 2013	EBU	2 of 3		2	Medium	March 2015
2	Large	December 2013	AUSBU			3	Large	June 2015
1	Large	December 2013	WASBU			3	Medium	June 2015
1	Medium	March 2014	OIBU	1 of 1		3	Large	September 2015
1	Large	March 2014	OIBU			2	Medium	September 2015
1	Large	March 2014	NABU	1 of 1		3	Large	December 2015
3	Medium	June 2014	OIBU	3 of 3		2	Medium	December 2015
1	Large	June 2014	EBU			3	Large	March 2016
1	Large	June 2014	OIBU			1	Medium	March 2016
4	Medium	September 2014	WASBU			3	Large	June 2016
2	Medium	September 2014	OIBU			2	Medium	June 2016
1	Medium	September 2014	NABU			3	Large	September 2016
3	Large	September 2014	EBU	2 of 3		2	Medium	September 2016
1	_	December 2014	EBU	2013		4	Large	December 2016
1	Large	December 2014	AUSBU	1 of 1		2	Medium	December 2016
1	Large			1 01 1		3	Large	March 2017
1	Large	March 2015	EBU			1	Medium	March 2017
1	Large	June 2015	EBU			3	Large	June 2017
1	Large	September 2015	NABU			1	Medium	June 2017
1	Large	December 2015	NABU			3	Large	September 2017
1	Large	March 2016	EBU			1	Medium	September 2017
2	Large	March 2016	NABU			4	Large	December 2017
1	Large	June 2016	NABU			1	Medium	December 2017
1	Large	June 2016	EBU			1	Large	March 2017
39				11 of 39		63		

<sup>\* 22</sup> large a/c on order and 6 large a/c on option are subject to the successful development and certification of the aircraft



## Order and options book as of September 30, 2013 (continued)

#### SAR CONFIGURED ORDER BOOK

	Helicopt	er		
#	Class	Delivery Date	Location	Contracted
1	Large	June 2014	EBU	1 of 1
3	Large	September 2014	EBU	3 of 3
2	Large	December 2014	EBU	2 of 2
4	Large	March 2015	EBU	4 of 4
2	Large	June 2015	EBU	2 of 2
4	Large	September 2015	EBU	4 of 4
2	Large	December 2015	EBU	2 of 2
18				18 of 18

### Adjusted EBITDAR margin\* trend

			2011					201	2	
	Q1	Q2	Q3	Q4	Full Year	Q1	Q2	Q3	Q4	Full Year
EBU	29.8%	31.5%	34.6%	34.4%	32.7%	33.0%	31.4%	30.7%	36.1%	32.9%
WASBU	33.7%	36.9%	35.8%	34.3%	35.2%	29.5%	35.5%	37.2%	36.6%	35.0%
NABU	20.8%	25.8%	15.9%	8.5%	18.5%	14.3%	20.6%	14.8%	19.4%	17.3%
AUSBU	33.2%	26.1%	27.0%	31.1%	29.3%	20.2%	14.4%	23.5%	35.6%	24.3%
OIBU	18.3%	40.2%	37.4%	59.4%	39.3%	48.1%	19.1%	47.8%	42.9%	39.5%
Consolidated	23.8%	27.5%	25.9%	29.6%	26.7%	23.4%	24.0%	27.6%	31.2%	26.6%

			20	014			
	Q1	Q2	Q3	Q4	Full Year	Q1	Q2
EBU	32.2%	34.6%	39.5%	38.3%	36.2%	30.3%	35.3%
WASBU	31.9%	26.5%	35.0%	31.8%	31.5%	31.3%	30.4%
NABU	23.2%	20.7%	29.1%	29.5%	25.7%	29.2%	31.0%
AUSBU	27.0%	28.0%	27.3%	26.0%	27.1%	17.7%	21.0%
OIBU	36.2%	44.2%	55.7%	51.6%	46.6%	67.4%	39.3%
Consolidated	26.3%	26.1%	31.5%	29.4%	28.3%	28.5%	28.7%

<sup>\*</sup> Adjusted EBITDAR excludes special items and asset dispositions and margin is calculated by taking adjusted EBITDAR divided by operating revenue



