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# **Today's Agenda**

- 1 Business Overview
- **2** Key Investment Highlights
- 3 Historical Financials
- 4 Appendix



## **Executive Summary**

### **Background**

- Ardagh Metal Packaging ("AMP" or the "Company") is a **leading global producer of sustainable beverage cans**, operating 23 production facilities across 9 countries and holding a **#2**<sup>(1)</sup> **market position in Europe**<sup>(2)</sup> **and #3**<sup>(1)</sup> **in North America and Brazil** 
  - The Company has a **well-invested global and agile platform**, **located close to customers' plants** between 2021 and 2024, AMP has **invested \$1.8bn**<sup>(3)</sup> **in growth investment**, **focusing on expanding capacity**, reinforcing its position as a key partner to major beverage brands worldwide
- AMP operates in the large, growing and resilient beverage can market, which is characterized by stable demand, customer stickiness and growing emphasis on sustainability. The beverage can industry also benefits from long-term structural growth drivers such as share gain from other substrates and beverage innovation
- The Company has a **strong financial profile**, reporting **~\$5.3bn in revenue and \$737m in Adjusted EBITDA for LTM Sep-25**, with robust **cash conversion of ~83%**<sup>(4)</sup>
  - This performance has been supported by the Company's strong market positions, a resilient revenue exposure to non-cyclical end markets, operating cost discipline and contractually agreed input cost pass-through mechanisms

- (1) Company estimates
- Excluding Russia, where AMP has no presence.
- (3) Includes growth investment lease additions.
- (4) Cash conversion defined as (Adjusted EBITDA Maintenance Capex) / Adjusted EBITDA.



## Ardagh Metal Packaging (AMP) is a Leading Global Beverage Can Producer

#### Leading Beverage Can Producer...



Top 2 / 3 **market leadership** position in Europe<sup>(1)</sup>, North America and Brazil



Sustainability advantages support growth, with **highly recyclable products**, validated by an **EcoVadis Platinum**<sup>(2)</sup> rating



**Resilient sector** with strong secular tailwinds and consistent volume growth



High share of specialty can as % of total volume

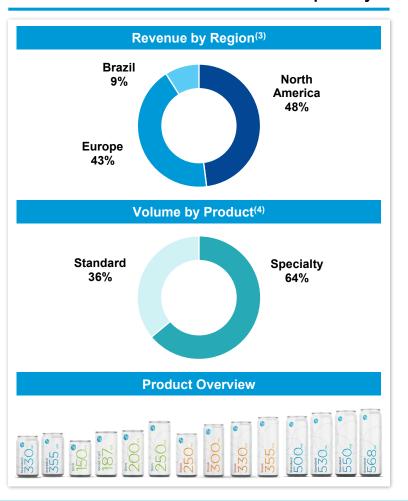


Multi-year contracts with embedded input cost pass-through mechanisms



Well-invested and agile platform

#### ...With Global Presence and Focus on Specialty...



#### ...And a Compelling Financial Profile



\$5.3bn

LTM Q3 2025 Revenue



\$737m

LTM Q3 2025 Adjusted EBITDA



3%

LTM Q3 2025 Volume Growth (YoY)



83%

LTM Q3 2025 Cash Conversion(5)



