



Fourth Quarter 2018 Earnings Teleconference

February 6, 2019

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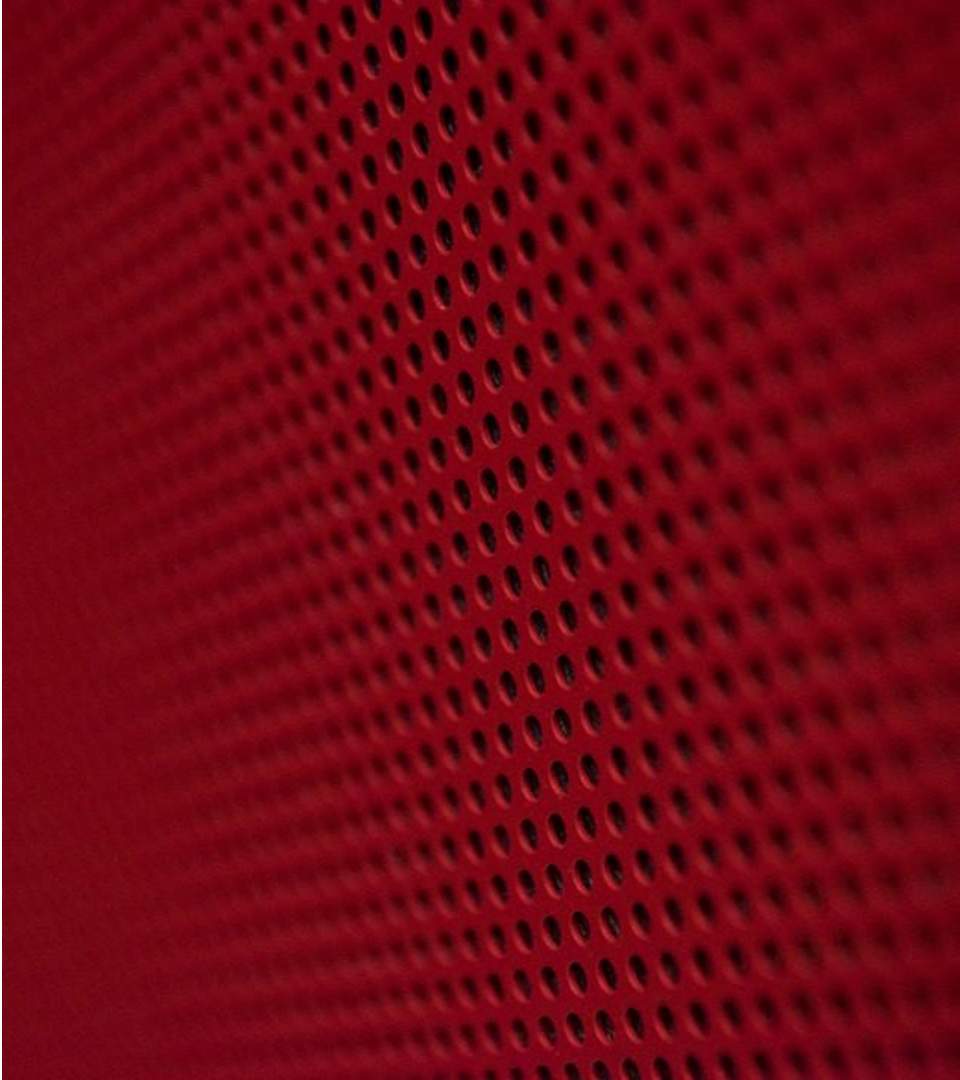
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Disclosure Regarding Forward-Looking Statements

Information provided in this release that is not purely historical are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding our forecasts, guidance, preliminary results, expectations, hopes, beliefs and intentions on strategies regarding the future. These forward looking statements include, without limitation, statements relating to our plans and expectations for our revenues and EBITDA percentage for the full year of 2019. Our actual future results could differ materially from those projected in such forward-looking statements because of a number of factors, including, but not limited to: the adoption and implementation of global emission standards; the price and availability of energy; the pace of infrastructure development; increasing global competition among our customers; general economic, business and financing conditions; governmental action; changes in our customers' business strategies; competitor pricing activity; expense volatility; labor relations; and (i) a sustained slowdown or significant downturn in our markets; (ii) our truck manufacturing and OEM customers discontinuing outsourcing their engine needs; (iii) the development of new technologies; (iv) the discovery of any significant additional problems with our engine platforms or aftertreatment systems in North America; (v) performance or safety-related recalls; (vi) policy changes impacting international trade; (vii) the United Kingdom's decision to end its membership in the European Union; (viii) lower than anticipated market acceptance of our new or existing products or services; (ix) a slowdown in infrastructure development and/or depressed commodity prices; (x) vulnerability to supply chain shortages from single-sourced suppliers; (xi) potential security breaches or other disruptions to our information technology systems and data security; (xii) financial distress or a change-in-control of one of our large truck OEM customers; (xiii) our reliance on significant earnings from investees that we do not directly control; (xiv) our pursuit of strategic acquisitions and divestitures; and (xv) other risks detailed from time to time in our Securities and Exchange Commission filings, including particularly in the Risk Factors section of our 2017 Annual Report on Form 10-K. Shareholders, potential investors and other readers are urged to consider these factors carefully in evaluating the forward-looking statements and are cautioned not to place undue reliance on such forward-looking statements. The forward-looking statements made herein are made only as of the date of this press release and we undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise. More detailed information about factors that may affect our performance may be found in our filings with the Securities and Exchange Commission, which are available at <http://www.sec.gov> or at <http://www.cummins.com> in the Investor Relations section of our website.

2018 Summary



2018 Summary

- **Fourth quarter revenues of \$6.1 billion**
- **GAAP¹ Net Income of \$579 million² and Diluted EPS of \$3.63²**
- **EBITDA of \$896 million or 14.6% percent of sales**
- **Full year revenues of \$23.8 billion**
- **GAAP¹ Net Income of \$2.1 billion³ and Diluted EPS of \$13.15³**
- **EBITDA of \$3.5 billion or 14.6%**

¹Generally Accepted Accounting Principles

²Q4 2018 GAAP Net income and Diluted EPS were positively impacted by \$10 million in adjustments related to Tax Legislation and \$15 million in other discrete items.

³2018 GAAP Net Income and Diluted EPS were negatively impacted by (\$39) million in adjustments related to Tax Legislation, and positively impacted by \$26 million in other discrete items.

Cummins Inc.

Selected Financial Data - Full Year

\$ MILLIONS	2018	2017
Sales	23,771	20,428
Gross Margin (% of Sales) ¹	24.1%	25.0%
SAR (% of Sales) ¹	14.0%	15.6%
EBITDA ²	3,476	3,065
EBITDA (% of Sales)	14.6%	15.0%
GAAP Net Income attributable to Cummins Inc. ³	2,141	1,776
GAAP Net Income (% of Sales)	9.0%	8.7%
Diluted EPS ³	\$13.15	\$10.62
Dividend Per Share	\$4.44	\$4.21
ROANA ^{4 5}	33%	32%
ROIC ⁴	19%	18%

¹ On January 1, 2018, we adopted the new pension and other postretirement benefit costs accounting standard and revised our 2017 Condensed Consolidated Statements of Income by lowering cost of sales by \$10 million, increasing selling, general and administrative expenses by \$39 million, increasing research, development and engineering expenses by \$2 million and increasing non-operating other income, net by \$31 million.

²2017 EBITDA excludes \$39 million of tax charges related to Tax Legislation.

³2018 GAAP Net Income and diluted EPS were negatively impacted by (\$39) million in adjustments related to Tax Legislation, and positively impacted by \$26 million in other discrete items.

³2017 GAAP Net Income excludes \$777 million of tax charges related to Tax Legislation.

³2017 Diluted EPS excludes \$777 million of tax charges related to Tax Legislation.

⁴ROANA and ROIC calculations exclude the 2017 tax charges related to Tax Legislation.

⁵In 2018, we reevaluated our net asset allocation methodology and reclassified historical segment net assets for 2016 and 2017 to be consistent with our 2018 presentation. Historical ROANA (LTM) was not adjusted for this change. The impact of the reclassification to net assets in 2017 and 2016 was a reduction of \$1 million and \$5 million, respectively, to total net assets.

2018 Income Statement by Segment

\$M	Engine	Distribution	Components	Power Systems	Electrified Power ¹	Intersegment Eliminations	Total
Year ended December 31, 2018							
Net Sales	10,566	7,828	7,166	4,626	7	(6,422)	23,771
<i>Sales growth vs 2017</i>	18%	11%	22%	14%		16%	16%
EBITDA	1,446	563	1,030	614	(90)	(87)	3,476
Segment EBITDA %	13.7%	7.2%	14.4%	13.3%	NM ²		14.6%
Year ended December 31, 2017							
Net Sales	8,953	7,058	5,889	4,058		(5,530)	20,428
EBITDA ³	1,166	504	929	411		55	3,065
Segment EBITDA %	13.0%	7.1%	15.8%	10.1%			15.0%

¹We formed the Electrified Power Segment effective January 1, 2018.

²"NM" - not meaningful information

³2017 EBITDA excludes the impact of Tax Legislation that reduced Engine Segment EBITDA by \$23 million, Components Segment EBITDA by \$12 million, and Distribution Segment EBITDA by \$4 million.

Cummins Inc.

Selected Financial Data - Quarter

\$ MILLIONS	Q4 2018	Q4 2017
Sales	6,126	5,476
Gross Margin (% of Sales) ¹	25.2%	25.1%
SAR (% of Sales) ¹	14.5%	15.5%
EBITDA ²	896	808
EBITDA (% of Sales)	14.6%	14.8%
GAAP Net Income attributable to Cummins Inc. ³	579	503
GAAP Net Income (% of Sales)	9.5%	9.2%
Diluted EPS ³	\$3.63	\$3.03
Dividend Per Share	\$1.14	\$1.08
ROANA (LTM) ^{4 5}	33%	32%
ROIC (LTM) ⁴	19%	18%

¹ On January 1, 2018, we adopted the new pension and other postretirement benefit costs accounting standard and revised our fourth quarter of 2017 Condensed Consolidated Statements of Income by lowering cost of sales by \$2 million, increasing selling, general and administrative expenses by \$10 million, increasing research, development and engineering expenses by \$1 million and increasing non-operating other income, net by \$9 million.