### Adjusted EBITDAR\* reconciliation

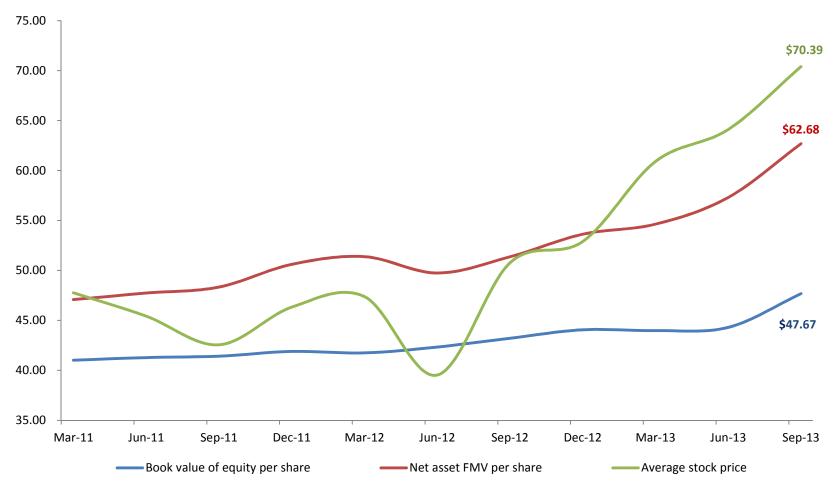
	Fiscal year ended,									
	3/31/2011				3/31/2012					
(\$ in millions)	Q1	Q2	Q3	Q4	Full Year	Q1	Q2	Q3	Q4	Full Year
Net income	\$20.9	\$38.8	\$42.3	\$31.2	\$133.3	\$21.2	2 \$3.0	\$26.5	\$14.6	\$65.2
Income tax expense	8.5	3.3	-11.8	7.1	7.1	6.0	-1.9	7.1	2.4	14.2
Interest expense	11.1	11.5	13.8	9.9	46.2	9.0	9.5	9.8	10.0	38.1
Gain on disposal of assets	-1.7	-1.9	0.0	-5.1	-8.7	-1.4	1.6	2.9	28.6	31.7
Depreciation and amortization	19.3	21.0	21.3	27.7	89.4	22.	7 25.4	22.7	25.3	96.1
Special items	0.0	0.0	-1.2	2.4	1.2	0.0	24.6	0.0	3.4	28.1
Adjusted EBITDA Subtotal	58.1	72.7	64.4	73.3	268.5	58.	62.1	68.9	84.3	273.4
Rental expense	6.6	6.1	8.7	7.7	29.2	9.0	9.1	12.8	15.1	46.0
Adjusted EBITDAR	\$64.7	\$78.8	\$73.1	\$81.1	\$297.7	\$67.	\$71.2	\$81.8	\$99.5	\$319.5

	Fiscal year ended,						
			3/31/2014				
(\$ in millions)	Q1	Q2	Q3	Q4	Full Year	Q1	Q2
Not Server	<b>#</b> 04.0	Φοο 4	<b>000</b> 7	<b>0.40.4</b>	<b>0404 7</b>	#00.0	<b>#</b> 400.0
Net income	\$24.2	\$30.4	\$36.7	\$40.4	\$131.7	\$26.9	\$109.9
Income tax expense	6.2	8.3	7.8	12.7	35.0	7.6	41.1
Interest expense	8.8	8.6	14.7	10.3	42.4	20.4	9.1
Gain on disposal of assets	5.3	1.3	-7.4	-7.2	-8.1	1.7	3.1
Depreciation and amortization	21.4	23.3	24.9	26.7	96.3	22.8	23.9
Special items	2.2	-2.3	14.9	1.9	16.2	0.0	-101.8
Adjusted EBITDA Subtotal	68.0	69.6	91.6	84.8	313.5	79.4	85.2
Rental expense	16.3	15.3	17.6	18.3	67.4	23.1	23.3
Adjusted EBITDAR	\$84.3	\$84.9	\$109.2	\$103.0	\$381.0	\$102.5	\$108.5

<sup>\*</sup> Adjusted EBITDAR excludes special items and asset dispositions



# Bristow stock price reflects improved operational performance and increasing shareholder returns



Note: The net asset FMV per share does not include our UK SAR aircraft



# Net asset fair market value (FMV) per share calculation as of September 30, 2013

(in millions)	
(+) FMV of a/c	\$ 1,896
(+) FMV of leased a/c	753
(+) NBV of PPE w/o a/c	446
(+) Working capital	521
(-) LT debt	(824)
(-) Leased imputed debt	(349)
(-) Pension liability	(127)
Net asset FMV	\$ 2,316
# of common shares	37
Net asset FMV per share	\$ 62.68



## Bristow Value Added (BVA) Sample calculation for Q2 FY14 and Q2 FY13

Bristow Value Added = Gross Cash Flow – (Gross Operating Assets X Capital Charge)

$$BVA = GCF - (GOA X 10.5\%**)$$

**Bristow Value Added calculation for Q2 FY14** 

$$$20.6 = $109.2* - ( $3,376* X 2.625%**)$$

**Bristow Value Added calculation for Q1 FY13** 

$$$2.1 = $78.8* - ( $2,922* X 2.625%**)$$

<sup>\*\*</sup> Quarterly capital charge of 2.625% is based on annual capital charge of 10.5%



Reconciliation for these items follows right after this slide

#### Gross cash flow reconciliation

(in millions)

