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#### Qualcomm Announces Third Quarter Fiscal 2008 Results Revenues \$2.8 Billion, EPS \$0.45 Pro Forma EPS \$0.55

SAN DIEGO – July 23, 2008 – Qualcomm Incorporated (Nasdaq: QCOM) today announced results for the third fiscal quarter of 2008 ended June 29, 2008.

Qualcomm's third quarter fiscal 2008 earnings conference call has been re-scheduled to Thursday, July 24, 2008, beginning at 8:00 a.m. Eastern Daylight Time (5:00 a.m. Pacific Daylight Time). Conference call details are included herein.

#### Total Qualcomm (GAAP) Third Quarter Results

Total Qualcomm results are reported in accordance with generally accepted accounting principles (GAAP).

- Revenues: \$2.8 billion, up 19 percent year-over-year and 6 percent sequentially.
- Net income: \$748 million, down 6 percent year-over-year and 2 percent sequentially.
- Diluted earnings per share: \$0.45, down 4 percent year-over-year and sequentially.
- Effective tax rate: 15 percent for the quarter. Fiscal 2008 estimated tax rate of approximately 16 percent.
- Estimated share-based compensation: \$94 million, net of tax, up 24 percent year-over-year and 7 percent sequentially.
- Operating cash flow: \$739 million, down 25 percent year-over-year; 27 percent of revenues.
- Return of capital to stockholders: \$261 million, or \$0.16 per share, of cash dividends paid.

#### **Qualcomm Pro Forma Third Quarter Results**

Pro forma results exclude the Qualcomm Strategic Initiatives (QSI) segment, certain estimated share-based compensation, certain tax items related to prior years and acquired in-process research and development (R&D) expense.

• Revenues: \$2.8 billion, up 19 percent year-over-year and 6 percent sequentially.

- Net income: \$915 million, down 2 percent year-over-year and up 2 percent sequentially.
- Diluted earnings per share: \$0.55, even year-over-year and up 2 percent sequentially; excludes \$0.04 loss per share attributable to the QSI segment, \$0.06 loss per share attributable to certain estimated share-based compensation and \$0.01 loss per share attributable to acquired in-process R&D. (The sum of pro forma earnings per share and items excluded do not equal total Qualcomm (GAAP) earnings per share due to rounding.)
- Effective tax rate: 18 percent for the quarter. Fiscal 2008 estimated tax rate of approximately 19 percent.
- Free cash flow: \$844 million, down 14 percent year-over-year; 31 percent of revenues (defined as net cash from operating activities less capital expenditures).

Detailed reconciliations between total Qualcomm (GAAP) results and cash flow and Qualcomm pro forma results and cash flow are included at the end of this news release. Prior period reconciliations are presented on Qualcomm's Investor Relations web page at www.qualcomm.com.

"We are pleased to report another strong quarter as the migration to 3G-enabled products continues to accelerate," said Dr. Paul E. Jacobs, chief executive officer of Qualcomm. "We delivered record revenues, up 19 percent year-over-year, and our pro forma earnings per share were at the high end of our prior estimate.

"I am also pleased to announce that we have reached a settlement agreement with Nokia that resolves all litigation between the companies and will allow both of us to focus our efforts on driving the global 3G and 4G markets forward. In addition to providing an up-front royalty payment and other benefits, Qualcomm will also receive on-going royalties for all CDMA standards, as well as single-mode OFDMA. I look forward to providing our updated guidance tomorrow morning."

#### **Cash and Marketable Securities**

Qualcomm's cash, cash equivalents and marketable securities totaled approximately \$11.2 billion at the end of the third quarter of fiscal 2008, compared to \$10.6 billion at the end of the second quarter of fiscal 2008 and \$12.3 billion a year ago. On July 16, 2008, we announced a cash dividend of \$0.16 per share payable on September 26, 2008 to stockholders of record at the close of business on August 29, 2008.

#### **Estimated Share-Based Compensation**

Total Qualcomm (GAAP) net income for the third quarter of fiscal 2008 included estimated share-based compensation, net of tax, of \$94 million, or \$0.06 per diluted share. This compares to \$76 million, or \$0.04 per diluted share, in the prior year quarter.

#### **Research and Development**

(\$ in millions)	•	omm Pro orma	Shar	imated e-Based pensation	 rocess &D	(	OSI	Qualcomm (AAP)
Third quarter fiscal 2008 As a % of revenue	\$	495 18%	\$	64	\$ 13	\$	24 N/M	\$ 596 22%
Third quarter fiscal 2007 As a % of revenue Year-over-year change (\$)	\$	385 17% 29%	\$	50 28%	\$ -	\$	19 26%	\$ 454 20% 31%

N/M - Not Meaningful

Pro forma R&D expenses increased 29 percent year-over-year, primarily due to an increase in costs related to the development of integrated circuit products, next-generation CDMA and OFDMA technologies, the expansion of our intellectual property portfolio and other initiatives to support the acceleration of advanced wireless products and services, including lower-cost devices, the integration of wireless technologies with consumer electronics and computing, the convergence of multiband, multimode, multinetwork products and technologies, third-party operating systems and services platforms. QSI R&D expenses were related to MediaFLO USA.