²Q4 2017 EBITDA excludes \$39 million of tax charges related to Tax Legislation.

³Q4 2018 GAAP Net income and Diluted EPS were positively impacted by \$10 million in adjustments related to Tax Legislation and \$15 million in other discrete items.

³Q4 2017 GAAP Net Income excludes \$777 million of tax charges related to Tax Legislation.

³Q4 2017 Diluted EPS excludes \$777 million of tax charges related to Tax Legislation.

⁴ROANA and ROIC calculations exclude the 2017 tax charges related to Tax Legislation.

⁵In 2018, we reevaluated our net asset allocation methodology and reclassified historical segment net assets for 2016 and 2017 to be consistent with our 2018 presentation. Historical ROANA (LTM) was not adjusted for this change. The impact of the reclassification to net assets in 2017 and 2016 was a reduction of \$1 million and \$5 million, respectively, to total net assets.

Q4 2018 Income Statement by Segment

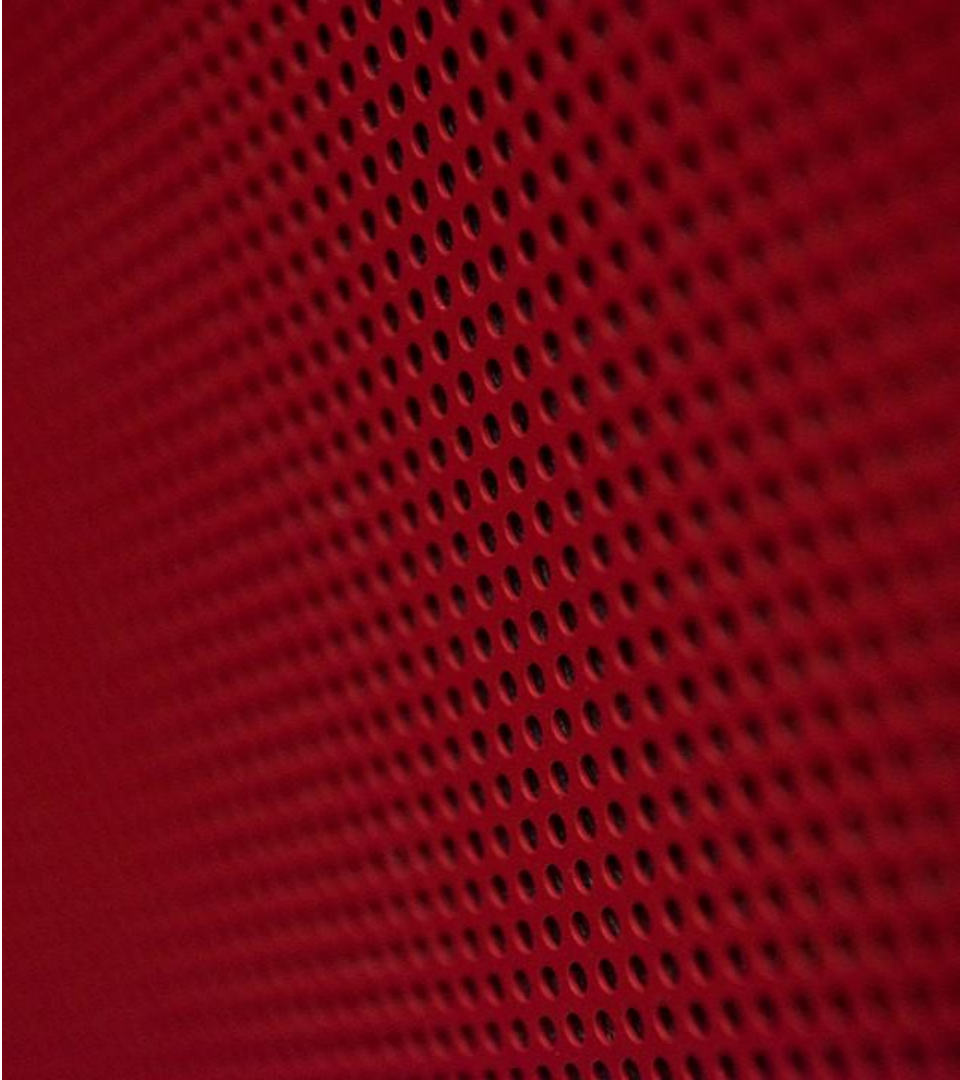
\$M	Engine	Distribution	Components	Power Systems	Electrified Power ¹	Intersegment Eliminations	Total
Three months ended December 31, 2018							
Net Sales	2,698	2,050	1,772	1,199	2	(1,595)	6,126
<i>Sales growth vs Q4'17</i>	18%	6%	14%	9%		13%	12%
EBITDA	393	140	278	123	(29)	(9)	896
Segment EBITDA %	14.6%	6.8%	15.7%	10.3%	NM ²		14.6%
Three months ended December 31, 2017¹							
Net Sales	2,287	1,938	1,558	1,103		(1,410)	5,476
EBITDA	294	127	226	125		36	808
Segment EBITDA %	12.9%	6.6%	14.5%	11.3%			14.8%

¹We formed the Electrified Power Segment effective January 1, 2018.

²"NM" - not meaningful information

³ Q4 2017 EBITDA excludes the impact of Tax Legislation that reduced Engine Segment EBITDA by \$23 million, Components Segment EBITDA by \$12 million, and Distribution Segment EBITDA by \$4 million.

2019 Guidance



Guidance for 2019 Consolidated Results

ITEM	FULL YEAR GUIDANCE
Consolidated Revenue	Flat to up 4%
Earnings from JVs	Down 5%
EBITDA Margin	15.75 to 16.25%
Depreciation & Amortization	\$625 to \$645 M
Effective Tax Rate	21.5%
Capital Expenditures	\$650 to \$700 M
Global Pension Funding	\$123 M
Interest Expense	\$140 M

Guidance for 2019 Segment Results

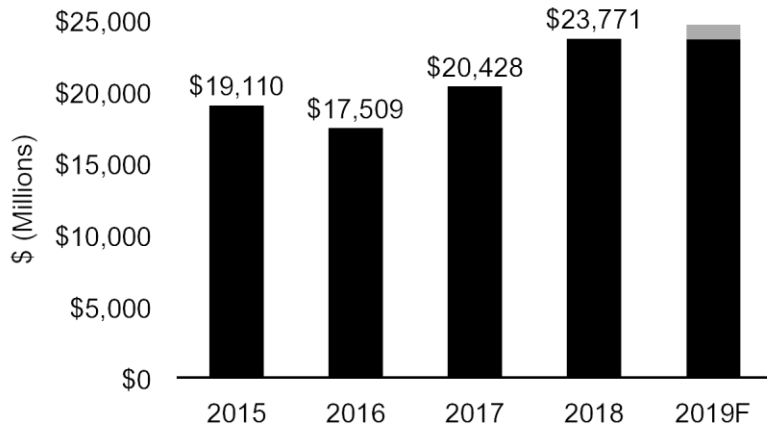
ITEM	ENGINE	DISTRIBUTION	COMPONENTS	POWER SYSTEMS	ELECTRIFIED POWER
Consolidated Revenue Growth	Flat to up 4%	Flat to up 4%	Up 1 to 5%	Up 3 to 7%	\$30M
2019 EBITDA Margins (% of Revenue)	14.5 to 15.5%	7.0 to 8.0%	15.0 to 16.0%	14.0 to 15.0%	(\$150M) to (\$120M)
2018 EBITDA Margins (% of Revenue)	13.7%	7.2%	14.4%	13.3%	(\$90)

Key On-Highway Engine Markets - 2019

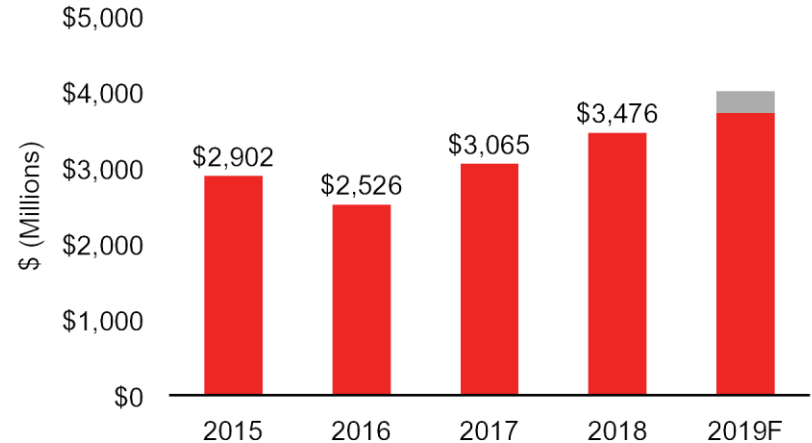
KEY MARKET	2018 Actual	2019 Forecast	CHANGE Market Size
Heavy Duty Truck - NAFTA <small>Class 8, Group 2 - Production</small>	286K units	292K units	Up 2%
Medium Duty Truck - NAFTA <small>Class 6-7, and Class 8 Group 1 - Production</small>	132K units	134K units	Up 2%
Heavy & Medium Truck - China <small>Sales</small>	1,325K units	1,193K units	Down 10%
Heavy & Medium Truck - India <small>Sales</small>	445K units	421K units	Down 5%
Heavy & Medium Truck - Brazil <small>Production</small>	106K units	120K units	Up 13%

Cummins Inc.

