

# Live Nation Entertainment Reports Second Quarter 2012 Financial Results

- Revenue for the quarter up 2% on a constant currency basis actual flat to prior year -
- Live Nation Concert ticket sales up 6% -

LOS ANGELES, Aug. 7, 2012 /PRNewswire-FirstCall/ -- Live Nation Entertainment (NYSE: LYV) released financial results for the three and six months ended June 30, 2012 today.

"We are very pleased with the performance of the company in the second quarter, led by a robust concert season with a 6% increase in global concert attendance," stated Michael Rapino, President and Chief Executive Officer of Live Nation Entertainment. "Ticketmaster is showing similar strength, with the global ticketing business growing year-over-year with a 6% increase in ticket sales. Sponsorship & Advertising delivered similar results to last year with continued strong margins, driving operating performance. Overall, we remain confident in our ability to deliver growth in our core business while we continue to invest in the technology platform, unlocking future growth opportunities with our 200 million transaction base and maintaining our strong leadership position in the marketplace."

The company will webcast a teleconference today, August 7, 2012 at 5:00 p.m. Eastern Daylight Time. The live webcast will be accessible via the Investor Relations section of the company's website at <a href="www.livenation.com/investors">www.livenation.com/investors</a>. Please visit the website approximately ten minutes prior to the start time to ensure a connection. Additional statistical and financial information to be provided on the call, if any, will be posted supplementally under that same link. For those who are not available to listen to the live broadcast, a replay will be archived on the Live Nation website.

## FINANCIAL HIGHLIGHTS - 2nd QUARTER and SIX MONTHS

(Unaudited; \$ in millions)

	Q2 2012	Q2 2011	Growth	6 months 2012	6 months 2011	Growth
Revenue			,			
Concerts	\$ 1,076.0	\$ 1,082.2	(0.6%)	\$ 1,524.7	\$1,531.5	(0.4%)
Ticketing	313.1	307.8	1.7%	639.6	625.3	2.3%
Artist Nation	109.2	118.4	(7.8%)	170.6	172.6	(1.2%)
Sponsorship & Advertising	61.3	63.0	(2.7%)	97.4	96.1	1.4%
Other & Eliminations	(8.9)	(12.5)	28.8%	(13.6)	(17.2)	20.9%
	\$ 1,550.7	\$ 1,558.9	(0.5%)	\$ 2,418.7	\$ 2,408.3	0.4%

Concerts	\$ 36.2	\$ 19.8	82.8%		\$ 11.3	\$ (21.5)	**
Ticketing	71.4	75.4	(5.3%)		143.9	159.3	(9.7%)
Artist Nation	14.9	15.8	(5.7%)		11.9	15.0	(20.7%)
Sponsorship & Advertising	42.9	44.2	(2.9%)		63.6	62.6	1.6%
Other & Eliminations	8.0	0.1	**		(0.4)	0.2	**
Corporate	 (20.2)	(16.8)	(20.2%)	_	(36.1)	(32.0)	(12.8%)
	\$ 146.0	\$ 138.5	5.4%	_	\$ 194.2	\$ 183.6	5.8%
Operating Income (Loss)							
Concerts	\$ (7.0)	\$ (7.9)	11.4%		\$ (62.0)	\$ (72.7)	14.7%
Ticketing	31.5	38.4	(18.0 %)		63.8	83.5	(23.6%)
Artist Nation (1)	2.8	5.1	(45.1%)		(12.2)	(38.3)	68.1%
Sponsorship & Advertising	42.7	44.0	(3.0%)		63.3	62.2	1.8%
Other & Eliminations	1.4	0.2	**		0.1	0.4	(75.0%)
Corporate	 (28.4)	(27.4)	(3.6%)	_	(52.8)	\$ (54.9)	3.8%
	\$ 43.0	\$ 52.4	(17.9%)	_	\$ 0.2	\$ (19.8)	**

<sup>\*\*</sup> percentages are not meaningful

(1) Artist Nation's operating loss for the six months endedJune 30, 2011 was driven by \$24.4 million of stock-based compensation expense due to the acquisition of the remaining equity of Front Line Management Group, Inc. in February 2011.

For the three months ending June 30, 2012, revenue was \$1,550.7 million, essentially flat compared to prior year revenue of \$1,558.9 million. On a constant currency basis, revenue for the quarter was up 2%, excluding a \$43.7 million impact of changes in foreign exchange rates in the quarter. For the first six months of 2012, revenue was \$2,418.7 million, essentially flat compared to prior year revenue of \$2,408.3 million. On a constant currency basis, revenue for the first six months was up 3%, excluding a \$51.1 million impact of changes in foreign exchange rates in the first half of 2012.

