

November 4, 2020



Bristow Group Reports Second Quarter Fiscal Year 2021 Results

- Net loss of \$27.9 million, or \$0.95 per diluted share, in Q2 FY21
- EBITDA adjusted to exclude special items and gains or losses on asset dispositions was \$54.2 million in Q2 FY21 compared to \$44.3 million in Q1
- Adjusted Free Cash Flow excluding Net Capex was \$57.0 million in Q2 FY21
- As of September 30, 2020, unrestricted cash balance was \$301.4 million with total liquidity of \$358.6 million
- During September, the Company repurchased 345,327 shares at an average price of \$21.93 per share

HOUSTON, Nov. 04, 2020 (GLOBE NEWSWIRE) -- Bristow Group Inc. (NYSE: VTOL) today reported net loss attributable to the Company of \$27.9 million, or \$0.95 per diluted share, for its second quarter ended September 30, 2020 ("current quarter") on operating revenues of \$295.7 million compared to net income attributable to the Company of \$71.5 million, or \$5.16 per diluted share, for the quarter ended June 30, 2020 ("preceding quarter") on operating revenues of \$261.5 million.

Earnings before interest, taxes, depreciation and amortization ("EBITDA") was \$12.6 million in the current quarter compared to \$97.0 million in the preceding quarter. EBITDA adjusted to exclude special items and gains or losses on asset dispositions was \$54.2 million in the current quarter compared to \$44.3 million in the preceding quarter. The following table provides a bridge between EBITDA, Adjusted EBITDA and Adjusted EBITDA excluding gains or losses on asset dispositions. See Reconciliation of Non-GAAP Metrics for a reconciliation of net income, the most directly comparable GAAP measure, to EBITDA and Adjusted EBITDA.

| | Three Months Ended, | |
|--|-------------------------------|--------------------------|
| | September 30, 2020 | June 30, 2020 |
| EBITDA | \$ 12,568 | \$ 96,974 |
| Special items: | | |
| Organizational restructuring costs | \$ 13,326 | \$ 3,011 |
| Loss on impairment | 17,596 | 19,233 |
| PBH intangible amortization | 5,644 | 5,136 |
| Merger-related costs | 4,497 | 17,420 |
| Government grants | (2,201) | (1,760) |
| Bargain purchase gain | (5,660) | (75,433) |
| Early extinguishment of debt fees | — | 615 |
| Change in fair value of preferred stock derivative liability | — | (15,416) |
| | \$ 33,202 | \$ (47,194) |
| Adjusted EBITDA | \$ 45,770 | \$ 49,780 |
| (Gains) losses on asset dispositions, net | 8,473 | (5,522) |

Adjusted EBITDA excluding asset dispositions

| | |
|-----------|-----------|
| \$ 54,243 | \$ 44,258 |
|-----------|-----------|

“Despite the challenging conditions in the offshore oil and gas industry, which are likely to persist for the next year, Bristow’s robust cash position and diversified, resilient business model facilitated the return of capital to shareholders via opportunistic share repurchases,” said Chris Bradshaw, President and Chief Executive Officer of Bristow. “We will continue to execute a capital-disciplined approach, focused on generating positive free cash flow, protecting the balance sheet and opportunistically returning capital to shareholders.”

Sequential Quarter Results

Operating revenues in the current quarter were \$34.2 million higher compared to the preceding quarter. Operating revenues from oil and gas services were \$19.1 million higher primarily due to the full quarter benefit of the merger of Era Group Inc. and Bristow Group Inc. on June 11, 2020 (“Merger”), partially offset by a decrease in utilization in our Africa and Europe Caspian regions. Operating revenues from fixed wing services were \$8.8 million higher primarily due to higher utilization in Australia and the strengthening of the Australian dollar relative to the U.S. dollar. Operating revenues from U.K. SAR services were \$4.4 million higher in the current quarter primarily due to increased flight hours and the strengthening of the British pound sterling relative to the U.S. dollar.

Operating expenses were \$41.5 million higher in the current quarter primarily due to the full quarter impact of the Merger and the recognition of severance costs following the Merger.

General and administrative expenses were \$3.7 million higher in the current quarter primarily due to the full quarter impact of the Merger.

During the current quarter, the Company sold ten H225 heavy, nine S-76C++ medium and twelve B407 single engine helicopters for cash proceeds of \$40.5 million, resulting in losses of \$8.5 million. During the preceding quarter, the Company sold one H225 heavy helicopter for cash proceeds of \$11.7 million, resulting in gains of \$5.5 million.

During the current quarter, the Company recognized a loss on impairment of \$12.4 million related to the write down of inventory and a loss on impairment of \$5.2 million related to helicopters that were transferred to held for sale assets. During the preceding quarter, the Company recognized losses on the impairment of its investment in Líder Táxi Aéreo S.A. (“Líder”) of \$18.7 million and an inventory impairment of \$0.5 million. The Company ended its minority ownership interest in Líder effective August 31, 2020.

During the current quarter, the Company recognized gains of \$1.9 million from its equity investments compared to losses of \$2.0 million in the preceding quarter. The preceding quarter included \$4.8 million of losses from the investment in Lider.

During the preceding quarter, the Company recognized benefits of \$15.4 million related to a decrease in the fair value of preferred stock derivative. The preferred stock was eliminated upon closing of the Merger.

