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# Quantum Wins Three Video Surveillance Industry Awards Demonstrating Continued Technology Leadership

*Innovative new product offerings and subsequent industry awards underscore Quantum's leadership and expansion in the video surveillance and analytics market*

SAN JOSE, Calif., Dec. 6, 2022 /PRNewswire/ -- Quantum Corporation (NASDAQ: QMCO), the leader in solutions for video and unstructured data, today announced that it has been recognized with three awards in two leading security industry programs: The American Security Today (AST) 'ASTORS' 2022 Awards and Security Today's 2022 New Product of the Year Awards. Following the acquisitions of hyperconverged infrastructure (HCI) software companies Pivot3 and EnCloudEn in 2021, Quantum has rapidly strengthened and continued to innovate on its end-to-end portfolio to store, manage, and enrich video surveillance data across its entire lifecycle, resulting in recognition from several industry awards.



The AST 'ASTORS' are the preeminent U.S. Homeland Security awards program to recognize industry leaders of physical and border security, cybersecurity, law enforcement, first responders, and federal, state and municipal government agencies in the acknowledgment of their outstanding efforts to keep our nation secure. Quantum was recognized with two 2022 '[ASTORS](#)' awards for the company's latest video surveillance solutions, Quantum Smart NVR (Gold-level award) and Quantum Unified Surveillance Platform (Platinum-level award), both in the video surveillance category.

Quantum's Unified Surveillance Platform (USP) was also named [Security Today's 2022 New Product of the Year](#) in the Video Surveillance Data Storage category. The Security Today New Product of the Year Award honors the outstanding product development achievements

of security equipment manufacturers whose products are considered to be particularly noteworthy in their ability to improve security.

Quantum USP and Smart NVR were both introduced at the ISC West 2022 tradeshow in March. [The Unified Surveillance Platform](#) provides a highly resilient, flexible, and secure platform for capturing, storing, and managing mission-critical video and hosting other physical security applications, including video analytics, access control, and visitor management. For organizations with smaller implementations, the [Quantum Smart NVR](#) combines Quantum USP software with a purpose-built recording server to create a next-generation, integrated appliance for capturing and recording surveillance video.

"The amount of data being generated by video surveillance cameras and other physical security applications is growing exponentially, which is why we're committed to providing customers with comprehensive, end-to-end solutions that help them to manage and find value in video data throughout its entire lifecycle," said Choon-Seng Tan, general manager, strategic markets for Quantum. "Today's solutions for storing video data—like standard NVRs—cannot keep up with the rapid growth of data and increasing requirements to retain data for longer periods of time. Our USP software, which was a result of the innovation our team developed to enhance the technologies we acquired from Pivot3 and EnCloudEn, enables customers to scale as needed and offers the highest level of resilience to ensure data is not lost or degraded. These industry awards are proof points to our leading solutions that support today's modern video surveillance needs."

"With more data to manage, store and retain and the wide range of physical security applications they have to support, customers need a flexible infrastructure that will grow with them and deliver the best TCO," said Tom Larson, president of Velasea, a full-service OEM system builder and distributor for the physical security market. "We only partner with companies that offer the best solutions to help security integrators and their customers reduce costs and allow them to evolve their security infrastructure to keep pace with ever-changing technology, compliance regulations, and requirements over time, which is why we chose to work with Quantum and the innovative solutions they provide."

For more information about Quantum's end-to-end solutions for video surveillance please visit our [website](#).

## About Quantum

Quantum technology, software, and services provide the solutions that today's organizations need to make video and other unstructured data smarter – so their data works for them and not the other way around. With over 40 years of innovation, Quantum's end-to-end platform is uniquely equipped to orchestrate, protect, and enrich data across its lifecycle, providing enhanced intelligence and actionable insights. Leading organizations in cloud services, entertainment, government, research, education, transportation, and enterprise IT trust Quantum to bring their data to life, because data makes life better, safer, and smarter. Quantum is listed on Nasdaq (QMCO). For more information visit [www.quantum.com](http://www.quantum.com).

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## Forward-Looking Statements

The information provided in this press release may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 ("Exchange Act"). These forward-looking statements are largely based on our current expectations and projections about future events and financial trends affecting our business. Such forward-looking statements include, in particular, statements about the anticipated benefits and features of the Quantum Unified Surveillance Platform and Quantum Smart NVR as well as our business prospects, changes and trends in our business and the markets in which we operate.

These forward-looking statements may be identified by the use of terms and phrases such as "anticipates", "believes", "can", "could", "estimates", "expects", "forecasts", "intends", "may", "plans", "projects", "targets", "will", and similar expressions or variations of these terms and similar phrases. Additionally, statements concerning future matters and other statements regarding matters that are not historical are forward-looking statements. Investors are cautioned that these forward-looking statements relate to future events or our future performance and are subject to business, economic, and other risks and uncertainties, both known and unknown, that may cause actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements.

These forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those projected, including without limitation, the following: the potential impact of the COVID-19 pandemic on our business, including potential disruptions to our supply chain, employees, operations, sales and overall market conditions; the competitive pressures we face; risks associated with executing our strategy; the distribution of our products and the delivery of our services effectively; the development and transition of new products and services and the enhancement of existing products and services to meet customer needs and respond to emerging technological trends; whether the market for the Quantum develops as anticipated and whether our products meet the developing needs of this market; and other risks that are described herein, including but not limited to the items discussed in "Risk Factors" in our filings with the Securities and Exchange Commission, including our Form 10-K filed with the Securities and Exchange Commission on June 8, 2022 and our Form 10-Q filed on November 2, 2022. We do not intend to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law or regulation.

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