#### Selling, General and Administrative

			Est	imated				
	Qualo	comm Pro	Shar	e-Based			Total (	Qualcomm
(\$ in millions)	F	Forma	Com	pensation		QSI	(C	GAAP)
Third quarter fiscal 2008	\$	357	\$	65	\$	31	\$	453
As a % of revenue		13%				N/M		16%
Third quarter fiscal 2007	\$	307	\$	54	\$	40	\$	401
As a % of revenue		13%						17%
Year-over-year change (\$)		16%		20%	(′.	23%)		13%

Pro forma selling, general and administrative (SG&A) expenses increased 16 percent year-over-year, primarily attributable to an increase in certain professional fees, primarily related to patent activities, and employee-related expenses. QSI SG&A expenses were primarily related to MediaFLO USA.

#### **Effective Income Tax Rate**

Without the potential effect of our settlement agreement with Nokia, our fiscal 2008 effective income tax rates are estimated to be 16 percent for total Qualcomm (GAAP) and 19 percent for Qualcomm pro forma. The third quarter total Qualcomm (GAAP) and Qualcomm pro forma effective tax rates of 15 percent and 18 percent, respectively, are lower than the estimated annual effective tax rates, primarily due to the change in our estimate of foreign earnings taxed at less than the United States federal tax rate.

#### **Qualcomm Strategic Initiatives**

The QSI segment includes our strategic investments, including our MediaFLO USA subsidiary, and related income and expenses. Total Qualcomm (GAAP) results for the third quarter of fiscal 2008 included a \$0.04 loss per share for the QSI segment. The third quarter of fiscal 2008 QSI results included \$88 million in operating expenses, primarily related to MediaFLO USA.

### **Results of Business Segments** (in millions, except per share data):

Third Quarter - Fiscal Year 200			

											Estimated					Total
							Reconciling	Qua	alcomm Pro		Share-Based	In-P	rocess		Qu	alcomm
Segments		QCT	QT	L	QW	ı	Items (1)		Forma		Compensation (2)	R	&D	QSI (3)	(	GAAP)
Revenues	\$	1,762	\$	803	\$ 1	190	\$ 3	\$	2,758	\$	-	\$	-	\$ 4	\$	2,762
Change from prior year		29%		5%	(-	3%)	N/M		19%					N/M		19%
Change from prior quarter		9%		1%	(2	2%)	N/M		6%					100%		6%
EBT	\$	487	\$	670	\$	(1)	\$ (40)	\$	1,116	\$	(139)	\$	(13)	\$ (82)	\$	882
Change from prior year		11%		0%	I	N/M	N/M		(5%)		(22%)		N/A	10%		(9%)
Change from prior quarter		14%		(2%)	- 1	N/M	N/M		2%	Г	(7%)		N/A	(30%)		(3%)
EBT as a % of revenues		28%		83%	(	1%)	N/M		40%	Г	N/A		N/A	N/M		32%
Net income (loss)							-	\$	915	\$	(94)	\$	(13)	\$ (60)	\$	748
Change from prior year									(2%)	Г	(25%)		N/A	2%		(6%)
Change from prior quarter									2%		(7%)		N/A	(50%)		(2%)
Diluted EPS								\$	0.55	\$	(0.06)	\$	(0.01)	\$ (0.04)	\$	0.45
Change from prior year									0%	Г	(50%)		N/A	0%		(4%)
Change from prior quarter									2%	Г	(20%)		N/A	(100%)		(4%)
Diluted shares used	1								1,654		1,654		1,654	1,654		1,654

Second Quarter - Fiscal Year 2008

Second Quarter - Fiscal Teal 2	JUO										
									Estimated		Total
					F	Reconciling	Q	ualcomm Pro	Share-Based		Qualcomm
Segments		QCT	QTL	QWI		Items (1)		Forma	Compensation (2)	QSI (3)	(GAAP)
Revenues	\$	1,620	\$ 795	\$ 194	\$	(5)	\$	2,604	\$	\$ 2	\$ 2,606
EBT		427	684	-		(12)		1,099	(130)	(63)	906
Net income (loss)								894	(88)	(40)	766
Diluted EPS							\$	0.54	\$ (0.05)	\$ (0.02)	\$ 0.47
Diluted shares used								1,643	1,643	1,643	1,643

