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# ASI Solutions Launches InfiniStor: Revolutionary Cloud Storage for New Zealand, Powered by Quantum ActiveScale

*InfiniStor offers unmatched affordability, 19 nines of data durability, and S3 simplicity with local hosting, transparent pricing, and unlimited data access*

CENTENNIAL, Colo.--(BUSINESS WIRE)-- Quantum Corporation (Nasdaq: QMCO) today announced that ASI Solutions, a premier IT services provider in Australia and New Zealand, has launched ASI Cloud InfiniStor, a groundbreaking cloud storage platform built on Quantum ActiveScale® object storage. Tailored for New Zealand organizations, InfiniStor delivers secure, cost-effective, and locally hosted storage with unparalleled reliability and transparency.

With nearly 40 years of serving public sector and enterprise clients, ASI Solutions developed InfiniStor to meet the demand for cloud storage that prioritizes affordability and local control. Powered by ActiveScale's three-site erasure coding, InfiniStor achieves 19 nines of data durability and site-level protection without the expense of multiple data copies, ensuring high availability and efficiency. Its S3-compatible interface and integrated cold storage tape tier, including S3 Glacier API support, offers the simplicity of cloud storage but with low, predictable costs, making it a game-changer for backup and archive storage.

"InfiniStor reduces storage and environmental footprint by 40%-60% compared to traditional solutions, thanks to ActiveScale's advanced erasure coding," said Lloyd Vickery, country manager for New Zealand at ASI Solutions. "This allows us to offer New Zealand businesses lower costs and higher reliability, all hosted locally."

The University of Auckland, an early adopter, transitioned from legacy tape libraries to InfiniStor to manage growing research data. With ActiveScale as the foundation, ASI delivered a solution with bulk data access, affordable long-term archiving via the S3 Glacier API, and seamless integration with the REANNZ research network for high-speed collaboration. InfiniStor's local hosting ensures compliance with New Zealand's data sovereignty requirements, while its 19 nines durability guarantees data safety.

InfiniStor stands out with its transparent pricing model: customers pay per terabyte with no hidden fees and enjoy unlimited egress for zero-fee data retrieval. This simplicity, combined with S3 compatibility, has driven adoption among city councils, mid-sized businesses, and research institutions. ActiveScale's intuitive management further reduces operational overhead, enabling ASI to deliver rapid value.

"ASI Solutions is redefining cloud storage in New Zealand with InfiniStor's affordability, reliability, and local focus," said Bruno Hald, vice president and general manager of secondary storage at Quantum. "ActiveScale's three-site erasure coding and S3 Glacier API support empower ASI to offer a service that combines enterprise-grade durability with

unmatched cost efficiency.”

ASI plans to expand InfiniStor’s reach to Australia, explore white-label offerings for IT providers, and integrate AI-driven analytics to enhance data insights. “ActiveScale is the foundation for a future-proof storage service,” Vickery added. “It enables us to deliver innovation and value to our customers.”

Visit [asi.co.nz/infinistor](https://asi.co.nz/infinistor) to learn how ASI Cloud InfiniStor can transform your data strategy. For more information on ActiveScale object storage, visit [quantum.com/activescale](https://quantum.com/activescale).

## **About ASI Solutions**

Founded in 1985, ASI Solutions is a leading IT services provider in Australia and New Zealand, delivering innovative solutions to public sector, education, and commercial clients. Committed to customer success, ASI empowers organizations with secure, scalable IT infrastructure. Visit [www.asi.co.nz](https://www.asi.co.nz).

## **About Quantum**

Quantum delivers end-to-end data management solutions designed for the AI era. With over four decades of experience, our data platform has allowed customers to extract the maximum value from their unique, unstructured data. From high-performance ingest that powers AI applications and demanding data-intensive workloads, to massive, durable data lakes to fuel AI models, Quantum delivers the most comprehensive and cost-efficient solutions. Leading organizations in life sciences, government, media and entertainment, research, and industrial technology trust Quantum with their most valuable asset – their data.

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## **Forward-Looking Statements**

The information provided in this press release may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 ("Exchange Act"). These forward-looking statements are largely based on our current expectations and projections about future events and financial trends affecting our business. Such forward-looking statements include, in particular, statements about the anticipated benefits and features of Quantum ActiveScale, as well as our business prospects, changes and trends in our business and the markets in which we operate.

These forward-looking statements may be identified by the use of terms and phrases such as "anticipates", "believes", "can", "could", "estimates", "expects", "forecasts", "intends", "may", "plans", "projects", "targets", "will", and similar expressions or variations of these terms and similar phrases. Additionally, statements concerning future matters and other statements regarding matters that are not historical are forward-looking statements. Investors are cautioned that these forward-looking statements relate to future events or our future performance and are subject to business, economic, and other risks, and

uncertainties, both known and unknown, that may cause actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements.

These forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those projected, including without limitation, the following: the potential ; the competitive pressures we face; risks associated with executing our strategy; the distribution of our products and the delivery of our services effectively; the development and transition of new products and services and the enhancement of existing products and services to meet customer needs and respond to emerging technological trends; whether the market for Quantum ActiveScale develops as anticipated and whether our products meet the developing needs of this market; and other risks that are described herein, including but not limited to the items discussed in "Risk Factors" in our filings with the Securities and Exchange Commission, including our most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission (the "SEC") and any subsequent filings with the SEC. We do not intend to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law or regulation.

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