# Third Quarter Fiscal 2009 Earnings

**JULY 22, 2009** 



#### Safe Harbor

Before we proceed with our presentation, we would like to point out that the following discussion will contain forward-looking statements from industry consultants, Qualcomm, and others regarding industry trends, anticipated future results and product availability, potential market size, market shares, and other factors which inherently involve risks and uncertainties, including the rate of development, deployment and commercial acceptance of CDMA- and OFDMA-based networks and technology, and fluctuations in the demand for CDMA- and OFDMA-based products, services or applications.

- These and other risks and uncertainties relating to Qualcomm's business are outlined in detail in our most recent 10-Q and 10-K forms filed with the Securities and Exchange Commission.
- Please consult those documents for a more complete understanding of these risks and uncertainties.

This presentation includes a discussion of "non-GAAP financial measures" as that term is defined in Regulation G. The most directly comparable GAAP financial measures and information reconciling these non-GAAP financial measures to the company's financial results prepared in accordance with GAAP have been included at the end of this presentation.

#### Disclaimer

Nothing in these materials is an offer to sell any of the components or devices referenced herein. Certain components for use in the U.S. are available only through licensed suppliers. Some components are not available for use in the U.S.

### Qualcomm Reports Q3 FY09 Earnings



Q3 FY09 EARNINGS















- Strong quarter as the worldwide migration to 3G-enabled products and services remains strong
- Q3 revenues were at the high end of prior guidance and operating income exceeded prior guidance
- Results reflect record quarter of MSM shipments, strong licensing and royalty revenues with healthy end market demand in the March quarter and 5% year-over-year reduction in combined R&D and SG&A expenses



# Qualcomm Reports Q3 FY09 Earnings

(July 22, 2009)

#### Pro Forma Results

- Revenues of \$2.74 billion, down 1% year-over-year
- Operating income of \$1.12 billion, up 6% year-over-year
- Diluted earnings per share of \$0.54, down 2% year-over-year

### **Operating Results**

- ~94 million MSM chip shipments, up 9% year-over-year
- ~111 million CDMA-based device shipments, up 4% year-over-year
- ~\$191 ASP of CDMA-based device shipments, down 15% year-over-year
- Operating cash flow of \$1.09 billion, up 47% year-over-year

### Return of Capital to Stockholders

Cash dividends paid of \$282 million, or \$0.17 per share



# Third Quarter Results Comparison

Qualcomm Pro Forma*	Q3'09 Prior Guidance**	Q3'09 Results
Revenues	\$2.67 - \$2.77B	\$2.74B
Operating Income	\$1.06 - \$1.11B	\$1.12B
MSM Shipments	94 - 95M	94M
CDMA/WCDMA devices shipped (Dec Qtr) (1)	109M - 111M	111M
CDMA/WCDMA device ASP (Dec Qtr) (1)	~\$191	~\$191

#### Results meet or exceed prior guidance

<sup>\*</sup>Pro forma results exclude the QSI segment, certain estimated share-based compensation, certain tax items related to prior years and in-process R&D expense.

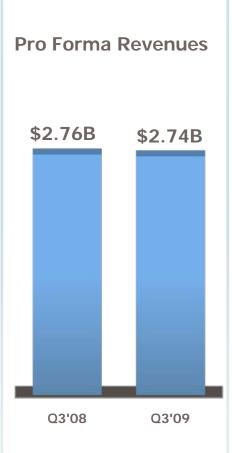
<sup>\*\*</sup> As of June 11, 2009

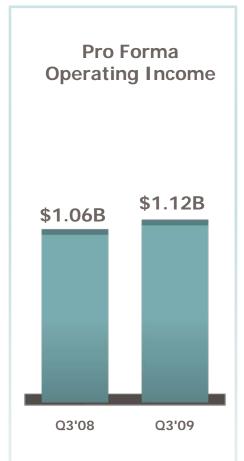
<sup>(1)</sup> Shipments in Mar. quarter, reported in the June quarter. CDMA/WCDMA device shipments and average selling prices are for estimated worldwide device shipments, including shipments not reported to Qualcomm.

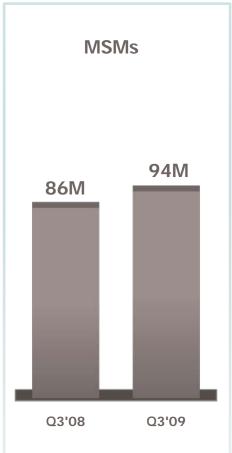


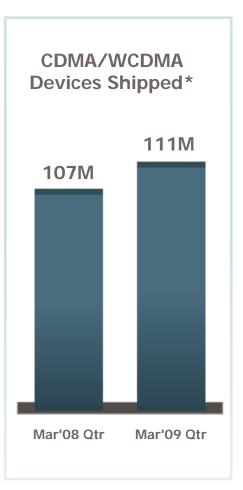
### Third Fiscal Quarter Results

(Reported July 22, 2009)









<sup>\*</sup>Royalties are recognized when reported, generally one quarter following shipment. CDMA/WCDMA device shipments are derived from reports provided by our licensees/manufacturers during the year and our own estimates of unreported activity.



