

Q4 and FY 2024
Earnings
Presentation

March 11, 2025







Disclaimers and additional information

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Business Overview





At heart Vikings are contrarians, and hence, from the beginning, the vision has been to build a different cruise line

Focus on English-speaking adults aged 55+									
One brand									
Destination focused – the destination is the destination, not the ship									
Small, nearly identical, ships									
Quiet, understated elegance									
Modern 'luxury'									

Full year 2024 highlights



6.3%

Capacity Growth

7.4%

Net Yield Growth

14.0%

Adjusted Gross Margin Growth⁽¹⁾

23.7%

Adjusted EBITDA Growth⁽¹⁾ 40.8%

ROIC⁽¹⁾

2.4x

Net Leverage⁽¹⁾



Full year 2024 highlights (cont.)

53%

Repeat Guests

>50%

Direct Bookings

52%

North American Outbound River Market Share⁽¹⁾ 24%

Luxury Ocean Market Share ⁽²⁾

¹⁾ North American outbound river market capacity information sourced from Cruise Industry News 2024 European Rivers Market Report, with presentation adjusted to reflect our direct competitors for our North American outbound river market

⁽²⁾ Luxury ocean market capacity information sourced from Cruise Industry News 2024 Annual Report, with presentation adjusted to reflect our direct competitors for our luxury ocean market



A year of important milestones







TRAVELAGE WAVE

A W A R D



Q4 and FY 2024 Highlights



Q4 and FY 2024 key metrics

Viking Holding Ltd Financial and Operating Results

	Thi	ree Mont	ded	Twelve Months Ende					
		Decemb	er 31			Decemb	per 31		
	2	024	2023		2024		:	2023	
(in millions, except for PCD, per PCD and percentage information)									
Total revenue	\$	1,350	\$	1,120	\$	5,334	\$	4,710	
Adjusted Gross Margin ⁽¹⁾	\$	869	\$	727	\$	3,501	\$	3,070	
Vessel operating expenses	\$	341	\$	306	\$	1,281	\$	1,212	
Net income (loss) ⁽²⁾	\$	104	\$	(594)	\$	153	\$	(1,850)	
Adjusted EBITDA ⁽¹⁾	\$	306	\$	219	\$	1,348	\$	1,090	
Occupancy Percentage		92.1%		91.8%		93.6%		93.7%	
Passenger Cruise Days	1,7	713,442	1,	540,005	6,4	143,492	6,	069,070	
Capacity Passenger Cruise Days	1,8	359,485	1,0	677,154	6,8	386,205	6,	476,790	
Net Yield ⁽¹⁾	\$	507	\$	472	\$	543	\$	506	
Vessel operating expenses per CPCD	\$	184	\$	183	\$	186	\$	187	
Adjusted EBITDA Margin ⁽¹⁾		35.2%		30.1%		38.5%		35.5%	
Adjusted EPS ⁽¹⁾	\$	0.45			\$	1.86			

⁽¹⁾ Represents a non-IFRS Accounting Standards financial measure. For additional information, including a reconciliation to the closest IFRS Accounting Standards financial measure, see "Appendix."

⁽²⁾ Amounts have been adjusted to reflect the Revision.



Viking River and Viking Ocean: key metrics

	Twelve Months Ended December 31									
	2024	2023								
Consolidated										
Occupancy	93.6%	93.7%								
Adjusted Gross Margin ⁽¹⁾ (in millions)	\$ 3,501	\$ 3,070								
Net Yield ⁽¹⁾	\$ 543	\$ 506								



	Twelve Months Ended December 31									
	2024	2023								
Viking River										
Occupancy	95.4%	95.5%								
Adjusted Gross Margin ⁽¹⁾ (in millions)	\$ 1,634	\$ 1,411								
Net Yield ⁽¹⁾	\$ 533	\$ 477								



	Twelve Months Ended										
	December 31										
	2024	2023									
Viking Ocean											
Occupancy	93.9%	93.5%									
Adjusted Gross Margin ⁽¹⁾ (in millions)	\$ 1,517	\$ 1,354									
Net Yield ⁽¹⁾	\$ 522	\$ 497									



⁽¹⁾ Represents a non-IFRS Accounting Standards financial measure. For additional information, including a reconciliation to the closest IFRS Accounting Standards financial measure, see "Appendix."



