

Stakeholder Engagement

Stakeholders	Engagement	Examples in 2021
Investors	<ul style="list-style-type: none"> ▶ Quarterly earnings calls and regular calls/meetings to update investors on AerCap's financial and operating performance ▶ One-on-one meetings with investors, group meetings and investor conferences ▶ ESG issues actively discussed with investors and ESG report publicly available on the Investor Relations section of our website ▶ Continuous investor communications through Investor Relations team and Senior Management 	<ul style="list-style-type: none"> ▶ In light of the COVID-19 pandemic, our investor engagement was conducted virtually for most of 2021, but when restrictions allowed we travelled to meet investors at in-person conferences ▶ Video conferencing enabled us to stay in close contact with our shareholders and we conducted approximately 500 meetings and calls throughout the year, allowing for meaningful and thorough discussions ▶ Senior executives participated in several non-deal virtual roadshows and industry conferences ▶ We continue to see increased ESG-related engagement from investors ▶ Wide range of corporate governance issues discussed and voted on during AGM
Government and Regulators	<ul style="list-style-type: none"> ▶ Participated in industry conferences to discuss regulatory matters affecting aircraft leasing and the air transportation sector ▶ Accounting and financial reporting in compliance with Sarbanes–Oxley ("SOX") requirements ▶ SEC disclosures ▶ Report lobbying activities in accordance with local laws and regulations 	<ul style="list-style-type: none"> ▶ Our financial reports are publicly available ▶ We are a member of the Aviation Working Group, advancing international aviation financing and leasing ▶ We report our lobbying activities to the Irish Register of Lobbying every four months, declaring whether any lobbying activity was conducted and, if so, disclose the specific lobbying activity ▶ We made de minimis political contributions in 2021
Customers	<ul style="list-style-type: none"> ▶ Enable airlines to grow in a cost-effective, flexible and sustainable way ▶ Lease new generation, fuel-efficient aircraft and work with airlines to transition into a lower carbon economy ▶ Celebrate landmark events with our customers 	<ul style="list-style-type: none"> ▶ We are the largest lessor in the world with ~\$75 billion in total assets (as of December 31, 2021) ▶ We serve ~300 airline customers in over 80 countries ▶ AerCap leases new technology aircraft to ~75 customers

Stakeholder Engagement (cont'd)

Stakeholders	Engagement	Examples in 2021
OEMs and Other Suppliers	<ul style="list-style-type: none"> ▶ Dedicated and experienced OEM Relations team ▶ ESG factors incorporated in our supply chain management 	<ul style="list-style-type: none"> ▶ We work closely with the OEMs and delivered 45 new technology fuel-efficient aircraft in 2021 (100% of our deliveries) ▶ We consider ESG factors in our service partner selection processes (such as single-use plastic in catering services)
Employees	<ul style="list-style-type: none"> ▶ Company-wide employee portal and email communications ▶ One-on-one employee meetings and interaction with senior executives ▶ Regular business updates to staff throughout the year ▶ Employee health and wellness initiatives ▶ Employee training and continuous development programs 	<ul style="list-style-type: none"> ▶ Quarterly Town Hall hosted by senior executives communicating financial results and issues impacting AerCap while directly addressing any employees' questions ▶ Every year, our employees engage in learning and development and AerCap supports them on their continuing professional qualifications ▶ We continue to provide comprehensive benefit programs to all employees, supplemented by on-site health and wellness initiatives throughout the year
Lenders	<ul style="list-style-type: none"> ▶ Maintain strong relationships with diverse funding partners globally ▶ Communicate our ESG progress to our funding partners ▶ Receive industry insights from our lenders regarding sustainable and/or green financing options 	<ul style="list-style-type: none"> ▶ Maintained lending relationships with more than 110 financial institutions in North America, EMEA and Asia Pacific ▶ Conducted thousands of calls as well as meetings with lenders in 2021 ▶ 20+ formal ESG updates provided by key banks in 2021. ESG was an agenda item in the majority of the discussions with lenders in 2021
Community Leaders and NGOs	<ul style="list-style-type: none"> ▶ Support a range of charities each year in our communities ▶ Social Responsibility Program in place that encourages employees to engage with their local communities and AerCap provides matching funds to help those initiatives ▶ Support education initiatives to nurture the next generation of talent for the industry 	<ul style="list-style-type: none"> ▶ Ran a large number of charitable initiatives in our global offices, supporting causes in health, welfare and culture. Partnered with local communities in projects to the benefit of communities across Ireland ▶ 17-year partnership with Orbis, whose initiatives include the Flying Hospital for sight-saving works in southern Ethiopia ▶ 2021 was the 6th year of our sponsorship of University College Dublin ("UCD") Michael Smurfit Graduate Business School's MSc in Aviation Finance Program ▶ Began a scholarship program with Thailand's Chulalongkorn University, Faculty of Engineering, a world-class leader in aerospace engineering education