~\$1.8bn

Growth Investment<sup>(6)</sup> between 2021 and 2024



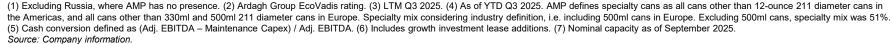
23 Production Facilities

in 9 Countries



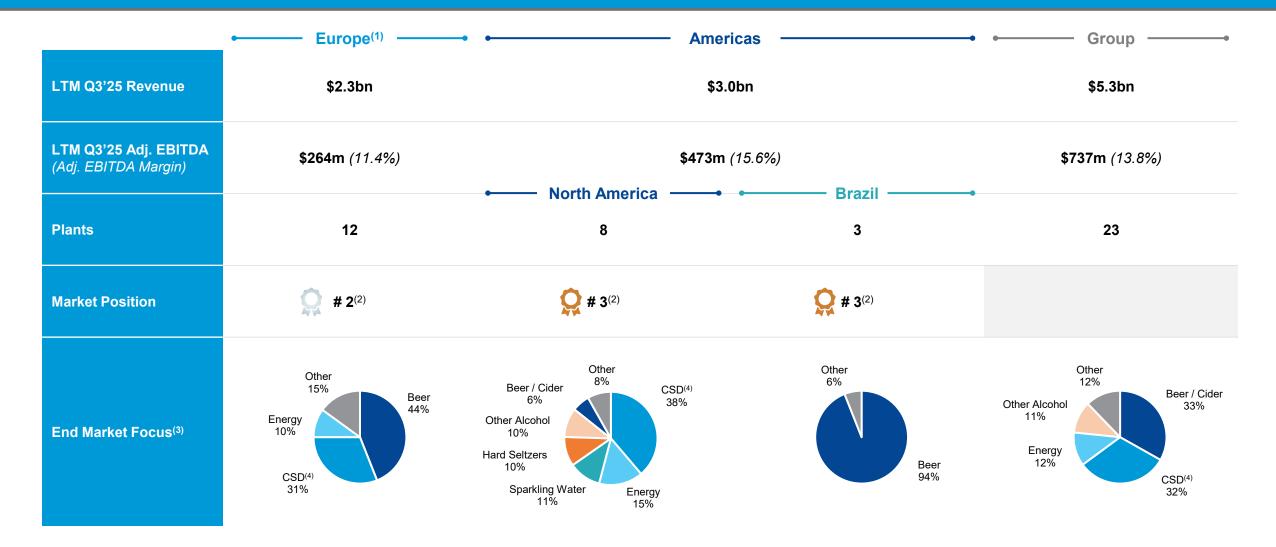
~50bn

Beverage Can Capacity<sup>(7)</sup>





# #2 Supplier of Aluminium Beverage Cans in Europe<sup>(1)</sup> and #3 in North America and Brazil



<sup>(1)</sup> Excluding Russia, where AMP has no presence. (2) Company estimates.

<sup>(3)</sup> Based on YTD Q3 2025 volumes. (4) Carbonated soft drinks. Source: Company information, Management estimates.



## **AMP Presents a Compelling Story**

- 1 Leading pure-play beverage can player with well-established market positions
- (2) Resilient beverage can sector serving stable end markets, benefitting from structural tailwinds
- Leadership in sustainability, securing the future with infinitely recyclable products
- Long-term partner to blue-chip customers and globally renowned brands under multi-year cost pass-through contracts
- Leading design and innovation capabilities, positioned at the forefront of evolving market dynamics
- Well invested platform through significant growth investments over the last several years, creating competitive moats and paving the way for organic growth
- Attractive financial profile and robust cash flow generation
- Highly experienced management team with a strong track record of operational excellence

## 1 Leading Pure-play Beverage Can Player with Well-established Market Positions

#### AMP is a Leading Player in a Large and Consolidated Market with Strong Market Positioning

x% Share of LTM Q3 2025 revenue



Europe<sup>(1)</sup>





North America



Brazil

9%

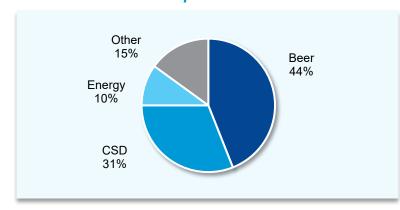
#### AMP's Market Position(2)

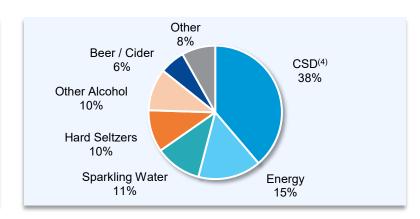


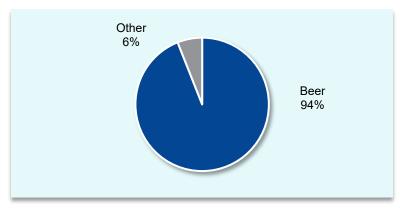




#### AMP's End Market Exposure<sup>(3)</sup>







<sup>(3)</sup> Based on YTD Q3 2025 volumes. (4) Carbonated Soft Drinks. Source: Company information, Management estimates.

# Resilient Beverage Can Sector Serving Stable End Markets, Benefitting From 2 Structural Tailwinds

#### Large, Growing and Resilient Beverage Can Market

x% Share of LTM Q3 2025 revenue



Europe<sup>(1)</sup>





**North America** 





**Brazil** 



Long-term Market CAGR<sup>(2)</sup>

LSD / MSD%

LSD%

MSD%

#### **Growth Drivers for AMP**

- Market shift from glass and PET to aluminum beverage cans driven by sustainability and beverage can's cost competitiveness
- ✓ Low can penetration rate in Europe
- ✓ Further investment in existing plant footprint

- Market shift from glass and PET to aluminum beverage cans driven by sustainability and beverage can's cost competitiveness
- High rate of innovation being launched in beverage cans
- ✓ Higher exposure to fast growing categories

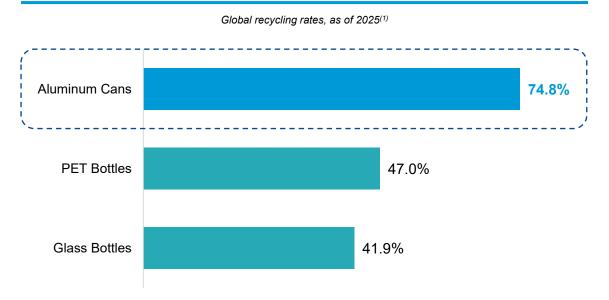
- Market shift from two-way glass packaging to one-way packaging, especially aluminum beverage cans
- ✓ Good mix of global and regional customers
- ✓ Higher specialty mix
- ✓ Growth into existing footprint

<sup>1)</sup> Excluding Russia, where AMP has no presence.

