

April 21, 2020



# Quantum Names Integrated Media Technologies Global Partner of the Year

SAN JOSE, Calif., April 21, 2020 /PRNewswire/ -- Quantum Corp. (NASDAQ: QMCO) today named Integrated Media Technologies Inc. (IMT) Global Partner of the Year in media and entertainment for achieving the highest revenue in annual sales among all of Quantum's channel partners in FY2020. The company brings expertise in media asset management and workflow consulting, pre-sales, sales, as well as providing Quantum certified professional services and managed services. They saw notable success selling Quantum's F-Series NVMe servers for editing, rendering and processing video content and other large unstructured data sets. IMT will be honored at the VirtualQ | NAB Partners 2020 event, a virtual event Quantum will host for partners on April 23, 2020.



"IMT is a trusted extension of Quantum's sales force, and for the second year in a row they have achieved top sales figures by demonstrating a command of the unique challenges media and entertainment companies face when managing video data," said Jamie Lerner, President and CEO, Quantum. "IMT shares our relentless commitment to our customers' success and an understanding of the technologies that are essential for maintaining business continuity through these challenging times."

"Quantum's commitment to innovation with their F-Series NVMe storage has been a key factor to IMT's success this past year," said Jason Kranitz, President, Systems Integration, IMT. "IMT shares in Quantum's vision to focus on video, and together we have been able to win significant market share with customers in media, broadcast, post production, sports production, and corporate video."

## **Join Quantum at VirtualQ | NAB Partners 2020**

Due to the current COVID-19 pandemic, in place of Quantum's traditional pre-NAB Partner Event held in Las Vegas, the company will host a video event for partners on **April 23 at**

**9:00 am PDT / 12:00 pm EDT.** During this session Quantum executives and key team members will share information on the upcoming [VirtualQ | NAB](#) end user event, including tips on how to schedule appointments with customers; learning sessions; Quantum's vision for "changed workflows forever," and important updates to Quantum's product roadmap and marketing initiatives.

### **About Quantum**

Quantum technology and services help customers capture, create and share digital content – and preserve and protect it for decades. With solutions built for every stage of the data lifecycle, Quantum's platforms provide the fastest performance for high-resolution video, images, and industrial IoT. That's why the world's leading entertainment companies, sports franchises, researchers, government agencies, enterprises, and cloud providers are making the world happier, safer, and smarter on Quantum. See how at [www.quantum.com](http://www.quantum.com).


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"Safe Harbor" Statement: This press release contains "forward-looking" statements. All statements other than statements of historical fact are statements that could be deemed forward-looking statements. Specifically, but without limitation, statements regarding the collaboration between Quantum and its partner IMT to win market share with customers in media, broadcast, post production, sports production and corporate video. are forward-looking statements within the meaning of the Safe Harbor.

All forward-looking statements in this press release are based on information available to Quantum on the date hereof. These statements involve known and unknown risks and uncertainties, including the ongoing impact of the COVID-19 pandemic on the economy, which is outside of Quantum's control, , the Company's ability to develop and deliver the solutions needed to meet the increasing demand for managing video and unstructured data, and other factors that may cause Quantum's actual results to differ materially from those implied by the forward-looking statements. More detailed information about these risk factors are set forth in Quantum's periodic filings with the Securities and Exchange Commission, including, but not limited to, those risks and uncertainties listed in the section entitled "Risk Factors," in Quantum's Annual Report on Form 10-K filed with the Securities and Exchange Commission on August 6, 2019. Quantum expressly disclaims any obligation to update or alter its forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law.

### **Public Relations Contact:**

Bob Wientzen  
Quantum Corp.  
+1 (720) 201-8125  
[bob.wientzen@quantum.com](mailto:bob.wientzen@quantum.com)

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