During the current quarter and preceding quarter, the Company recognized a bargain purchase gain of \$5.7 million and \$75.4 million, respectively, related to the Merger. The current quarter gain was an adjustment to the previously calculated excess of the fair value

of legacy Era's identified assets acquired and liabilities assumed.

Other income, net of \$10.6 million during the current quarter was primarily due to net foreign exchange gains of \$6.9 million, a favorable interest adjustment to the Company's pension liability of \$0.9 million and other income related to Airnorth (government grants) of \$2.7 million. Other income, net of \$3.4 million in the preceding quarter was primarily due to net foreign exchange gains of \$1.4 million, a favorable interest adjustment to the Company's pension liability of \$0.9 million and other income related to Airnorth (government grants) of \$1.2 million.

Income tax expense was \$8.6 million in the current quarter compared to an income tax benefit of \$3.3 million in the preceding quarter. The income tax expense in the current quarter primarily related to changes in the blend of earnings, the tax impact of valuation allowances on the Company's net operating losses and deductible business interest expense.

Calendar Quarter Results

Operating revenues in the current quarter were \$9.0 million lower compared to the quarter ended September 30, 2019 ("prior year quarter").

Operating revenues from oil and gas services were \$6.5 million lower. Operating revenues in our Europe Caspian region were \$16.0 million lower primarily due to lower utilization, partially offset by the strengthening of the British pound sterling relative to the U.S. dollar. Operating revenues in our Africa and Asia Pacific regions were \$19.6 million and \$3.6 million lower, respectively, primarily due to lower utilization. These decreases were partially offset by a \$32.8 million increase in operating revenues in our Americas region due to the Merger.

Operating revenues from fixed wing services were \$7.6 million lower in the current quarter primarily due to lower utilization.

Operating revenues from U.K. SAR services were \$2.5 million higher in the current quarter primarily due to an increase in flight hours.

Operating expenses were \$4.7 million lower in the current quarter. Lease costs were \$5.9 million lower in the current quarter primarily due to aircraft lease rejections related to Old Bristow's voluntary petitions seeking relief under Chapter 11 of Title 11 of the U.S. Code ("Chapter 11") during the prior year quarter. Fuel, maintenance and other operating expenses were lower primarily due to the decrease in activity discussed above. These decreases were partially offset by an \$11.5 million increase in personnel costs primarily due to a net increase in headcount and severance costs related to the Merger.

General and administrative expenses were \$1.4 million higher in the current quarter primarily due to the impact of the Merger.

Depreciation and amortization expense was \$12.8 million lower in the current quarter primarily due to the revaluation of assets in connection with the adoption of fresh-start accounting.

During the current quarter, the Company recognized a loss on impairment of \$12.4 million related to the write down of inventory and a loss on impairment of \$5.2 million related to

helicopters that were transferred to held for sale assets. During the prior year quarter, Old Bristow recognized a loss on the impairment of H225 helicopters of \$42.0 million, goodwill impairment of \$17.5 million related to Airnorth and a \$2.6 million impairment of the investment in Sky Futures Partners Limited.

During the current quarter, the Company sold ten H225 heavy, nine S-76C++ medium and twelve B407 single engine helicopters for cash proceeds of \$40.5 million, resulting in losses of \$8.5 million.

During the current quarter, the Company recognized gains of \$1.9 million from its equity investments compared to gains of \$0.6 million in the prior year quarter.

Interest expense was \$9.3 million lower in the current quarter primarily due to lower debt balances.

Reorganization items incurred in the prior year quarter related to the Chapter 11 reorganization process.

During the current quarter, the Company recognized a bargain purchase gain of \$5.7 million related to the Merger. The current quarter gain was an adjustment to the previously calculated excess of the fair value of legacy Era's identified assets acquired and liabilities assumed.

Other income, net was \$10.6 million in the current quarter compared to other expense, net of \$6.6 million in the prior year quarter. Other income in the current quarter was primarily due to net foreign exchange gains of \$6.9 million, a favorable interest adjustment to the Company's pension liability of \$0.9 million and other income related to Airnorth (government grants) of \$2.7 million. Other expense, net in the prior year quarter was primarily due to net foreign exchange losses of \$5.8 million and an unfavorable interest adjustment to the Company's pension liability of \$0.9 million.

The Company's effective tax rate was (44.2)% in the current quarter compared to 11.8% in the prior year quarter. The change in the Company's effective tax rate primarily related to changes in the blend of earnings, releases of valuation allowances on the Company's net operating losses and nondeductible professional fees related to the Merger.

Liquidity and Capital Allocation

As of September 30, 2020, the Company had \$301.4 million of unrestricted cash and \$57.2 million of remaining availability under its amended asset-based revolving credit facility (the "ABL Facility") for total liquidity of \$358.6 million. Borrowings under the amended ABL Facility are subject to certain conditions and requirements.

During the current quarter, the Company repurchased 345,327 shares for gross consideration of \$7.6 million, representing an average purchase price of \$21.93 per share.

In the current quarter, cash proceeds from dispositions of property and equipment were \$40.5 million and purchases of property and equipment were \$4.5 million, resulting in net (proceeds from)/purchases of property and equipment ("Net Capex") of \$(36.0) million. In the preceding quarter, cash proceeds from dispositions of property and equipment were \$11.7 million and purchases of property and equipment were \$2.8 million, resulting in Net Capex of

\$(8.8) million. See Adjusted Free Cash Flow Reconciliation for a reconciliation of Net Capex and Adjusted Free Cash Flow.