# **Business Segment Highlights**

### Qualcomm Technology Licensing (QTL)

- 175+ CDMA licensees; 105+ licensed for WCDMA/TD-SCDMA;
- 8 royalty-bearing OFDM/OFDMA single mode subscriber and infrastructure licensees

### Qualcomm CDMA Technologies (QCT)

- Record ~94 million MSM chips shipped
- Record quarterly revenue and operating profit
- Announced the addition of the following new products to our roadmap:
  - A new Snapdragon 8650A chipset utilizing 45nm technology scheduled for sampling before the end of 2009. Offers significant performance improvements including a 1.3 GHz processor and enhanced multimedia and 2D/3D graphics
  - Early-access release of Java™ Platform Standard Edition 6 ported to our Snapdragon ARM-based processor, which optimizes Java application performance and power management for Snapdragon-powered smartbooks
  - N-Stream wireless LAN WCN1320 chip, the industry's first dual-band 802.11n standards-based WLAN solution with 4x4 MIMO technology
  - Single-chip 802.11n wireless LAN solution for handsets and mobile devices sampling in the second quarter, expected to be in volume production by Q4'09



# Business Segment Highlights, (cont.)

### Qualcomm Wireless & Internet (QWI)

- Qualcomm Internet Services (QIS)
  - Announced Plaza Retail which will allow application retailers (i.e. mobile operators) to present subscribers with a uniform and easy shopping experience on any capable device
- Qualcomm Enterprise Services (QES)
  - Announced a new Mobile Computing Platform 200 Series (MCP 200) for the European transportation and logistics market
  - Announced an agreement for Telenor Connexion to provide international wireless communication services for Machine-to-Machine (M2M) and telematics applications to QES Europe
- Firethorn
  - Announced enhancements to our mobile banking and payments application with PCI compliance, to adhere to the industry's most rigorous benchmark for secure credit card transactions



# Business Segment Highlights, (cont.)

### Reconciling Items

- MediaFLO Technologies (MFT)
  - Qualcomm and ProTelevision Technologies enter into FLO license agreement
  - FLO Forum adopts FLO-enabled device testing & certification process specification
  - FLO Forum publishes updated minimum performance specifications for FLO transmitters, FLO devices and the FLO air interface
- Qualcomm MEMS Technologies (QMT)
  - Commenced operations of a dedicated color mirasol display fabrication plant in Taiwan in collaboration with Foxlink

### Qualcomm Strategic Initiatives (QSI)

- FLO TV
  - Expands service as DTV transition frees spectrum top 100 markets with national coverage reaching 200 million+ potential consumers by end of 2009
  - Research shows viewers are spending an average of 25+ minutes per day watching television on their phones
  - Viewership from the 1st day of 2009 Men's College Basketball was a 48% increase in the average minutes per user vs. month before
  - Average FLO TV subscriber spent 40 minutes+ watching the Michael Jackson Memorial coverage, one of the biggest viewing days on record



### Qualcomm Guidance (as of July 22, 2009)

















- Raising fiscal 2009 revenue and operating income estimates given the strong underlying fundamentals of our business
- Despite the global economic uncertainty, we anticipate another strong quarter for our chipset shipments in fiscal Q4'09
- We believe the CDMA inventory channel has largely stabilized, yet remains near historically low levels consistent with our prior forecast



### Fiscal 2009 Guidance

(As of July 22, 2009)





- Raising revenue and operating guidance
- Flat year-over-year growth in pro forma combined SG&A and R&D expenses
  - Significant R&D increase offset by SG&A reductions



## Fiscal 2009 Guidance Comparison

(As of July 22, 2009)

Qualcomm Pro Forma*	2009 Prior Guidance	2009 Current Guidance
Revenues (FY)	\$9.85B - \$10.25B	\$10.25B - \$10.45B
Operating Income (FY)	\$2.95B - \$3.15B	\$3.30B - \$3.40B
CDMA/WCDMA device ASP (1) (FY)	~\$199	~\$199
CDMA/WCDMA device shipments (CY)	~565M midpoint	~565M midpoint

#### Raising Revenue and Operating Income Guidance

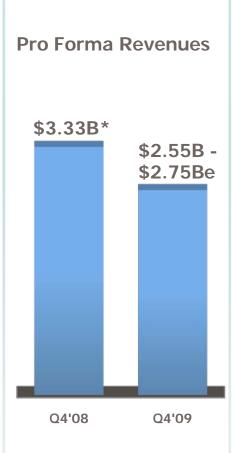
<sup>\*</sup>Pro forma results exclude the QSI segment, certain estimated share-based compensation, certain tax items related to prior years and in-process R&D expense.

(1) Shipments in Sept. to June quarters, reported in Dec. to Sept. quarters (Qualcomm's FY). CDMA/WCDMA device shipments and average selling prices are for estimated worldwide device shipments, including shipments not reported to Qualcomm.