<sup>2)</sup> Company estimates.

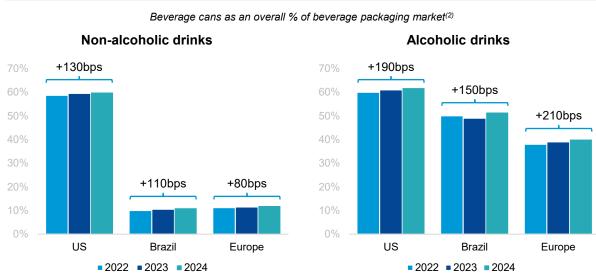
# 3 Leadership in Sustainability, Securing the Future with Infinitely Recyclable Products

#### Beverage Cans Have the Highest Recycling Rate...



- ✓ Aluminum beverage cans have the highest global recycling rate
- ✓ Customers are committed to environmental targets and decarbonization

#### ...and Are Gaining Market Share...



#### ...with AMP's Sustainability Leadership, Well Recognized



Awarded a Platinum rating<sup>(3)</sup> by EcoVadis for Sustainability

B ratings for Climate Change and Water Management, and an A rating for Supplier Engagement from global not-for-profit CDP

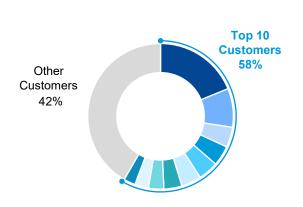
Increased use of beverage cans enables AMP's customers to achieve their decarbonization targets, supporting market resilience

- 1) Eunomia 2025 market study.
- 2) Based on NielsenIQ data
- (3) Ardagh Group EcoVadis rating.

# Long-term Partner to Blue-chip Customers and Globally Renowned Brands Under 4 Multi-year Cost Pass-through Contracts

#### **Attractive and Diverse Customer Base**

(Share of 2024 global volumes)



More than **two decades** of **entrenched relationship** with AMP's **#1 customer** 

Several customers in Top 10 with >10 year-relationships, indicating high customer stickiness and continuous renewals

>80% of revenue backed by multi-year supply agreements, ranging from 2 to 7 years in duration and generally providing for pass-through of metal price fluctuations as well as a mechanism for the recovery of non-metal input cost inflation

#### **Key Attributes**

- ✓ Attractive mix of long-term relationships and new customers and brands
- ✓ Strong contractual relationships, typically 3-4 years, with high renewal rates
- ✓ Embedded cost pass-through protects from fluctuations in input prices
- ✓ Ability to provide standard and numerous specialty formats
- ✓ Close to fillers able to serve global, regional and emerging brands in key geographies
- ✓ Well invested operational capabilities to meet client supply requirements
- ✓ Leading design and innovation capabilities

AMP's long-term contractual customer relationships, supported by leading operational capabilities and embedded cost pass-through, drive resilient profitability



# Leading Design and Innovation Capabilities, Positioned at the Forefront of Evolving Market Dynamics

Quality Beverage Can Solutions<sup>(1)</sup> ...

...With Leading Design and Innovation Capabilities...

**Major Innovation Projects** 

...Positioned For Latest Trends

#### **Standard**



### Matte Impact

Visual and sensory enhancement drawing customer's eye at point of sale

## Thermo Impact

Enhances design opportunities and facilitates interaction with consumers at point of sale

#### Nitro Beverage Can

Unique tab-opening sound, distinctive, cascading pour, creamy foam and enhanced texture and mouth feel





## Specialty



#### **Embossed Feel**

Highlights key details in overall design allowing product to standout at point of sale

#### **Digital Printing**

Ink-to-can printing
technique eliminates
need for wasteful
plastic stickers with no
minimum order
quantities

#### **Variable Print**

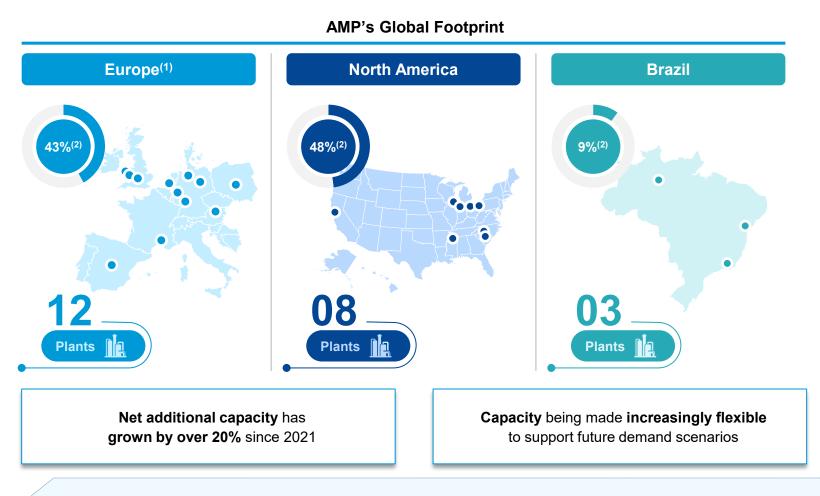
Allows brands to easily adapt to time-sensitive events and enabling unique collectable programs