Conference Call

Management will conduct a conference call starting at 10:00 a.m. ET (9:00 a.m. CT) on Thursday, November 5, 2020, to review the results for the fiscal second quarter ended September 30, 2020. The conference call can be accessed as follows:

All callers will need to reference the access code 5314473.

Within the U.S.: Operator Assisted Toll-Free Dial-In Number: (800) 367-2403

Outside the U.S.: Operator Assisted International Dial-In Number: (334) 777-6978

Replay

A telephone replay will be available through November 19, 2020 by dialing 888-203-1112 and utilizing the access code above. An audio replay will also be available on the Company's website at www.bristowgroup.com shortly after the call and will be accessible through November 19, 2020. The accompanying investor presentation will be available on November 5, 2020 on Bristow's website at www.bristowgroup.com.

For additional information concerning Bristow, contact Grant Newman at (713) 369-4692 or visit Bristow Group's website at <https://ir.bristowgroup.com/>.

About Bristow Group

Bristow Group Inc. is the leading global provider of vertical flight solutions. Bristow primarily provides aviation services to a broad base of major integrated, national and independent offshore energy companies. Bristow provides commercial search and rescue ("SAR") services in several countries and public sector SAR services in the United Kingdom ("U.K.") on behalf of the Maritime & Coastguard Agency ("MCA"). Additionally, the Company also offers ad hoc helicopter and fixed wing transportation services. Bristow's customers charter its helicopters primarily to transport personnel between onshore bases and offshore production platforms, drilling rigs and other installations. To a lesser extent, Bristow's customers also charter its helicopters to transport time-sensitive equipment to these offshore locations.

Bristow's core business of providing aviation services to leading global oil and gas companies and public and private sector SAR services, as well as fixed wing transportation and ad hoc services, provides it with geographic and customer diversity which helps mitigate risks associated with a single market or customer. Bristow currently has customers in Australia, Brazil, Canada, Chile, Colombia, Guyana, India, Mexico, Nigeria, Norway, Spain, Suriname, Trinidad, the U.K. and the U.S.

Forward-Looking Statements Disclosure

This press release contains "forward-looking statements." Forward-looking statements give Bristow Group Inc.'s (the "Company") current expectations or forecasts of future events. Forward-looking statements generally can be identified by the use of forward-looking

terminology such as “may,” “will,” “expect,” “intend,” “estimate,” “anticipate,” “believe,” “project,” or “continue,” or other similar words. These statements are made under the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, reflect management’s current views with respect to future events and therefore are subject to significant risks and uncertainties, both known and unknown. The Company’s actual results may vary materially from those anticipated in forward-looking statements. The Company cautions investors not to place undue reliance on any forward-looking statements.

Forward-looking statements speak only as of the date of the document in which they are made. The Company disclaims any obligation or undertaking to provide any updates or revisions to any forward-looking statement to reflect any change in the Company’s expectations or any change in events, conditions or circumstances on which the forward-looking statement is based that occur after the date hereof. Risks that may affect forward-looking statements include, but are not necessarily limited to, those relating to: the COVID-19 pandemic and related economic repercussions have resulted, and may continue to result, in a decrease in the price of and demand for oil, which has caused, and may continue to cause, a decrease in the demand for our services; expected cost synergies and other benefits of the merger (the “Merger”) of the entity formerly known as Bristow Group Inc. (“Old Bristow”) and Era Group Inc. (“Era”) might not be realized within the expected time frames, might be less than projected or may not be realized at all; the ability to successfully integrate the operations, accounting and administrative functions of Era and Old Bristow; managing a significantly larger company than before the completion of the Merger; diversion of management time on issues related to integration of the companies; the increase in indebtedness as a result of the Merger; operating costs, customer loss and business disruption following the Merger, including, without limitation, difficulties in maintaining relationships with employees and customers, may be greater than expected; our reliance on a limited number of customers and the reduction of our customer base as a result of bankruptcies or consolidation; risks inherent in operating helicopters; the Company’s ability to maintain an acceptable safety record and level of reliability; the impact of increased U.S. and foreign government regulation and legislation, including potential government implemented moratoriums on drilling activities; the impact of a grounding of all or a portion of the Company’s fleet for extended periods of time or indefinitely on the Company’s business, including its operations and ability to service customers, results of operations or financial condition and/or the market value of the affected helicopters; the Company’s ability to successfully expand into other geographic and aviation service markets; risks associated with political instability, governmental action, war, acts of terrorism and changes in the economic condition in any foreign country where the Company does business, which may result in expropriation, nationalization, confiscation or deprivation of the Company’s assets or result in claims of a force majeure situation; the impact of declines in the global economy and financial markets; the impact of fluctuations in foreign currency exchange rates on the Company’s asset values and cost to purchase helicopters, spare parts and related services; risks related to investing in new lines of aviation service without realizing the expected benefits; risks of engaging in competitive processes or expending significant resources for strategic opportunities, with no guaranty of recoupment; the Company’s reliance on a limited number of helicopter manufacturers and suppliers; the Company’s ongoing need to replace aging helicopters; the Company’s reliance on the secondary helicopter market to dispose of used helicopters and parts; information technology related risks; the impact of allocation of risk between the Company and its customers; the liability, legal fees and costs in connection with providing emergency response services; adverse weather conditions and seasonality;