Third Quarter - Fiscal Year 2007

				-	Reconcilina	0	ualcomm Pro	Estimated Share-Based		Total Qualcomm
Segments	QCT	QTL	QWI		Items (1)	٦	Forma	Compensation (2)	QSI (3)	(GAAP)
Revenues	\$ 1,367	\$ 766	\$ 196	\$	(4)	\$	2,325	\$ -	\$ -	\$ 2,325
EBT	439	668	18		52		1,177	(114)	(91)	972
Net income (loss)							934	(75)	(61)	798
Diluted EPS						\$	0.55	\$ (0.04)	\$ (0.04)	\$ 0.47
Diluted shares used							1,704	1,704	1,704	1,704

Fourth Quarter - Fiscal Year 2007

Tourist Quarter Tisour Tear 20	,,,														
						<u> </u>		·		Estimated					Total
	1					Reconciling	Qı	ualcomm Pro	l	Share-Based				C	Qualcomm
Segments		QCT	QTL	QWI		Items (1)		Forma		Compensation (2)	Та	x Items (4)	QSI (3)		(GAAP)
Revenues	\$	1,419	\$ 647	\$ 245	\$	(6)	\$	2,305	\$	-	\$	-	\$ 1	\$	2,306
EBT		424	537	31		137		1,129		(117)		-	(64)		948
Net income (loss)								911		(77)		331	(34)		1,131
Diluted EPS							\$	0.54	\$	(0.05)	\$	0.20	\$ (0.02)	\$	0.67
Diluted shares used	1							1,689		1,689		1,689	1,689		1,689

Twelve Months - Fiscal Year 2007

								Г	Estimated							Total
					Reconciling	Q	ualcomm Pro		Share-Based						Qı	ıalcomm
Segments	QCT	QTL	C	WI	Items (1)		Forma		Compensation (2)	Т	ax Items (4)	In-l	Process R&D	QSI	(	GAAP)
Revenues	\$ 5,275	\$ 2,772	\$	828	\$ (5)	\$	8,870	\$	-	\$	-	\$		\$ 1	\$	8,871
EBT	1,547	2,340		88	388		4,363		(487)		-		(10)	(240)		3,626
Net income (loss)					-		3,406		(321)		364		(9)	(137)		3,303
Diluted EPS						\$	2.01	\$	(0.19)	\$	0.22	\$	(0.01)	\$ (0.08)	\$	1.95
Diluted shares used							1,693		1,693		1,693		1,693	1,693		1,693

Nine Months - Fiscal Year 2008

									Estimated					Total
				F	Reconciling	Q	ualcomm Pro	ı	Share-Based	In	-Process		C	lualcomm
Segments	QCT	QTL	QWI		Items (1)		Forma		Compensation (2)		R&D	QSI (3)		(GAAP)
Revenues	\$ 4,956	\$ 2,248	\$ 595	\$	2	\$	7,801	\$	-	\$	-	\$ 7	4	7,808
Change from prior year	29%	6%	2%		N/M		19%					N/M		19%
EBT	\$ 1,383	\$ 1,895	\$ 23	\$	25	\$	3,326	\$	(394)	\$	(14)	\$ (200)	\$	2,718
Change from prior year	23%	5%	(60%)		N/M		3%		(6%)		(40%)	(14%)		1%
Net income (loss)						\$	2,682	\$	(267)	\$	(13)	\$ (120)	\$	2,282
Change from prior year							8%		(9%)		(44%)	(17%)		5%
Diluted EPS						\$	1.62	\$	(0.16)	\$	(0.01)	\$ (0.07)	\$	1.38
Change from prior year							10%		(14%)		0%	(17%)		8%
Diluted shares used							1,654		1,654		1,654	1,654		1,654

Nine Months - Fiscal Year 2007

								Г	Estimated						Total
					Reconciling	- 0	Qualcomm Pro	L	Share-Based					Qι	ıalcomm
Segments	QCT	QTL	•	<b>W</b> I	Items (1)		Forma		Compensation (2)	Tax Items	In-P	rocess R&D	QSI (3)	(	GAAP)
Revenues	\$ 3,856	\$ 2,125	\$	583	\$	1 \$	6,565	\$	-	\$ -	\$	-	\$ -	\$	6,565
EBT	1,123	1,803		58	25	0	3,234	Г	(370)	-		(10)	(176)		2,678
Net income (loss)							2,494		(244)	33		(9)	(103)		2,171
Diluted EPS						\$	1.47	\$	(0.14)	\$ 0.02	\$	(0.01)	\$ (0.06)	\$	1.28
Diluted shares used							1,694		1,694	1,694		1,694	1,694		1,694