Strong cash generation and manageable bond maturities

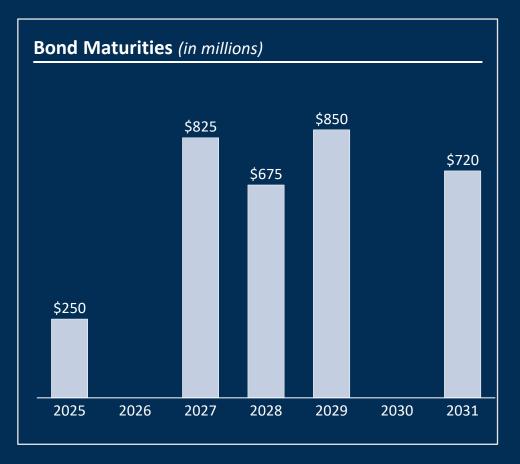


\$2.5bill \$3.2bill 2.4x

Cash and cash equivalents

Net Debt⁽¹⁾

Net Leverage⁽¹⁾



⁽¹⁾ Represents a non-IFRS Accounting Standards financial measure. For additional information, including a reconciliation to the closest IFRS Accounting Standards financial measure, see "Appendix."

Business outlook



Viking has a robust booking outlook – 2025 Season

88%

Capacity PCD sold

\$5.3bill

Advance Bookings (booked YTD)

26%

Advance Bookings Growth(1)

12%

Capacity PCD Increase

Nearly identical ships provide business benefits and improve margins



Marketing & sales



- Simplified sales and marketing process
- Guests shop itineraries and destinations vs. focusing on a specific ship
- More efficient training for call center agents and travel agents
- Higher and more consistent yields

Deployment & operations



- Deployment to meet demand
- Better service due to ability to mix old with new crew
- Simplified ship operations, maintenance and repairs
- Ability to do ship swaps in case of low or high water on rivers

Shipbuilding



- Enhanced shipbuilding efficiencies for shipyards and reduced costs
- Faster ship delivery, post ship order, due to limited design phase

Viking Longships uniquely designed to maximize usable space





Viking's River Fleet

82

As of December 31, 2024

26

To be delivered by 2028

8

Option contracts

9 years

Average age as of December 31, 2024 (1)

Viking Longships

3

Full decks

190

Viking Capacity

Up to 164

Typical competitor capacity

Square Bow

53

Crew



Ocean ships designed for comfort and efficiency







Explorers' Lounge

Aquavit Terrace

Viking's Ocean Fleet

10

As of December 31, 2024 (1)