risks associated with the Company's debt structure; the Company's counterparty credit risk exposure; the impact of operational and financial difficulties of the Company's joint ventures and partners and the risks associated with identifying and securing joint venture partners when needed; conflict with the other owners of the Company's non-wholly owned subsidiaries and other equity investees; adverse results of legal proceedings; risks associated with significant increases in fuel costs; the Company's ability to obtain insurance coverage and the adequacy and availability of such coverage; the possibility of labor problems; the attraction and retention of qualified personnel; restrictions on the amount of foreign ownership of the Company's common stock; and various other matters and factors, many of which are beyond the Company's control. You should not place undue reliance on our forward-looking statements because the matters they describe are subject to known and unknown risks, uncertainties and other unpredictable factors, many of which are beyond our control. Our forward-looking statements are based on the information currently available to us and speak only as of the date hereof. New risks and uncertainties arise from time to time, and it is impossible for us to predict these matters or how they may affect us. We have included important factors in the section entitled "Risk Factors" in the Company's joint proxy and consent solicitation statement/prospectus (File No. 333-237557), filed with the United States Securities and Exchange Commission (the "SEC") on May 5, 2020 and the Company's Quarterly Report on Form 10-Q for the Quarter ended September 30, 2020, which we believe over time, could cause our actual results, performance or achievements to differ from the anticipated results, performance or achievements that are expressed or implied by our forward-looking statements. You should consider all risks and uncertainties disclosed in the Proxy Statement and in our filings with the SEC, all of which are accessible on the SEC's website at www.sec.gov.

BRISTOW GROUP INC.
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(unaudited, in thousands, except share and per share amounts)

| | Successor | | Predecessor |
|---|---|--|---|
| | Three Months Ended September 30, 2020 | Three Months Ended June 30, 2020 | Three Months Ended September 30, 2019 |
| Revenue: | | | |
| Operating revenue | \$ 295,722 | \$ 261,508 | \$ 304,684 |
| Reimbursable revenue | 8,918 | 8,685 | 13,536 |
| Total revenues | <u>304,640</u> | <u>270,193</u> | <u>318,220</u> |
| Costs and expenses: | | | |
| Operating | 231,953 | 190,436 | 236,655 |
| Reimbursable expense | 8,919 | 8,648 | 12,840 |
| General and administrative | 39,268 | 35,523 | 37,820 |
| Merger-related costs | 4,497 | 17,420 | — |
| Depreciation and amortization | 18,537 | 16,356 | 31,303 |
| Total costs and expenses | <u>303,174</u> | <u>268,383</u> | <u>318,618</u> |
| Loss on impairment | (17,596) | (19,233) | (62,101) |
| Gain (loss) on asset dispositions | (8,473) | 5,522 | (230) |
| Earnings (losses) from unconsolidated affiliates, net | 1,948 | (1,978) | 633 |
| Operating loss | <u>(22,655)</u> | <u>(13,879)</u> | <u>(62,096)</u> |
| Interest income | 434 | 262 | 270 |

| | | | |
|--|--------------|------------|---------------|
| Interest expense | (13,445) | (12,504) | (22,715) |
| Reorganization items, net | — | — | (93,943) |
| Gain on sale of subsidiaries | — | — | 420 |
| Change in fair value of preferred stock derivative liability | — | 15,416 | — |
| Bargain purchase gain | 5,660 | 75,433 | — |
| Other income (expense), net | 10,592 | 3,386 | (6,637) |
| Total other income (expense) | 3,241 | 81,993 | (122,605) |
| Income (loss) before income taxes | (19,414) | 68,114 | (184,701) |
| Benefit (provision) for income taxes | (8,578) | 3,290 | 21,782 |
| Net income (loss) | (27,992) | 71,404 | (162,919) |
| Net (income) loss attributable to noncontrolling interests | 131 | 73 | (55) |
| Net income (loss) attributable to Bristow Group Inc. | \$ (27,861) | \$ 71,477 | \$ (162,974) |
| Basic earnings (loss) per common share | \$ (0.95) | \$ 18.41 | \$ (4.54) |
| Diluted earnings (loss) per common share | \$ (0.95) | \$ 5.16 | \$ (4.54) |
| Weighted average common shares outstanding, basic | 29,357,959 | 11,102,611 | 35,918,916 |
| Weighted average common shares outstanding, diluted | 29,357,959 | 38,988,528 | 35,918,916 |
| EBITDA | \$ 12,568 | \$ 96,974 | \$ (130,683) |
| Adjusted EBITDA | \$ 45,770 | \$ 49,780 | \$ 27,474 |
| Adjusted EBITDA excluding asset dispositions | \$ 54,243 | \$ 44,258 | \$ 27,704 |

BRISTOW GROUP INC.
REVENUES BY LINE OF SERVICE
(unaudited, in thousands)

| | Successor | | Predecessor |
|---------------------|---------------------------------------|----------------------------------|---------------------------------------|
| | Three Months Ended September 30, 2020 | Three Months Ended June 30, 2020 | Three Months Ended September 30, 2019 |
| Oil and gas: | | | |
| Europe Caspian | \$ 98,495 | \$ 105,811 | \$ 114,537 |
| Americas | 93,102 | 58,160 | 60,330 |
| Africa | 21,237 | 30,015 | 40,855 |
| Asia Pacific | 2,920 | 2,703 | 6,564 |
| Total oil and gas | 215,754 | 196,689 | 222,286 |
| UK SAR Services | 56,978 | 52,622 | 54,499 |
| Fixed Wing Services | 20,310 | 11,472 | 27,891 |
| Other | 2,680 | 725 | 8 |
| | \$ 295,722 | \$ 261,508 | \$ 304,684 |