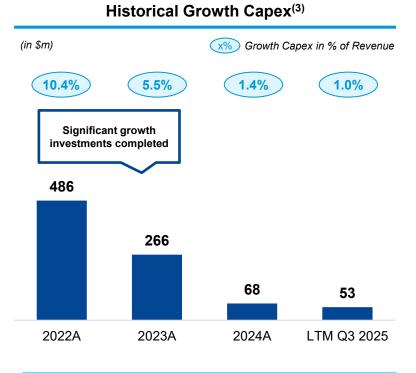




Ideally positioned to benefit from premiumization and customization trends while catering to high growth categories

# Well Invested Platform through Significant Growth Investments over the last Several 6 Years, Creating Competitive Moats and Paving the Way for Organic Growth





Primarily investments within existing facilities, with attractive payback

Agile manufacturing footprint with well invested facilities and proximity to customers filling lines

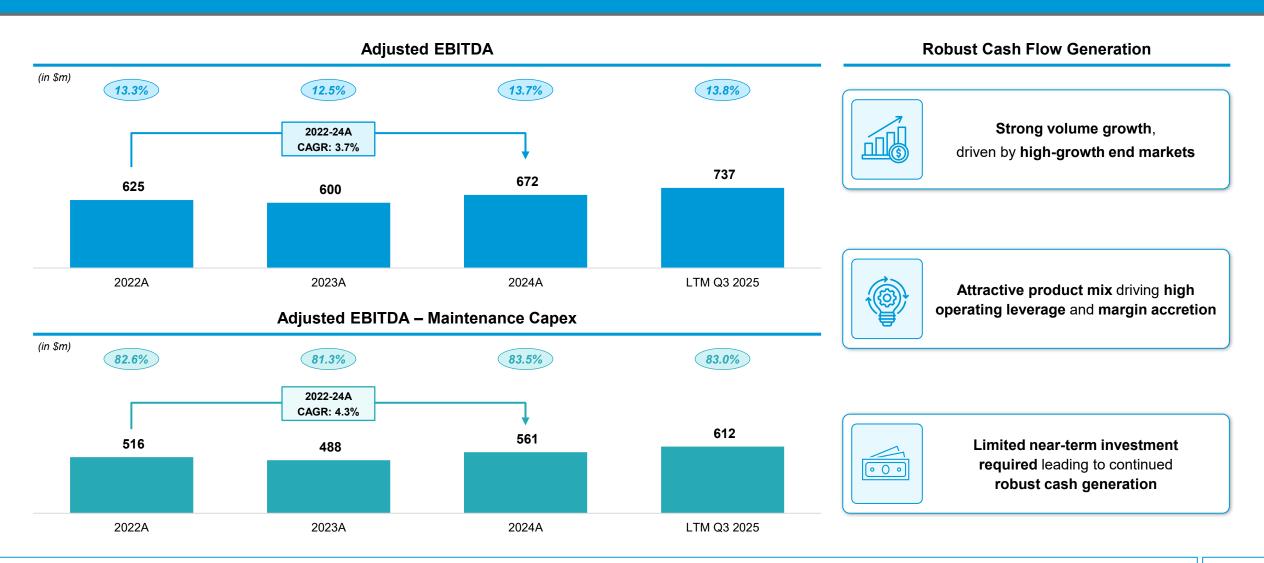
Manufacturing Plants

Excluding Russia, where AMP has no presence.

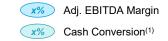
Share of revenue as of LTM Q3 2025.

Excluding 2021A and growth investment lease additions. Source: Company information.

## 7 Attractive Financial Profile and Robust Cash Flow Generation



<sup>(1)</sup> Cash conversion defined as (Adj. EBITDA – Maintenance Capex) / Adj. EBITDA. Source: Company information.