Sales



EBITDA¹



2019 Guidance

Sales Flat to up 4% EBITDA 15.75 to 16.25%

¹2015 EBITDA excludes \$211 million of impairment of light-duty diesel assets and \$90 million of restructuring actions and other charges.

¹2017 EBITDA excludes \$39 million of tax charges related to Tax Legislation.

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2018 Supplemental Information

Engine Segment Selected Financial Data

- Sales increased due to a 17% increase in on-highway revenues and a 21% increase in off-highway revenues.
- EBITDA increased due to benefits from stronger volumes and favorable pricing actions.

\$ MILLIONS	Q4 2018	Q4 2017	CHANGE
Sales	2,698	2,287	+18%
EBITDA ¹	393	294	+34%
EBITDA (% of Sales)	14.6%	12.9%	

¹Q4 2017 EBITDA excludes \$23 million of tax charges related to Tax Legislation.

Engine Segment - Sales by Market

- On-highway revenues increased due to higher medium and heavy-duty truck engine sales in North America.
- Off-highway revenues increased as a result of strong demand for construction equipment, led by China and North America.

\$ MILLIONS	Q4 2018	Q4 2017	CHANGE
Heavy-Duty Truck	959	730	+31%
Medium-Duty Truck & Bus	687	643	+7%
Light-Duty Automotive	456	423	+8%
On-Highway	2,102	1,796	+17%
Off-Highway	596	491	+21%
Total Sales	2,698	2,287	+18%

Distribution Segment Selected Financial Data

- Sales increased due to stronger demand for power generation equipment and parts and service in North America.
- EBITDA margin as a percent of sales increased due to higher sales and favorable pricing, partially offset by unfavorable currency movements

\$ MILLIONS	Q4 2018	Q4 2017	CHANGE
Sales	2,050	1,938	+6%
EBITDA ¹	140	127	+10%
EBITDA (% of Sales)	6.8%	6.6%	

¹Q4 2017 EBITDA excludes \$4 million of tax charges related to Tax Legislation.

Components Segment Selected Financial Data

- North America sales increased 23% due to higher truck production and the ramp up of the Automated Transmission business, which was formed in the third quarter last year. International sales increased 3%.
- EBITDA increased due to higher sales, lower warranty expense and favorable material costs.

\$ MILLIONS	Q4 2018	Q4 2017	CHANGE
Sales	1,772	1,558	+14%
EBITDA ¹	278	226	+23%
EBITDA (% of Sales)	15.7%	14.5%	

¹Q4 2017 EBITDA excludes \$12 million of tax charges related to Tax Legislation.

Power Systems Segment Selected Financial Data

- Power generation sales increased 13% due to stronger demand in North America, Asia Pacific, and India. Industrial sales were flat.
- EBITDA margin in the fourth quarter was negatively impacted by lower joint venture earnings in Africa, the impact of tariffs and a lower mix of parts sales.

\$ MILLIONS	Q4 2018	Q4 2017	CHANGE
Sales	1,199	1,103	+9%
EBITDA	123	125	(2)%
EBITDA (% of Sales)	10.3%	11.3%	

Electrified Power Segment¹

Selected Financial Data

- EBITDA losses were \$29 million for the quarter driven by investments in new products.

\$ MILLIONS	Q4 2018
Sales	2
EBITDA	(29)
EBITDA (% of Sales)	NM ²

¹We formed the Electrified Power Segment effective January 1, 2018.

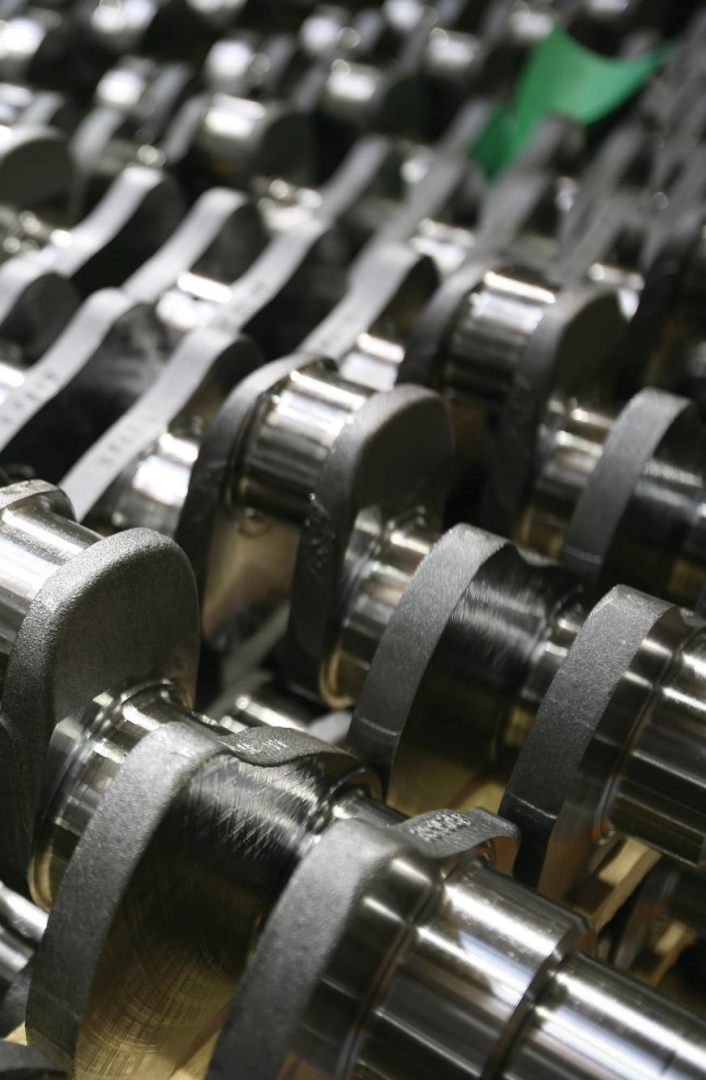
²"NM" - not meaningful information



Joint Venture Income - Full Year

\$ MILLIONS	2018	2017¹
Engine	238	242
Distribution	46	48
Components	54	52
Power Systems	56	54
Electrified Power	—	—
Total JV Income	394	396

¹2017 JV Income excludes the impact of Tax Legislation that reduced Engine Segment by \$23 million, Components Segment by \$12 million, and Distribution Segment by \$4 million.



Cash Flow - Full Year

\$ MILLIONS	2018	2017
Operating Cash Flow	2,378	2,277
Capital Expenditures	709	506
Working Capital Measure	4,803	4,205
Working Capital Measure (% of Net Sales)	20.2%	20.6%
Debt to Capital %	23.1%	19.7%



Joint Venture Income - Quarter

\$ MILLIONS	Q4 2018	Q4 2017
Engine	49	56
Distribution	13	13
Components	12	12
Power Systems	5	14
Electrified Power	—	—
Total JV Income	79	95

¹Q4 2017 JV Income excludes the impact of Tax Legislation that reduced Engine Segment by \$23 million, Components Segment by \$12 million, and Distribution Segment by \$4 million.

Appendix



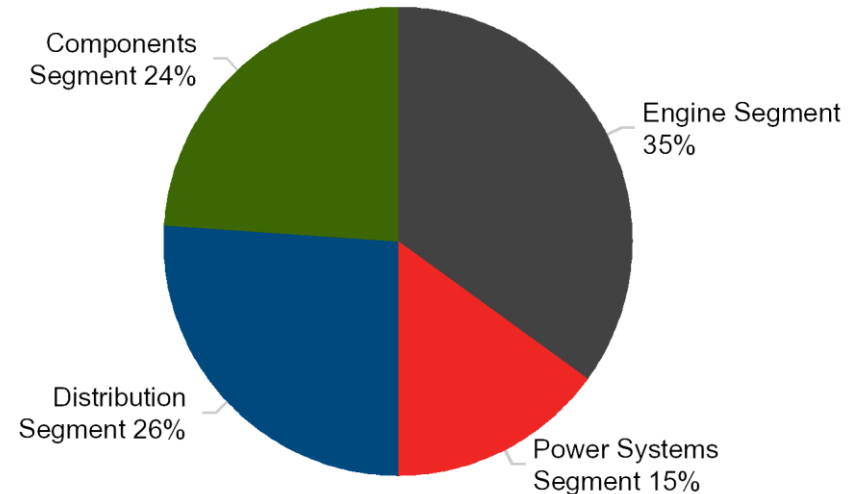
Cummins Inc.

- Strong product portfolio and global partners
- Macro growth trends play to Cummins' strengths
- Disciplined investment for growth
- Demonstrated technology leadership

2018 Results

Sales:	\$23.8 billion
EBITDA:	\$3.5 billion
EBITDA%:	14.6%

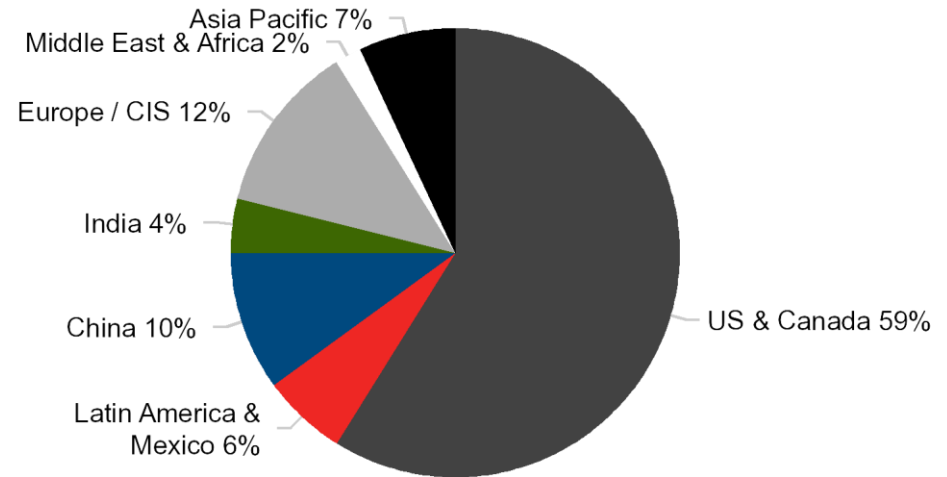
2018 Revenue by Segment



Cummins Inc.