- (1) Reconciling items related to revenues consist primarily of other nonreportable segment revenues less intersegment eliminations. Reconciling items related to earnings before taxes consist primarily of certain investment income, research and development expenses and marketing expenses that are not allocated to the segments for management reporting purposes, nonreportable segment results and the elimination of intersegment profit.
- (2) Certain share-based compensation is included in operating expenses as part of employee-related costs but is not allocated to the Company's segments as such costs are not considered relevant by management in evaluating segment performance.
- (3) At fiscal year-end, the sum of the quarterly tax provisions for each column, including QSI, equals the annual tax provisions for each column computed in accordance with GAAP. In interim quarters, the tax provision for the QSI operating segment is computed by subtracting the tax provision for Qualcomm pro forma, the tax items column and the tax provisions related to estimated share-based compensation and in-process R&D from the tax provision for total Qualcomm (GAAP).
- (4) During the fourth quarter of fiscal 2007, the Company recorded a \$331 million tax benefit, or \$0.20 diluted earnings per share, related to tax expense recorded in prior years resulting from the completion of tax audits during the fourth fiscal quarter. The fiscal 2007 Qualcomm pro forma results excluded this tax benefit attributable to prior years.

N/M - Not Meaningful

N/A - Not Applicable

Sums may not equal totals due to rounding.

#### **Conference Call**

Qualcomm's third quarter fiscal 2008 earnings conference call will be broadcast live on July 24, 2008 beginning at 5:00 a.m. Pacific Daylight Time (PDT) on the Company's web site at: www.qualcomm.com. This conference call may contain forward-looking financial information. The conference call will include a discussion of "non-GAAP financial measures" as that term is defined in Regulation G. The most directly comparable GAAP financial measures and information reconciling these non-GAAP financial measures to the Company's financial results prepared in accordance with GAAP, as well as the other material financial and statistical information to be discussed in the conference call, will be posted on the Company's Investor Relations web site at www.qualcomm.com immediately prior to commencement of the call. A taped audio replay will be available via telephone on July 24, 2008, beginning at approximately 6:00 a.m. PDT through August 23, 2008 at 9:00 p.m. PDT. To listen to the replay, U.S. callers may dial (800) 642-1687 and international callers may dial (706) 645-9291. U.S. and international callers should use reservation number 57610454. An audio replay of the conference call will be available on the Company's web site at www.qualcomm.com for two weeks following the live call.

Editor's Note: To view the web slides that accompany this earnings release and conference call, please go to the Qualcomm Investor Relations website at http://investor.qualcomm.com/results.cfm.

Qualcomm Incorporated (www.qualcomm.com) is a leader in developing and delivering innovative digital wireless communications products and services based on CDMA and other advanced technologies. Headquartered in San Diego, Calif., Qualcomm is included in the S&P

500 Index and is a 2008 FORTUNE 500<sup>®</sup> company traded on The Nasdaq Stock Market<sup>®</sup> under the ticker symbol QCOM.

#### **Note Regarding Use of Non-GAAP Financial Measures**

The Company presents pro forma financial information that is used by management (i) to evaluate, assess and benchmark the Company's operating results on a consistent and comparable basis, (ii) to measure the performance and efficiency of the Company's ongoing core operating businesses, including the Qualcomm CDMA Technologies, Qualcomm Technology Licensing and Qualcomm Wireless & Internet segments and (iii) to compare the performance and efficiency of these segments against each other and against competitors outside the Company. Pro forma measurements of the following financial data are used by the Company's management: revenues, R&D expenses, SG&A expenses, total operating expenses, operating income, net investment income, income before income taxes, effective tax rate, net income, diluted earnings per share, operating cash flow and free cash flow. Management is able to assess what it believes is a more meaningful and comparable set of financial performance measures for the Company and its business segments by using pro forma information. As a result, management compensation decisions and the review of executive compensation by the Compensation Committee of the Board of Directors focus primarily on pro forma financial measures applicable to the Company and its business segments.

Pro forma information used by management excludes the QSI segment, certain estimated share-based compensation, certain tax items related to prior years and acquired in-process R&D. The QSI segment is excluded because the Company expects to exit its strategic investments at various times, and the effects of fluctuations in the value of such investments are viewed by management as unrelated to the Company's operational performance. Estimated share-based compensation, other than amounts related to share-based awards granted under a bonus program that may result in the issuance of unrestricted shares of the Company's common stock, is excluded because management views the valuation of options and other share-based compensation as theoretical and unrelated to the Company's operational performance. Further, share-based compensation is affected by factors that are subject to change, including the Company's stock price, stock market volatility, expected option life, risk-free interest rates and expected dividend payouts in future years. Moreover, it is generally not an expense that requires or will require cash payment by the

Company. Certain tax items related to prior years are excluded in order to provide a clearer understanding of the Company's ongoing tax rate and after tax earnings. Acquired in-process R&D is excluded because such expense is viewed by management as unrelated to the operating activities of the Company's ongoing core businesses.

The Company presents free cash flow, defined as net cash provided by operating activities less capital expenditures, to facilitate an understanding of the amount of cash flow generated that is available to grow its business and to create long-term shareholder value. The Company believes that this presentation is useful in evaluating its operating performance and financial strength. In addition, management uses this measure to evaluate the Company's performance, to value the Company and to compare its operating performance with other companies in the industry.