FLIGHT HOURS BY LINE OF SERVICE
(unaudited)

| | Successor | Predecessor |
|--|-----------|-------------|
|--|-----------|-------------|

| | Three Months Ended September 30, 2020 | Three Months Ended June 30, 2020 | Three Months Ended September 30, 2019 |
|---------------------|---|--|---|
| Oil and gas: | | | |
| Europe Caspian | 12,330 | 12,476 | 14,708 |
| Americas | 10,891 | 5,169 | 9,370 |
| Africa | 1,743 | 1,457 | 4,271 |
| Asia Pacific | 62 | 85 | 264 |
| Total oil and gas | 25,026 | 19,187 | 28,613 |
| UK SAR Services | 2,797 | 2,169 | 2,645 |
| Fixed Wing Services | 3,391 | 2,164 | 3,594 |
| | <u>31,214</u> | <u>23,520</u> | <u>34,852</u> |

BRISTOW GROUP INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(in thousands)

| | Successor | |
|---|-----------------------|---------------------|
| | September 30, 2020 | March 31, 2020 |
| ASSETS | (unaudited) | |
| Current assets: | | |
| Cash and cash equivalents | \$ 304,193 | \$ 199,121 |
| Accounts receivable | 216,638 | 180,683 |
| Inventories | 99,996 | 82,419 |
| Assets held for sale | 22,463 | 32,401 |
| Prepaid expenses and other current assets | 29,455 | 29,527 |
| Total current assets | 672,745 | 524,151 |
| Investment in unconsolidated affiliates | 89,924 | 110,058 |
| Property and equipment | 1,085,087 | 901,314 |
| Accumulated depreciation | (55,557) | (24,560) |
| Net property and equipment | 1,029,530 | 876,754 |
| Right-of-use assets | 281,164 | 305,962 |
| Other assets | 139,022 | 128,336 |
| Total assets | <u>\$ 2,212,385</u> | <u>\$ 1,945,261</u> |
| LIABILITIES, REDEEMABLE NONCONTROLLING INTEREST AND STOCKHOLDERS' EQUITY | | |
| Current liabilities: | | |
| Accounts payable | \$ 62,668 | \$ 52,110 |
| Accrued liabilities | 224,536 | 200,129 |
| Short-term borrowings and current maturities of long-term debt | 64,027 | 45,739 |
| Total current liabilities | 351,231 | 297,978 |
| Long-term debt, less current maturities | 580,342 | 515,385 |
| Preferred stock embedded derivative | — | 286,182 |
| Deferred taxes | 55,699 | 22,775 |
| Long-term operating lease liabilities | 197,888 | 224,595 |
| Deferred credits and other liabilities | 15,683 | 22,345 |

| | | |
|--|---------------------|---------------------|
| Total liabilities not subject to compromise | 1,200,843 | 1,369,260 |
| Liabilities subject to compromise | — | — |
| Total liabilities | 1,200,843 | 1,369,260 |
| Redeemable noncontrolling interests | 1,483 | |
| Mezzanine equity | — | 149,785 |
| Stockholders' investment | | |
| Common stock | 303 | 1 |
| Additional paid-in capital | 683,390 | 295,897 |
| Retained earnings | 326,721 | 139,228 |
| Treasury shares, at cost | 7,680 | — |
| Accumulated other comprehensive income | (7,579) | (8,641) |
| Total Bristow Group Inc. stockholders' investment | 1,010,515 | 426,485 |
| Noncontrolling interests | (456) | \$ (269) |
| Total stockholders' investment | 1,010,059 | \$ 426,216 |
| Total liabilities, mezzanine equity and stockholders' investment | <u>\$ 2,212,385</u> | <u>\$ 1,945,261</u> |

Reconciliation of Non-GAAP Metrics

The Company's management uses EBITDA and Adjusted EBITDA to assess the performance and operating results of its business. EBITDA is defined as Earnings before Interest expense, Taxes, Depreciation and Amortization. Adjusted EBITDA is defined as EBITDA further adjusted for certain special items that occurred during the reported period, as noted below. The Company includes EBITDA and Adjusted EBITDA to provide investors with a supplemental measure of its operating performance. Neither EBITDA nor Adjusted EBITDA is a recognized term under generally accepted accounting principles in the U.S. ("GAAP"). Accordingly, they should not be used as an indicator of, or an alternative to, net income as a measure of operating performance. In addition, EBITDA and Adjusted EBITDA are not intended to be measures of free cash flow available for management's discretionary use, as they do not consider certain cash requirements, such as debt service requirements. Because the definitions of EBITDA and Adjusted EBITDA (or similar measures) may vary among companies and industries, they may not be comparable to other similarly titled measures used by other companies.

