

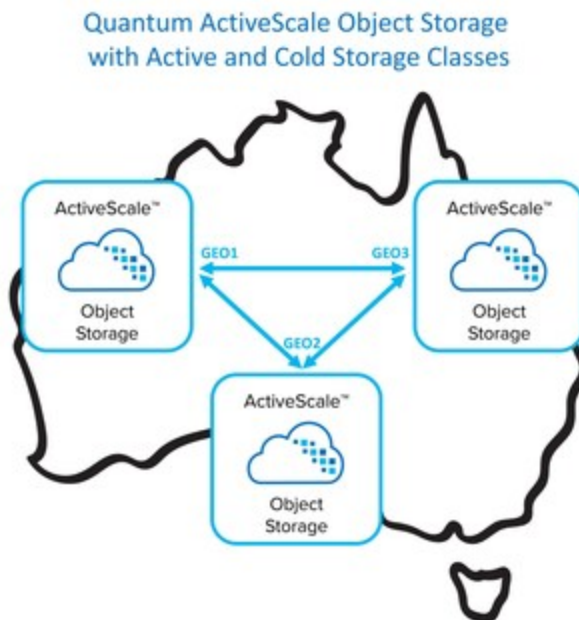
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# Amidata Expands Offerings Based on Quantum End-to-End Solutions, Launches New Cloud Storage Service Built on ActiveScale Object Storage

*Leading managed services provider deploys Quantum ActiveScale for active and cold data use cases after success with other Quantum solutions*

SAN JOSE, Calif., Jan. 30, 2024 /PRNewswire/ -- Quantum Corporation (NASDAQ: QMCO), the leader in solutions for unstructured data, today announced that Amidata, a leading managed services provider, has implemented [Quantum ActiveScale™ object storage](#) as the foundation for their new [Amidata Secure Cloud Storage Service](#). After building successful Backup-as-a-Service and File Sharing Service offerings on [Quantum DXi™ backup appliances](#) and [Quantum StorNext® file systems](#), Amidata has now deployed ActiveScale object storage to build a secure, resilient set of cloud storage services accessible from across all of Australia, where the company is based. By deploying ActiveScale, Amidata achieves simple operational efficiency, seamless scalability, and the ability to address customer needs across a wide range of use cases, workflows, and price points.



Amidata strategically deployed the Quantum ActiveScale object storage platform as a single system across three sites, maximizing durability, availability, and accessibility of their growing set of as-a-Service solutions. As the industry's only object storage platform architected for both active and cold data, ActiveScale positions Amidata for continued success and massive data growth as they continue to serve their customers with outstanding levels of service, operational efficiency, and cost-effective storage, data protection and archiving services.

Amidata's adoption of object storage also aligns with current IT trends. "More and more organizations are looking at object storage to create secure and massively scalable hybrid clouds," says Michael Whelan, managing director, Amidata. "ActiveScale provides a durable, cost-effective approach for backing up and archiving fast-growing data volumes while also protecting data from ransomware attacks. Plus, by deploying the [ActiveScale Cold Storage](#) feature, we are delivering multiple storage classes as part of our service offerings, allowing us to target a wider set of customers and use cases. With our Secure Cloud cold storage option, customers can retain data longer and at a lower cost; that's useful for offsite copies, data compliance, and increasingly, for storing the growing data sets that are fueling AI-driven business analytics and insights."

As the industry's only object storage platform architected for both active and cold data, ActiveScale supports multiple S3-compatible storage classes using flash, disk, and tape medias, providing a seamless environment that can flexibly grow capacity and performance to any scale. Cold Storage, a key ActiveScale feature, integrates Quantum Scalar tape libraries as a lower cost storage class to efficiently store cold and archived data sets. Quantum's tape libraries are nearline storage, where customers can easily access and retrieve cold or less used data with slightly longer latency—minutes instead of seconds—but at a low cost, leveraging the same infrastructure used by the major hyperscalers. ActiveScale Cold Storage intelligently stores and protects data across all storage resources using Quantum's patented two-dimensional erasure coding to achieve extreme data durability, performance, availability, and storage efficiency.