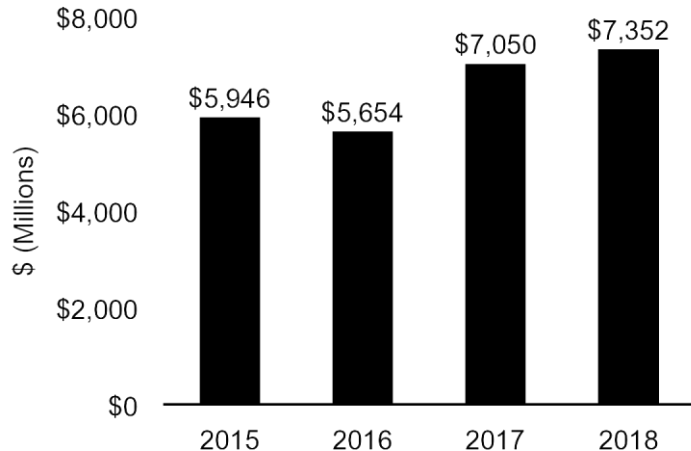
- Capitalizing on global emissions regulations
- Strong geographic diversification and leadership across multiple end-markets
- Global distribution network with presence in more than 190 countries and territories

2018 Revenue by Marketing Territory



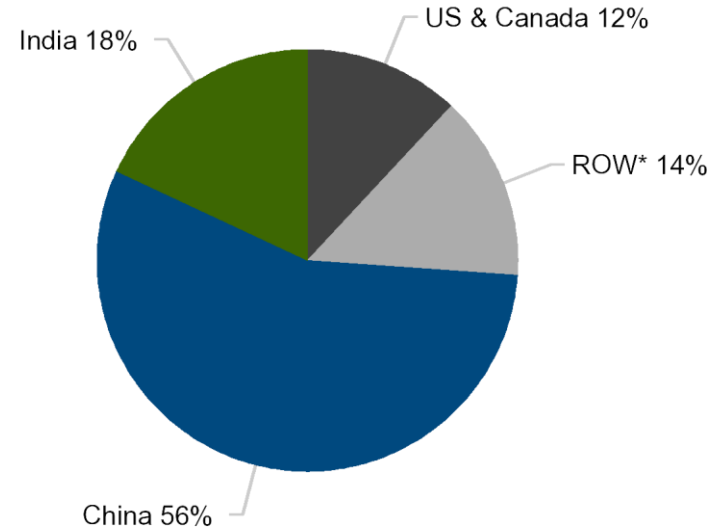
Cummins - Joint Venture Sales Unconsolidated

- Increased demand in China for off-highway equipment and commercial vehicles is the primary driver of the increase in revenues.



* Rest of world

2018 Revenue:



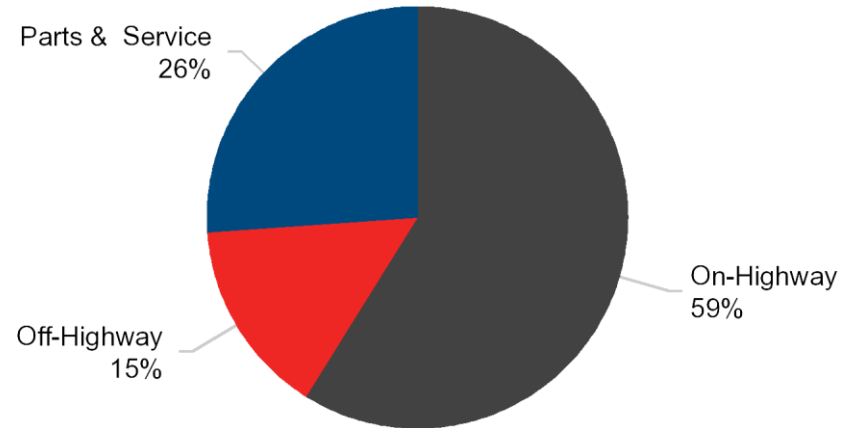
Engine Segment - Overview

- Diesel and natural gas engines from 2.8L to 15L and 48 hp to 715 hp
- Long-term engine supply agreements with key customers to stabilize pricing and to jointly engineer better integrated vehicles to market
- Leading market share in multiple end-markets and geographies

2018 Results

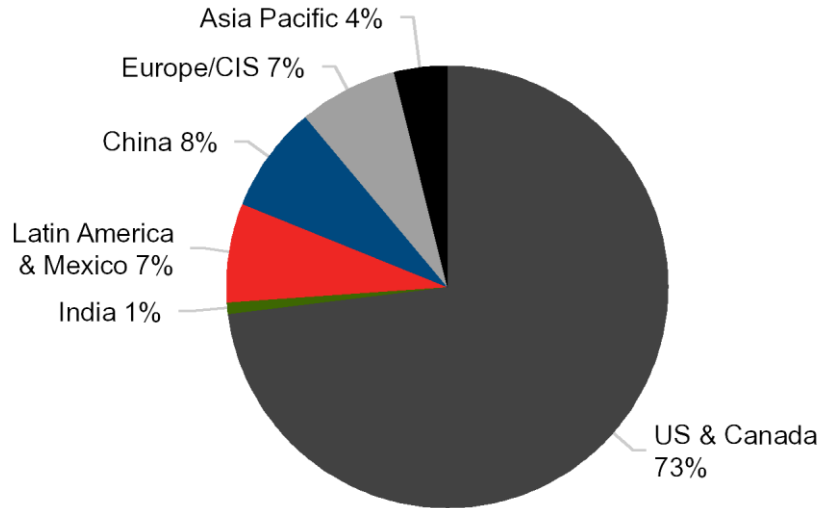
Sales:	\$10.6 billion
EBITDA:	\$1.4 billion
EBITDA%:	13.7%