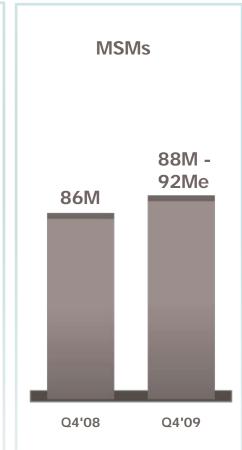


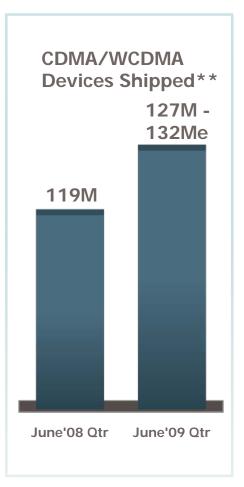
### Fourth Fiscal Quarter Guidance

(As of July 22, 2009)







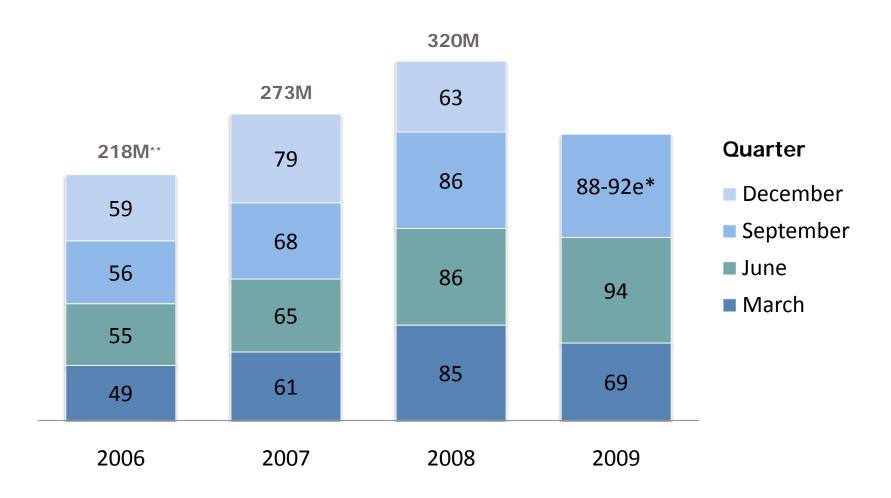


<sup>\*</sup>Q4'08 results included \$560 million in revenues, or \$0.20 diluted EPS, as a result of the execution of the license and settlement agreements with Nokia.

<sup>\*\*</sup>Royalties are recognized when reported, generally one quarter following shipment. CDMA/WCDMA device shipments are derived from reports provided by our licensees/manufacturers during the year and our own estimates of unreported activity.