The non-GAAP pro forma financial information presented herein should be considered in addition to, not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. In addition, "pro forma" is not a term defined by GAAP, and, as a result, the Company's measure of pro forma results might be different than similarly titled measures used by other companies. Reconciliations between total Qualcomm (GAAP) results and Qualcomm pro forma results and between total Qualcomm (GAAP) cash flow and Qualcomm pro forma cash flow are presented herein.

#### **Note Regarding Forward-Looking Statements**

In addition to the historical information contained herein, this news release contains forward-looking statements that are subject to risks and uncertainties. Actual results may differ substantially from those referred to herein due to a number of factors, including but not limited to risks associated with: the rate of deployment of our technologies in wireless networks and of 3G wireless communications, equipment and services, including CDMA2000 1X, 1xEV-DO, WCDMA, HSPA and OFDMA both domestically and internationally; attacks on our business model, including results of current and future litigation and arbitration proceedings, as well as actions of governmental or quasi-governmental bodies, and the costs we incur in connection therewith, including potentially damaged relationships with customers and operators who may be impacted by the results of these proceedings; fluctuations in the demand for products, services or applications based on our technologies; our dependence on major customers and licensees; foreign currency fluctuations; strategic loans, investments and transactions we have or may pursue; our

dependence on third-party manufacturers and suppliers; our ability to maintain and improve operational efficiencies and profitability; the development, deployment and commercial acceptance of the MediaFLO USA network and  $FLO^{TM}$  technology; as well as the other risks detailed from time-to-time in our SEC reports.

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### Qualcomm Incorporated CONSOLIDATED STATEMENTS OF OPERATIONS

#### This schedule is to assist the reader in reconciling from Qualcomm

### Pro Forma results to Total Qualcomm (GAAP) results (In millions, except per share data)

(Unaudited)

Three Months Ended June 29, 2008

	•	comm Pro Forma	S	Estimated hare-Based ompensation		In-Process R&D		QSI		•	Total ualcomm (GAAP)
Revenues:											
Equipment and services	\$	1,863	\$	-	\$	-	\$	4		\$	1,867
Licensing and royalty fees		895		-		-	_	-			895
Total revenues		2,758		-	_		_	4			2,762
Operating expenses:											
Cost of equipment and services revenues		846		10		-		33			889
Research and development		495		64		13		24			596
Selling, general and administrative		357		65		-		31			453
Total operating expenses		1,698		139		13		88			1,938
Operating income (loss)		1,060		(139)		(13)		(84)			824
Investment income, net		56 (	a)	-		-		2	(b)		58
Income (loss) before income taxes		1,116		(139)	_	(13)	_	(82)			882
Income tax (expense) benefit		(201) (	c)	45		-		22	(d)		(134) (
Net income (loss)	\$	915	\$	(94)	\$	(13)	\$	(60)		\$	748
Earnings (loss) per common share: Diluted	\$	0.55	\$	(0.06)	\$	(0.01)	\$	(0.04)		\$	0.45
Shares used in per share calculations:											
Diluted		1,654		1,654	_	1,654	_	1,654			1,654
Supplemental Financial Data:											
Operating Cash Flow Operating Cash Flow as a % of Revenues	\$	1,020 37%	\$	(209) (f	) \$	(13)	\$	(59) N/M		\$	739 27%
Free Cash Flow (e) Free Cash Flow as a % of Revenues	\$	844 31%	\$	(209) (f	) \$	(13)	\$	(438) N/M		\$	184 7%

- (a) Included \$105 million in interest and dividend income related to cash, cash equivalents and marketable securities, which were not part of the Company's strategic investment portfolio, and \$24 million in net realized gains on investments, partially offset by \$71 million in other-than-temporary losses on investments and \$2 million in interest expense.
- (b) Included \$15 million in net realized gains on investments and \$3 million interest and dividend income, partially offset by \$12 million in other-than-temporary losses on investments, \$2 million in equity in losses of investees and \$2 million in interest expense.
- (c) The third quarter of fiscal 2008 effective tax rates were approximately 15% for total Qualcomm (GAAP) and approximately 18% for Qualcomm pro forma.
- (d) At fiscal year-end, the sum of the quarterly tax provisions for each column, including QSI, equals the annual tax provisions for each column computed in accordance with GAAP. In interim quarters, the tax provision for the QSI operating segment is computed by subtracting the tax provision for Qualcomm pro forma, the tax items column and the tax provisions related to estimated share-based compensation and in-process R&D from the tax provision for total Qualcomm (GAAP).
- (e) Free Cash Flow is calculated as net cash provided by operating activities less capital expenditures. Reconciliation of these amounts is included in the Reconciliation of Pro Forma Free Cash Flows to Total Qualcomm (GAAP) net cash provided by operating activities and other supplemental disclosures for the three months ended June 29, 2008, included herein.
- (f) Incremental tax benefits from stock options exercised during the period.