As of June 30, 2012, total cash and cash equivalents were \$1.0 billion, which includes \$393.4 million in ticketing client cash and \$213.0 million in free cash. Event-related deferred revenue was \$706.8 million as of June 30, 2012, compared to \$546.7 million as of the same period in 2011. Free cash flow was \$99.6 million for the second quarter of 2012 as compared to \$78.2 million in the second quarter of last year, and \$122.7 million for the first six months of 2012 versus \$71.3 million for the same period in 2011.

#### **About Live Nation Entertainment:**

Live Nation Entertainment is the world's leading live entertainment and ecommerce company, comprised of four market leaders: <u>Ticketmaster.com</u>, Live Nation Concerts, Front Line Management Group and Live Nation Network. <u>Ticketmaster.com</u> is the global event ticketing leader and one of the world's top five ecommerce sites, with almost 27 million monthly unique visitors. Live Nation Concerts produces over 22,000 shows annually for more than 2,300 artists globally. Front Line is the world's top artist management company, representing over 250 artists. These businesses power Live Nation Network, the leading provider of entertainment marketing solutions, enabling nearly 800 advertisers to tap into the

200 million consumers Live Nation delivers annually through its live event and digital platforms. For additional information, visit <a href="https://www.livenation.com/investors">www.livenation.com/investors</a>.

#### LIVE NATION ENTERTAINMENT, INC.

#### **KEY OPERATING METRICS**

	3 Months En	ded June 30,	6 Months Ended June 30,			
	2012	2011	2012	2011		
Concerts <sup>(1)</sup>						
Estimated Events:						
North America	3,966	4,148	7,176	7,227		
International	1,709	1,591	3,309	3,112		
Total estimated events	5,675	5,739	10,485	10,339		
Estimated Attendance (rounded):	3,073	3,739	10,465	10,339		
North America	9,272,000	8,838,000	13,638,000	12,844,000		
International						
	4,555,000	4,193,000	7,406,000	7,145,000		
Total estimated attendance	13,827,000	13,031,000	21,044,000	19,989,000		
Ancillary net revenue per attendee: (4)						
North America amphitheaters			\$18.87	\$19.45		
International festivals			\$17.83	\$17.51		
Ticketing <sup>(2)</sup>			******	******		
Number of tickets sold (in thousands):						
Concerts	18,604	17,683	35,412	34,787		
Sports	7,734	6,782	16,540	14,338		
Arts & theater	4,371	4,864	9,190	9,457		
Family	3,073	2,333	7,601	6,763		
Other (3)	1,699	1,749	3,449	2,711		
	35,481	33,411	72,192	68,056		
Gross value of tickets sold (in thousands):	\$2,191,152	\$2,053,965	\$4,411,351	\$4,150,490		
Sponsorship & Advertising						
Sponsorship & Advertising  Sponsorship revenue (in thousands)	\$48,343	\$49,627	\$73,968	\$74,423		
, , ,	, ,	, ,	\$73,966 \$23,438	. ,		
Online advertising revenue (in thousands)	\$12,935	\$13,367	<b>⊅∠ა,4ა</b> 8	\$21,642		

- (1) Events generally represent a single performance by an artist. Attendance generally represents the number of fans who were present at an event. Festivals are counted as one event in the quarter in which the festival begins but attendance is split over the days of the festival and can be split between quarters. Events and attendance metrics are estimated each quarter.
- (2) The number and gross value of tickets sold includes primary tickets only and excludes tickets sold for the 2012 Olympics. These metrics include tickets sold during the period regardless of event timing except for our promoted concerts in our owned and/or operated

buildings and in certain European territories where these tickets are recognized as the concerts occur.

- (3) Other category includes tickets for comedy shows, facility tours, donations, lectures, seminars and cinema.
- (4) Amounts are reported as of the latest period shown.