The following table provides a reconciliation of net income, the most directly comparable GAAP measure, to EBITDA and Adjusted EBITDA (in thousands).

| | <u>Successor</u> | | <u>Predecessor</u> |
|---|--|---|--|
| | <u>Three Months Ended September 30, 2020</u> | <u>Three Months Ended June 30, 2020</u> | <u>Three Months Ended September 30, 2019</u> |
| Net income (loss) | \$ (27,992) | \$ 71,404 | \$ (162,919) |
| Depreciation and amortization | 18,537 | 16,356 | 31,303 |
| Interest expense | 13,445 | 12,504 | 22,715 |
| Income tax (benefit) expense | 8,578 | (3,290) | (21,782) |
| EBITDA | <u>\$ 12,568</u> | <u>\$ 96,974</u> | <u>\$ (130,683)</u> |
| Special items ⁽¹⁾ | 33,202 | (47,194) | 158,157 |
| Adjusted EBITDA | <u>\$ 45,770</u> | <u>\$ 49,780</u> | <u>\$ 27,474</u> |
| (Gains) losses on asset dispositions, net | 8,473 | (5,522) | 230 |

| | | | |
|--|-----------|-----------|-----------|
| Adjusted EBITDA excluding asset dispositions | \$ 54,243 | \$ 44,258 | \$ 27,704 |
|--|-----------|-----------|-----------|

(1) Special items include the following:

| | Successor | | Predecessor |
|--|--|---|--|
| | Three Months Ended September 30, 2020 | Three Months Ended June 30, 2020 | Three Months Ended September 30, 2019 |
| Organizational restructuring costs | \$ 13,326 | \$ 3,011 | \$ 2,533 |
| Loss on impairment | 17,596 | 19,233 | 62,101 |
| PBH intangible amortization | 5,644 | 5,136 | — |
| Merger-related costs | 4,497 | 17,420 | — |
| Government grants ⁽²⁾ | (2,201) | (1,760) | — |
| Bargain purchase gain | (5,660) | (75,433) | — |
| Early extinguishment of debt fees | — | 615 | — |
| Change in fair value of preferred stock derivative liability | — | (15,416) | — |
| Bankruptcy related costs | — | — | 93,943 |
| Loss on sale of subsidiaries | — | — | (420) |
| | <u>\$ 33,202</u> | <u>\$ (47,194)</u> | <u>\$ 158,157</u> |

(2) COVID-19 related government relief grants

Pro Forma Q1 FY21 Reconciliation

Pro Forma EBITDA and Pro Forma Adjusted EBITDA reflect EBITDA and Adjusted EBITDA of Old Bristow and Era Group Inc. before the Merger for the period beginning April 1, 2020 through June 11, 2020, plus EBITDA and Adjusted EBITDA for the post-Merger period through June 30, 2020. The following table provides a reconciliation of net income, the most directly comparable GAAP measure, to Pro Forma EBITDA and Pro Forma Adjusted EBITDA for the three months ended June 30, 2020 (in thousands).

| | Old Bristow Three Months Ended June 30, 2020 | Era Group Inc. April 1, 2020 - June 11, 2020 | Legacy Era June 12 - 30, 2020 | Pro Forma Three Months Ended June 30, 2020 |
|--|---|---|--------------------------------------|---|
| Net income (loss) | \$ 75,708 | \$ (18,059) | \$ (4,305) | \$ 53,344 |
| Depreciation and amortization | 15,914 | 7,818 | 443 | 24,175 |
| Interest expense | 11,755 | 2,650 | 749 | 15,154 |
| Income tax (benefit) expense | (3,798) | (2,467) | 508 | (5,757) |
| EBITDA | <u>\$ 99,579</u> | <u>\$ (10,058)</u> | <u>\$ (2,605)</u> | <u>\$ 86,916</u> |
| Special items ⁽¹⁾ | (49,696) | 13,744 | 2,502 | (33,450) |
| Adjusted EBITDA | <u>\$ 49,883</u> | <u>\$ 3,686</u> | <u>\$ (103)</u> | <u>\$ 53,466</u> |
| (Gains) losses on asset dispositions, net | (5,527) | 141 | 5 | (5,381) |
| Adjusted EBITDA excluding asset dispositions | <u>\$ 44,356</u> | <u>\$ 3,827</u> | <u>\$ (98)</u> | <u>\$ 48,085</u> |

(1) Special items include the following:

| | Old Bristow Three Months Ended June 30, 2020 | Era Group Inc. April 1, 2020 - June 11, 2020 | Legacy Era June 12 - 30, 2020 | Pro Forma Three Months Ended June 30, 2020 |
|--|---|---|--|---|
| Loss on impairments | \$ 19,233 | \$ — | \$ — | \$ 19,233 |
| Merger-related costs | 15,103 | 13,575 | 2,317 | 30,995 |
| PBH intangible amortization | 4,951 | 169 | 185 | 5,305 |
| Organizational restructuring costs | 3,011 | — | — | 3,011 |
| Early extinguishment of debt fees | 615 | — | — | 615 |
| Government grants ⁽²⁾ | (1,760) | — | — | (1,760) |
| Change in fair value of preferred stock derivative liability | (15,416) | — | — | (15,416) |
| Bargain purchase gain | (75,433) | — | — | (75,433) |
| | <u>\$ (49,696)</u> | <u>\$ 13,744</u> | <u>\$ 2,502</u> | <u>\$ (33,450)</u> |

(2) COVID-19 related government relief grants

Pro Forma Q2 FY20 Reconciliation

Pro Forma EBITDA and Pro Forma Adjusted EBITDA reflect EBITDA and Adjusted EBITDA of Old Bristow and Era Group Inc. before the Merger. The following table provides a reconciliation of net income, the most directly comparable GAAP measure, to Pro Forma EBITDA and Pro Forma Adjusted EBITDA for the three months ended September 30, 2019 (in thousands).