## Qualcomm Incorporated CONSOLIDATED STATEMENTS OF OPERATIONS

#### This schedule is to assist the reader in reconciling from Qualcomm Pro Forma results to Total Qualcomm (GAAP) results (In millions, except per share data) (Unaudited)

Nine Months Ended June 29, 2008

		comm Pro Forma	Sh	stimated are-Based pensation (a)		-Process R&D		QSI		Qu	Total alcomm GAAP)
Revenues:	Ф	5.200	¢.		¢.		ф	7		ф	5.005
Equipment and services	\$	5,288	\$	-	\$	-	\$	/		\$	5,295
Licensing and royalty fees Total revenues		2,513						7			2,513
Total revenues		7,801		<del>-</del>							7,808
Operating expenses:											
Cost of equipment and services revenues		2,379		29		-		85			2,493
Research and development		1,397		182		14		67			1,660
Selling, general and administrative		1,000		183		-		78			1,261
Total operating expenses		4,776		394		14		230			5,414
Operating income (loss)		3,025		(394)		(14)		(223)			2,394
Investment income, net		301 (t	o)	-		-		23	(c)		324
Income (loss) before income taxes		3,326		(394)		(14)		(200)			2,718
Income tax (expense) benefit		(644) (6	<b>1</b> )	127		1		80	(e)		(436) (d)
Net income (loss)	\$	2,682	\$	(267)	\$	(13)	\$	(120)		\$	2,282
Earnings (loss) per common share:											
Diluted	\$	1.62	\$	(0.16)	\$	(0.01)	\$	(0.07)		\$	1.38
Shares used in per share calculations:											
Diluted		1,654		1,654		1,654	_	1,654			1,654
Supplemental Financial Data:											
Operating Cash Flow	<u> </u>	3,090	\$	(310) (g)	\$	(14)	\$	(199)		\$	2,567
Operating Cash Flow as a % of Revenue	Ψ	40%	Ψ	(310) (5)	Ψ	(14)	Ψ	N/M		Ψ	33%
Free Cash Flow (f)	\$	2,722	\$	(310) (g)	\$	(14)	\$	(814)		\$	1,584
Free Cash Flow as a % of Revenue		35%						N/M			20%

- (a) Estimated share-based compensation presented above and excluded from pro forma results did not include \$1 million, net of tax, related to share-based awards granted under a bonus program.
- (b) Included \$374 million in interest and dividend income related to cash, cash equivalents and marketable securities, which were not part of the Company's strategic investment portfolio, \$108 million in net realized gains on investments and \$6 million in gains on derivative instruments from put options related to our share repurchase program, partially offset by \$175 million in other-than-temporary losses on investments and \$12 million in interest expense.
- (c) Included \$50 million in net realized gains on investments, \$4 million in interest and dividend income and \$1 million in equity in earnings of investees, partially offset by \$27 million in other-than-temporary losses on investments and \$5 million in interest expense.
- (d) The effective tax rates for the nine months ended June 29, 2008 were approximately 16% for total Qualcomm (GAAP) and approximately 19% for Qualcomm pro forma.
- (e) At fiscal year-end, the sum of the quarterly tax provisions for each column, including QSI, equals the annual tax provisions for each column computed in accordance with GAAP. In interim quarters, the tax provision for the QSI operating segment is computed by subtracting the tax provision for Qualcomm pro forma, the tax items column and the tax provisions related to estimated share-based compensation and in-process R&D from the tax provision for total Qualcomm (GAAP).
- (f) Free Cash Flow is calculated as net cash provided by operating activities less capital expenditures. Reconciliation of these amounts is included in the Reconciliation of Pro Forma Free Cash Flows to Total Qualcomm (GAAP) net cash provided by operating activities and other supplemental disclosures for the nine months ended June 29, 2008, included herein.
- (g) Incremental tax benefits from stock options exercised during the period.

## Qualcomm Incorporated Reconciliation of Pro Forma Free Cash Flows to Total Qualcomm (GAAP) net cash provided by operating activities and other supplemental disclosures

(In millions) (Unaudited)

Three Months Ended June 29, 2008 Estimated Total Qualcomm **Share-Based In-Process** Qualcomm Pro Forma Compensation R&D QSI (GAAP) 739 Net cash provided (used) by operating activities 1,020 \$ (209)(a) \$ (13)(59)Less: capital expenditures (176)(379)(555)Free cash flow 844 (209)(13)(438)184 Other supplemental cash disclosures: \$ \$ \$ \$ Cash transfers from QSI (1) 30 (30)\$ Cash transfers to QSI (2) (446)446 (416) 416 Net cash transfers Nine Months Ended June 29, 2008 **Estimated** Total In-Process **Oualcomm Share-Based** Qualcomm Pro Forma Compensation R&D **QSI** (GAAP) Net cash provided (used) by operating activities 3,090 \$ (310)(a) \$ (14)(199)2,567 Less: capital expenditures (3) (368)(615)(983)Free cash flow 2,722 \$ (310)\$ (14)(814)1,584 Other supplemental cash disclosures: \$ (59)Cash transfers from QSI (1) 59 \$ Cash transfers to QSI (2) 842 (842)(783)\$ 783 Net cash transfers