#### LIVE NATION ENTERTAINMENT, INC.

## CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Three Months Ended					Six Months Ended					
		Jun	e 30,			June	e 30,				
		2012		2011		2012		2011			
		(	in thou	sands except s	hare ar	nd per share da	ta)				
Revenue	\$	1,550,677	\$	1,558,882	\$	2,418,674	\$	2,408,291			
Operating expenses:											
Direct operating expenses Selling, general and administrative		1,106,869		1,138,151		1,645,583		1,685,275			
expenses		280,943		266,795		549,078		539,764			
Depreciation and amortization		94,259		76,927		173,972		154,408			
Loss (gain) on sale of operating assets		93		(660)		(195)		635			
Corporate expenses		27,415		24,590		50,632		45,626			
Acquisition transaction expenses		(1,870)		706		(561)		2,371			
Operating income (loss)		42,968		52,373		165		(19,788)			
Interest expense		29,488		30,845		59,198		60,074			
Interest income		(931)		(1,298)		(1,831)		(1,825)			
Equity in earnings of nonconsolidated affiliates		(1,801)		(1,778)		(5,682)		(2,772)			
Other expense, net		5,424		1,331		3,642		746			
Income (loss) before income taxes		10,788		23,273		(55,162)		(76,011)			
Income tax expense (benefit)		5,228		6,659		9,506		(38,283)			
Net income (loss) Net income (loss) attributable to noncontrolling		5,560		16,614		(64,668)		(37,728)			
interests		(2,132)		3,357		(3,210)		(2,525)			
Net income (loss) attributable to Live Nation Entertainment, Inc.	\$	7,692	\$	13,257	\$	(61,458)	\$	(35,203)			
Basic net income (loss) per common share attributable to common stockholders of Live Nation Entertainment, Inc.	\$	0.04	\$	0.07	\$	(0.33)	\$	(0.20)			
Diluted net income (loss) per common share attributable to common stockholders of Live Nation Entertainment, Inc.	\$	0.04	\$	0.07	\$	(0.33)	\$	(0.20)			

Weighted average common shares outstanding:

Basic	186,893,774	180,818,826	186,707,769	178,568,320
Diluted	189,325,338	182,790,095	186,707,769	178,568,320

## LIVE NATION ENTERTAINMENT, INC.

# CONSOLIDATED BALANCE SHEETS (UNAUDITED)

		June 30,	De	cember 31,
		2012		2011
		(in tho	usan	ds)
ASSETS		,		/
Current assets				
Cash and cash equivalents Accounts receivable, less allowance of \$13,487 and \$16,986, respectively Prepaid expenses	\$	1,005,039 492,484 625,372	\$	844,253 389,346 316,491
Other current assets		52.968		26,700
Total current assets		2,175,863	1	1,576,790
Property, plant and equipment		, -,		,,
Land, buildings and improvements		842,236		851,812
Computer equipment and capitalized software		299,160		261,475
Furniture and other equipment		185,681		172,250
Construction in progress		56,431		60,652
		1,383,508		1,346,189
Less accumulated depreciation		670,688	1	626,053
Less accumulated depreciation		070,000		020,033
Intangible assets		712,820		720,136
Definite-lived intangible assets, net		858,515		873,712
Indefinite-lived intangible assets		377,114		377,160
Goodwill		1,313,800		1,257,644
Investments in nonconsolidated affiliates		63,482		55,796
Other long-term assets		246,831		226,533
Total assets	\$	5,748,425	\$	5,087,771
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities	•	405.000	Φ.	470.050
Accounts payable, client accounts Accounts payable	\$	495,030 171,879	\$	473,956 87,627
Accounts payable Accrued expenses		598,069		579,566
Deferred revenue		830,276		273,536
Current portion of long-term debt		57,703		52,632
Other current liabilities		17,679		25,236
Total current liabilities		2,170,636		1,492,553
Long-term debt, net		1,682,356		1,663,056
Long-term deferred income taxes		192,028		186,298
Other long-term liabilities		106,225		120,693
Commitments and contingent liabilities				
Redeemable noncontrolling interests		46,530		8,277

Common stock	1,871	1,868
Additional paid-in capital	2,256,228	2,243,587
Accumulated deficit	(806,649)	(745,191)
Cost of shares held in treasury	(250)	(2,787)
Accumulated other comprehensive loss	(45,327)	(36,374)
Total Live Nation Entertainment, Inc. stockholders' equity	1,405,873	1,461,103
Noncontrolling interests	144,777	155,791
Total stockholders' equity	1,550,650	1,616,894
Total liabilities and stockholders' equity	\$ 5,748,425	\$ 5,087,771