# Qualcomm CDMA and WCDMA(UMTS) MSM Shipments (Calendar Year, Millions)

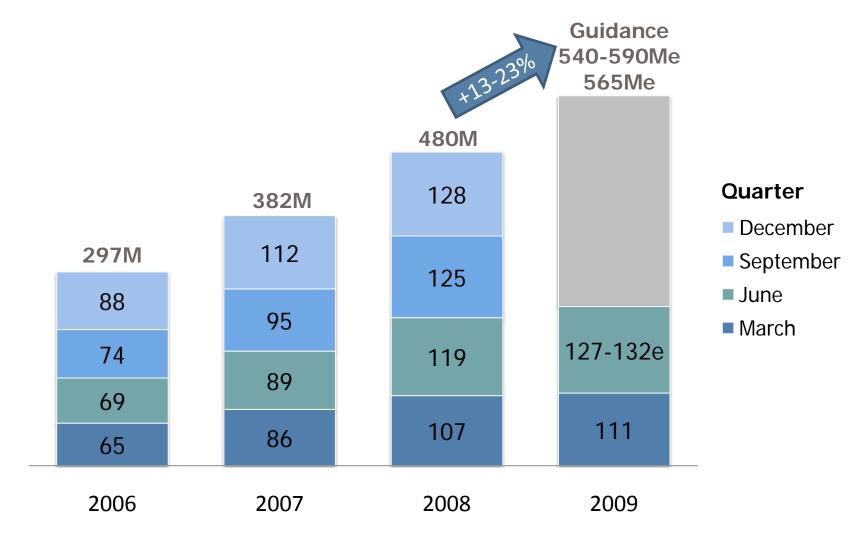


<sup>\*</sup>Guidance as of July 22, 2009

<sup>\*\*</sup>Sum of quarterly amounts may not equal totals due to rounding

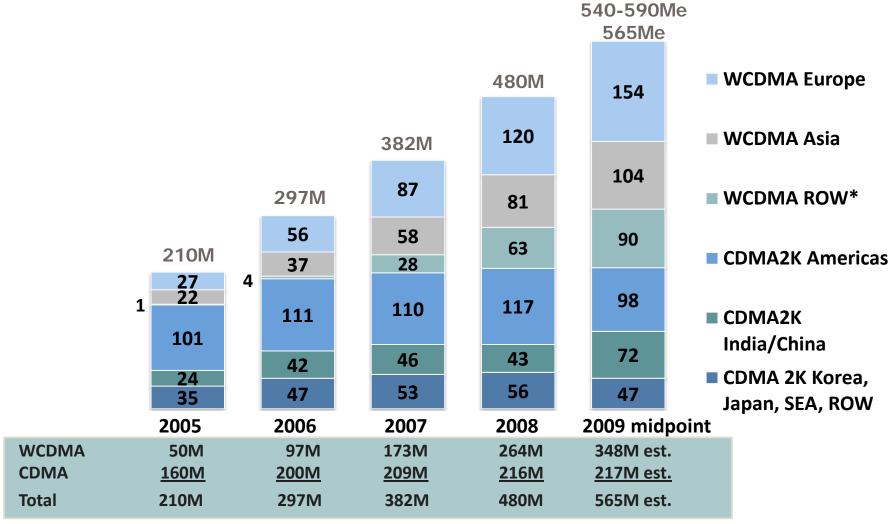


# CDMA and WCDMA(UMTS) Device Shipment Estimates (Calendar Year, Millions) as of July 22, 2009





# CDMA and WCDMA(UMTS) Device Shipment Estimates (Calendar Year, Millions) as of July 22, 2009



Guidance

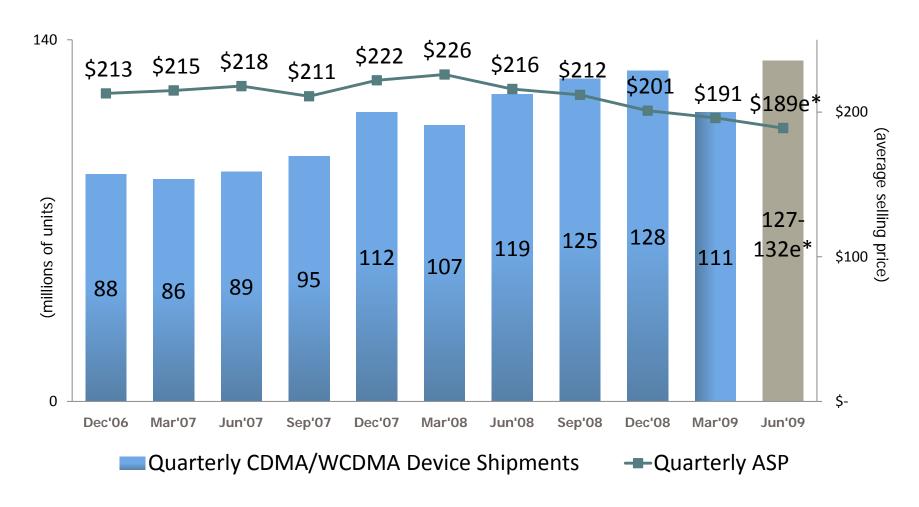


# Quarterly Estimated CDMA/WCDMA Device Shipments & ASP Trend

		FY 2	8008		FY2009						
(Device shipments in millions of units)	Sep '07	Dec '07	Mar '08	Jun '08	Sep '08	Dec '08	Mar '09	Jun'09			
Otr. Device Shipments	95	112	107	119	125	128	111	127- 132Me*			
Calendar Year		382				480					
Fiscal Year				433							
Otr. Device ASP	\$211	\$222	\$226	\$216	\$212	\$201	\$191	\$189e*			
Fiscal Year ASP				\$219				\$199e*			



# Quarterly Estimated CDMA/WCDMA Device Shipments & ASP Trend



<sup>\*</sup>Guidance as of July 22, 2009.



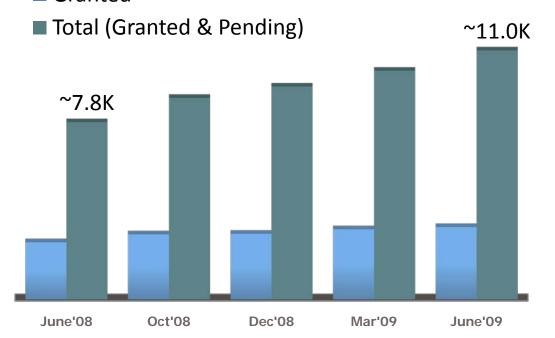
# Qualcomm's Unique Patent Position Patent Position is a Strong Asset Value

- Industry recognized patent portfolio for all 3G CDMA and 4G OFDMA standards
- Patents essential/applicable to GSM/GPRS/EDGE products

#### Cumulative U.S. Patents

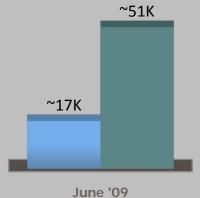
(Excludes non-U.S. pending and granted patents)

