

KORE and Multi-Tech Systems Team to Educate Market on Impending North American 2G GSM Network Transition

Leading M2M Companies Provide Consulting and Guidance to Help Organizations Navigate Impending Shutdown of North America's Largest 2G GSM Network

ALPHARETTA, Ga. & MINNEAPOLIS--(BUSINESS WIRE)-- KORE, the world's largest wireless network services provider specializing in machine-to-machine (M2M) communications, and Multi-Tech Systems, a leading provider of M2M communications products and services, today announced an educational program designed to assist enterprises and solution providers with the transition from 2G GSM networks in North America to alternate connectivity options. With unmatched expertise in network and device management, the two companies bring a unique perspective to help organizations navigate the transition from 2G to alternate and higher performance networks, ensuring service delivery continuity and enabling more powerful M2M applications.

Currently, more than 90 percent of M2M connections are on older 2G networks. With the scheduled decommission of North America's largest 2G GSM network less than three years away, companies are now looking to migrate M2M solutions – applications and devices – to alternate cellular networks. As the leading independent global M2M network operator, KORE provides organizations with guidance on network connectivity options, while Multi-Tech brings 40+ years of M2M hardware expertise to help companies migrate devices to new networks in the most efficient and cost-effective manner.

"There is still a good deal of uncertainty and confusion surrounding the process and timeline for the decommissioning of North America's largest 2G GSM network," said Robert Metzler, executive vice president, sales and marketing, KORE. "KORE and Multi-Tech will provide organizations with a clear blueprint for how the 2G transition will impact existing and future deployments, as well as help them understand what M2M network options are available and best suited for their businesses. KORE remains focused on being a valued resource, providing the expertise and guidance required to navigate the nuances of the M2M market and ensure continuity and growth for M2M solution providers."

"Together with KORE, we are empowering organizations with a comprehensive suite of products and services designed to effectively manage the full lifecycle of their 2G devices, including alternate high-bandwidth cellular networks," said Bryan M. Eagle III, vice president, business development and communications, Multi-Tech. "The 2G GSM network has been a staple of the M2M market and the upcoming change will impact hundreds of thousands of connected devices. By combining our device management services with KORE's network expertise, we can provide organizations with a well-defined roadmap for efficiently and cost-effectively migrating off of the largest North American 2G GSM network in advance of the

shutdown."

Broadcast by <u>TMCnet</u>, an introductory webinar will take place on February 25 at 2:00 p.m. ET, where KORE and Multi-Tech will jointly present, "Facts about the 2G GSM Sunset in North America for Companies using M2M/IoT Technologies." The webinar will educate attendees on the affected networks and published timelines, as well as options for preparing for the transition, helping organizations ease and accelerate the switch while avoiding service disruption. To register for the Webinar, please go to: https://event.on24.com/eventRegistration/EventLobbyServlet? https://event.on24.com/eventRegistration/EventLobbyServlet? https://event.on24.com/eventde672997&sessionid=1&key=4807D24119DD764C5D34E4A87E or https://tinyurl.com/ltm478h

About Multi-Tech Systems

Multi-Tech Systems has been delivering industry-leading M2M communications solutions since 1970. With carrier-approved external and embedded modems and gateways, Multi-Tech makes it easy and fast to connect your devices to networks anywhere in the world. We work with clients in almost every market to efficiently enable cellular, analog, Wi-Fi®, Bluetooth® and GPS capabilities into their M2M solution. If we don't have it, we will develop it. Multi-Tech established its reputation for innovative designs by obtaining 80+ patents as well as certifications from more than 30 carriers in over 80 countries. Multi-Tech has made M2M simplified for thousands of customers worldwide. For more information, please visit www.multitech.com.

About KORE

KORE is the world's largest wireless network provider specializing exclusively on the rapidly expanding global machine-to-machine (M2M) communications market. Providing unified control and management for cellular and satellite network service delivery in more than 180 countries worldwide, KORE empowers its application, hardware and wireless operator partners to efficiently deliver M2M solutions for connected devices across the globe. M2M applications in industries as diverse as healthcare, utilities, enterprise IT, transaction processing and fleet management rely on the KORE network to deliver operational efficiencies and cost-savings. KORE offers a range of technologies — including GSM, HSPA, CDMA EV-DO and LTE, as well as satellite services — that ensure the greatest possible reliability and coverage. For more information, please visit www.koretelematics.com.

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