2018 Revenue by Product

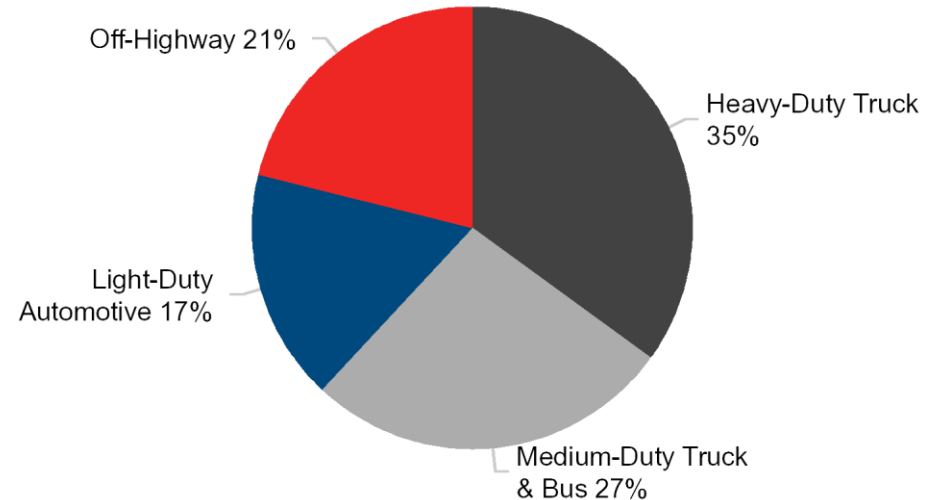


Engine Segment - Sales Mix

By Region



By Application

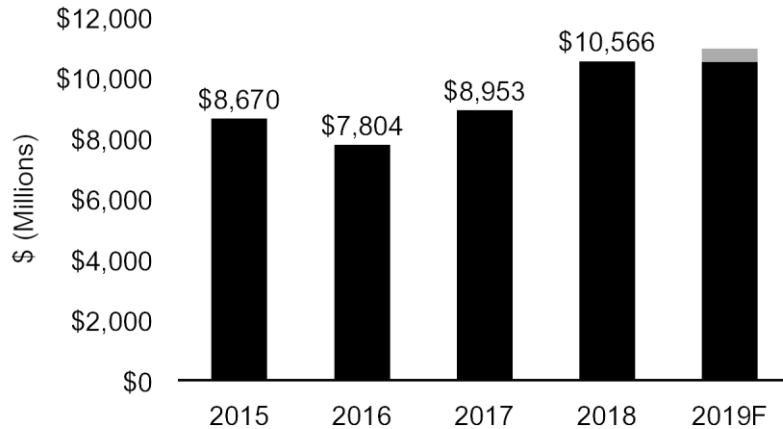


2018 Revenue:

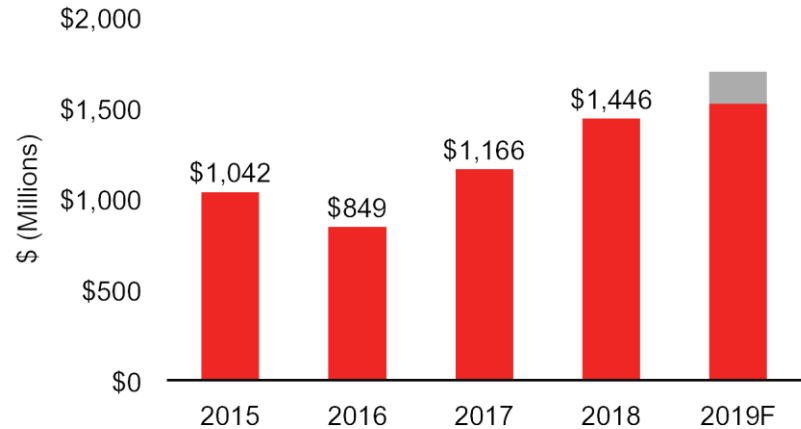
\$10.6 billion

Engine Segment - Historical Performance

Segment Sales



Segment EBITDA¹



2019 Guidance

Sales Flat to up 4%

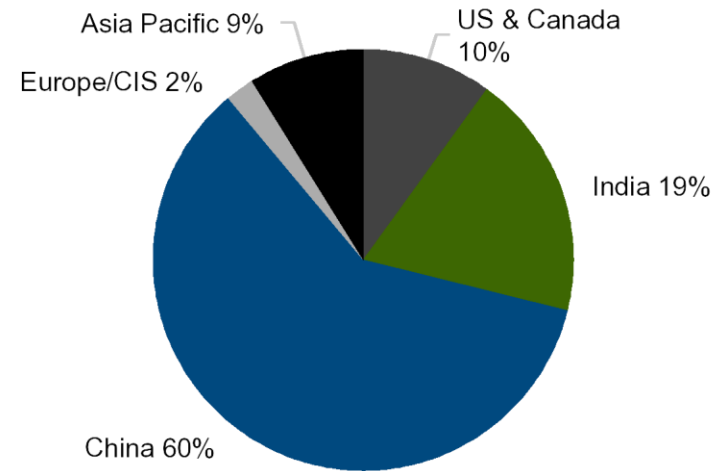
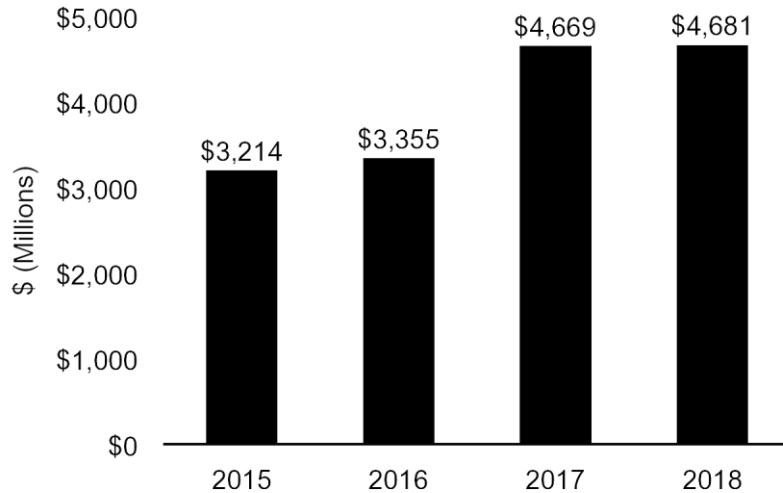
EBITDA 14.5 to 15.5%

¹ 2015 EBITDA excludes \$202 million of impairment of light-duty diesel assets and \$17 million of restructuring actions and other charges.

¹ 2017 EBITDA excludes \$23 million of tax charges related to Tax Legislation.

Engine Segment - Joint Venture Sales Unconsolidated

2018 Revenue



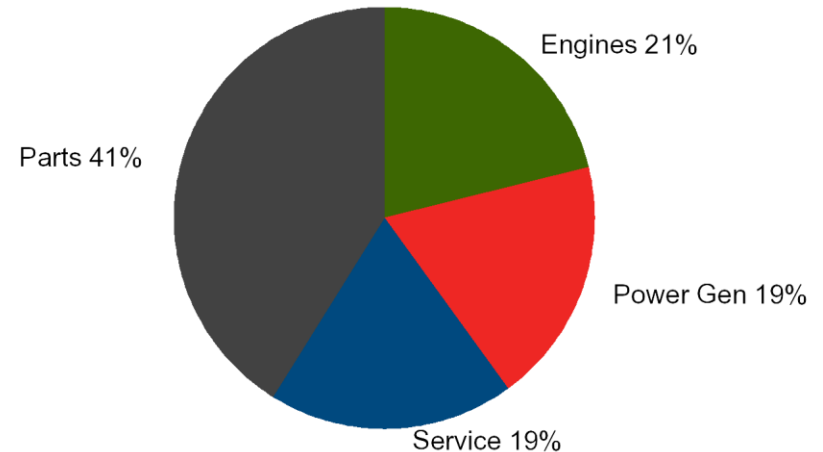
Distribution Segment - Overview

- Provide aftermarket support and increase solution-based revenue
- 100% ownership of our North American distributors
- Increasing network capabilities in emerging markets to capture profitable growth

2018 Results

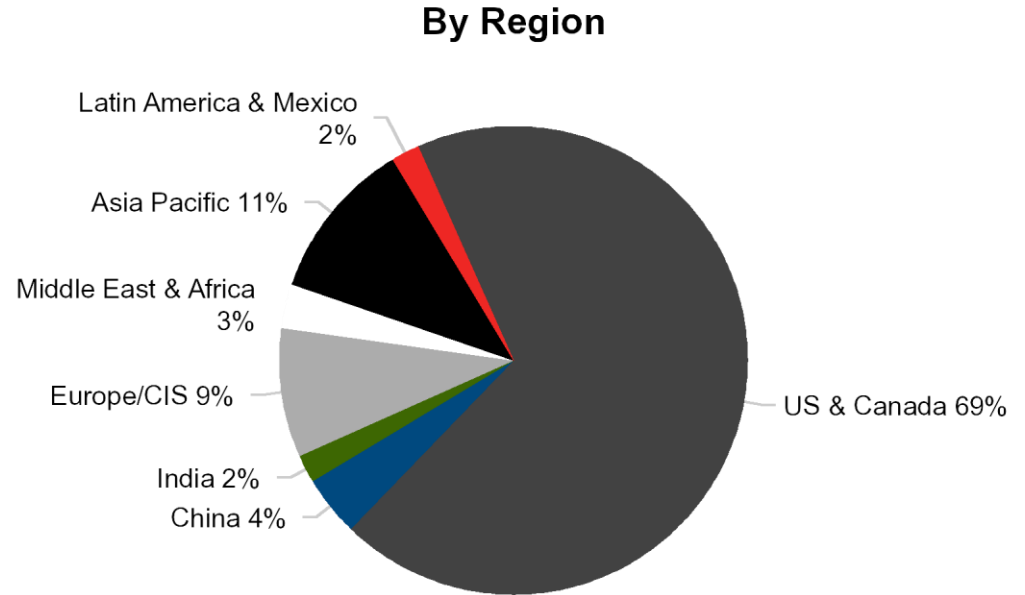
Sales:	\$7.8 billion
EBITDA:	\$563 million
EBITDA%:	7.2%

2018 Revenue by Product



Distribution Segment - Sales Mix

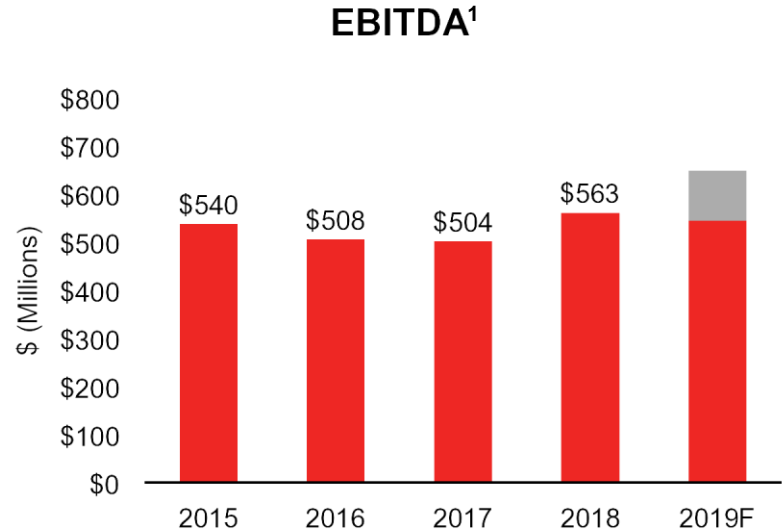
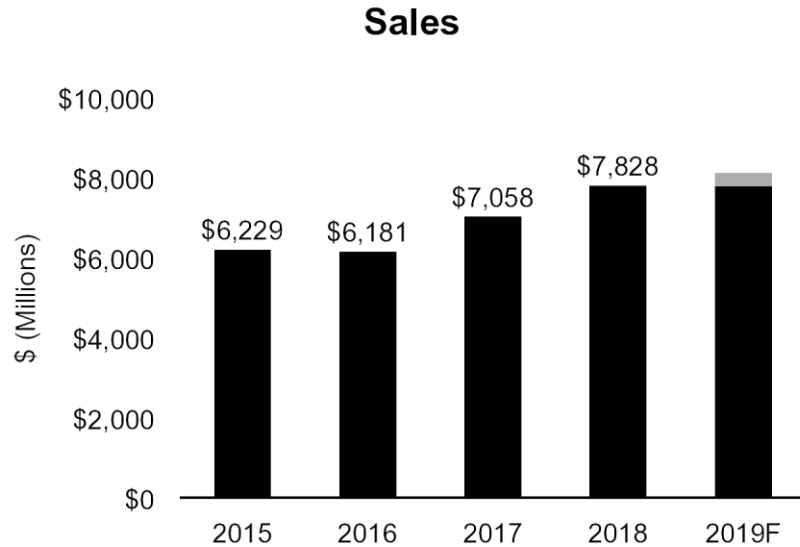
- Key enabler for Cummins growth
- Benefiting from increased population of product in the field



