July 30, 2009



Wayside Technology Group, Inc. Reports 2009 Second Quarter Results and Declares Quarterly Dividend

Net Income \$0.8 Million, \$.18 per Share; \$.15 Dividend Declared

SHREWSBURY, NJ -- (MARKET WIRE) -- 07/30/09 -- Wayside Technology Group, Inc. (NASDAQ: WSTG) today reported financial results for the second quarter ended June 30, 2009. The results will be discussed in a conference call to be held on Friday, July 31, 2009 at 10:00 AM Eastern time. The dial-in telephone number is (866) 238-0637 and the pass code is "WSTG."

This conference call will be available via live webcast -- in listen-mode only -- at <u>www.earnings.com</u>. A replay will be available on our website at <u>www.waysidetechnology.com</u>.

Total net sales for the second quarter of 2009 amounted to \$37.0 million, compared to \$48.1 million for the same period in 2008. Sales for the second quarter of 2009 for our Lifeboat segment were \$25.0 million compared to \$35.0 million in the second quarter of 2008, representing a 28% decrease. Excluding VMware, Lifeboat's sales increased by \$1.7 million, or 7% compared to the second quarter of 2008. Sales for the second quarter of 2009 for our Programmer's Paradise segment were \$12.0 million, compared to \$13.1 million in the second quarter of 2008, representing an 8% decrease.

Total gross profit for the second quarter of 2009 amounted to \$4.1 million, compared to \$4.3 million for the same period in 2008. Gross profit for the second quarter of 2009 for our Lifeboat segment was \$2.5 million, compared to \$2.8 million in the second quarter of 2008, representing a 13% decrease. This decrease in gross profit was due to the lower sales volume. Gross profit for the second quarter of 2009 for our Programmer's Paradise segment was \$1.6 million, compared to \$1.5 million in the second quarter of 2008, representing a 6% increase. This increase was primarily due to a shift in mix of order size. We sold more of our smaller, specialized software lines, which typically carry higher margins. As a result, gross profit increased 6% as compared to last year, despite the 8% decrease in revenue as compared to last year.

Total gross profit, as a percentage of net sales, for the quarter ending June 30, 2009, was 11%, compared to 8.9% in the second quarter of 2008.

Cash and marketable securities amount to \$16.5 million, representing 68% of our equity as of June 30, 2009. We have no debt.

"During the second quarter of 2009 we delivered solid second quarter results despite the

continued recessionary business climate impacting every segment of the economy," said Simon F. Nynens, Chairman and Chief Executive Officer.

Total selling, general, and administrative ("SG&A") expenses for the second quarter of 2009 were \$2.9 million compared to \$3.1 million in the second quarter of 2008.

Net income for the second quarter of 2009 amounted to \$790,000 or 2.1% of net sales as compared to \$823,000 or 1.7% for the same period in 2008.

On July 28, 2009, the Board of Directors declared a quarterly dividend of \$.15 per share of its common stock payable August 20, 2009 to shareholders of record on August 13, 2009.

About Wayside Technology Group, Inc.

Wayside Technology Group, Inc. (NASDAQ: WSTG) was founded in 1982 and is a unified and integrated technology company providing products and solutions for corporate resellers, VARs, and developers, as well as business, government and educational entities. The company offers technology products from software publishers and manufacturers such as Microsoft, CA, IBM, VMware, Quest Software, Embarcadero Technologies, SAP Business Objects, Intel, Compuware, Infragistics, ComponentOne, Acresso Software, and Adobe.

Additional information can be found by visiting <u>www.waysidetechnology.com</u>.

The statements in this release concerning the Company's future prospects are forwardlooking statements that involve certain risks and uncertainties. Such risks and uncertainties include the continued acceptance of the Company's distribution channel by vendors and customers, the timely availability and acceptance of new products, and contribution of key vendor relationships and support programs. The forward-looking statements contained herein are also subject generally to other risks and uncertainties that are described from time to time in our filings with the Securities and Exchange Commission.

> WAYSIDE TECHNOLOGY GROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except share and per share amounts)

	2	ne 30, 2009 udited)	Dec	ember 31, 2008
ASSETS				
Current assets Cash and cash equivalents Marketable securities Accounts receivable, net Inventory - finished goods Prepaid expenses and other current assets Deferred income taxes	\$	7,462 8,986 22,783 937 941 661	·	9,349 9,367 16,940 1,058 776 712
Total current assets		41,770		38,202
Equipment and leasehold improvements, net Accounts Receivable Long-Term		541 6,166		549 7,860

Other assets Deferred income taxes	 40 668		
Total assets	49,185		
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities Accounts payable and accrued expenses	24,839		23,396
Total current liabilities	 24,839		23,396
Other liabilities	78		205
Total liabilities	 24,917		23,601
Commitments and contingencies			
<pre>Stockholders' equity Common stock, \$.01 par value; 10,000,000 shares authorized, 5,284,500 shares issued, and 4,774,362 and 4,643,662 shares outstanding, respectively Additional paid-in capital Treasury stock, at cost, 510,138 shares and 640,838 shares, respectively Retained earnings</pre>	·		53 26,636 (3,383)
Accumulated other comprehensive income	107		567 11
Total stockholders' equity	 24,268		23,884
Total liabilities and stockholders' equity	49,185		47,485

WAYSIDE TECHNOLOGY GROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS AND COMPREHENSIVE INCOME (Unaudited) (In thousands, except per share data)

	Six mont June 2009	hs ended 30, 2008	Three mont June 2009		
Net Sales Cost of sales	\$ 68,782 61,234	\$ 88,602 80,559	. ,	\$ 48,096 43,798	
Gross profit Selling, general and administrative	7,548	8,043	4,081	4,298	
expenses	5,562	6,016	2,911	3,074	
Income from operations Interest income, net Realized foreign exchange gain	1,986 274	2,027 376	1,170 126	1,224 142	
(loss)	(1)	7	-	4	

Income before income tax provision Provision for income taxes	891	2,410 958	506	547
Net income	\$ 1,368	\$ 1,452	\$ 790	\$ 823
Net income per common share - Basic	\$ 0.31	\$	\$ 0.18	\$ 0.19
Net income per common share - Diluted	\$ 0.31	\$ 0.32	\$	\$ 0.18
Weighted average common shares outstanding - Basic		4,429		
Weighted average common shares outstanding - Diluted	-	4,519	-	-
Reconciliation to comprehensive income:				
Net income Other comprehensive income (loss), net of tax:	\$ 1,368	\$ 1,452	\$ 790	\$ 823
Unrealized gain (loss) on marketable securities Foreign currency translation	(27)	(14)	6	(6)
adjustments	 123	 (71)	 170	 16
Total comprehensive income		1,367		