# Highly Experienced Management Team with a Strong Track Record of Operational **8** Excellence

#### **Best-in-class and Experienced Management Team**



**Oliver Graham** CEO



**Stefan Schellinger CFO** 



Vincent Lefèvre CEO - Europe



**Jens Irion** CEO - North America



**Jorge Bannitz** CEO – Brazil



REXAM BCG







**TRIVIUM** 



**TRIVIUM** BCG



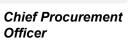




**Liam Cairns Chief Operations** Officer



Willie Frick





Til Ruhnke

Chief Sustainability, Strategy & Transformation Officer



**Alex Obel** 

Chief Information Officer



**Heike Sroka** 

















ArdaghMetalPackaging M



ArdaghMetalPackaging M





#### **Proven Track Record of Achievements**

**Resilient financial** performance in a challenging environment

Recent investments to expand capacity and support future demand

Increased focus on operational excellence and cost efficiency

Successful in winning blue-chip and high-growth customers

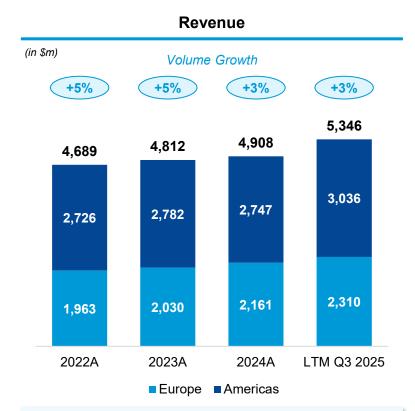
Years of industry experience

**Continuous commitment** to innovation and sustainability



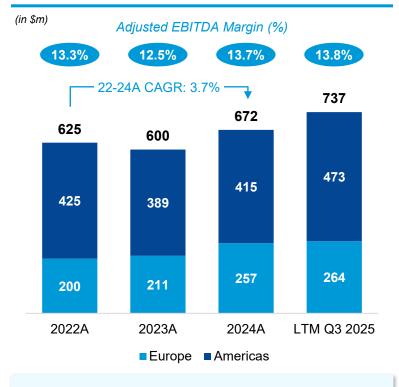


## **Historical Financials**



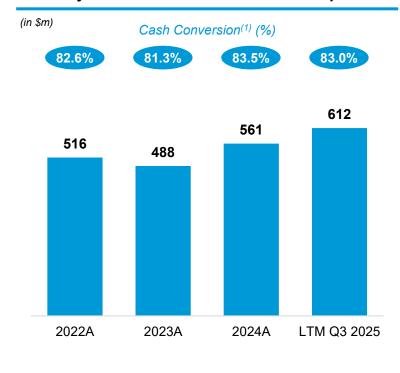
- ✓ Resilient global volume growth with 2022-24 volume CAGR of +4%
- ✓ AMP benefitted from overall market growth supported by shift in the packaging mix, greater exposure to fast-growing categories, and beverage innovation

#### Adjusted EBITDA



- ✓ Adjusted EBITDA CAGR of +3.7% over 2022-24A with margin expanding 0.5 p.p. in LTM Q3 2025 vs. 2022A
- ✓ LTM Q3 2025 Adjusted EBITDA up 12.3% YoY driven by volume growth, favorable category mix, and lower overhead and operational costs

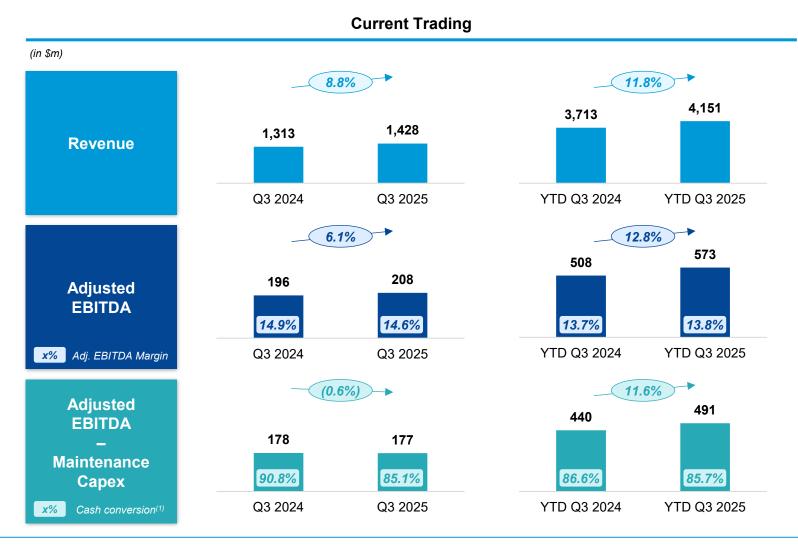
#### **Adjusted EBITDA – Maintenance Capex**



- ✓ **Solid cash conversion** above 80% with limited structural maintenance capex (\$110-125m per year historically)
- Near-term growth projects to be focused on flexibility enhancements and potential line additions in existing facilities in Europe, if demand permits

<sup>(1)</sup> Cash conversion defined as (Adj. EBITDA – Maintenance Capex) / Adj. EBITDA. Source: Company information.

## **Current Trading Update – High Visibility on 2025 Performance**



#### Commentary

- Q3 2025 revenue of \$1.4bn, up 8.8% YoY, and YTD Q3 2025 of \$4.2bn, up 11.8% YoY, mainly driven by:
  - Strong volume growth in Europe supported by strength in soft and energy drinks and other smaller categories, slightly offset by softness in beer
  - Strong volume growth in North America reflecting exposure to attractive and growing customers and product categories
  - Partly offset by a softness in Brazil
- ✓ Q3 2025 Adj. EBITDA of \$208m, up 6.1% YoY, and YTD Q3 2025 of \$573m, up 12.8% YoY, mainly driven by volume growth, favorable mix, lower operational and overhead costs, and currency effects
  - 3 successive upgrades to AMP's Adj. EBITDA guidance in 2025
- ✓ Q3 2025 Adj. EBITDA Maintenance Capex of \$177m, down (0.6%) YoY, and YTD Q3 2025 of \$491m, up 11.6% YoY, driven by higher Adj. EBITDA
  - Maintenance Capex of ~\$110-125m per year historically



<sup>(1)</sup> Cash conversion defined as (Adj. EBITDA – Maintenance Capex) / Adj. EBITDA. Source: Company information.