2018 Revenue

\$7.8 billion

Distribution Segment - Historical Performance



2019 Guidance

Sales Flat to up 4%

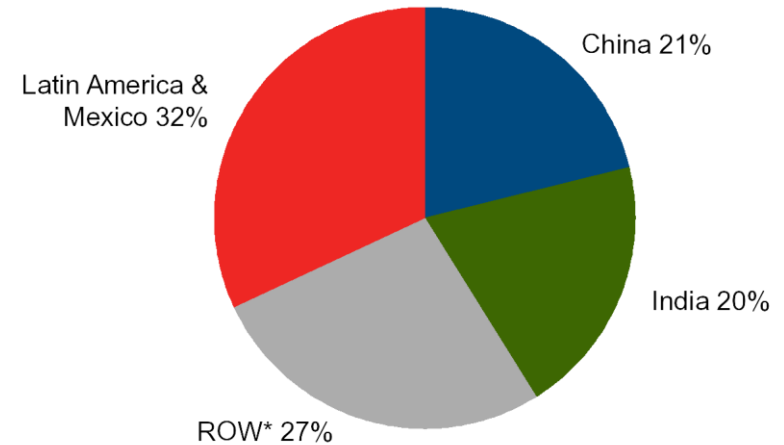
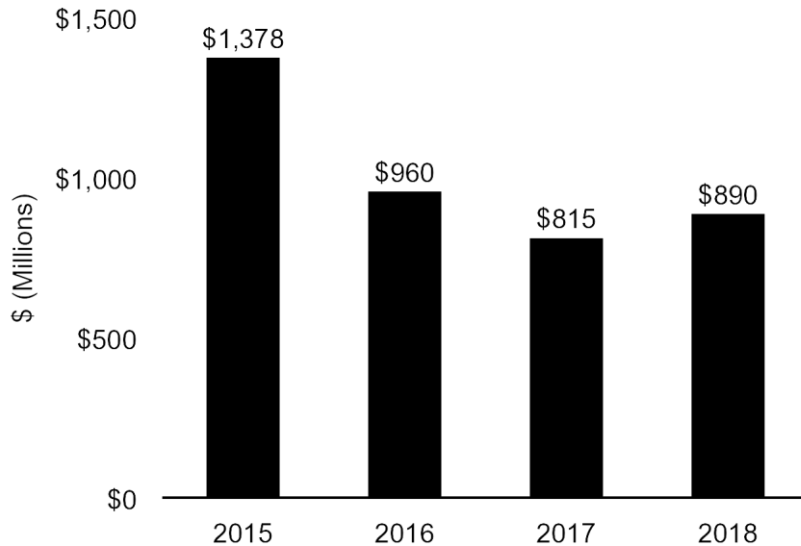
EBITDA 7.0 to 8.0%

¹ 2015 EBITDA excludes \$23 million of restructuring actions and other charges.

¹ 2017 EBITDA excludes \$4 million of tax charges related to Tax Legislation.

Distribution Segment - Joint Venture Sales Unconsolidated

2018 Revenue



* Rest of World

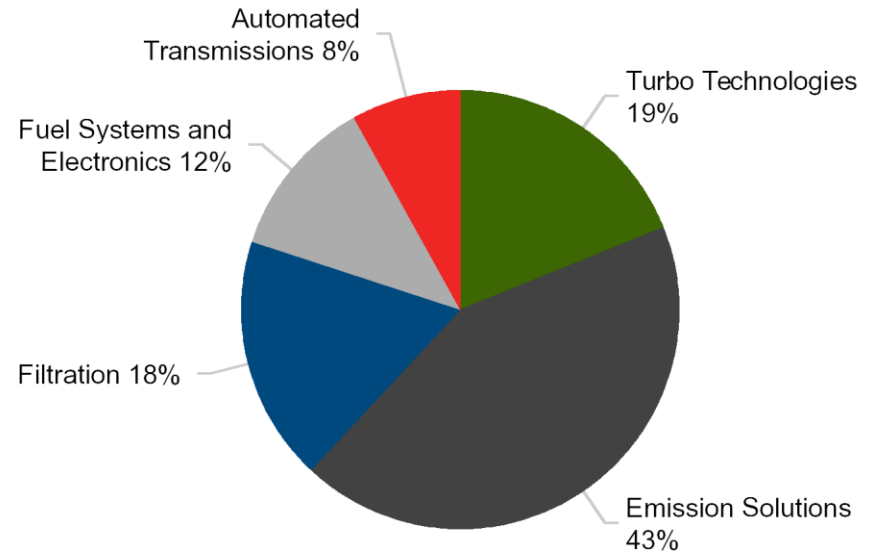
Components Segment - Overview

- Leading supplier of aftertreatment products for commercial vehicle applications
- Largest worldwide supplier of turbochargers from 3.8L to 25L for commercial applications
- World's leading supplier of filtration, coolant and chemical products

2018 Results

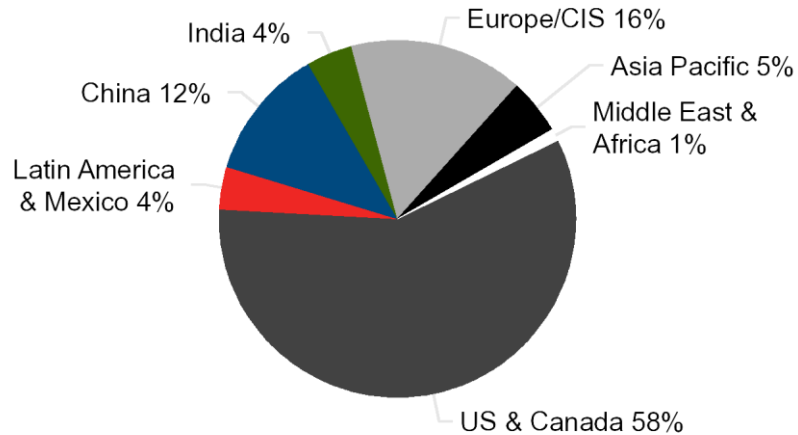
Sales:	\$7.2 billion
EBITDA ¹ :	\$1.0 billion
EBITDA%:	14.4%

2018 Revenue by Business

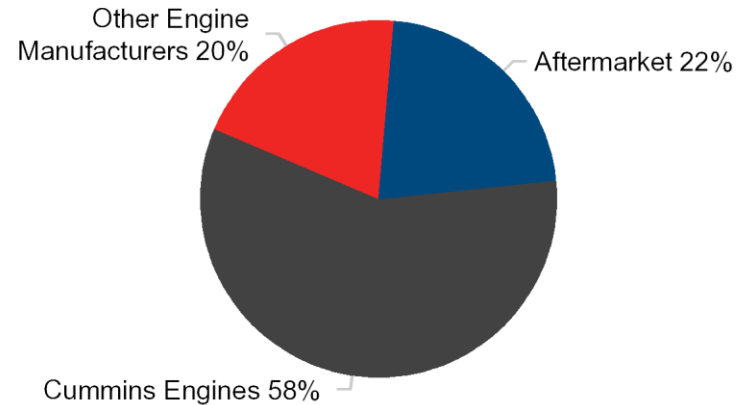


Components Segment - Sales Mix

By Region



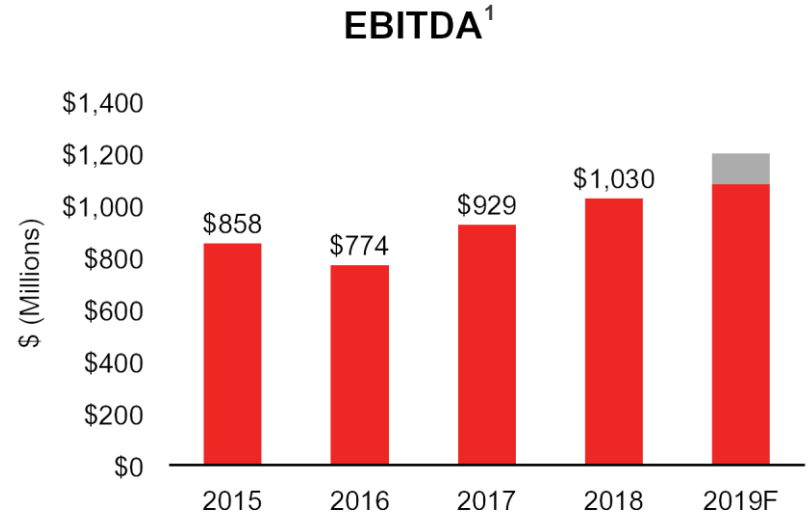
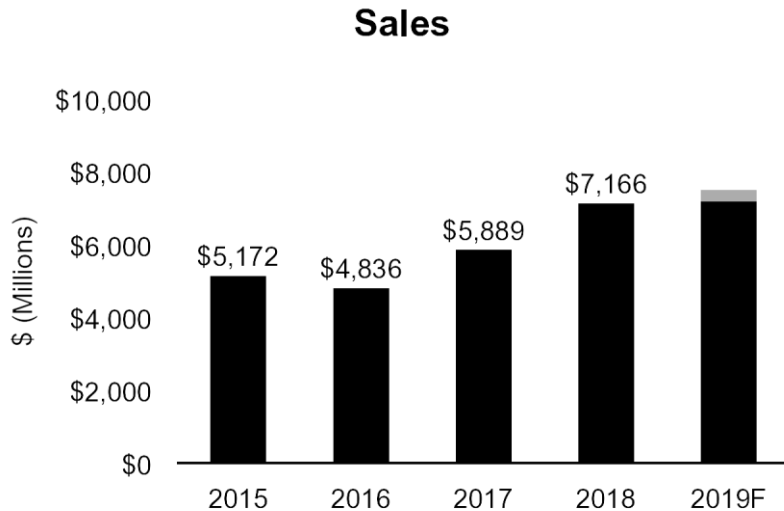
By Application