Gross Cash Flow Reconciliation	Q2 FY13	Q2 FY14
Net Income	29.7	110.6
Depreciation and Amortization	23.3	23.9
Interest Expense	8.6	9.1
Interest Income	(0.3)	(8.0)
Rent	15.3	23.3
Other Income/expense-net	0.2	(1.5)
Gain/loss on Asset Sale	1.3	3.1
Gain on sale of unconsolidated affiliate - net of tax	0.0	(67.9)
Special Items	0.0	2.9
Tax Effect from Special Items	0.3	(1.3)
Earnings (losses) from Unconsolidated Affiliates, Net	(7.0)	(3.1)
Non-controlling Interests	0.8	(0.7)
Gross Cash Flow (before Lider)	72.2	97.6
Gross Cashflow -Lider proportional	6.6	11.6
Gross Cash Flow after Lider	78.8	109.2

#### Adjusted gross operating assets reconciliation

(in millions)

Adjusted Gross Operating Assets Reconciliation	Q2 FY13	Q2 FY14
Total Assets	2,785	3,166
Accumulated Depreciation	464	518
Capitalized Operating Leases	225	373
Cash and Cash Equivalents	(348)	(314)
Investment in Unconsolidated Entities	(215)	(272)
Goodwill	(30)	(30)
Intangibles	(4)	(2)
Assets Held for Sale: Net	(20)	(27)
Assets Held for Sale: Gross	83	56
Adj. for gains & losses on assets sales	120	59
Accounts Payable	(56)	(70)
Accrued Maintenance and Repairs	(19)	(17)
Other Accrued Taxes	(8)	(10)
Accrued Wages, Benefits and Related Taxes	(45)	(49)
Other Accrued Liabilities	(27)	(24)
Income Taxes Payable	(13)	(33)
Deferred Revenue	(13)	(21)
ST Deferred Taxes	(15)	(2)
LT Deferred Taxes	(144)	(155)
Adjusted Gross Operating Assets before Lider	\$2,723	\$3,146
Adjusted Gross Operating Assets-Lider proportional	199	230
Adjusted Gross Operating Assets after Lider	\$2,922	\$3,376

#### **GAAP** reconciliation

		nths Ended nber 30,	Six Months Ended September 30,			
	2013	2012	2013	2012		
	(In th	(In thousands, except per share amounts)				
Adjusted operating income	\$ 59,087	\$ 46,274	\$ 117,752	\$ 93,276		
Loss on disposal of assets	(3,064)	(1,262)	(4,785)	(6,577)		
Special items (i)	(2,088)	2,316	(2,913)	622		
Operating income	\$ 53,935	\$ 47,328	\$ 110,054	\$ 87,321		
Adjusted EBITDAR	\$ 108,508	\$ 84,922	\$ 211,806	\$ 168,727		
Loss on disposal of assets	(3,064)	(1,262)	(4,785)	(6,577)		
Special items (i)	101,836	2,316	101,011	622		
Depreciation and amortization	(23,858)	(23,321)	(46,677)	(44,693)		
Rent expense	(23,314)	(15,282)	(46,375)	(31,556)		
Interest expense	(9,078)	(8,597)	(29,448)	(17,371)		
Provision for income taxes	(41,146)	(8,342)	(48,736)	(17,571) $(14,522)$		
Net income	\$ 109,884	\$ 30,434	\$ 136,796	\$ 54,630		
Net income	\$ 107,86 <del>4</del>	ψ 30, <del>434</del>	\$ 130,790	ψ <i>3</i> 4,030		
Adjusted net income	\$ 46,504	\$ 29,153	\$ 83,544	\$ 58,425		
Loss on disposal of assets (ii)	(2,438)	(990)	(3,780)	(5,196)		
Special items (i) (ii)	66,540	1,505	57,728	101		
Net income attributable to Bristow Group	\$ 110,606	\$ 29,668	\$ 137,492	\$ 53,330		
	<del></del>					
Adjusted diluted earnings per share	\$ 1.27	\$ 0.80	\$ 2.28	\$ 1.60		
Loss on disposal of assets (ii)	(0.07)	(0.03)	(0.10)	(0.14)		
Special items (i) (ii)	1.81	0.04	1.58			
Diluted earnings per share	3.01	0.82	3.75	1.46		

<sup>(</sup>i) See information about special items in 10-Q or earnings release for Q2 FY14

<sup>(</sup>ii) These amounts are presented after applying the appropriate tax effect to each item and dividing by the weighted average shares outstanding during the related period to calculate the earnings per share impact



#### Leverage reconciliation

	Debt	Investment		Capital		Leverage	
<i>a</i>	(a)		(b)	(c) :	= (a) + (b)	(a) / (c)	
(in millions) As of September 30, 2013	\$ 831.1	\$	1,760.5	\$	2,591.6	32.1%	
Adjust for:							
Unfunded Pension Liability	127.3				127.3		
NPV of Lease Obligations	348.9				348.9		
Letters of credit	2.4				2.4		
<u>Adjusted</u>	\$ 1,309.6	(d) \$	1,760.5	\$	3,070.1	42.7%	

#### Calculation of debt to adjusted EBITDAR multiple

TTM Adjusted EBITDAR\*:

FY 2014 \$ 424.0 (e)

= (d) / (e) 3.09:1

<sup>\*</sup>Adjusted EBITDAR excludes gains and losses on dispositions of assets



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