"With our Secure Cloud Storage service, we are delivering resilient and affordable storage services at any scale, based on Quantum ActiveScale," says Whelan. "With 7x24 support, no egress charges, and a flexible set of professional services, we maximize the benefits our customers achieve working with Amidata and our cloud storage offering. ActiveScale provides us with a simple, scalable infrastructure to economically store, access, and protect our customer's data across the entire lifecycle of their data."

In addition to the Quantum solutions they already offer, Amidata is evaluating other Quantum solutions to deliver complete end-to-end offerings for data across the lifecycle, like the new Quantum DXi Cloud Share which enables archiving of backup data sets from across core, cloud, and edge environments directly to Amidata's Secure Cloud Storage Service.

"Having partnered with Amidata for many years, we are delighted by their success and inspired by their entrepreneurship, innovation, and customer-centric culture," says Bruno Hald, general manager, secondary storage, for Quantum. "Amidata is a truly tech-savvy, world-class organization. They understand that customers need complete end-to-end solutions to manage the deluge of data they are generating and to derive value from that data, from high-performance storage solutions to backup and long-term archiving. We look forward to our continued collaboration as they expand their service offerings to include ActiveScale and other Quantum solutions in the future."

For more information on Amidata's implementation of ActiveScale, view the [video case study](#). For more information on ActiveScale, visit <https://www.quantum.com/object-storage>.

## **About Quantum**

Quantum technology, software, and services provide the solutions that today's organizations need to make video and other unstructured data smarter – so their data works for them and

not the other way around. With over 40 years of innovation, Quantum's end-to-end platform is uniquely equipped to orchestrate, protect, and enrich data across its lifecycle, providing enhanced intelligence and actionable insights. Leading organizations in cloud services, entertainment, government, research, education, transportation, and enterprise IT trust Quantum to bring their data to life, because data makes life better, safer, and smarter. Quantum is listed on Nasdaq (QMCO). For more information visit [www.quantum.com](http://www.quantum.com).

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### **About Amidata Limited**

Amidata Limited specializes in providing data protection services. The company helps ensure that clients' valuable data resources are always secure, backed up, and performing at their best. Amidata offers consulting, solutions, and support through a utility-based pricing model. Clients can break free of resource constraints and gain peace of mind that their data is fully protected.

[Amidata Secure Cloud Storage](#) overcomes the security, cost and data sovereignty concerns that persist with public cloud storage providers. Simply address your exponential data growth needs with competitive pricing, no egress, or hidden fees, with locally hosted infrastructure, support, georedundancy, and encryption.

### **Forward-Looking Statements**

The information provided in this press release may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 ("Exchange Act"). These forward-looking statements are largely based on our current expectations and projections about future events and financial trends affecting our business. Such forward-looking statements include, in particular, statements about the anticipated benefits and features of the Quantum ActiveScale solution as well as our business prospects, changes and trends in our business and the markets in which we operate.

These forward-looking statements may be identified by the use of terms and phrases such as "anticipates", "believes", "can", "could", "estimates", "expects", "forecasts", "intends", "may", "plans", "projects", "targets", "will", and similar expressions or variations of these terms and similar phrases. Additionally, statements concerning future matters and other statements regarding matters that are not historical are forward-looking statements. Investors are cautioned that these forward-looking statements relate to future events or our future performance and are subject to business, economic, and other risks, and uncertainties, both known and unknown, that may cause actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements.

These forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those projected, including without limitation, the following: the potential impact of the COVID-19 pandemic on our business, including potential disruptions to our supply chain, employees, operations, sales and overall market conditions; the competitive pressures we face; risks associated with executing our strategy; the distribution

of our products and the delivery of our services effectively; the development and transition of new products and services and the enhancement of existing products and services to meet customer needs and respond to emerging technological trends; whether the market for the Quantum ActiveScale solution develops as anticipated and whether our products meet the developing needs of this market; and other risks that are described herein, including but not limited to the items discussed in "Risk Factors" in our filings with the Securities and Exchange Commission, including our most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission (the "SEC") and any subsequent filings with the SEC. We do not intend to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law or regulation.

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The logo for Quantum, featuring the word "Quantum" in a bold, blue, sans-serif font, followed by a registered trademark symbol (®).

View original content to download multimedia <https://www.prnewswire.com/news-releases/amidata-expands-offerings-based-on-quantum-end-to-end-solutions-launches-new-cloud-storage-service-built-on-activescale-object-storage-302047558.html>

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