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## **Cummins Announces Ed Pence and Dave Crompton to Assume New Leadership Roles in the Cummins Engine Business**

COLUMBUS, Ind.--(BUSINESS WIRE)-- Cummins Inc. (NYSE: CMI), today announced the appointment of two long time Cummins Engine Business leaders to run key business operations within the Engine Business.

Effective Feb. 1, Ed Pence will lead the Cummins High Horsepower Business and Dave Crompton will lead the Heavy Duty, MidRange and Light Duty Worldwide Product Businesses which are being combined into one single global operating entity within the Engine Business. Pence will be replacing Mark Levett who will take on a new role at Cummins as Vice President of Corporate Responsibility and Community Relations and Chief Executive Officer of the Cummins Foundation.

"The High Horsepower Business is one of our fastest growing and profitable businesses and it is crucial to our Engine Business' future, and because of that, the next leader must be a capable leader with proven results," said Rich Freeland, President of the Engine Business and Vice President of Cummins Inc. "Ed Pence has a long history of delivering excellent results and has demonstrated over the years the strong ability to successfully work with existing and new customers to drive this crucial business forward into the future."

Pence joined Cummins in 1981 in Purchasing and has held a variety of key positions, working with On and Off-Highway OEM's and end use customers, including several years in the Australian Mining, Marine and Power Generation markets. Since 2005, he has served as the Vice President and General Manager-- Heavy Duty Engine Business. Pence's strong leadership helped drive the Heavy Duty Engine Business strategy and product plan to position Cummins for significant global growth in new market segments with fit-for-market technologies.

Also effective Feb. 1, Crompton will assume leadership of the Heavy Duty, MidRange and Light Duty Worldwide Product Businesses, which are being combined to create better alignment with global partners, the industry in general, and to best meet the needs of customers and other stakeholders.

"Dave Crompton is an experienced leader with the proven capability to not only operate

large complex businesses, but also drive transformative change and accelerate growth,” Freeland said. “He has done an outstanding job leading teams to success and will be a major driver in leading the team to success into the future.”

In his seven years as Vice President and General Manager for MidRange, Crompton led the business through the highest investment cycle in new products and capacity expansion and also established new business segments and several new partnerships for Cummins. Crompton has been with Cummins for 25 years and has worked in the Engine Business for nearly his entire career. He has held functional roles in Sales and Marketing, Strategy and Planning, and Supply Chain Management. Crompton has also served as a General Manager for many core market segments within Cummins such as Komatsu, the Chrysler business and other key segments.

“With the strong leadership of Ed Pence and Dave Crompton in their new roles, along with the talented and committed global employees that comprise the Cummins Engine business, I am confident of our long term success,” Freeland said.

### **About Cummins**

Cummins Inc., a global power leader, is a corporation of complementary business units that design, manufacture, distribute and service engines and related technologies, including fuel systems, controls, air handling, filtration, emission solutions and electrical power generation systems. Headquartered in Columbus, Indiana, (USA) Cummins employs approximately 44,000 people worldwide and serves customers in approximately 190 countries and territories through a network of more than 600 company-owned and independent distributor locations and approximately 6,500 dealer locations. Cummins earned \$1.85 billion on sales of \$18.0 billion in 2011. Press releases can be found on the Web at [www.cummins.com](http://www.cummins.com).

Cummins Inc.

Jon Mills, Director - External Communications, 317-658-4540

[jon.mills@cummins.com](mailto:jon.mills@cummins.com)

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