

# TTM Technologies, Inc. Reports 2009 Second Quarter Results

SANTA ANA, Calif., July 29, 2009 (GLOBE NEWSWIRE) -- TTM Technologies, Inc. (Nasdaq:TTMI), North America's largest printed circuit board (PCB) manufacturer, today reported results for the second guarter of 2009, ended June 29, 2009.

Second Quarter 2009 Financial and Operational Highlights

- \* Second quarter net income on a GAAP basis increased to \$5.9 million, or \$0.14 per diluted share, from \$1.4 million, or \$0.03 per diluted share, in the first quarter.
- \* Gross margin increased to 18.7 percent in the second quarter from 16.3 percent in the first quarter.
- \* Cash and short-term investments increased by \$25.2 million during the second quarter to \$189.4 million.

### Second Quarter 2009 Financial Results -- GAAP

Second quarter net sales of \$144.5 million decreased \$4.5 million, or 3.0 percent, from first quarter net sales of \$149.0 million.

Operating income for the second quarter was \$12.2 million compared to operating income of \$5.0 million for the first quarter. Excluding asset impairment and restructuring charges, operating income for the first quarter was \$7.8 million.

Net income for the second quarter was \$5.9 million, or \$0.14 per diluted share, compared to first quarter net income of \$1.4 million, or \$0.03 per diluted share.

"In this challenging economic environment, TTM delivered improved earnings in a quarter when revenue declined slightly and we generated \$25.2 million in cash," said Kent Alder, President and CEO of TTM. "The rate of decline in revenues decreased in the second quarter, which is a positive and encouraging sign. But, more importantly, the structural and operational improvements that we have made as well as our ongoing focus on cost control improved our margins over the prior quarter and strengthened the company for the future," Alder said.

Second Quarter 2009 Financial Results -- Non-GAAP

Non-GAAP results exclude stock-based compensation expense, amortization of intangibles, restructuring and asset impairment charges, non-cash interest expense and the income tax effects related to these expenses.

Second quarter non-GAAP net income was \$8.3 million, or \$0.19 per diluted share. This compares to first quarter non-GAAP net income of \$5.5 million, or \$0.13 per diluted share.

Excluding asset impairment charges, adjusted EBITDA (earnings before interest, taxes, depreciation and amortization) for the second quarter was \$18.3 million, or 12.6 percent of net sales, compared with first quarter adjusted EBITDA of \$11.1 million, or 7.5 percent of net sales.

A reconciliation of the Company's non-GAAP financial measures is provided after the GAAP financial statements accompanying this press release.

Second Quarter Segment Information

TTM Technologies reports two operating segments: PCB Manufacturing and Backplane Assembly.

For the PCB Manufacturing segment, second quarter net sales (before inter-company sales) were \$122.6 million, compared with \$132.3 million in the first quarter. Second quarter operating segment income (before amortization of intangibles) was \$10.7 million, compared with operating segment income (before amortization of intangibles) of \$4.4 million in the first quarter.

For the Backplane Assembly segment, second quarter net sales (before inter-company sales) were \$29.1 million, compared with \$24.9 million in the first quarter. Second quarter operating segment income (before amortization of intangibles) was \$2.3 million, compared with first quarter operating segment income (before amortization of intangibles) of \$1.5 million.

#### **Balance Sheet**

Cash and cash equivalents and short-term investments at the end of the second quarter totaled \$189.4 million, an increase of \$25.2 million from \$164.2 million at the end of the first quarter.

Third Quarter Fiscal Year 2009 Forecast

For the third quarter of 2009, TTM estimates revenue in a range of \$134 million to \$142 million and GAAP earnings in a range from \$0.09 to \$0.15 per diluted share.

TTM estimates non-GAAP earnings in a range from \$0.14 to \$0.20 per diluted share.

To Access the Live Webcast/Conference Call

The company will host a conference call to discuss the second quarter results and the third quarter 2009 outlook on July 29, 2009, at 4:30 p.m. Eastern Daylight Time (1:30 p.m. Pacific Daylight Time).