Three Months Ended July 1, 2007

		Estimated Qualcomm Share-Based Pro Forma Compensation				Total Qualcomm QSI (GAAP)				
Net cash provided (used) by operating activities Less: capital expenditures Free cash flow	\$	1,122 (145) 977	\$		(a) \$	(54) (12) (66)	\$	988 (157) 831		
	Esti			Nine Months Ended July 1 Estimated Share-Based In-Process			, 2007		Total Oualcomm	
		Pro Forma		Compensation		R&D		QSI	(GAAP)	
Net cash provided (used) by operating activities Less: capital expenditures Free cash flow	\$	3,116 (506) 2,610	\$	(199) - (199)	(a) \$	(10)	\$	(139) (65) (204)	\$	2,768 (571) 2,197

<sup>(</sup>a) Incremental tax benefits from stock options exercised during the period.

<sup>(1)</sup> Cash from sale of equity securities.

<sup>(2)</sup> Funding for strategic debt and equity investments, capital expenditures and other QSI operating expenses.

<sup>(3)</sup> Upon receipt of licenses from the FCC for additional 700 MHz spectrum for use in our MediaFLO USA business, the deposit made in the second quarter of fiscal 2008 of \$195 million was reclassified from Qualcomm pro forma capital expenditures to QSI capital expenditures. The total license fee included in QSI capital expenditures for fiscal 2008 was \$555 million.

# Qualcomm Incorporated CONDENSED CONSOLIDATED BALANCE SHEETS (In millions, except per share data) (Unaudited)

#### **ASSETS**

ASSEIS						
	June 29, 2008		Sept	September 30, 2007		
Current assets:						
Cash and cash equivalents	\$	2,970	\$	2,411		
Marketable securities		3,644		4,170		
Accounts receivable, net		917		715		
Inventories		618		469		
Deferred tax assets		358		435		
Collateral held under securities lending		326		421		
Other current assets		228		200		
Total current assets		9,061		8,821		
Marketable securities		4,567		5,234		
Property, plant and equipment, net		1,912		1,788		
Goodwill		1,520		1,325		
Deferred tax assets		870		318		
Other assets		1,667		1,009		
Total assets	\$	19,597	\$	18,495		
LIABILITIES AND STOCKHOLDE	RS' EQU	ITY				
Current liabilities:						
Trade accounts payable	\$	653	\$	635		
Payroll and other benefits related liabilities		356		311		
Unearned revenues		186		218		
Income taxes payable		15		119		
Obligations under securities lending		326		421		
Other current liabilities		575		554		
Total current liabilities		2,111		2,258		
Unearned revenues		124		142		
Income taxes payable		222		_		
Other liabilities		314		260		
Total liabilities		2,771		2,660		
Stockholders' equity:						
Preferred stock, \$0.0001 par value; issuable in series;						
8 shares authorized; none outstanding at						
June 29, 2008 and September 30, 2007		-		-		
Common stock, \$0.0001 par value; 6,000 shares authorized;						
1,640 and 1,646 shares issued and outstanding at						
June 29, 2008 and September 30, 2007, respectively		-		-		
Paid-in capital		6,783		7,057		
Retained earnings		10,104		8,541		
Accumulated other comprehensive (loss) income		(61)		237		
Total stockholders' equity		16,826		15,835		
Total liabilities and stockholders' equity	\$	19,597	\$	18,495		
* *						

## Qualcomm Incorporated CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In millions, except per share data) (Unaudited)