## **Historical Cash Flow Statement**

\$m	2022A	2023A	2024A	LTM Q3 2025	22A-24A CAGR
Adj. EBITDA	625	600	672	737	3.7%
Maintenance Capex	(109)	(112)	(111)	(125)	
% of Revenue	2.3%	2.3%	2.3%	2.3%	
Movement in NWC	(202)	270	40	(4)	
Lease Payments	(59)	(78)	(97)	(110)	
Exceptional Restructuring Costs	-	-	(23)	(3)	
Adj. Operating Cash Flow	255	680	481	495	37.3%
Net Interest	(123)	(174)	(189)	(195)	
Settlement of FX Derivatives	41	(10)	8	(27)	
Income Tax	(35)	(14)	(28)	(29)	
Adj. Free Cash Flow pre-Growth Capex	138	482	272	244	40.4%
Growth Capex	(486)	(266)	(68)	(53)	
% of Revenue	10.4%	5.5%	1.4%	1.0%	
Adj. Free Cash Flow post-Growth Capex	(348)	216	204	191	n/a

#### Commentary

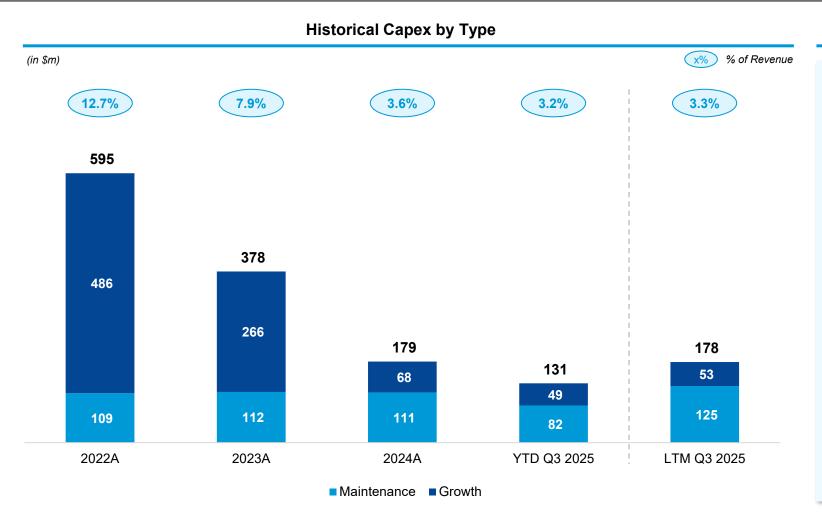
- ✓ AMP's ~\$1.8bn<sup>(1)</sup> growth investment cycle between 2021 and 2024 addresses strong global demand by customers for beverage cans, and bringing total capacity to ~50bn<sup>(2)</sup>
- ✓ Maintenance capex stable at 2.3% of revenue historically, or ~\$110-125m per year
- ✓ Limited investment in net working capital
- ✓ Adj. Operating Cash Flow increased since 2022, reflecting a 37.3% 2022-24 CAGR
- ✓ Adj. Free Cash Flow pre-Growth Capex increased since 2022, reflecting a 40.4% 2022-24 CAGR
- ✓ Growth Capex decreased to 1.0% of revenue in LTM Q3 2025 from 10.4% of revenue in 2022
- ✓ Adj. Free Cash Flow post-Growth Capex increased in LTM Q3 2025 compared to 2022, mainly driven by higher Adj. EBITDA and lower growth capex



<sup>(1)</sup> Includes growth investment lease additions.

<sup>(2)</sup> Nominal capacity as of September 2025. Source: Company information.

# **Historical Capex Overview**



#### Commentary

- ✓ Cumulative capex amounted to ~\$1.3bn over the period between 2022A and YTD Q3 2025
  - \$869m (68%) is attributable to AMP's growth investment program, and \$414m (32%) to maintenance capex
- √ 2024A capex decreased by \$199m YoY, and remained relatively stable in LTM Q3 2025, mainly driven by completion of AMP's growth investment program both in the Americas and Europe
- ✓ Significant growth investment has expanded beverage can capacity to ~50bn<sup>(1)</sup>

## **Delivering on Our Story**

Leading pure-play beverage can player with well-established market positions Resilient beverage can sector serving stable end markets, benefitting from structural tailwinds Leadership in sustainability, securing the future with infinitely recyclable products Long-term partner to blue-chip customers and globally renowned brands under multi-year cost pass-through contracts Leading design and innovation capabilities, positioned at the forefront of evolving market dynamics Well invested platform through significant growth investments over the last several years, creating competitive moats and paving the way for organic growth Attractive financial profile and robust cash flow generation

