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# MR Datentechnik Builds a Scalable, S3-Compatible Storage Service with Quantum ActiveScale to Drive New Revenue Streams

SAN JOSE, Calif., Dec. 12, 2023 /PRNewswire/ -- Quantum, the leader in solutions for unstructured data, today announced that MR Datentechnik, a leading German IT solutions and managed services provider, has implemented Quantum ActiveScale™ object storage as the foundation of their new [MR S3 Storage Service](#) supporting customers' needs for backup and recovery, archiving, and data security. MR Datentechnik offers a resilient, highly scalable service providing customers with seamless, simple data storage, protection, and access at predictable and low cost. By deploying Activescale, MR Datentechnik has relied on its built-in automation and simplicity at scale to achieve rapid growth, profitable new revenue, and high customer satisfaction.



To provide an economical, fully managed service, MR Datentechnik needed a storage platform that could seamlessly scale and minimize administrative complexity. With [Dynamic Data Placement](#), ActiveScale provides performance at scale, even as the system expands over time to meet MR Datentechnik's growing demands to add more capacity and users. ActiveScale's web-based interface simplifies account and user management, access keys, health monitoring, capacity, performance, and more.

Building on ActiveScale has helped MR Datentechnik drive swift growth for their new storage service. "Thanks to ActiveScale's ability to automate the onboarding process, we can easily onboard customers in under a day," says Jochen Kraus, managing director, MR Datentechnik. "With that fast onboarding, we've been able to add customers to our service much more quickly than we anticipated. We have reached our two-year growth target goals

in less than a year."

Creating an S3-compatible service was a top priority for MR Datentechnik. The team wanted to support S3 applications and workflows for easy integration with its cloud storage solution. And, because the MR Datentechnik team focused first on the backup use case, it was essential that the underlying storage platform integrate seamlessly with the latest version of Veeam Backup & Replication. With ActiveScale as the foundation, MR Datentechnik protects critical customer data to ensure continuous business operations for their clients.

"Quantum ActiveScale provides the reliable, highly scalable, S3-compatible object storage we needed for building our new storage service," says Kraus. "The platform is stable even under high loads, and it offers sophisticated software that is extremely useful for our multi-tenant environment."

The company plans to expand the service to include additional use cases. "With S3 compatibility, we can expand the storage service to other workflows," adds Kraus. "By building on Quantum ActiveScale, we have a very flexible platform for meeting a broad spectrum of customer needs."

MR Datentechnik is a well-established leader in providing world-class IT services and solutions to enterprises," says Bruno Hald, vice president and general manager, Quantum. "ActiveScale meets their stringent requirements to provide their customers cloud storage that is scalable, extremely durable, and most of all, easy and economical to use so customers can leverage their data for business value. We look forward to deepening our partnership and helping them extend the scope of their services available on ActiveScale."

### **About Quantum**

Quantum technology, software, and services provide the solutions that today's organisations need to make video and other unstructured data smarter – so their data works for them and not the other way around. With over 40 years of innovation, Quantum's end-to-end platform is uniquely equipped to orchestrate, protect, and enrich data across its lifecycle, providing enhanced intelligence and actionable insights. Leading organisations in cloud services, entertainment, government, research, education, transportation, and enterprise IT trust Quantum to bring their data to life, because data makes life better, safer, and smarter. Quantum is listed on Nasdaq (QMCO). For more information visit [www.quantum.com](http://www.quantum.com).

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### **About MR Datentechnik**

Recently awarded Bavaria's Best 50 Award for a sixth time, MR Datentechnik is an IT systems and solutions company that measures its own success by the long-term success of its customers. The company takes a "people-first" approach, listening and understanding customers' requirements to help shape their future. With a broad product and solutions portfolio plus comprehensive managed services, MR Datentechnik delivers solutions and service levels that add tangible customer value.

### **Forward-Looking Statements**

The information provided in this press release may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 ("Exchange Act"). These forward-looking statements are largely based on our current expectations and projections about future events and financial trends affecting our business. Such forward-looking statements include, in particular, statements about the anticipated benefits and features of the Quantum ActiveScale solution as well as our business prospects, changes and trends in our business and the markets in which we operate.

These forward-looking statements may be identified by the use of terms and phrases such as "anticipates", "believes", "can", "could", "estimates", "expects", "forecasts", "intends", "may", "plans", "projects", "targets", "will", and similar expressions or variations of these terms and similar phrases. Additionally, statements concerning future matters and other statements regarding matters that are not historical are forward-looking statements. Investors are cautioned that these forward-looking statements relate to future events or our future performance and are subject to business, economic, and other risks and uncertainties, both known and unknown, that may cause actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements.

These forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those projected, including without limitation, the following: the potential impact of the COVID-19 pandemic on our business, including potential disruptions to our supply chain, employees, operations, sales and overall market conditions; the competitive pressures we face; risks associated with executing our strategy; the distribution of our products and the delivery of our services effectively; the development and transition of new products and services and the enhancement of existing products and services to meet customer needs and respond to emerging technological trends; whether the market for the Quantum ActiveScale solution develops as anticipated and whether our products meet the developing needs of this market; and other risks that are described herein, including but not limited to the items discussed in "Risk Factors" in our filings with the Securities and Exchange Commission, including our most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission (the "SEC") and any subsequent filings with the SEC. We do not intend to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law or regulation.

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