Granted



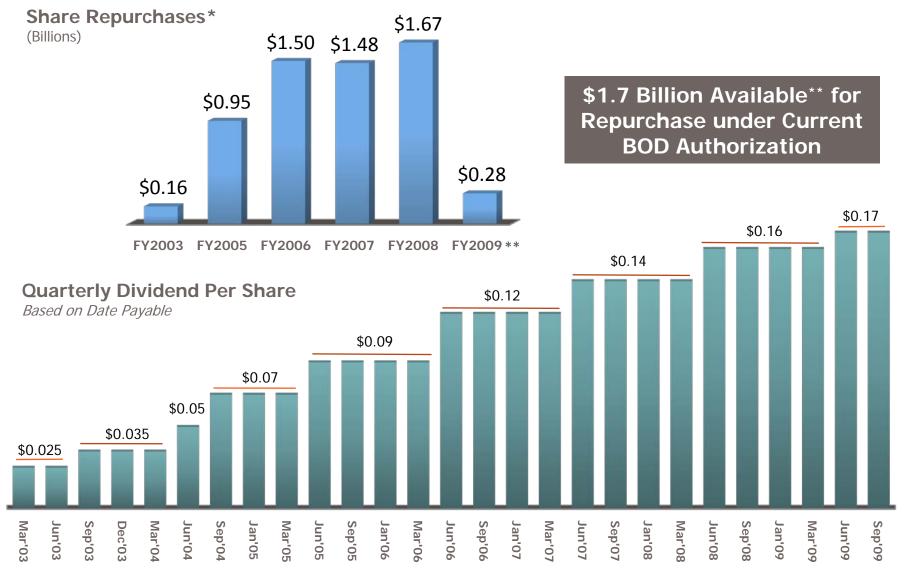


Cumulative Foreign Granted & Pending Patents





### Cumulative \$10B Capital Returned to Stockholders\*\*





# Qualcomm Business Model Continues to Generate Strong Cash Flow







# Financial Strength

(\$ in Billions)	June 2008	June 2009	
Domestic	\$4.5	\$7.0	Cook Dosovycos
Offshore	<u>\$6.7</u>	<u>\$8.7</u>	Cash Resources and Operating
Total Cash & Marketable Securities	\$11.2	\$15.7	Flexibility
Total Assets	\$19.6	\$25.7	
Stockholders' Equity	\$16.8	\$18.7	Solid Balance Sheet
Debt*	\$0.1	\$0.2	
EBITDA (Q3)	\$0.9	\$1.0	Cash Flow to Support Future
Pro Forma Free Cash Flows (Q3)	\$0.8	\$1.0	Growth

<sup>\*</sup>Capital leases



### **Balance Sheet**

(\$ in Billions)	June 2008	June 2009
Cash & Marketable Securities	\$11.2	\$15.7
Receivables & Inventory	\$1.5	\$1.3
Fixed Assets, Goodwill & Other Intangible Assets	\$4.7	\$7.0
Deferred Tax Assets & Other	\$2.2	\$1.7
Total Assets	\$19.6	\$25.7
Total Liabilities	\$2.8	\$7.0
Stockholders' Equity	\$16.8	\$18.7
Total Liabilities & Stockholders' Equity	\$19.6	\$25.7

**Strength & Flexibility to Support Strong Growth & Stockholder Returns** 

### Reconciliations



### Pro Forma Results

(in millions except per share data)

Third Quarter - Fiscal Year 2009

Segments	Pro	Forma	stimated are-Based npensation (1)	QSI (2)	GAAP	
Revenues	\$	2,744	\$	-	\$ 9	\$ 2,753
Change from prior quarter		12%			13%	12%
Operating income (loss)	\$	1,122	\$	(151)	\$ (77)	\$ 894
Change from prior quarter		424%		(8%)	1%	N/M
EBT	\$	1,201	\$	(151)	\$ (66)	\$ 984
Change from prior quarter		N/M		(8%)	35%	N/M
Net (loss) income	\$	903	\$	(127)	\$ (39)	\$ 737
Change from prior quarter		N/M		12%	30%	N/M
Diluted EPS	\$	0.54	\$	(80.0)	\$ (0.02)	\$ 0.44
Change from prior quarter		N/M		11%	33%	N/M
Diluted shares used		1,675		1,675	1,675	1,675

Second Quarter - Fiscal Year 2009

Segments	Pro	Forma	Share Compe	nated -Based nsation 1)	Ta	ax Items (4)	In-	Process R&D	QSI (2)	G#	AAP (3)
Revenues	\$	2,447	\$	-	\$	-	\$	-	\$ 8	\$	2,455
Operating income (loss)		214		(140)		-		(6)	(78)		(10)
EBT		147		(140)		-		(6)	(102)		(101)
Net (loss) income		(46)		(145)		(36)		(6)	(56)		(289)
Diluted EPS	\$	(0.03)	\$	(0.09)	\$	(0.02)	\$	-	\$ (0.03)	\$	(0.18)
Diluted shares used		1,651		1,651		1,651		1,651	1,651		1,651

Third Quarter - Fiscal Year 2008

			Es	stimated				
			Sha	are-Based				
			Com	pensation	In-	Process		
Segments	Pro	Forma		(1)		R&D	QSI (2)	GAAP
Revenues	\$	2,758	\$	-	\$ -		\$ 4	\$ 2,762
Operating income (loss)		1,060		(139)		(13)	(84)	824
EBT		1,116		(139)		(13)	(82)	882
Net income (loss)		915		(94)		(13)	(60)	748
Diluted EPS	\$	0.55	\$	(0.06)	\$	(0.01)	\$ (0.04)	\$ 0.45
Diluted shares used		1,654		1,654		1,654	1,654	1,654



### Pro Forma Results (continued)

(in millions, except per share data)