9

To be delivered by 2030

4

Option contracts

5 years

Average age as of Dec 31, 2024

Ocean Ships

< 1,000 guests

Efficient use of space

One main galley

No bathtubs

Spa placed on lower deck

Superior service with fewer crew

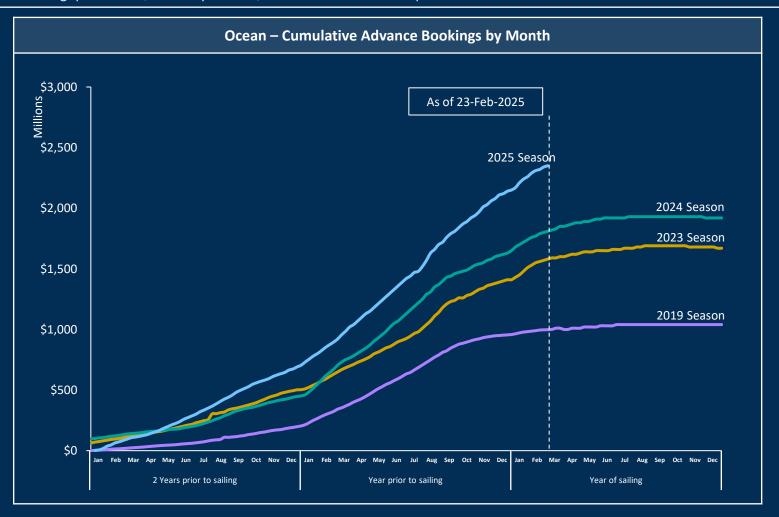
Access to smaller ports



Ocean Advance Bookings update

2025 vs. 2024

- \$2,352 million of Advance Bookings; 30% higher than the 2024 season at the same point in time in 2024.
- 18% year-over-year increase in operating capacity PCDs.
- 87% of capacity PCDs sold.
- 2025 Advance Bookings per PCD of \$744 compared to \$681 for 2024 at the same point in time in 2024.

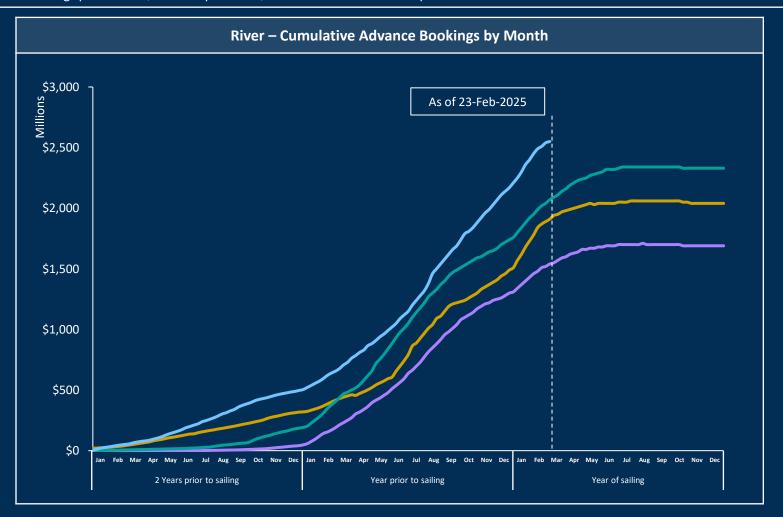




River Advance Bookings update

2025 vs. 2024

- \$2,554 million of Advance Bookings; 24% higher than the 2024 season at the same point in time in 2024.
- 7% year-over-year increase in operating capacity PCDs.
- 89% of capacity PCDs sold.
- 2025 Advance Bookings per PCD of \$839 compared to \$797 for 2024 at the same point in time in 2024.





Attractive committed orderbook

Viking River

	2025	2026	2027	2028	2029	2030	2031	2032	Total
River committed orderbook									
Longships (190 berths)	4	4	4	4					16
Longships (102-168 berths)	3								3
Other (80-82 berths)	3	2	2						7
Total committed orderbook	10	6	6	4					26
River options									
Longships (190 berths)					4	4			8
Total (including options)	10	6	6	4	4	4			34

Viking Ocean

	2025	2026	2027	2028	2029	2030	2031	2032	Total
Ocean committed orderbook									
Ships (998 berths)	1	2	1	2	1	2			9
Ocean options									
Ships (998 berths)							2	2	4
Total (including options)	1	2	1	2	1	2	2	2	13



Q&A



Appendix



Financial and operating definitions

<u>Adjusted Earnings per Share or Adjusted EPS</u> is Adjusted Net Income attributable to Viking Holdings Ltd divided by Adjusted Weighted Average Shares Outstanding. We present Adjusted EPS because we believe it provides additional information to us and our investors about the earnings performance of our primary operating business. We have presented Adjusted EPS for periods beginning in 2024 due to the changes in our capital structure as a result of the IPO.

Adjusted EBITDA (consolidated net income (loss) adjusted for interest income, interest expense, income tax benefit (expense) and depreciation, amortization and impairment) as further adjusted for non-cash Private Placement derivative gains and losses, currency gains or losses, stock-based compensation expense and other financial income (loss) (which includes forward gains and losses, gain or loss on disposition of assets, certain non-cash fair value adjustments, restructuring charges and non-recurring items).