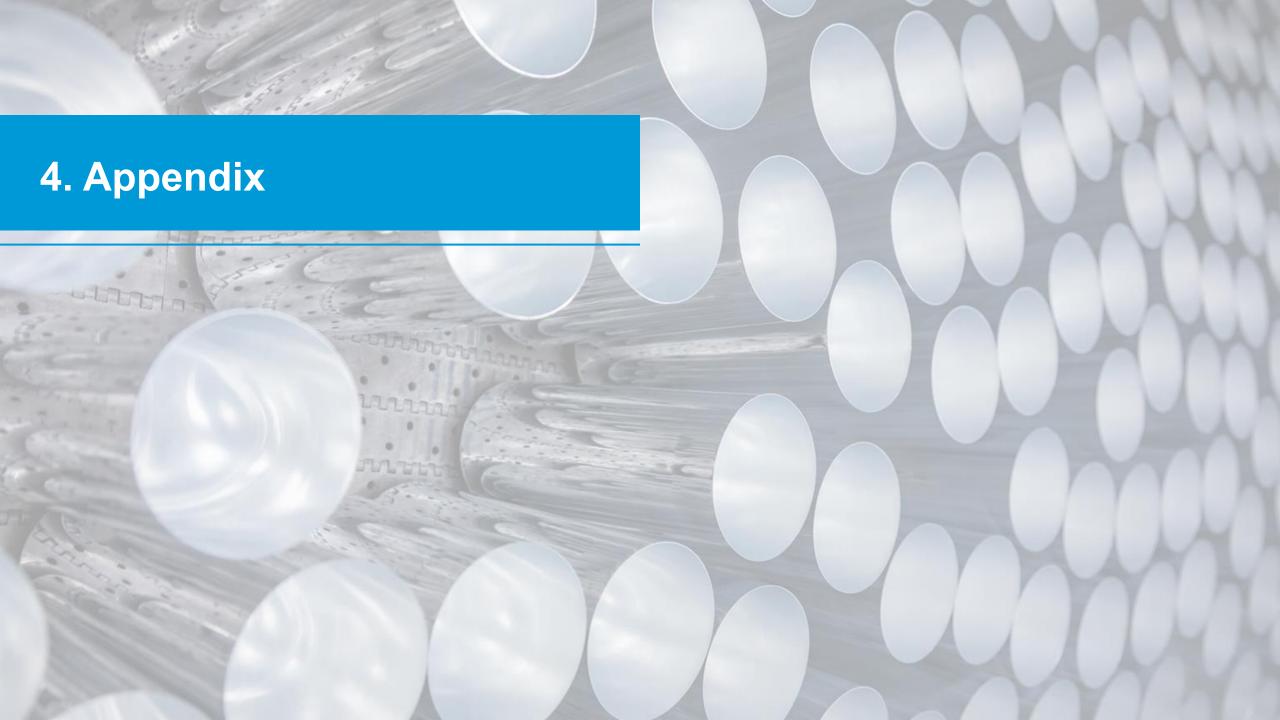
#### **Key Takeaways**

- √ #2 supplier of aluminum beverage cans in Europe<sup>(1)</sup>
  and #3 in North America and Brazil
- ✓ Structural tailwinds from increasing demand for customized beverage cans as brands seek to differentiate and engage customers
- Market shift from glass and PET to aluminum in developed markets driven by sustainability and beverage can's cost competitiveness
- ✓ Strong customer base, spanning well-established global and regional customers
- ✓ Well positioned to capture evolving needs in fast-growing end markets such as Energy drinks
- ✓ Deployed \$1.8bn<sup>(2)</sup> of growth investment between 2021 and 2024
- ✓ Historical cash conversion rate<sup>(3)</sup> of over 80% from 2022 to LTM Q3 2025

Excluding Russia, where AMP has no presence.

<sup>(2)</sup> Includes growth investment lease additions.

<sup>(3)</sup> Cash conversion defined as (Adj. EBITDA – Maintenance Capex) / Adj. EBITDA. Source: Company information.



## AMP's Green Financing Framework & Second-Party Opinion

#### **Green Financing Framework**

#### The Framework:

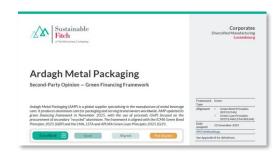
- Assists AMP in financing initiatives that enable a low carbon footprint of our products
- Is structured to support AMP's expenditures related to manufacturing of sustainable packaging, in particular the procurement of secondary recycled aluminum for beverage cans and can ends
- Is aligned with the most recent market best practices outlined by the ICMA's GPB and APLMA/LMA/LSTA's GLP
- May be utilized for multiple transactions, referred to as Green Financing Instruments which include green bonds, green loans, green hybrid bonds and green private placements



#### **Second-Party Opinion by Sustainable Fitch**

#### **Pre-Issuance second-party opinion**

 AMP has retained Sustainable Fitch to provide a Second Party opinion on AMP's Green Financing Framework, to confirm alignment with the ICMA Green Bond Principles (June 2025) and the APLMA, LMA and LSTA (March 2025) Green Loan Principles