To listen to the live webcast, log on to the TTM Technologies website at <a href="http://www.ttmtech.com">http://www.ttmtech.com</a>. To access the live conference call, dial 1-877-941-8412 or 1-480-629-9804.

To Access a Replay of the Webcast

A digital replay will be available on TTM Technologies' website at http://www.ttmtech.com

and will remain accessible for one week following the live event.

A telephone replay also will be available beginning two hours after the conclusion of the conference call until July 31, 2009. You may access the telephone replay by dialing 1-800-406-7325 or 1-303-590-3030 and entering confirmation code 4117262#.

### About Our Non-GAAP Financial Measures

This release includes information about the Company's non-GAAP adjusted net income and non-GAAP adjusted net income per share, which are non-GAAP financial measures. Management believes that both measures -- which exclude amortization of intangibles, stock-based compensation expense, non-cash interest expense on our convertible debt, asset impairment charges and restructuring charges as well as the associated tax impact of these charges -- provide additional useful information to investors regarding the Company's ongoing financial condition and results of operations. In addition, the Company's internal reporting, including information provided to the Company's Audit Committee and Board of Directors, contains non-GAAP measures.

A material limitation associated with the use of the above non-GAAP financial measures is that they have no standardized measurement prescribed by GAAP and may not be comparable with similar non-GAAP financial measures used by other companies. The Company compensates for these limitations by providing full disclosure of each non-GAAP financial measure and reconciliation to the most directly comparable GAAP financial measure. However, the non-GAAP financial measures should not be considered in isolation from, or as a substitute for, financial information prepared in accordance with GAAP.

### Safe Harbor Statement

This release contains forward-looking statements that relate to future events or performance. These statements reflect the company's current expectations, and the company does not undertake to update or revise these forward-looking statements, even if experience or future changes make it clear that any projected results expressed or implied in this or other company statements will not be realized. Furthermore, readers are cautioned that these statements involve risks and uncertainties, many of which are beyond the company's control, which could cause actual results to differ materially from the forward-looking statements. These risks and uncertainties include, but are not limited to, the company's dependence upon the electronics industry, the impact of the current economic crisis, the company's dependence upon a small number of customers, the unpredictability of and potential fluctuation in future revenues and operating results, increased competition from low-cost foreign manufacturers and other "Risk Factors" set forth in the company's most recent SEC fillings.

### About TTM

TTM Technologies, Inc. is North America's largest printed circuit board manufacturer, focusing on quick-turn and technologically advanced PCBs and the backplane and subsystem assembly business. TTM stands for time-to-market, representing how the company's time-critical, one-stop manufacturing services enable customers to shorten the time required to develop new products and bring them to market. Additional information can be found at <a href="https://www.ttmtech.com">www.ttmtech.com</a>.

# The TTM Technologies logo is available at <a href="https://www.globenewswire.com/newsroom/prs/?">https://www.globenewswire.com/newsroom/prs/?</a> <a href="pkgid=5691">pkgid=5691</a>

TTM TECHNOLOGIES, INC.
Selected Unaudited Financial Information
(In thousands, except per share data)

		ond rter	First Quarter	First Tw Quar	
	2009	2008(1,2)	2009(2)	2009	2008(1,2)
CONSOLIDATED STATEMENTS OF OPERATIONS					
Net sales Cost of goods sold		136,384			272,718
Gross profit	27,059	36 <b>,</b> 591	24,269	51 <b>,</b> 328	74 <b>,</b> 328
Operating expenses: Selling and					
marketing	6,313	7,750	7,178	13,491	15,464
General and administrative	7.661	8,837	8.396	16.057	17,177
Amortization of definite-lived	,,001			10,001	1,11,
intangibles Restructuring	860	950	860	1,720	1 <b>,</b> 897
charges	48		2,460	2,508	
Impairment of long-lived assets Metal reclamation			343	343	 (3,700)
Total operating expenses	14,882	17 <b>,</b> 537	19 <b>,</b> 237	34,119	30,838
Operating income	12,177	19,054	5,032	17,209	43,490
Interest expense	(2,762)	(3,825)	(2,715)	(5,477)	(5,660)
Interest income	61	302	99	160	445
Other, net	14 /	(1,145)	(108)	39	(1,004)
Income before income	,				
taxes		14,386	2,308	11,931	37,271
Income tax provision		(5,274)	(881)		
Net income		\$ 9,112 ======			

