

Similarweb Recognizes the Top 100 Performing Digital Brands In Its Annual Digital 100 Rankings

The Digital 100 acknowledges brands across ten categories who demonstrated exceptional digital growth performance in 2021

NEW YORK--(BUSINESS WIRE)-- Similarweb (NYSE: SMWB), a leading digital intelligence company, today announced the winners of its annual [Digital 100 Fastest Growing Online Brands](#), underscoring those businesses who embraced digital strategies to outpace their competitors. Composed of the top ten fastest-growing brands across ten sectors (totaling 100), the winning companies exemplify the new era of accelerated digital commerce.

Pointing to the seismic shift that brands have undergone over the past year – as the mass adoption of new technologies such as blockchain, at-home-entertainment and the metaverse have ushered in entirely new markets – Similarweb’s CEO and Founder, Or Offer, explains: “2021 was quite a ride, especially for those brands who were able to execute on their digital marketing strategies. At Similarweb, we’re all about empowering brands with the intelligence they need to compete in their respective markets and accelerate growth. Congratulations to all the winners!”

2021 - The Year of Meta, Bitcoin, At-Home Entertainment, E-Commerce and Healthcare

In 2021, once consumers began receiving coronavirus vaccinations, we saw a marked shift in spending towards experiences, including travel and dining. Consumers also traveled to the ends of the virtual metaverse and significantly increased visits to online gaming, cryptocurrency trading and NFT marketplaces.

But before embarking on those journeys, consumers needed to look and feel good and increased their spending on apparel, home furnishings and beauty products; they were particularly interested in those with a clear branding message – specifically sustainability and a shift to more natural products.

Six of the top web traffic-growth brands in beauty featured “clean” products, including [nakedandthriving.com](#) (+525%). As face masks became the *norm du jour* during COVID-19, consumers shifted beauty spending to fragrances, which made up the top three fastest growing brands in the category. These included [microperfume.com](#) (+5,903%) and [seintofficial.com](#) (+2,513%).

Social commerce surged in 2021, as the power of influencers rose and it became easier to shop directly from Instagram, though this was somewhat tempered by inflation driving stiff price competition among sites.

Fast fashion sites drove the apparel category, led by [Shopcider.com](#), up 6,068%. Supply chain issues and a particularly strong sales cycle in 2020 pressured home furnishings sites,

pushing them to invest in paid search to drive traffic. Shoppers pivoted to D2C furniture brands, pulling back their visits to larger sites, such as Wayfair.

As low interest rates, the rise in remote work, and limited supply drove the housing market, mortgage lenders saw a traffic uptick, while sites, such as [zerodown.com](#) (+3,456%) allowed buyers to secure home loans without down payments. Digitalization of real estate also allowed buyers and renters to cut out the middleman via direct listings; winners included [ah4r.com](#) (523%) and [tripointehomes.com](#) (+364%).

Lastly, 2021 remained heavily impacted by the pandemic. With the rise in delta and omicron variants of the coronavirus, there was a significant jump in sites related to COVID-19 testing, including [covid19criticalcare.com](#) (+3,687%) and [vaccines.gov](#) (+2,335%). This benefitted healthcare sites, but also food-related sites, as consumers stepped up their in-home entertaining, especially during the holidays.

And the Winners Are...

Following is a recap of the winners and their key web metrics in each category:

Digital 100 2022 Winners			
Company	Category	2021 Traffic (MM)	YoY Traffic Growth
lfl flooring.com	Home Furnishings	22.5	11,393.0%
opensea.io	Financial Services	58.0	8,492.0%
shopcider.com	Apparel	8.0	6,068.0%
microperfumes.com	Beauty	6.7	5,903.0%
mrbeastburger.com	Food & Drink	9.3	5,004.0%
hellhades.com	Entertainment/Gaming	10.1	4,609.0%
aah.org	Health	23.0	3,787.0%
onehome.com	Media/Classifieds/ Real Estate	80.2	3,577.0%
rakwireless.com	Consumer Electronics	2.0	1,294.0%
reservationdesk.com	Travel	23.0	232.0%

To see the full Digital 100 ranking and methodology, visit: <https://www.similarweb.com/corp/digital-100>.

About Similarweb:

As the most trusted platform for understanding online behavior, millions of people use Similarweb's insights daily to strengthen their knowledge of the digital world. We empower anyone — from the curious individual to the enterprise business leader — to make smarter decisions by understanding why things happen across the digital ecosystem. Learn more here: <https://www.similarweb.com/corp/about/>. The views expressed in this Press Release are those of Similarweb, based on Similarweb's estimated insights.

This Press release may contain certain "forward-looking statements" as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements reflect our current views regarding our intentions, products, services, plans, expectations, strategies and prospects, which are based on information currently available to us and assumptions we have made. Actual results may differ materially from those described in such forward-looking statements and are subject to a variety of assumptions, uncertainties, risks and factors that are beyond our control, including those described in our Securities and Exchange Commission filings and reports including the final prospectus for our initial public offering filed with the Securities and Exchange Commission on May 11, 2021, as well as future filings and reports by us.

Except as required by law, we undertake no duty to update any forward-looking statements contained in this release as a result of new information, future events, changes in expectations or otherwise.

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