2018 Revenue:

\$7.2 billion

Components Segment - Historical Performance



2019 Guidance

Sales Up 1 to 5%

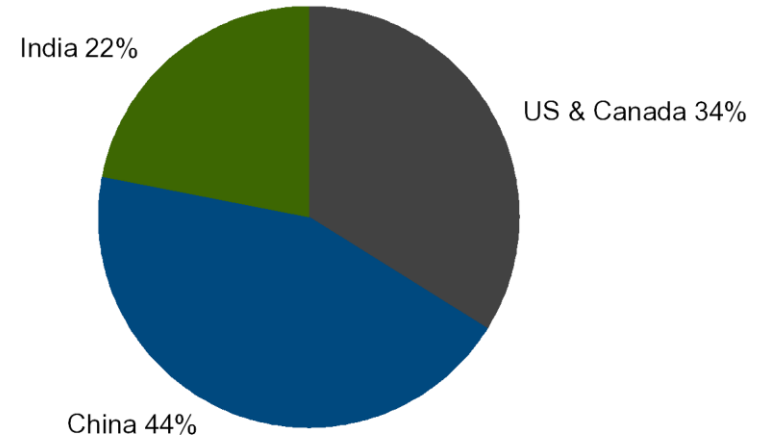
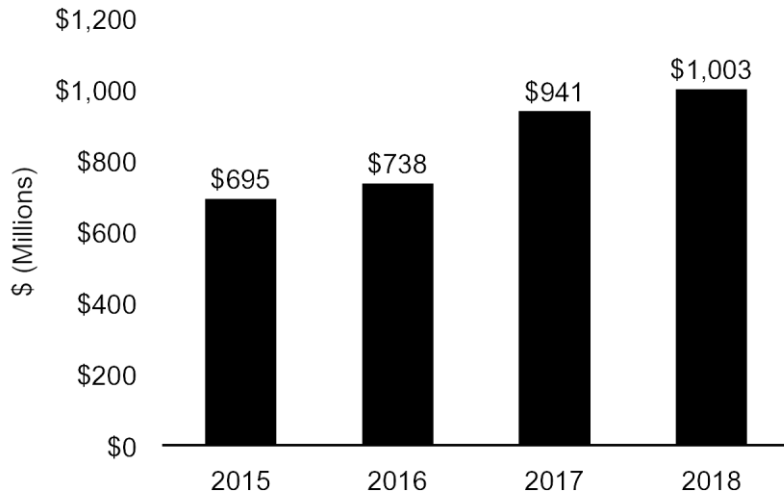
EBITDA 15.0 to 16.0%

¹ 2015 EBITDA excludes \$9 million of impairment of light-duty diesel assets and \$13 million of restructuring actions and other charges.

¹ 2017 EBITDA excludes \$12 million of tax charges related to Tax Legislation.

Components Segment - Joint Venture Sales Unconsolidated

2018 Revenue



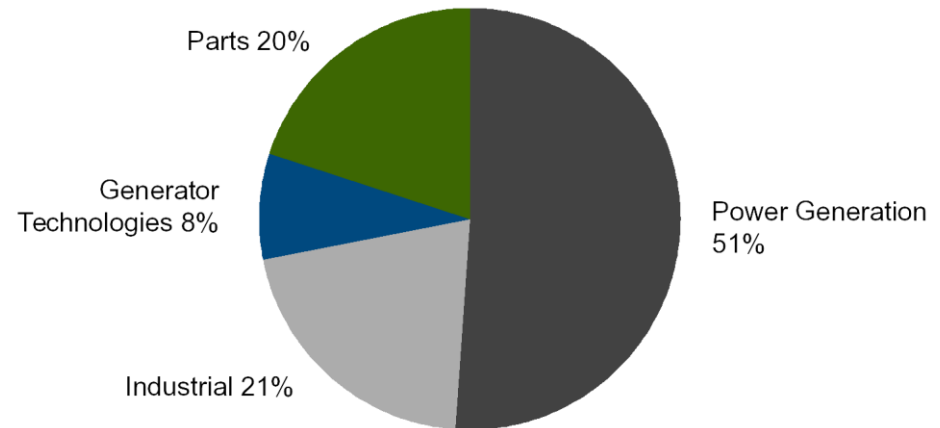
Power Systems Segment - Overview

- Global provider of power generation systems, components and services from 2kW to 3.5 Megawatts (MW)
- Leading supplier of alternators from 3kVA to 12,000kVa
- Leading market share in multiple geographies

2018 Results

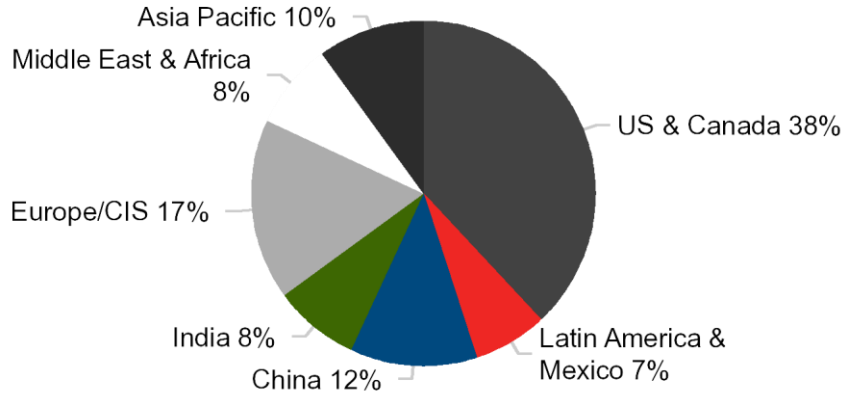
Sales:	\$4.6 billion
EBITDA:	\$614 million
EBITDA%:	13.3%

2018 Revenue by Product

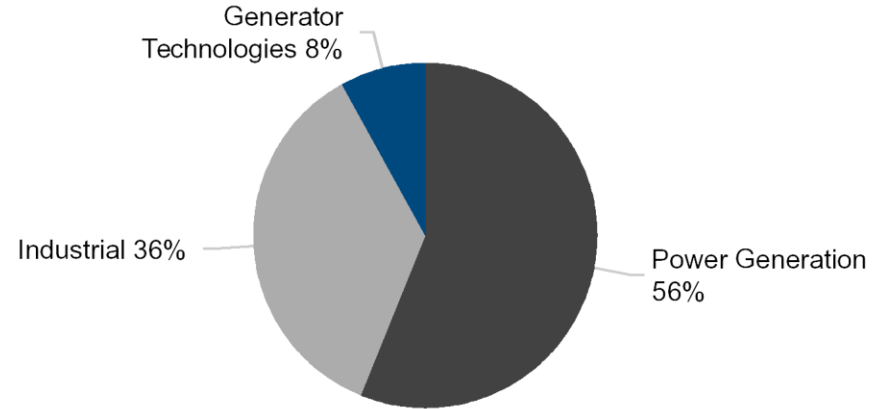


Power Systems Segment - Sales Mix

By Region



By Product Line

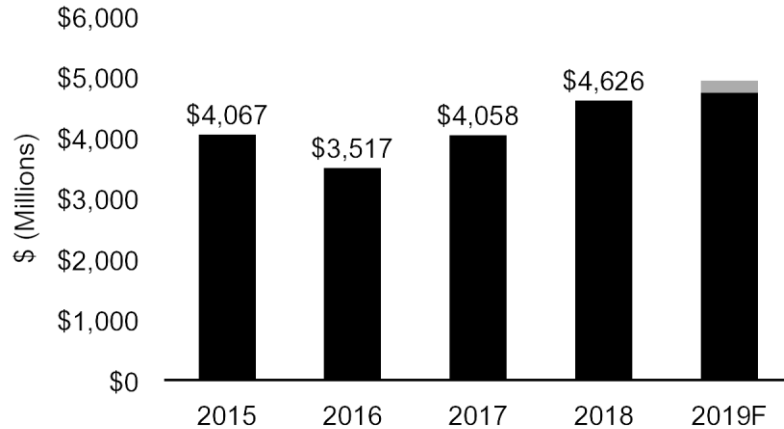


2018 Revenue:

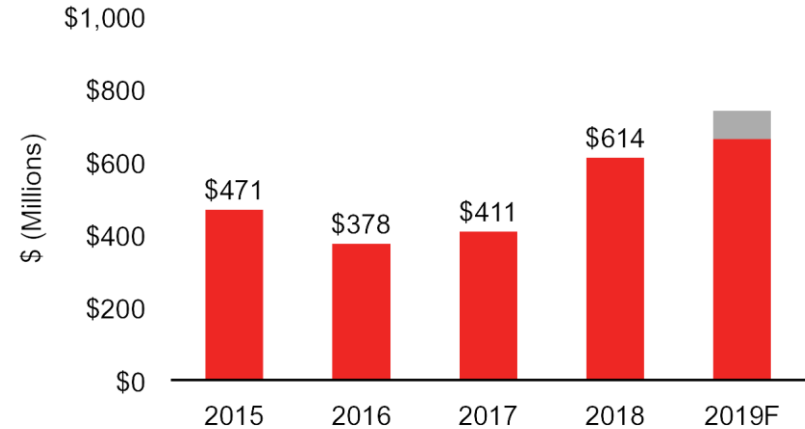
\$4.6 billion

Power Systems Segment - Historical Performance

Sales



EBITDA¹



2019 Guidance

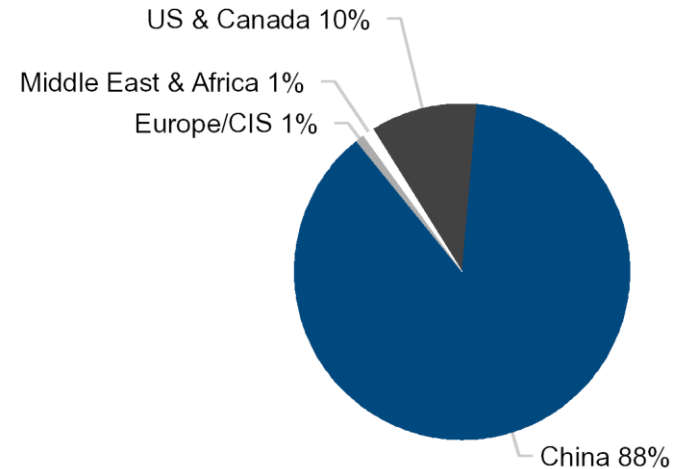
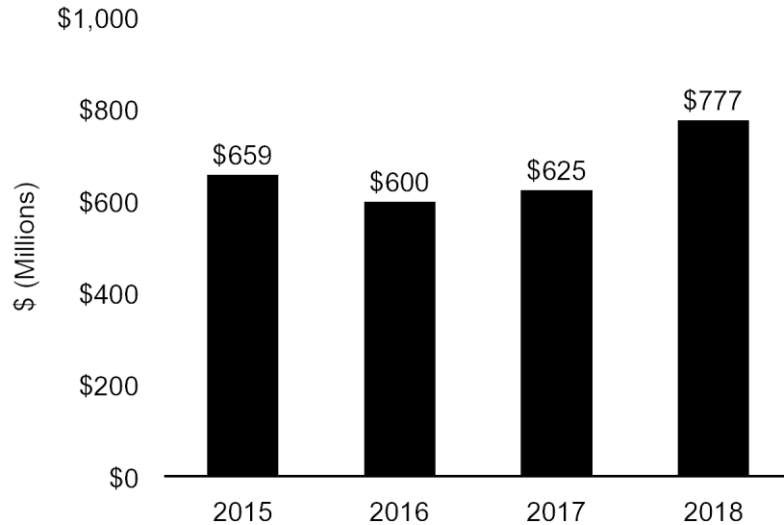
Sales Up 3 to 7%