Earnings per common

share: Basic Diluted	\$ \$		\$ \$				\$ \$	0.55 0.55
Weighted average common shares: Basic		13,117		42,676	42,880	43,000		42,553
Diluted	4	43 <b>,</b> 431		43,080	43,219	43 <b>,</b> 326		42,908

### SELECTED BALANCE SHEET DATA

	June 29,	Dec. 31,
	2009	2008(1)
	2005	2000(1)
Cash and cash		
	\$187 <b>,</b> 939	\$148,465
Short-term		
investments	1,419	3 <b>,</b> 657
Accounts receivable,		
net	102,320	115,232
Inventories	62,536	71,011
Total current assets	378,041	353,130
Property, plant and	·	•
equipment, net	99,895	114,931
Other non-current	,	,
assets	68,074	72,179
Total assets	546,010	540,240
10041 455005	010,010	010,210
Accounts payable	41,851	48,750
Total current	·	•
liabilities	66,182	72,768
Convertible senior	•	,
notes, net	137,347	134,914
Total long-term		
liabilities	139,875	137,436
Stockholders' equity	•	330,036
Total liabilities	,	,
and stockholders'		
equity	546,010	540,240

### SUPPLEMENTAL DATA

		ond rter	First Quarter	First Two Fiscal Quarters			
	2009	2008(1,2)	2009	2009	2008(1)		
EBITDA EBITA		\$ 24,458 \$ 19,189	•	\$ 29,035 \$ 19,196	•		
Gross margin EBITDA margin Operating margin	18.7% 12.6 8.4	21.2% 14.1 11.0	16.3% 7.2 3.4	17.5% 9.9 5.9	21.4% 16.0 12.5		

End Market

### Breakdown:

		Sec Qua		First Quarter			
		2009		2008	20	009	
Networking/							
Communications		36%		40%		33%	
Aerospace/Defense Computing/Storage/ Peripherals Medical/Industrial/ Instrumentation/		45		36		45	
		10		11		12	
Other		9		13	10		
Stock-based Compensation:							
		Sec Qua	-		Qua	irst arter	
		2009		2008		009	
Amount included in: Cost of goods sold Selling and	: \$	431	\$	390	\$	419	
marketing General and		135		118		145	
administrative		999		970		L <b>,</b> 043	
Total stock-based compensation		<b>_</b>	_ <b>-</b>	<del>-</del>	<b>_</b>	· <del>-</del>	
expense		1,565		1,478		L <b>,</b> 607	

## Operating Segment Data:

	Seco Qua:	First Quarter	
Net sales:	2009	2008(1)	2009
PCB Manufacturing Backplane Assembly	•	\$149,596 31,160	\$132,277 24,908
Total sales Inter-company	151,734	180,756	157,185
sales	(7,254)	(7,781)	(8,188)
Total net sales	\$144,480	\$172 <b>,</b> 975	\$148,997