Total revenues         2,762         2,325         7,808         6,565           Operating expenses:         Cost of equipment and services revenues         889         688         2,493         1,956		Three Months Ended			Nine Months Ended					
Equipment and services       \$ 1,867       \$ 1,484       \$ 5,295       \$ 4,196         Licensing and royalty fees       895       841       2,513       2,369         Total revenues       2,762       2,325       7,808       6,565         Operating expenses:         Cost of equipment and services revenues       889       688       2,493       1,956		· ·		• .		•		• ,		
Licensing and royalty fees         895         841         2,513         2,369           Total revenues         2,762         2,325         7,808         6,565           Operating expenses:         Cost of equipment and services revenues         889         688         2,493         1,956	Revenues:									
Total revenues         2,762         2,325         7,808         6,565           Operating expenses:         Cost of equipment and services revenues         889         688         2,493         1,956	Equipment and services	\$	1,867	\$	1,484	\$	5,295	\$	4,196	
Operating expenses: Cost of equipment and services revenues 889 688 2,493 1,956	Licensing and royalty fees		895		841		2,513		2,369	
Cost of equipment and services revenues 889 688 2,493 1,956	Total revenues		2,762		2,325		7,808		6,565	
	Operating expenses:									
Research and development 596 454 1.660 1.348	Cost of equipment and services revenues		889		688		2,493		1,956	
1,000 1,540	Research and development		596		454		1,660		1,348	
Selling, general and administrative         453         401         1,261         1,155	Selling, general and administrative		453		401		1,261		1,155	
Total operating expenses 1,938 1,543 5,414 4,459	Total operating expenses		1,938		1,543		5,414		4,459	
Operating income 824 782 2,394 2,106	Operating income		824		782		2,394		2,106	
Investment income, net 58 190 324 572	Investment income, net		58		190		324		572	
Income before income taxes 882 972 2,718 2,678	Income before income taxes		882		972		2,718		2,678	
Income tax expense (134) (174) (436) (507)	Income tax expense		(134)		(174)		(436)		(507)	
Net income \$ 748 \$ 798 \$ 2,282 \$ 2,171	Net income	\$	748	\$	798	\$	2,282	\$	2,171	
Basic earnings per common share \$ 0.46 \$ 0.48 \$ 1.40 \$ 1.31	Basic earnings per common share	\$	0.46	\$	0.48	\$	1 40	\$	1.31	
	6 1							_	1.28	
Diluted earnings per common share \$ 0.45 \$ 0.47 \$ 1.38 \$ 1.28	Dittied earnings per common snare	Φ	0.43	φ	0.47	φ	1.36	φ	1.20	
Shares used in per share calculations:	-									
Basic 1,626 1,670 1,626 1,661	Basic									
Diluted 1,654 1,704 1,654 1,694	Diluted		1,654		1,704		1,654		1,694	
Dividends per share paid \$ 0.16 \$ 0.14 \$ 0.44 \$ 0.38	Dividends per share paid	\$	0.16	\$	0.14	\$	0.44	\$	0.38	
Dividends per share announced \$ 0.16 \$ 0.14 \$ 0.44 \$ 0.38	Dividends per share announced	\$	0.16	\$	0.14	\$	0.44	\$	0.38	

## Qualcomm Incorporated CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In millions) (Unaudited)

	Three Months Ended				Nine Months Ended				
	June 29, 2008		July 1, 2007	June 29, 2008		July 1, 2007			
Operating Activities:									
Net income	\$	748	\$ 798	\$	2,282	\$	2,171		
Adjustments to reconcile net income to net cash provided by									
operating activities:									
Depreciation and amortization		117	99		336		283		
Non-cash income tax expense		66	136		148		365		
Non-cash portion of share-based compensation expense		138	114		393		371		
Incremental tax benefits from stock options exercised		(209)	(80)		(310)		(199)		
Net realized gains on marketable securities and other investments		(39)	(53)		(158)		(173)		
Other-than-temporary losses on marketable securities									
and other investments		83	8		202		11		
Other items, net		11	7		1		5		
Changes in assets and liabilities, net of effects of acquisitions:									
Accounts receivable, net		(186)	(45)		(178)		(62)		
Inventories		(7)	(49)		(142)		(147)		
Other assets		(7)	10		35		(137)		
Trade accounts payable		(24)	(7)		(4)		127		
Payroll, benefits and other liabilities		78	68		12		69		
Unearned revenues		(30)	(18)		(50)		84		
Net cash provided by operating activities		739	988		2,567		2,768		
Investing Activities:									
Capital expenditures		(555)	(157)		(983)		(571)		
Purchases of available-for-sale securities		(1,984)	(2,340)		(4,944)		(5,921)		
Proceeds from sale of available-for-sale securities		1,559	1,909		5,548		6,254		
Other investments and acquisitions, net of cash acquired		(8)	(3)		(283)		(230)		
Change in collateral held under securities lending		8	(153)		95		(153)		
Other items, net		4	12		30		13		
Net cash used by investing activities		(976)	(732)		(537)		(608)		
Financing Activities:									
Proceeds from issuance of common stock		464	220		700		474		
Incremental tax benefits from stock options exercised		209	80		310		199		
Dividends paid		(261)	(234)		(716)		(632)		
Repurchase and retirement of common stock		-	(129)		(1,670)		(264)		
Proceeds from put options		-	17		-		17		
Change in obligations under securities lending		(8)	153		(95)		153		
Net cash provided (used) by financing activities		404	107		(1,471)		(53)		
Effect of exchange rate changes on cash		-	_		-		2		
Net increase in cash and cash equivalents		167	363		559		2,109		
Cash and cash equivalents at beginning of period		2,803	3,353		2,411		1,607		
Cash and cash equivalents at end of period	\$	2,970	\$ 3,716	\$	2,970	\$	3,716		