EBITDA 14.0 to 15.0%

¹ 2015 EBITDA excludes \$26 million of restructuring actions and other charges.

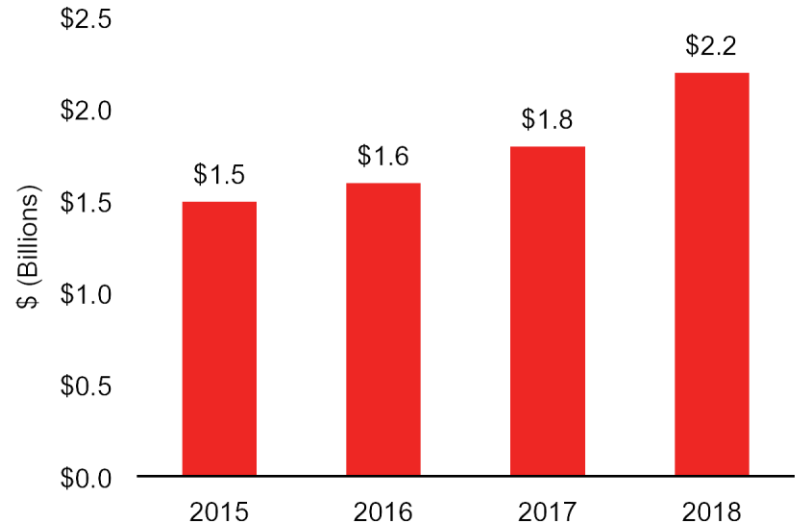
Power Systems Segment - Joint Venture Sales Unconsolidated

2018 Revenue



Emerging Market Sales - India¹

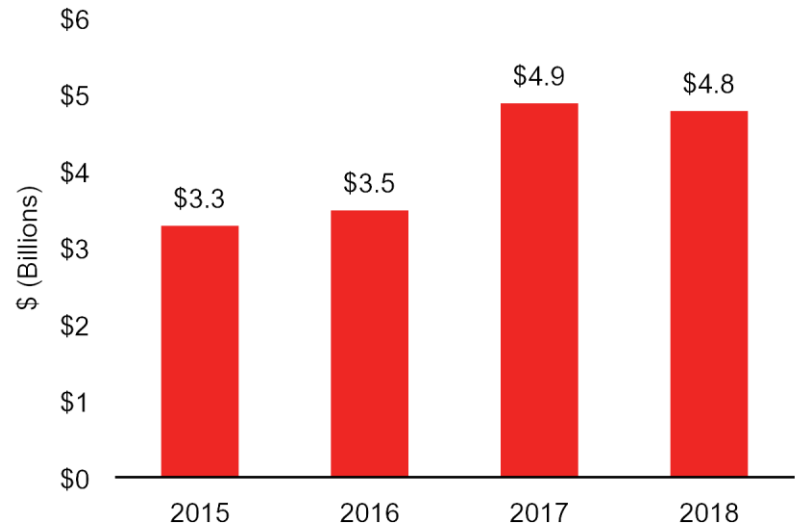
- Present in India for over 50 years
- Market leadership
- Strong OEM relationships
- Expanding our markets



¹ Domestic consolidated + unconsolidated revenue before intercompany eliminations.

Emerging Market Sales - China¹

- Present in China for over 40 years
- Broad product portfolio for On and Off Highway
- Strong OEM partners
- Growth from new products and tightening emission standards



¹ Domestic consolidated + unconsolidated revenue before intercompany eliminations

Non-GAAP Reconciliation - EBITDA

In Millions	Years End	
	31-Dec-18	31-Dec-17
Net income attributable to Cummins Inc.	\$ 2,141	\$ 999
Net income attributable to noncontrolling interests	46	(5)
Consolidated net income	2,187	994
Income tax expense	566	1,371
Income before taxes	2,753	2,365
Interest expense	114	81
EBIT	2,867	2,446
Depreciation and amortization	609	580
EBITDA	3,476	3,026
Tax Legislation impact	—	39
Total EBITDA excluding Tax Legislation impact	3,476	3,065
Less: Non-segment EBITDA	(87)	55
Total Segment EBITDA excluding Tax Legislation impact	\$ 3,563	\$ 3,010

We define EBITDA as earnings before interest expense, provision for income taxes, depreciation & amortization, and non-controlling interests in earnings of consolidated subsidiaries. As of January 1, 2018, we use EBITDA to assess and measure the performance of our operating segments and also as a component in measuring our variable compensation program. The table above reconciles EBITDA, a non-GAAP financial measure, to our consolidated earnings before income taxes and non-controlling interests, for each of the applicable periods. We believe EBITDA is a useful measure of our operating performance for the periods presented as it illustrates our operating performance without regard for financing methods, capital structure, income taxes, or depreciation & amortization methods. This measure is not in accordance with, or an alternative for, accounting principles generally accepted in the United States of America (GAAP) and may not be consistent with measures used by other companies. It should be considered supplemental data.

Non-GAAP Reconciliation - Working Capital

In Millions	Years End	
	31-Dec-18	31-Dec-17
Accounts and notes receivable, net	\$ 3,866	\$ 3,618
Inventories	3,759	3,166
Accounts Payable - (principally trade)	(2,822)	(2,579)
Working capital measure	\$ 4,803	\$ 4,205
Annualized Working capital measure (% of Net Sales)	20.2%	20.6%

A reconciliation of the calculation of working capital measure as a % of annualized net sales to our Condensed Consolidated Financial Statements is shown in the table above.

Non-GAAP Reconciliation - Net Assets

In Millions	Years End		
	31-Dec-18	31-Dec-17	31-Dec-16
Total Assets	\$ 19,062	\$ 18,075	\$ 15,011
Less: Deferred debt costs	3	2	2
Less: Deferred tax assets	410	306	420
Less: Pension and other postretirement benefit adjustments excluded from net assets	68	156	(284)
Less: Liabilities deducted in arriving at net assets	7,836	7,398	6,157
Less: Brammo Inc. assets	—	72	—
Total net assets	10,745	10,141	8,716
Less: Cash, cash equivalents and marketable securities	1,525	1,567	1,380
Net assets for operating segments	\$ 9,220	\$ 8,574	\$ 7,336

A reconciliation of net assets for operating segments to total assets in our Condensed Consolidated Financial Statements is shown in the table above.

In 2018, we reevaluated our net asset allocation methodology and realigned it to both simplify and better represent our reportable segments consistent with how the Chief Operating Decision Maker evaluates them. In accordance with the realignment, we reclassified historical segment net assets for 2016 and 2017 to be consistent with our 2018 presentation. Key changes during the realignment were to remove cash equivalents and marketable securities from segment net assets as these corporate items are not managed and evaluated at the segment level.

Non-GAAP Reconciliation - Invested Capital Used for Return on Invested Capital Calculation

	<u>Years End</u>		
In Millions			
	31-Dec-18	31-Dec-17	31-Dec-16
Total Equity	\$ 8,259	\$ 8,164	\$ 7,174
Less: Defined benefit postretirement plans	(671)	(689)	(685)
Equity including Tax Legislation impact	8,930	8,853	7,859
Tax Legislation impact	777	777	
Equity used for return on invested capital calculation	9,707	9,630	7,859
Loans payable	54	57	41
Commercial paper	780	298	212
Current maturities of long-term debt	45	63	35
Long-term debt	1,597	1,588	1,568
Invested capital used for return on invested capital calculation	\$ 12,183	\$ 11,636	\$ 9,715

A reconciliation of invested capital used for return on invested capital calculation to total equity in our Consolidated Financial Statements is shown in the table above.

Non-GAAP Reconciliation - Net Operating Profit After Taxes Used for Return on Invested Capital Calculation

In Millions	Years End	
	31-Dec-18	31-Dec-17
Net income attributable to Cummins Inc.	\$ 2,141	\$ 999
Net income attributable to noncontrolling interests	46	(5)
Consolidated net income	2,187	994
Income tax expense	566	1,371
Income before taxes	2,753	2,365
Interest expense	114	81
EBIT	2,867	2,446
Tax Legislation impact		39
EBIT excluding Tax Legislation impact	2,867	2,485
Less: Tax effect on EBIT	591	609
Net operating profit after taxes used for return on invested capital calculation	\$ 2,276	\$ 1,876

A reconciliation of net operating profit after taxes used for return on invested capital calculation to net income attributable to Cummins Inc. in our Consolidated Financial Statements is shown in the table above.



Thank you for your interest

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