# A Balanced Capital Allocation Strategy with Core Platforms for Sustainable Growth



**4Q23 Update** 

### **Quick Facts**

# The Woodlands, Texas

**GLOBAL HEADQUARTERS** 

**NYSE: HUN** 

~7,000

**EMPLOYEES** 

~60

MANUFACTURING AND R&D FACILITIES

~30

COUNTRIES OF OPERATION

~39% / 61% SALES REVENUE FROM U.S. & CANADA / INTERNATIONAL

# Financial Highlights<sup>1</sup>

**\$6.4 billion**3Q23 LTM SALES REVENUE

\$515 million 3Q23 LTM ADJ. EBITDA

\$1.1 billion 3Q23 NET DEBT

\$149 million 3Q23 LTM FREE CASH FLOW

# **Balanced Capital Allocation Strategy**

Huntsman is focused on:



# **Strong Financial Metrics**

- Investment grade balance sheet with net leverage ratio of ~2.2x
- Annual free cash flow generation; targeting 40%+ FCF to Adj. EBITDA conversion. Generated \$620 million free cash flow with a 54% conversion in 2022



### **Prioritize High-Return Organic Investments**

 Strong cash flow enables organic investments in high-return projects to expand and strengthen market positions in core downstream and differentiated specialty chemical businesses



# **Highly Synergistic M&A to Augment Growth**

- Divested Textile Effects division (2023) for ~\$500 million in net cash proceeds
- Acquired Gabriel Performance Products (2021) and CVC Thermoset Specialties (2020), expanding our specialty chemical portfolio in Advanced Materials
- Divested India-based DIY consumer adhesives business (2020) for ~\$285 million in order to reinvent and expand our specialty chemical portfolio in Advanced Materials
- Divested upstream Chemicals Intermediates and Surfactant businesses (2020) for ~\$2 billion in order to further invest in and grow our downstream businesses
- Acquired Icynene-Lapolla (2020) and Demilec (2018), leading manufacturers and distributors of spray polyurethane foam (SPF), to create Huntsman Building Solutions (HBS), the largest global franchise in SPF insulation



### **Returning Capital to Shareholders**

- Paying an attractive quarterly dividend of \$0.95 per share, a 12% increase from \$0.85 per share
  - Huntsman has paid quarterly dividends since the beginning of 2007 (66 consecutive quarters)
- Since 2018, repurchased ~\$2 billion of shares, representing ~31% of shares outstanding, including \$300 million Sept YTD 2023
- Doubled our share repurchase authorization to \$2 billion in March 2022.
   Completed \$1 billion of repurchases in 2022

# **Environmental, Social and Governance Initiatives**



# Huntsman's businesses are core to environmental stewardship

- Transforming PET scrap (e.g., recycled plastic bottles) into TEROL® polyester polyols for use in the world's foremost energy-saving insulation
- Producing amine-based catalysts for low-VOC emission polyurethane applications
- Producing ULTRAPURE™ Ethylene Carbonates which enhance lithium-ion batteries by improving efficiency and lifespan



# Huntsman prioritizes sustainability reporting and targets

- · Annual Sustainability Report
- Aiming for carbon neutrality by 2050
- 10% reduction in greenhouse gas emissions per unit of production by 2025
- 10% reduction in energy consumed per unit of production by 2025
- 5% reduction in net water usage at facilities in water-stressed regions by 2025



### Ongoing Board refreshment

- Nine independent directors including five women
- Appointed eight highly qualified new directors since 2018 who possess the requisite expertise and skill set for our evolving portfolio

# Huntsman's Ongoing Transformation and Commitment to Shareholder Value Creation

HUNTSMAN

**4Q23 Update** 

# YTD 2023

- Commenced construction on a 30-ton MIRALON® carbon nanotube materials plant. The new plant converts methane gas to carbon nanotubes and clean-burning hydrogen.
- Published our 2022 Sustainability Report which features disclosure against TCFD, GRI and SASB. We also
  received a limited assurance provided by a third party for operation greenhouse gas emissions (scope 1 and
  scope 2) and water consumption
- Progressed our cost improvement initiatives delivering ~\$275 million annualized run rate savings as of 3Q23. On track to meet or exceed \$280 million annualized run rate savings by year end 2023.
- Completed sale of Textile Effects division to Archroma, a portfolio company of SK Capital Partners for ~\$500 million in net cash proceeds
- Increased annual dividend 12% from \$0.85 per share to \$0.95 per share
- Sustainability Ratings upgrade by MSCI to BBB and Sustainalytics to 23.0

# Full Year

- Announced agreement to sell Textile Effects division to Archroma, a portfolio company of SK Capital Partners, for a total enterprise value of \$718 million, which includes the assumption of ~\$125 million net underfunded liabilities. The deal is expected to close H1 2023.
- · Announced commercial operations of our new splitter at Geismar, Louisiana
- Doubled our share repurchase authorization to \$2 billion; \$1 billion increase approved by the Board of Directors in 1Q22
- Received rating upgrades from Fitch to BBB and S&P to BBB-
- Increased annual dividend 13% from \$0.75 per share to \$0.85 per share
- Appointed David Sewell, Jose Munoz and Curtis Espeland to the Board of Directors

# Full Year

- Announced at our November 2021 Investor Day in New York:
  - o New \$1 billion share repurchase program, approved by the Board of Directors in 3Q21
  - o Additional \$100 million increase to existing optimization program to be completed by end of 2023
- Implemented multi-year incentive compensation program tied to the achievement of Investor Day targets
- Announced investments to grow our Performance Products portfolio. Investments in catalysts for Polyurethanes insulation and performance amines for the semi-conductor market
- Acquired Gabriel Performance Products, further expanding our specialty chemical portfolio in Advanced Materials for ~ \$250 million
- · Appointed Jeanne McGovern to the Board of Directors

# Full Year 2020

- Divested upstream Chemical Intermediates and Surfactants businesses for ~\$2 billion to strengthen balance sheet and further invest in downstream businesses
- Acquired Icynene-Lapolla, a North American SPF insulation manufacturer with leading open-cell technology, for \$350 million to expand SPF business
- Divested India-based DIY Consumer Adhesives business for ~\$285 million to reinvent and expand specialty chemical portfolio in Advanced Materials
- Appointed Cynthia Egan and Sonia Dulá to the Board of Directors
- Acquired CVC Thermoset Specialties \$300 million, expanding specialty chemical portfolio in Advanced Materials
- Unveiled the branding of our world-leading spray polyurethane foam (SPF) franchise as Huntsman Building Solutions (HBS)





#### **Polyurethanes**

A leading global producer of MDI based polyurethanes focused on formulating innovative, differentiated products for key downstream markets including energy-saving insulation, light weighting and performance materials for automotive, elastomers for footwear, protective coatings, adhesives, and comfort foam for bedding and furniture.



#### **Performance Products**

Manufactures a wide variety of chemical products that provide important properties in everyday items. The primary product categories of amines and maleic anhydride are used in coatings & adhesives, fuels & lubricants, semiconductor manufacturing, electrolytes for electric vehicle batteries, urethane catalysts, composites, construction, energy and gas treating, and epoxy curing.



#### **Advanced Materials**

Provides specialty epoxy-, acrylic- and polyurethane-based polymer resin systems and adhesive products, which are replacing traditional materials in aircraft, automobiles and electrical power transmission. These products are also used in coatings, construction materials, circuit boards and sports equipment.