Adjusted EBITDA Margin is the ratio, expressed as a percentage, of Adjusted EBITDA divided by Adjusted Gross Margin.

<u>Adjusted Gross Margin</u> is gross margin adjusted for vessel operating expenses and ship depreciation and impairment. Gross margin is calculated pursuant to IFRS Accounting Standards as total revenue less total cruise operating expenses and ship depreciation and impairment.

Adjusted Net Income attributable to Viking Holdings Ltd is net income (loss) attributable to Viking Holdings Ltd excluding certain items that we believe are not part of our primary operating business and are not an indication of our future earnings performance. We believe that interest expense and Private Placement derivatives gain (loss) related to our Series C Preference Shares, warrants gain (loss), debt extinguishment and modification costs, gain (loss) on embedded derivatives associated with debt and financial liabilities, impairment charges and reversals and certain other gains and losses are not a part of our primary operating business and are not an indication of our future earnings performance.

Adjusted Weighted Average Shares Outstanding is the diluted weighted average ordinary shares and special shares outstanding, adjusted for outstanding warrants and the impact of RSUs and stock options under the treasury stock method to the extent not included in diluted weighted average ordinary shares outstanding, as further adjusted in 2024 to reflect the conversion of the Series C Preference Shares and preference shares as if it had occurred at the beginning of the year.

Advance Bookings is the aggregate ticketed amount for guest bookings for our voyages at a specific point in time, and include bookings for cruises, land extensions and air.

<u>Capacity Passenger Cruise Days or Capacity PCDs or CPCDs</u> is, with respect to any given period, a measurement of capacity that represents, for each ship operating during the relevant period, the number of berths multiplied by the number of Ship Operating Days, determined on an aggregated basis for all ships in operation during the relevant period.

<u>Core Products</u> are Viking River, Viking Ocean, Viking Expedition and Viking Mississippi, which are marketed to North America, the United Kingdom, Australia and New Zealand.

<u>Direct</u> in relationship to the sales distribution channel are to passengers who purchased their cruise packages directly from us.

<u>Invested Capital</u> is the average of the most recent four quarters of indebtedness, gross of loan fees, less cash and cash equivalents, plus total shareholders' equity.

<u>Luxury ocean market share</u> is our share of capacity passengers of all ships operated by luxury ocean cruise lines (Atlas Ocean Voyages, Crystal Cruises, Emerald Cruises, Explora Journeys, Four Seasons Yachts, Paul Gauguin Cruises, Regent Seven Seas Cruises, The Ritz-Carlton Yacht Collection, Scenic Luxury Cruises & Tours, Seabourn Cruise Line, SeaDream Yacht Club, Silversea Cruises and Windstar Cruises), and select small / medium size premium cruise lines that we consider direct competitors (Azamara and Oceania Cruises) for 2024, which is sourced from Cruise Industry News, where capacity passengers is defined as the total number of passengers a ship can carry at 100% occupancy during a given time period, measured by sailing. Ocean cruise line passenger estimates include passengers on ships used for expedition cruises. As a result, our ocean market share includes our expedition ships.



Financial and operating definitions

<u>Net Debt</u> is Total Debt plus lease liabilities net of cash and cash equivalents.

<u>Net Leverage</u> is Net Debt divided by trailing four quarter Adjusted EBITDA.

Net Yield is Adjusted Gross Margin divided by PCDs.

North America and North American are to the United States of America and Canada.

North American outbound river market share is our share of capacity passengers of vessels that primarily service North American passengers on European waterways (AMA Waterways, Inc., Avalon Waterways, Emerald Cruises, Gate 1 Travel, Grand Circle Travel Corp., Tauck, Uniworld River Cruises, Inc., and Vantage Travel Service, Inc.) for 2024, which is sourced from Cruise Industry News, where capacity passengers is defined as the total number of passengers a ship can carry at 100% occupancy during a given time period, measured by sailing.

