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Quantum Announces New Pre-Configured ActiveScale Cold Storage Bundles to Make It Simple to Deploy On-Prem Cloud Resources and Unlock Value in Archived Data

Award-winning object storage solution is key part of Quantum's end-to-end data platform that enables flexible hybrid cloud workflows

SAN JOSE, Calif., Sept. 13, 2023 /PRNewswire/ -- Quantum Corporation (NASDAQ: QMCO), the leader in solutions for unstructured data, today announced new pre-configured bundles to make it even easier to purchase and deploy Quantum [ActiveScale™ Cold Storage](#), the industry's only S3-enabled object storage solution architected for both active and cold data sets that reduces cold storage costs by up to 60 percent. With the massive amount of data customers need to retain for business and compliance purposes, customers are using both public and private cloud resources to store and manage this data, driven by their budget, frequency with which they need to access the data, and their data protection requirements. With ActiveScale, customers can build their own cloud storage resource to control costs and ensure fast, easy access to their data for compliance, analysis, and to gather insights to drive business forward.



"We're using Quantum ActiveScale to build Amidata Secure Cloud Storage, which delivers highly scalable, available, and affordable storage for organizations," says Rocco Scaturchio, director of sales and marketing for Amidata, a leading managed service provider based in Australia. "The new offering enables organizations to tap into cloud storage benefits even if they lack internal cloud expertise."

As a leading Outperformer in the latest [GigaOm Object Storage: Enterprise Radar Report](#), ActiveScale combines advanced object store software with hyperscale tape technology to provide massively scalable, highly durable, and extremely low-cost storage for archiving cold data, enabling organizations to maintain control of their most valuable data assets and unlock value in cold data over years and decades without unpredictable and expensive access fees. Whether customers are developing solutions for life and earth sciences, media production, government programs, web services, IoT infrastructure, or video surveillance, ActiveScale is ideal for unstructured data management, data analytics and AI workloads, active archiving, and long-term retention and protection of massive data sets.

To simplify purchasing, ActiveScale Cold Storage is now available in pre-configured bundles complete with all the components customers need to easily deploy the solution. The bundles are available in four standard capacity sizes—Small, Medium, Large and Extra Large—that range from 10 petabytes up to 100 petabytes.

"Quantum's end-to-end platform empowers customers to address their unstructured data needs across the entire data lifecycle and create flexible, hybrid cloud workflows that are designed for their unique needs and goals," said Brian Pawlowski, chief development officer for Quantum. "With the new ActiveScale Cold Storage bundles, customers get the benefit of an on-prem cloud resource that's easy to purchase and deploy so they can get up and running and realize benefits more quickly."

"ActiveScale is a new class of object storage that enables any organization generating petabytes of data to deploy S3 Glacier Class storage within their own data center, colocation facility, or hosted IT environment, which is now even easier with the new pre-configured bundles," said John Steiner, senior vice president, services, for data center and IT solutions company, Encore Technologies.

"ActiveScale provides the reliable, highly scalable, S3-compatible object storage we needed for building our new storage service," says Jochen Kraus, managing director, MR Datentechnik, a leading German managed services provider. "With ActiveScale, we have a very flexible platform for meeting a broad spectrum of customer needs."

The new ActiveScale Cold Storage bundles are available immediately. For more information, visit www.quantum.com/cold-data-storage

About Quantum

Quantum technology, software, and services provide the solutions that today's organizations need to make video and other unstructured data smarter – so their data works for them and not the other way around. With over 40 years of innovation, Quantum's end-to-end platform is uniquely equipped to orchestrate, protect, and enrich data across its lifecycle, providing enhanced intelligence and actionable insights. Leading organizations in cloud services, entertainment, government, research, education, transportation, and enterprise IT trust Quantum to bring their data to life, because data makes life better, safer, and smarter. Quantum is listed on Nasdaq (QMCO). For more information visit www.quantum.com.

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their respective owners.

Forward-Looking Statements

The information provided in this press release may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 ("Exchange Act"). These forward-looking statements are largely based on our current expectations and projections about future events and financial trends affecting our business. Such forward-looking statements include, in particular, statements about the anticipated benefits and features of ActiveScale and the ActiveScale Cold Storage bundles as well as our business prospects, changes and trends in our business and the markets in which we operate.

These forward-looking statements may be identified by the use of terms and phrases such as "anticipates", "believes", "can", "could", "estimates", "expects", "forecasts", "intends", "may", "plans", "projects", "targets", "will", and similar expressions or variations of these terms and similar phrases. Additionally, statements concerning future matters and other statements regarding matters that are not historical are forward-looking statements. Investors are cautioned that these forward-looking statements relate to future events or our future performance and are subject to business, economic, and other risks and uncertainties, both known and unknown, that may cause actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements.

These forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those projected, including without limitation, the following: the potential impact of the COVID-19 pandemic on our business, including potential disruptions to our supply chain, employees, operations, sales and overall market conditions; the competitive pressures we face; risks associated with executing our strategy; the distribution of our products and the delivery of our services effectively; the development and transition of new products and services and the enhancement of existing products and services to meet customer needs and respond to emerging technological trends; whether the market for the ActiveScale and the ActiveScale Cold Storage bundles develop as anticipated and whether our products meet the developing needs of this market; and other risks that are described herein, including but not limited to the items discussed in "Risk Factors" in our filings with the Securities and Exchange Commission, including our Form 10-K filed with the Securities and Exchange Commission on June 6, 2023 and our Form 10-Q filed on August 8, 2023. We do not intend to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law or regulation.

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