#### LIVE NATION ENTERTAINMENT, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

#### Six Months Ended June 30,

	2012	,	2011
	\$ (64,668) \$ (37,728)  \$ (64,668) \$ (37,728)  \$ 59,691		
CASH FLOWS FROM OPERATING ACTIVITIES			
Net loss	\$ (64,668)	\$	(37,728)
Adjustments to reconcile net loss to net cash provided by operating activities:			
Depreciation	,		,
Amortization			•
Deferred income tax benefit	, ,		` ' '
Amortization of debt issuance costs and discount/premium, net	,		,
Non-cash compensation expense			
Unrealized changes in fair value of contingent consideration			
Loss (gain) on sale of operating assets Equity in earnings of nonconsolidated affiliates			
Other, net	, ,		
Changes in operating assets and liabilities, net of effects of acquisitions and	751		2,504
dispositions:			
Increase in accounts receivable	(103,344)		(148, 233)
Increase in prepaid expenses	(305,090)		
Increase in other assets	(62,284)		(55,756)
Increase in accounts payable, accrued expenses and other liabilities			
Increase in deferred revenue	566,621		293,212
Net cash provided by operating activities	310,128		132,665
CASH FLOWS FROM INVESTING ACTIVITIES			
Collections and advances of notes receivable	566		(626)
Distributions from nonconsolidated affiliates	703		
Investments made in nonconsolidated affiliates	(2,858)		
Purchases of property, plant and equipment			
Proceeds from disposal of operating assets, net of cash divested			
Cash paid for acquisitions, net of cash acquired			
Purchases of intangible assets			
Other, net	(269)		(525)
Net cash used in investing activities	(138,557)		(57,091)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from long-term debt, net of issuance costs	58,270		(756)
Payments on long-term debt	(44,222)		(15,081)
Contributions from noncontrolling interests	130		(10,001)
Distributions to and purchases/sales of noncontrolling interests, net	(8,189)		(59,999)
•	,		. ,

Proceeds from exercise of stock options	859	3,082
Proceeds from sale of common stock	-	76,492
Payments for deferred and contingent consideration	(10,585)	(13,807)
Net cash used in financing activities	(3,737)	(10,069)
Effect of exchange rate changes on cash and cash equivalents	(7,048)	45,697
Net increase in cash and cash equivalents	160,786	111,202
Cash and cash equivalents at beginning of period	844,253	892,758
Cash and cash equivalents at end of period	\$ 1,005,039	\$ 1,003,960

#### Forward-Looking Statements, Non-GAAP Financial Measures and Reconciliations:

Certain statements in this press release constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, but are not limited to, statements regarding the company's ability to deliver growth in its core business while continuing to invest in the company's technology platform, the company's ability to unlock further growth opportunities with its 200 million transaction base and the company's ability to maintain its strong leadership position in the marketplace. Live Nation wishes to caution you that there are some known and unknown factors that could cause actual results to differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements, including but not limited to operational challenges in achieving strategic objectives and executing on the company's plans, the risk that the company's markets do not evolve as anticipated, the potential impact of the economic slowdown and operational challenges associated with selling tickets and staging events.

Live Nation refers you to the documents it files from time to time with the U.S. Securities and Exchange Commission, or SEC, specifically the section titled "Item 1A. Risk Factors" of the company's most recent Annual Report filed on Form 10-K and Quarterly Reports on Form 10-Q and its Current Reports on Form 8-K, which contain and identify other important factors that could cause actual results to differ materially from those contained in the company's projections or forward-looking statements. You are cautioned not to place undue reliance on these forward-looking statements which speak only as of the date on which they are made. All subsequent written and oral forward-looking statements by or concerning Live Nation are expressly qualified in their entirety by the cautionary statements above. Live Nation does not undertake any obligation to publicly update or revise any forward-looking statements because of new information, future events or otherwise.

This press release contains certain non-GAAP financial measures as defined by SEC Regulation G. A reconciliation of each such measure to its most directly comparable GAAP financial measure, together with an explanation of why management believes that these non-GAAP financial measures provide useful information to investors, is provided below.

Adjusted Operating Income (Loss), or AOI, is a non-GAAP financial measure that the company defines as operating income (loss) before acquisition expenses (including transaction costs, changes in the fair value of accrued acquisition-related contingent consideration arrangements, merger bonuses, payments under the Azoff Trust note and acquisition-related severance), depreciation and amortization (including goodwill impairments), loss (gain) on sale of operating assets and non-cash and certain stock-based compensation expense (including expense associated with grants of certain stock-based

awards which are classified as liabilities). The company uses AOI to evaluate the performance of its operating segments. The company believes that information about AOI assists investors by allowing them to evaluate changes in the operating results of the portfolio of the businesses separate from non-operational factors that affect net income, thus providing insights into both operations and the other factors that affect reported results. AOI is not calculated or presented in accordance with GAAP. A limitation of the use of AOI as a performance measure is that it does not reflect the periodic costs of certain amortizing assets used in generating revenue in the company's business. Accordingly, AOI should be considered in addition to, and not as a substitute for, operating income (loss), net income (loss), and other measures of financial performance reported in accordance with GAAP. Furthermore, this measure may vary among other companies; thus, AOI as presented herein may not be comparable to similarly titled measures of other companies.