<u>Occupancy</u> is the ratio, expressed as a percentage, of PCDs to Capacity PCDs with respect to any given period. We do not allow more than two passengers to occupy a two-berth stateroom. Additionally, we have guests who choose to travel alone and are willing to pay higher prices for single occupancy in a two-berth stateroom. As a result, our Occupancy cannot exceed 100%, and may be less than 100%, even if all our staterooms are booked.

<u>Passenger Cruise Days or PCDs</u> is the number of passengers carried for each cruise, with respect to any given period and for each ship operating during the relevant period, multiplied by the number of Ship Operating Days.

Repeat guest percentage is, for any season, the percentage of North American passengers for that season who had traveled with us before.

Return on Invested Capital or ROIC is the ratio, expressed as a percentage, of operating income (loss) adjusted for income tax (expense) benefit divided by Invested Capital.

<u>Revision</u> is the revision to our prior period financials for 2023 and 2022 to correct the capitalization of interest in the cost of our ships, which resulted in an increase in depreciation, amortization and impairment and a decrease in interest expense as further described in our Annual Report on Form 20-F for the fiscal year ended December 31, 2024.

<u>Ship Operating Days</u> is the number of days within any given period that a ship is in service and carrying cruise passengers, determined on an aggregated basis for all ships in operation during the relevant period.

Total Debt is indebtedness outstanding, gross of loan fees, excluding lease liabilities, Private Placement liabilities and Private Placement derivatives.



Adjusted Gross Margin reconciliation

	Three Months Ended						Year Ended							
Consolidated		December 31,					December 31,							
		2024		2023			2024		2023					
(in thousands)		(unau	dited	1)			(unau	dite	d)					
Total revenue	\$	1,349,729	\$	1,119,930		\$	5,333,882	\$	4,710,493					
Total cruise operating expenses		(822,436)		(699,520)			(3,114,081)		(2,851,784)					
Ship depreciation		(55,292)		(55,376)			(214,729)		(221,527)					
Gross margin		472,001		365,034			2,005,072		1,637,182					
Ship depreciation		55,292		55,376			214,729		221,527					
Vessel operating		341,374		306,219			1,280,711		1,211,676					
Adjusted Gross Margin	\$	868,667	\$	726,629		\$	3,500,512	\$	3,070,385					

Viking River

(in thousands)

Total revenue Total cruise operating expenses Ship depreciation

Gross margin Ship depreciation

Vessel operating

Adjusted Gross Margin

Viking Ocean

(in thousands)

Total revenue

Total cruise operating expenses

Ship depreciation

Gross margin

Ship depreciation

Vessel operating

Adjusted Gross Margin

Year Ended December 31,

	- 		
	2024		2023
	(unau	dite	d)
\$	2,654,407	\$	2,341,274
	(1,569,207)		(1,446,513)
	(75,705)		(89,540)
	1,009,495		805,221
	75,705		89,540
	548,350		516,453
\$	1,633,550	\$	1,411,214

Year Ended December 31.

2024		2023
(unau	dite	d)
\$ 2,196,040	\$	1,945,200
(1,241,420)		(1,131,696)
(104,914)		(98,847)
849,706		714,657
104,914		98,847
562,815		540,711
\$ 1,517,435	\$	1,354,215



Adjusted EBITDA reconciliation

	Three Mon	ths]	Ended	Year Ended		
	Decem	ber 3		Decem	ber 31,	
	2024		2023		2024	2023
	(unau	dited	d)		(unau	dited)
(in thousands)						
Net income (loss)	\$ 104,175	\$	(593,766)	\$	152,977	\$ (1,850,096)
Interest income	(19,409)		(16,587)		(69,374)	(48,027)
Interest expense	86,396		116,212		380,486	528,061
Income tax expense	2,893		3,738		16,857	6,639
Depreciation, amortization and impairment	71,845		63,126		260,844	253,719
EBITDA	245,900		(427,277)		741,790	(1,109,704)
Private Placement derivative loss	_		578,568		364,214	2,007,089
Warrants loss	96,291		36,796		261,615	107,673
Other financial (income) loss	(230)		1,029		(1,886)	46,540
Currency (gain) loss	(39,675)		26,929		(31,542)	20,815
Stock based compensation expense	3,577		2,835		14,111	17,909
Adjusted EBITDA	\$ 305,863	\$	218,880	\$	1,348,302	\$ 1,090,322