- AMP's framework has been rated "excellent" by Sustainable Fitch
- The Second Party Opinion is available at <a href="https://www.ardaghmetalpackaging.com/esg/">https://www.ardaghmetalpackaging.com/esg/</a>

#### Post Issuance external verification on reporting

• AMP will request on an external review report on the allocation and impact of the Green Financing Instrument proceeds to eligible projects, provided by its external reviewer

## **Core Components of Green Financing Framework**

#### **Use of Proceeds**



Eligible Green Expenditure Category: Eco-Efficient and/or Circular Economy Adapted Products, Production Technologies and Processes



Eligibility Criteria: Expenditures related to manufacturing of sustainable packaging such as procurement of secondary recycled aluminium for the manufacturing of beverage cans and can ends

%

Green Financing Instruments will be used to finance or refinance, in whole or in part, existing and/or future Eligible Green Expenditures



Refinancing: Only Eligible Expenditures made for refinancing in the 24 months prior to a Green Financing Instrument's issuance, and for expenditure in the 24 months period after such issuance can be included as Eligible Green Expenditures

#### **Project Evaluation and Selection Process**

- ✓ AMP's Board Sustainability Committee oversees expenditure selection and ensures alignment with eligibility criteria and sustainability policies
- ✓ Committee includes senior executives and non-executive directors, with authority to consult other relevant staff.
- ✓ The Committee checks proposals against eligibility and exclusion criteria<sup>(1)</sup>, including potential controversies
- ✓ Projects are reviewed yearly; non-compliant ones are replaced

#### **Management of Proceeds**

- ✓ Net proceeds are tracked and allocated for Eligible Expenditures made for refinancing in the 24 months prior to the issuance, and for expenditure in the 24 months period after issuance
- ✓ Any unallocated funds are managed under standard liquidity practices

#### Reporting

- ✓ AMP will publish on an annual basis or until full allocation an allocation and impact reports
- ✓ Reports include total proceeds, allocation breakdown, financing vs refinancing, and unallocated balances as well as the emissions avoided vs. primary aluminium

## **Sustainability Strategy – Built on Three Key Pillars**

AMP's aim is to reduce emissions, material use, waste and water consumption while fostering a diverse and inclusive work environment and making a positive impact on the communities in which we operate

### The three pillars

# Emissions & Ecology



### Social



#### Minimise our GHG emissions

- · Approved SBTi targets
- Transition to 100% renewable electricity
- · Implement energy efficiency projects
- · Increase recycled content
- Innovate in product design
- · Source Sustainably
- Partner on low carbon transport
- · Minimise VOC emissions

#### Minimise our ecological impact

- Achieve excellence in water management
- Promote zero waste to landfill across all facilities
- Support increased recycling management and use of recycled content
- Promote circularity narratives across all facilities on use of infinitely recyclable material

#### Our people & our communities

#### Our people

- Maintain a safe and healthy workplace
- Promote diversity, equity and inclusion (DE&I)
- Empower our people to participate in impactful social initiatives in our local communities

#### Our Communities

- Strengthen our local communities by participating in community projects and making charitable donations
- Continue our investments in Ardagh for Eductaion

### **Sustainability filter**

Impact is only sustainable if it is economically viable both in the long- and short term

#### AMP's sustainability strategy aligns with the following SDGs:







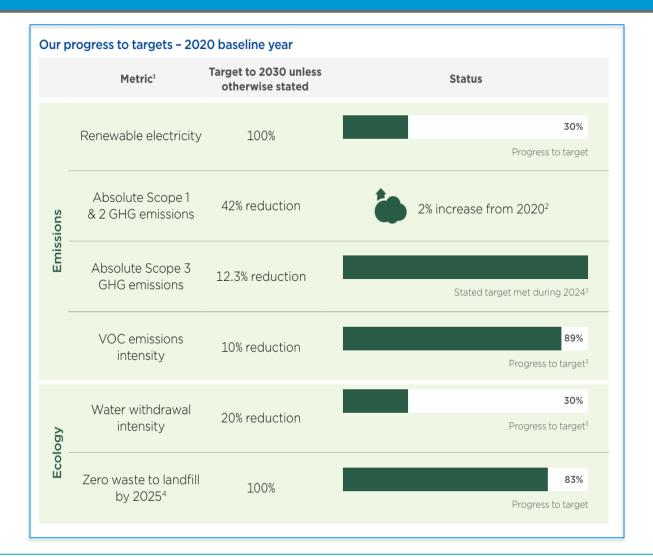








## **Progress to Targets – 2030 Roadmap Status**







# We make packaging for good

We work together as one team.

We are proud of our manufacturing heritage and expertise. Our sustainable, infinitely recyclable, quality packaging protects our customers' products.

We are shaping a sustainable future as part of the circular economy while actively supporting and investing in the future of our communities.