| | Old Bristow | Era Group Inc. | Pro Forma |
|--|----------------------|---------------------------|----------------------|
| Net income (loss) | \$ (162,919) | \$ (2,059) | \$ (164,978) |
| Depreciation and amortization | 31,303 | 9,312 | 40,615 |
| Interest expense | 22,715 | 3,464 | 26,179 |
| Income tax (benefit) expense | (21,782) | 515 | (21,267) |
| EBITDA | <u>\$ (130,683)</u> | <u>\$ 11,232</u> | <u>\$ (119,451)</u> |
| Special items ⁽¹⁾ | 158,157 | 396 | 158,553 |
| Adjusted EBITDA | <u>\$ 27,474</u> | <u>\$ 11,628</u> | <u>\$ 39,102</u> |
| (Gains) losses on asset dispositions, net | 230 | (754) | (524) |
| Adjusted EBITDA excluding asset dispositions | <u>\$ 27,704</u> | <u>\$ 10,874</u> | <u>\$ 38,578</u> |

(1) Special items include the following:

| | Old Bristow | Era Group Inc. | Pro Forma |
|--------------------------|--------------------|---------------------------|------------------|
| Bankruptcy related costs | \$ 93,943 | \$ — | \$ 93,943 |
| Loss on impairments | 62,101 | — | 62,101 |

| | | | |
|------------------------------------|-------------------|---------------|-------------------|
| Organizational restructuring costs | 2,533 | — | 2,533 |
| Gain on disposal of subsidiaries | (420) | — | (420) |
| Merger-related costs | — | 182 | 182 |
| PBH intangible amortization | — | 214 | 214 |
| | <u>\$ 158,157</u> | <u>\$ 396</u> | <u>\$ 158,553</u> |

Pro Forma LTM Reconciliation

Pro Forma EBITDA and Pro Forma Adjusted EBITDA reflect EBITDA and Adjusted EBITDA of Old Bristow and Era Group Inc. before the Merger for the period beginning October 1, 2019 through June 11, 2020, plus EBITDA and Adjusted EBITDA for the post-Merger period through September 30, 2020. The following table provides a reconciliation of net income, the most directly comparable GAAP measure, to Pro Forma EBITDA and Pro Forma Adjusted EBITDA for the twelve months ended September 30, 2020 (in thousands).

| | Old Bristow October 1, 2019 - June 30, 2020 | Era Group Inc. October 1, 2019 - June 11, 2020 | Legacy Era June 12 - 30, 2020 | Bristow Group Inc. QTD September 30, 2020 | Pro Forma LTM September 30, 2020 |
|---|--|--|-------------------------------------|---|---|
| Net income (loss) | \$ (289,416) | \$ (26,159) | \$ (4,305) | \$ (27,992) | \$ (347,872) |
| Depreciation and amortization | 52,374 | 26,662 | 443 | 18,537 | 98,016 |
| Interest expense | 113,954 | 9,606 | 749 | 13,445 | 137,754 |
| Income tax (benefit) expense | (17,204) | (4,350) | 508 | 8,578 | (12,468) |
| EBITDA | \$ (140,292) | \$ 5,759 | \$ (2,605) | \$ 12,568 | \$ (124,570) |
| Special items ⁽¹⁾ | 253,109 | 21,898 | 2,502 | 33,202 | 310,711 |
| Adjusted EBITDA | \$ 112,817 | \$ 27,657 | \$ (103) | \$ 45,770 | \$ 186,141 |
| (Gains) losses on asset dispositions, net | (5,325) | (2,920) | 5 | 8,473 | 233 |
| Adjusted EBITDA excluding asset dispositions | <u>\$ 107,492</u> | <u>\$ 24,737</u> | <u>\$ (98)</u> | <u>\$ 54,243</u> | <u>\$ 186,374</u> |

(1) Special items include the following:

| | Old Bristow October 1, 2019 - June 30, 2020 | Era Group Inc. October 1, 2019 - June 11, 2020 | Legacy Era June 12 - 30, 2020 | Bristow Group Inc. QTD September 30, 2020 | Pro Forma LTM September 30, 2020 |
|---|--|---|--|---|---|
| Bankruptcy related costs | \$ 454,906 | \$ — | \$ — | \$ — | \$ 454,906 |
| Loss on impairments | 28,824 | 2,369 | — | 17,596 | 48,789 |
| Merger-related costs | 21,433 | 18,933 | 2,317 | 4,497 | 47,180 |
| PBH intangible amortization | 20,453 | 596 | 185 | 5,644 | 26,878 |
| Organizational restructuring costs | 3,627 | — | — | 13,326 | 16,953 |
| Early extinguishment of debt fees | 615 | — | — | — | 615 |
| Government grants ⁽²⁾ | (1,760) | — | — | (2,201) | (3,961) |
| Bargain purchase gain | (75,433) | — | — | (5,660) | (81,093) |
| Change in fair value of preferred stock derivative liability | (199,556) | — | — | — | (199,556) |
| | <u>\$ 253,109</u> | <u>\$ 21,898</u> | <u>\$ 2,502</u> | <u>\$ 33,202</u> | <u>\$ 310,711</u> |