	Three Months Ended				Year Ended				
		Decem	ber 3	1,		Decem	ber	er 31,	
		2024		2023	2024			2023	
				(unau	udited)				
(in thousands, except Adjusted EBITDA Margin)									
Adjusted EBITDA	\$	305,863	\$	218,880	\$	1,348,302	\$	1,090,322	
Adjusted Gross Margin	\$	868,667	\$	726,629	\$	3,500,512	\$	3,070,385	
Adjusted EBITDA Margin		35.2%		30.1%		38.5%		35.5%	



Adjusted EPS reconciliation

	Three Months Ended December 31, 2024		Year Ended December 31, 2024	
(in thousands)		(unaudited)		
Net income attributable to Viking Holdings Ltd	\$	103,680	\$	152,331
Interest expense and Private Placement derivatives loss related to Series				
C Preference Shares				396,207
Warrants loss		96,291		261,615
Gain, net, for debt extinguishment and modification costs and embedded				
derivatives associated with debt and financial liabilities		(230)		(661)
Adjusted Net Income attributable to Viking Holdings Ltd	\$	199,741	\$	809,492
	Three Months Ended December 31, 2024		Year Ended December 31, 2024	
(in thousands)	(unaudited)			
Weighted-average ordinary shares and special shares outstanding –				
Diluted		439,760		366,709
Outstanding warrants		5,031		7,803
Assumed conversion of Series C Preference Shares and preference				
shares at the beginning of 2024		<u> </u>		61,504
Adjusted Weighted-Average Shares Outstanding	_	444,791		436,016
	Three Months Ended December 31, 2024		Year Ended December 31, 2024	
(in thousands)	(unaudited			
Adjusted Net Income attributable to Viking Holdings Ltd	\$	199,741	\$	809,492
Adjusted Weighted-Average Shares Outstanding		444,791		436,016
Adjusted EPS	\$	0.45	\$	1.86



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Net Leverage reconciliation

	December 31, 2024	Se	ptember 30, 2024	
	(unaudited)			
(in thousands, except Net Leverage)				
Long-term debt (1)	\$ 4,990,616	\$	4,710,831	
Current portion of long-term debt (1)	490,377		465,227	
Long-term portion of lease liabilities	207,594		218,771	
Short-term portion of lease liabilities	28,944		29,017	
Total	5,717,531		5,423,846	
Less: Cash and cash equivalents	(2,489,672)		(2,385,458)	
Net Debt	\$ 3,227,859	\$	3,038,388	
Adjusted EBITDA	\$ 1,348,302	\$	1,261,319	
Net Leverage	2.4 x		2.4	

(1) All amounts are gross of fees





	Year Ended December 31, 2024		Year Ended December 31, 2023		
		(unaud	ited)		
(in thousands)					
Operating Income (1)	\$	1,075,068	\$	815,950	
Income tax expense		(16,857)		(6,639)	
Operating income, after tax (a)	\$	1,058,211	\$	809,311	
	Year E	nded December 31,	Year E	nded December 31,	
	2024		2023		
	(unaudited)				
(in thousands, except ROIC)					
Average indebtedness for four quarters	\$	6,503,078	\$	8,574,041	
Average loan fees for four quarters		129,306		157,916	
Average cash and cash equivalents for four quarters		(2,097,717)		(1,452,253)	
Average shareholders' equity for four quarters (1)		(1,940,023)		(4,253,423)	
Invested Capital (b)	\$	2,594,644	\$	3,026,281	
ROIC (a) / (b)		40.8%		26.7%	

⁽¹⁾ Amounts have been adjusted to reflect the Revision.