Fourth Quarter - Fiscal Year 2008

			Sł	stimated nare-Based mpensation		
Segments	Pro	Forma		(1)	QSI (2)	GAAP
Revenues	\$	3,329	\$	-	\$ 5	\$ 3,334
Operating income (loss)		1,578		(146)	(97)	1,335
EBT		1,357		(146)	(104)	1,107
Net income (loss)		1,058		(98)	(82)	878
Diluted EPS	\$	0.63	\$	(0.06)	\$ (0.05)	\$ 0.52
Diluted shares used		1,678		1,678	1,678	1,678

Twelve Months - Fiscal Year 2008

TWEIVE MOILLIS - HSCALTEAL									
			E	stimated					
			Share-Based						
			Con	mpensation		In-Process			
	Pro	Forma		(1)		R&D	QSI		GAAP
Revenues	\$	11,130	\$	-	\$	-	\$	12	\$ 11,142
Operating income (loss)		4,604		(540)		(14)		(320)	3,730
Net income (loss)		3,740		(365)		(13)		(202)	3,160
Diluted EPS	\$	2.25	\$	(0.22)	\$	(0.01)	\$	(0.12)	\$ 1.90
Diluted shares used		1,660		1,660		1,660		1,660	1,660

- (1) Certain share-based compensation is included in operating expenses as part of employee-related costs but is not allocated to the Company's segments as such costs are not considered relevant by management in evaluating segment performance.
- (2) At fiscal year-end, the sum of the quarterly tax provisions for each column, including QSI, equals the annual tax provisions for each column computed in accordance with GAAP. In interim quarters, the tax provision for the QSI operating segment is computed by subtracting the pro forma tax provision, the tax items column and the tax provisions related to estimated share-based compensation and in-process R&D from the GAAP tax provision.
- (3) The second quarter of fiscal 2009 included a \$748 million litigation settlement charge related to a settlement and patent agreement with Broadcom.
- (4) During the second quarter of fiscal 2009, the Company recorded a tax expense related to the adjustment of net deferred tax assets that were recorded in prior years to reflect the future impact of California budget legislation enacted on February 20, 2009.

N/M - Not Meaningful

Sums may not equal totals due to rounding.



# Pro Forma Results and Effective Tax Rate, Excluding Certain Items

Reconciliation of Effective Income Tax Rates (In millions, except per share data) (Unaudited)

Three months Ended March 29, 2009

	Pro Forma Excluding the Impact of Litigation Settlement and Certain Investment Loss, Net*	Certain Investment Loss, Net*	Pro Forma Excluding the Impact of Litigation Settlement	Litigation Settlement	Pro Forma	Estimated Share-Based Compensation	Tax Items	In-Process R&D	_QSI_	GAAP
Income (loss) before income taxes	\$ 1,094	\$ (199)	\$ 895	\$ (748)	\$ 147	(140)		(6)	(102)	(101)
Income tax (expense) benefit	(259)	35	(224)	31	(193)	(5)	(36)		46	(188)
Net income (loss)	\$ 835	\$ (164)	\$ 671	\$ (717)	\$ (46)	\$ (145)	\$ (36)	\$ (6)	\$ (56)	\$ (289)
Effective income tax rate	24%		25%		131%					-186%
Earnings (loss) per common share:										
Diluted	\$ 0.51	\$ (0.10)	\$ 0.41	\$ (0.43)	\$ (0.03)	\$ (0.09)	\$ (0.02)	\$ (0.00)	\$ (0.03)	\$ (0.18)
Shares used in per share calculation										
Diluted	1,651	1,651	1,651	1,651	1,651	1,651	1,651	1,651	1,651	1,651
		Three months Ended March 29, 2009								
	GAAP Excluding the Impact of Litigation Settlement and Certain	Certain Investment	GAAP Excluding the Impact of Litigation	Litigation						
	Investment Loss, Net*	Loss, Net*	Settlement	Settlement	GAAP					
Income (loss) before income taxes	\$ 856	\$ (209)	\$ 647	\$ (748)	\$ (101)					
Income tax (expense) benefit	(231)	12	(219)	31	(188)					
Net income (loss)	\$ 625	\$ (197)	\$ 428	\$ (717)	\$ (289)					
Effective income tax rate	27%		34%		-186%					
Earnings (loss) per common share:										
Diluted	\$ 0.38	\$ (0.12)	\$ 0.26	\$ (0.43)	\$ (0.18)					
Shares used in per share calculatio										
Diluted	1,651	1,651	1,651	1,651	1,651					

<sup>\*</sup> Certain investment income, net, includes other-than-temporary impairment losses and realized gains/losses on marketable securities.



# Pro Forma Results and Effective Tax Rate, Excluding Certain Items, (continued)

Reconciliation of Effective Income Tax Rates (In millions, except per share data) (Unaudited)

				Three mon	ths En	ided June	28, 20	09				
	Pro Forma	Excluding	Ce	ertain	Est	timated						
	Certain Investment Loss, Net*		ain Investment Investment				re-Based					
			Los	s, Net*	Pro	Forma	Com	pensation	QSI		G	AAP
Income (loss) before income taxes	\$	1,240	\$	(39)	\$	1,201		(151)		(66)		984
Income tax (expense) benefit		(267)		(31)		(298)		24		27		(247)
Net income (loss)	\$	973	\$	(70)	\$	903	\$	(127)		(39)	\$	737
Effective income tax rate		22%				25%						25%
Earnings (loss) per common share:												
Diluted	\$	0.58	\$	(0.04)	\$	0.54	\$	(0.08)	\$ (	0.02)	\$	0.44
Shares used in per share calculations:												
Diluted		1,675		1,675		1,675		1,675	1	1,675		1,675