Free Cash Flow is a non-GAAP financial measure that the company defines as Adjusted Operating Income (Loss) less maintenance capital expenditures, less net cash interest expense, less cash taxes, less net distributions to noncontrolling interest partners, plus distributions from investments in nonconsolidated affiliates net of contributions to investments in nonconsolidated affiliates. The company uses free cash flow, among other measures, to evaluate the ability of its operations to generate cash that is available for purposes other than maintenance capital expenditures. The company believes that information about free cash flow provides investors with an important perspective on the cash available to service debt and make acquisitions. Free cash flow is not calculated or presented in accordance with GAAP. A limitation of the use of free cash flow as a performance measure is that it does not necessarily represent funds available for operations and is not necessarily a measure of the company's ability to fund its cash needs. Accordingly, free cash flow should be considered in addition to, and not as a substitute for, operating income (loss) and other measures of financial performance reported in accordance with GAAP. Furthermore, this measure may vary among other companies; thus, free cash flow as presented herein may not be comparable to similarly titled measures of other companies.

Free Cash is a non-GAAP financial measure that the company defines as cash and cash equivalents less ticketing-related client funds, less event-related deferred revenue, less accrued expenses due to artists and for cash collected on behalf of others for ticket sales, plus event-related prepaids. The company uses free cash as a proxy for how much cash it has available to, among other things, optionally repay debt balances, make acquisitions and finance venue and other revenue generating capital expenditures. Free cash is not calculated or presented in accordance with GAAP. A limitation of the use of free cash as a performance measure is that it does not necessarily represent funds available from operations and it is not necessarily a measure of our ability to fund our cash needs. Accordingly, free cash should be considered in addition to, and not as a substitute for, cash and cash equivalents and other measures of financial performance reported in accordance with GAAP. Furthermore, this measure may vary among other companies; thus, free cash as presented herein may not be comparable to similarly titled measures of other companies.

<u>Constant currency</u> is a non-GAAP financial measure. For the purpose of determining our constant currency results, we calculate the effect of changes in currency exchange rates as the difference between current period activity translated using the current period's currency exchange rates and the comparable prior period's currency exchange rates. We present

constant currency information to provide a framework for assessing how our underlying businesses performed excluding the effect of foreign currency rate fluctuations.

#### Reconciliations of Non-GAAP Measures to Their Most Directly Comparable GAAP Measures (Unaudited)

(\$ in millions)	ope in	Adjusted operating income (loss)		Non-cash and stock-based compensation expense		Loss (gain) on sale of operating assets		Depreciation and amortization		Acquisition expenses		Operati income (I	
	Three months ended June 30, 2012												
Concerts	\$	36.2	\$	1.3	\$	-	\$	44.1	\$	(2.2)	\$		
Ticketing		71.4		1.5		(0.1)		38.8		(0.3)		;	
Artist Nation		14.9		0.3		-		11.5		0.3			
Sponsorship & Advertising		42.9		0.2		-		-		-			
Other & Eliminations		8.0		-		0.2		(8.0)		-			
Corporate		(20.2)		5.6		-		0.7		1.9		(2	
Total Live Nation	\$	146.0	\$	8.9	\$	0.1	\$	94.3	\$	(0.3)	\$		
	Three months ended June 30, 2011												
Concerts	\$	19.8	\$	1.3	\$	(0.7)	\$	28.3	\$	(1.2)	\$		
Ticketing		75.4		1.2		(0.1)		35.2		0.7		;	
Artist Nation		15.8		0.4		-		13.1		(2.8)			
Sponsorship & Advertising		44.2		0.1		-		0.1		-			
Other & Eliminations		0.1		-		0.1		(0.2)		-			
Corporate		(16.8)		4.6		_		0.4		5.6		(2	
Total Live Nation	\$	138.5	\$	7.6	\$	(0.7)	\$	76.9	\$	2.3	\$		
					Six m	nonths end	ed Jun	e 30, 2012					
Concerts	\$	11.3	\$	2.7	\$	(0.5)	\$	72.5	\$	(1.4)	\$		
Ticketing		143.9		3.0	·	(0.2)	·	78.0		(0.7)			
Artist Nation		11.9		0.6		-		23.1		0.4			
Sponsorship & Advertising		63.6		0.3		_		_		_			
Other & Eliminations		(0.4)		_		0.5		(1.0)		_			
Corporate		(36.1)		11.3		_		1.4		4.0			
Total Live Nation	\$	194.2	\$	17.9	\$	(0.2)	\$	174.0	\$	2.3	\$		
					Six	months en	ded Ju	ne 30, 201	1				
Concerts	\$	(21.5)	\$	3.0	\$	(0.7)	\$	54.7	\$	(5.8)	\$		
Ticketing		159.3		2.7		(0.1)		72.4		0.8			
Artist Nation		15.0		27.6		1.2		26.7		(2.2)			
Sponsorship & Advertising		62.6		0.3		-		0.1		-			