(2) COVID-19 related government relief grants

Adjusted Free Cash Flow Reconciliation

Free Cash Flow represents the Company's net cash provided by operating activities plus proceeds from disposition of property and equipment, less expenditures related to purchases of property and equipment. Adjusted Free Cash Flow is Free Cash Flow adjusted to exclude professional services fees and other costs paid in relation to the Merger, fresh-start accounting and the Chapter 11 Cases. Management believes that the use of Adjusted Free Cash Flow is meaningful as it measures the Company's ability to generate cash from its business after excluding cash payments for special items. Management uses this information as an analytical indicator to assess the Company's liquidity and performance. However, investors should note numerous methods may exist for calculating a company's free cash flow. As a result, the method used by management to calculate Adjusted Free Cash Flow may differ from the methods used by other companies to calculate their free cash flow.

The following table provides a reconciliation of net cash provided by operating activities, the most directly comparable GAAP measure, to Free Cash Flow and Adjusted Free Cash Flow (in thousands).

| | Successor | |
|---|--|---|
| | Three Months Ended September 30, 2020 | Three Months Ended June 30, 2020 |
| Net cash provided by (used in) operating activities | \$ 41,857 | \$ (6,866) |
| Plus: Proceeds from disposition of property and equipment | 40,475 | 11,665 |
| Less: Purchases of property and equipment | (4,523) | (2,849) |
| Free Cash Flow | \$ 77,809 | \$ 1,950 |
| Plus: Organizational restructuring costs | 13,326 | 4,176 |
| Plus: Merger-related costs | 4,026 | 19,743 |
| Less: Government grants | (2,201) | (1,760) |
| Adjusted Free Cash Flow | \$ 92,960 | \$ 24,109 |
| Net (proceeds from)/purchases of property and equipment ("Net Capex") | (35,952) | (8,816) |
| Adjusted Free Cash Flow excluding Net Capex | <u>\$ 57,008</u> | <u>\$ 15,293</u> |

**BRISTOW GROUP INC.
FLEET COUNT
(unaudited)**

| Type | Number of Aircraft | | | | | Max Pass. Capacity |
|---------------------------|---------------------------|----------------------------|---------------------------------------|----------------------------------|----|-----------------------------------|
| | Operating Aircraft | | Aircraft Held For Sale | Consolidated Aircraft | | |
| | Owned Aircraft | Leased Aircraft | | | | |
| Heavy Helicopters: | | | | | | |
| S-92A | 35 | 30 | — | 65 | 19 | |
| S-92A U.K. SAR | 3 | 9 | — | 12 | 19 | |

| | | | | | |
|---|------------|-----------|-----------|------------|----|
| H225 | — | — | 2 | 2 | 19 |
| AW189 | 6 | 1 | — | 7 | 16 |
| AW189 U.K. SAR | 11 | — | — | 11 | 16 |
| | <u>55</u> | <u>40</u> | <u>2</u> | <u>97</u> | |
| Medium Helicopters: | | | | | |
| AW139 | 53 | 8 | — | 61 | 12 |
| S-76 C+/C++ | 28 | — | 3 | 31 | 12 |
| S-76D | 8 | — | 2 | 10 | 12 |
| B212 | 3 | — | — | 3 | 12 |
| B412 | — | — | 2 | 2 | 13 |
| | <u>92</u> | <u>8</u> | <u>7</u> | <u>107</u> | |
| Light—Twin Engine Helicopters: | | | | | |
| AW109 | 6 | — | — | 6 | 7 |
| EC135 | 10 | — | — | 10 | 6 |
| BO105 | 2 | — | — | 2 | 4 |
| | <u>18</u> | <u>—</u> | <u>—</u> | <u>18</u> | |
| Light—Single Engine Helicopters: | | | | | |
| AS350 | 17 | — | — | 17 | 4 |
| AW119 | 13 | — | — | 13 | 7 |
| B407 | 7 | — | — | 7 | 6 |
| | <u>37</u> | <u>—</u> | <u>—</u> | <u>37</u> | |
| Total Helicopters | <u>202</u> | <u>48</u> | <u>9</u> | <u>259</u> | |
| Fixed wing | 7 | 5 | 3 | 15 | |
| UAV | — | 2 | — | 2 | |
| Total Fleet | <u>209</u> | <u>55</u> | <u>12</u> | <u>276</u> | |

The chart below presents the number of aircraft in our fleet and their distribution among the regions in which we operate as of September 30, 2020 and the percentage of operating revenue that each of our regions provided during the current quarter.

| | Percentage of Current Quarter Operating Revenue | Percentage of Current Quarter Operating Revenue | | | | | | Total |
|----------------|---|---|------------|---------------|-----------------|----------|---------------|------------|
| | | Heavy | Medium | Light Twin | Light Single | UAV | Fixed Wing | |
| Europe Caspian | 57 % | 66 | 15 | — | 4 | 2 | — | 87 |
| Africa | 10 % | 7 | 22 | — | — | — | 3 | 32 |
| Americas | 27 % | 24 | 68 | 18 | 33 | — | — | 143 |
| Asia Pacific | 6 % | — | 2 | — | — | — | 12 | 14 |
| Total | 100 % | <u>97</u> | <u>107</u> | <u>18</u> | <u>37</u> | <u>2</u> | <u>15</u> | <u>276</u> |



Source: Bristow Group Inc.