		Three months	s Ended	June 28, 20	09	
	GAAP Excluding		Certain			
	Certain	Investment	Inve	estment		
	Los	Loss, Net*		s, Net*	GAAP	
Income (loss) before income taxes	\$	1,010	\$	(26)	\$	984
Income tax (expense) benefit		(225)		(22)		(247)
Net income (loss)	\$	785	\$	(48)	\$	737
Effective income tax rate		22%				25%
Earnings (loss) per common share:						
Diluted	\$	0.47	\$	(0.03)	\$	0.44
Shares used in per share calculations: Diluted		1,675		1,675		1,675

<sup>\*</sup> Certain investment income, net, includes other-than-temporary impairment losses and realized gains/losses on marketable securities.



### Pro Forma Cash Flows

(In millions)
(Unaudited)

	J)	Unaudited)				
		Three Mor	nths Ende	d June 28, 200	9	
		Estimated			•	_
		Share-Based	Tax	In-Process		
	Pro Forma	Compensation	Items	R&D	QSI	GAAP
Net cash provided (used) by operating activities	\$ 1,157	\$ (22) (a)	\$ -	\$ -	\$ (48)	\$ 1,087
Less: capital expenditures	(118)	-	_	-	(31)	(149)
Free cash flow	\$ 1,039	\$ (22)	\$ -	\$ -	\$ (79)	\$ 938
		=			<del></del>	
			ths Ended	June 28, 2009	)	
		Estimated	T	L. D		
	Due Ferme	Share-Based	Tax	In-Process R&D	OCI	CAAD
N . 1 . 11 17 181	Pro Forma	Compensation	Items		QSI	GAAP
Net cash provided (used) by operating activities	\$ 6,145	\$ (54) (a)	\$ -	\$ -	\$ (240)	\$ 5,851
Less: capital expenditures Free cash flow	\$ 5,612	\$ (54)	\$ -	\$ -	\$ (324)	\$ 5,234
Free cash flow	\$ 3,012	<del>3</del> (34)	<b>ф</b> -	φ -	\$ (324)	\$ 3,234
				20. 2000		
		Three Months En	iaea J une	29, 2008		
			n-Process			
	Pro Forma		R&D	QSI	GAAP	
N . 1 . 11 17 101		Compensation				
Net cash provided (used) by operating activities	\$ 1,020	\$ (209) (a)	\$ (13)	\$ (59)	\$ 739	
Less: capital expenditures Free cash flow	\$ 844	\$ (209)	\$ (13)	(379) \$ (438)	\$ 184	
Free cash now	<u></u> Ф 044	\$ (209)	\$ (13)	ŷ (436)	\$ 10 <del>4</del>	
		Nine Months End	ded June 2	29, 2008		
		Estimated				
		Share-Based In	n-Process			
	Pro Forma	Compensation	R&D	QSI	GAAP	
Net cash provided (used) by operating activities	\$ 3,090	\$ (310) (a)	\$ (14)	\$ (199)	\$ 2,567	
Less: capital expenditures	(368)			(615)	(983)	
Free cash flow	\$ 2,722	\$ (310)	\$ (14)	\$ (814)	\$ 1,584	

<sup>(</sup>a) Incremental tax benefits from stock options exercised during the period.



### **EBITDA**

# Reconciliation of EBITDA to Net Income (Loss) (In millions) (Unaudited)

	Three Months Ended					
	Ju	ne 29,		June 28,		
	2	2008		2009		
Net income	\$	748	\$	737		
Plus: Income tax expense		134		247		
Plus: Depreciation and amortization		117		154		
Less: Interest income, net		(104)		(124)		
ЕВІТОА	\$	895	\$	1,014		

EBITDA is defined as (Earnings (Loss) Before Interest, Taxes, Depreciation and Amortization)



## Pro Forma Combined SG&A and R&D Expenses

(\$ in millions)

Three Month	s Ended June	e 28, 2009					
			Estimat	ed Share-			
			Ba	ised			
	Pro F	orma <sup>(1)</sup>	Compe	ensation	QSI		GAAP
Research and development	\$	523	\$	72	\$ 2	3 \$	618
Selling, general and administrative		285		68	2	4	377
Total combined R&D and SG&A expenses	\$	808	\$	140	\$ 4	7 \$	995
R&D change compared to prior year		6%					4%
SG&A change compared to prior year		(20%)					(17%)
Combined R&D and SG&A change compared to prior year		(5%)					(5%)

Three Months Ended June 29, 2008								
			Estima	ted Share-				
			В	ased	In-	-Process		
	Pro F	orma <sup>(1)</sup>	Comp	ensation		R&D	QSI	GAAP
Research and development	\$	495	\$	64	\$	13	\$ 24	\$ 596
Selling, general and administrative		357		65		-	31	453
Total combined R&D and SG&A expenses	\$	852	\$	129	\$	13	\$ 55	\$ 1,049
	<del></del>							

<sup>(1)</sup> Pro forma results exclude certain estimated share-based compensation, certain tax items related to prior years, acquired in-process R&D and the QSI segment.