Operating segment income: PCB Manufacturing Backplane Assembly					
Total op segment income Amortization of	13,037	20,004	5,892		
intangibles	(860)	(950)	(860)		
Total op income Total other	12,177	19,054	5,032		
expense	(2,554)	(4,668)	(2,724)		
Income before income taxes	\$ 9,623 ======	\$ 14,386 ======			
RECONCILIATIONS (3)					
		ond rter	First Quarter		
	2009	2008(1)			2008(1)
EBITA/EBITDA reconciliation: Net income Add back items: Income tax	\$ 5,948	\$ 9,112	\$ 1,427	\$ 7,375	\$ 23,484
	•		2,715	5,477	·
EBITA		19,189		19,196	
Depreciation expense		5,269	4,874	9,839	
EBITDA	\$ 18,250 ======	\$ 24,458 ======	\$ 10,785 ======	\$ 29,035	
Add back: Impairment of long-lived assets			343	343	
Adjusted EBITDA	\$ 18,250 ======	\$ 24,458 ======			·
Non-GAAP EPS reconciliation(4): GAAP net income Add back items: Amortization of	\$ 5,948	\$ 9,112	\$ 1,427	\$ 7,375	\$ 23,484
definite-lived intangibles Stock-based	900	978	888	1,788	1,955
compensation	1,565	1,478	1,607	3,172	2,469

Non-cash									
convertible									
debt interest									
expense		1,353	640		1,325		2 <b>,</b> 678		640
Impairment of									
long-lived assets	3				343		343		
Restructuring									
charges		48			2,460		2,508		
Income tax effects	3	(1,476)	(1,135)		(2 <b>,</b> 528)		(4,005)		(1 <b>,</b> 873)
Non-GAAP net	_	0 000	11 000		F	_	10 050		06.685
income	\$	8,338	\$ 11,073	Ş	5,522	Ş	13,859	Ş	26 <b>,</b> 675
Non-GAAP diluted earnings per									
common share	\$	0.19	\$ 0.26	\$	0.13	\$	0.32	\$	0.62

- (1) Effective January 1, 2009, we adopted FASB Staff Position APB 14-1, "Accounting for Convertible Debt Instruments That May be Settled in Cash Upon Conversion (Including Partial Cash Settlement)", which changed the method of accounting for our convertible notes. In addition, as required, we revised our previously reported financial statements to retrospectively apply this change in accounting in prior periods.
- (2) Certain reclassifications of prior year amounts have been made to conform to the current year presentation. Beginning in the second quarter of 2009, the Company reports gains and losses from the sale or disposal of property, plant and equipment as component of general and administrative expenses in the consolidated condensed statements of operations. Prior to the second quarter 2009, the gains and losses from the sale or disposal of property, plant and equipment were included as a component of cost of goods sold.
- (3) This information provides a reconciliation of EBITA/EBITDA/ Adjusted EBITDA and non-GAAP EPS to the financial information in our consolidated statements of operations.
- (4) This information provides non-GAAP adjusted net income and non-GAAP adjusted EPS, which are non-GAAP financial measures.

  Management believes that both measures -- which exclude amortization of intangibles, stock-based compensation expense, non-cash interest expense on our convertible debt (before consideration of capitalized interest), asset impairment charges and restructuring charges as well as the associated tax impact of these charges -- provide additional useful information to investors regarding the Company's ongoing financial condition and results of operations.
- "EBITDA" means earnings before interest expense, income taxes, depreciation and amortization. "EBITA" means earnings before interest expense, income taxes and amortization. We present EBITDA / EBITA / Adjusted EBITDA to enhance the understanding of our operating results. EBITDA / EBITA / Adjusted EBITDA is a key measure we use to evaluate our operations. In addition, we provide our EBITDA / EBITA / Adjusted EBITDA because we believe that investors and securities analysts will find EBITDA / EBITA / Adjusted EBITDA to be a useful measure for evaluating our operating performance and comparing our operating performance with that of similar companies that have different capital structures and for evaluating our ability to meet our future debt service, capital expenditures, and working capital requirements. However, EBITDA / EBITA / Adjusted EBITDA should not be considered as

an alternative to cash flows from operating activities as a measure of liquidity or as an alternative to net income as a measure of operating results in accordance with accounting principles generally accepted in the United States of America.

CONTACT: TTM Technologies, Inc.

Steve Richards, Chief Financial Officer

(714) 241-0303

investor@ttmtech.com