Corporate	 (32.0)	9.4	-	0.9	12.6
Total Live Nation	\$ 183.6	\$ 43.0 \$	0.6	\$ 154.4	\$ 5.4 \$

#### Reconciliation of Adjusted Operating Income (Loss) to Free Cash Flow

(\$ in millions)	Q	2 2012	Q2	2 2011
Adjusted operating income	\$	146.0	\$	138.5
Less: Cash interest expense — net		(19.5)		(26.2)
Cash taxes		(3.4)		(13.8)
Maintenance capital expenditures		(16.6)		(17.9)
Distributions to noncontrolling interests		(5.0)		(4.1)
Distributions from (contributions to) investments in nonconsolidated affiliates		(1.9)		1.7
Free cash flow	\$	99.6	\$	78.2
Revenue generating capital expenditures		(18.8)		(8.6)
Net	\$	80.8	\$	69.6

in millions)		6 months 2012		6 months 2011	
				\$	
Adjusted operating income	\$	194.2		183.6	
Less: Cash interest expense — net		(48.9)		(51.8)	
Cash taxes		14.5		(23.2)	
Maintenance capital expenditures		(26.7)		(28.9)	
Distributions to noncontrolling interests		(8.2)		(10.0)	
Distributions from (contributions to) investments in nonconsolidated affiliates		(2.2)		1.6	
Free cash flow	\$	122.7	\$	71.3	
Revenue generating capital expenditures		(32.1)		(15.8)	
Net	\$	90.6	\$	55.5	

#### Reconciliation of Cash and Cash Equivalents to Free Cash

June 30, (\$ in millions) 2012 Cash and cash equivalents \$ 1,005.0 Client cash (393.4)Deferred revenue — event related (706.8) Accrued artist fees (28.0)Collections on behalf of others (56.9)Prepaids related to artist settlements/events 393.1 Free cash \$ 213.0

#### Detail of Revenue as Reported and at Constant Currency

	Reported Q2 2012		Constant Currency Q2 2012			Reported	Reported	Constant Currency Growth	
						Q2 2011	Growth		
(\$ in millions)									
Revenue									
Concerts	\$	1,076.0	\$	1,110.1	\$	1,082.2	(0.6%)	2.6%	
Ticketing		313.1		320.6		307.8	1.7%	4.2%	
Artist Nation		109.2		109.7		118.4	(7.8%)	(7.3%)	
Sponsorship & Advertising		61.3		62.9		63.0	(2.7%)	(0.2%)	
Other & Eliminations		(8.9)		(8.9)		(12.5)	28.8%	28.8%	

	Reported 6 Months 2012		Constant Currency			Reported	Reported	Constant Currency 6 Months Growth	
			6 Months 2012		6 Months 2011		6 Months		
							Growth		
(\$ in millions)									
Revenue									
Concerts	\$	1,524.7	\$	1,563.8	\$	1,531.5	(0.4%)	2.1%	
Ticketing		639.6		649.2		625.3	2.3%	3.8%	
Artist Nation		170.6		171.0		172.6	(1.2%)	(0.9%)	
Sponsorship & Advertising		97.4		99.4		96.1	1.4%	3.4%	
Other & Eliminations		(13.6)		(13.6)		(17.2)	20.9%	20.9%	
	\$	2,418.7	\$	2,469.8	\$	2,408.3	0.4%	2.6%	

\$ 1,594.4 \$ 1,558.9

(0.5%)

2.3%

**SOURCE Live Nation Entertainment** 

\$ 1,550.7