### Business Outlook (as of July 22, 2009)

SCAL YEAR		
	FY 2008 Results	Current Guidance FY 2009 Estimates (1)
Pro Forma		
Revenues	\$11.13B	\$10.25B - \$10.45
Year-over-year change		decrease 6% - 8%
Operating income	\$4.60B	\$3.30B - \$3.40
Year-over-year change		decrease 26% - 28%
GAAP		
Revenues	\$11.14B	\$10.25B - \$10.45
Year-over-year change		decrease 6% - 89
Operating income	\$3.73B	\$2.34B - \$2.44
Year-over-year change		decrease 35% - 379
Operating income (loss) attributable to QSI	(\$0.32B)	(\$0.35
Operating income (loss) attributable to estimated share-based compensation	(\$0.54B)	(\$0.60
Operating income (loss) attributable to in-process R&D	(\$0.01B)	(\$0.011

<sup>(1)</sup> While we do not forecast impairments, we do have unrealized losses on marketable securities that could be recognized in future periods if market conditions do not improve.

Sums may not equal totals due to rounding.



## Business Outlook (as of July 22, 2009)

OURTH FISCAL QUARTER		
	Q4'08	Current Guidance
	Results (1)	Q4'09 Estimates (2)
Pro Forma		
Revenues	\$3.33B	\$2.55B - \$2.75B
Year-over-year change		decrease 17% - 23%
Operating income	\$1.58B	\$0.95B - \$1.05B
Year-over-year change		decrease 33% - 40%
GAAP		
Revenues	\$3.33B	\$2.55B - \$2.75B
Year-over-year change		decrease 18% - 24%
Operating income	\$1.34B	\$0.70B - \$0.80B
Year-over-year change		decrease 40% - 48%
Operating income (loss) attributable to QSI	(\$0.10B)	(\$0.10B)
Operating income (loss) attributable to estimated share-based compensation	(\$0.15B)	(\$0.15B)

<sup>(1)</sup> The fourth quarter of fiscal 2008 results included \$560 million in revenues, or \$0.20 diluted EPS, as a result of the execution of the license and settlement agreements with Nokia.

Sums may not equal totals due to rounding.

<sup>(2)</sup> While we do not forecast impairments, we do have unrealized losses on marketable securities that could be recognized in future periods if market conditions do not improve.



### FY'09 Estimated Effective Tax Rates

### Fiscal 2009 Estimated Effective Tax Rates (Unaudited)

Estimated GAAP FY 2009 effective tax rate	33%
Estimated Pro Forma FY 2009 effective tax rate	29%
Estimated Pro Forma excluding the impact of litigation settlement FY 2009 effective tax rate	25%
Estimated Pro Forma excluding the impact of litigation settlement and certain investment loss, net* FY	
2009 effective tax rate	21%

<sup>\*</sup> Certain investment income, net, includes other-than-temporary impairment losses and realized gains/losses on marketable securities.



### Q4 Pro Forma Combined R&D and SG&A Guidance

#### (\$ in millions)

	Q3 72009	Fiscal Q4 - 2009 Guidance*
Pro forma combined R&D and SG&A expenses $^{(1)}$	\$ 808	Increase approx. 4% sequentially (est.)
QSI	47	not provided
Total combined R&D and SG&A expenses excluding certain share-based compensation	\$ 855	Increase approx. 5% sequentially (est.)
Share-based compensation allocated to SG&A & R&D	140	
Total GAAP combined R&D and SG&A expenses $^{(2)}$	\$ 995	Increase approx. 5% sequentially (est.)

<sup>(1)</sup> Pro forma combined R&D and SG&A expenses guidance for Q4 FY09 excludes expenses related to the QSI segment, in-process R&D, certain tax items related to prior years and certain share-based compensation.

<sup>(2)</sup> Q4 FY09 total GAAP combined R&D and SG&A expenses guidance includes an estimate of the share-based compensation expense allocated to R&D and SG&A.

<sup>\*</sup> Guidance as of July 22, 2009



### FY09 Combined R&D and SG&A Guidance

(\$ in millions)

	Fiscal 2008 Results		Fiscal 2009 Guidance*
Pro forma combined R&D and SG&A expenses $^{(1)}$	\$	3,271	Approximately even sequentially (est.)
QSI		212	not provided
In-process R&D		14	not provided
Total combined R&D and SG&A expenses excluding certain share-based compensation	\$	3,497	Approximately even sequentially (est.)
Share-based compensation allocated to SG&A & R&D		501	
Total GAAP combined R&D and SG&A expenses (2)	\$	3,998	Increase approx. 1% sequentially (est.)

<sup>(1)</sup> Pro forma combined R&D and SG&A expenses guidance for fiscal 2009 excludes expenses related to the QSI segment, in-process R&D, certain tax items related to prior years and certain share-based compensation.

<sup>(2)</sup> FY09 total GAAP combined R&D and SG&A expenses guidance includes an estimate of the share-based compensation expense allocated to R&D and SG&A.

<sup>\*</sup> Guidance as of July 22, 2009



### Thank You