

# Janus International Group and Trojan Storage to Expand Implementation of the Nokē™ Smart Entry System

Trojan Storage Installs Nokē Smart Locks at Nine Self Storage Facilities

TEMPLE, Ga.--(BUSINESS WIRE)-- Janus International Group, Inc. (NYSE: JBI) ("Janus" or the "Company"), a leading provider of cutting-edge access control technologies and building product solutions for the self-storage and other commercial and industrial sectors, today announced Trojan Storage intends to expand its install base of Janus's award-winning Nokē smart locks across its 43 facilities. Janus and Trojan have partnered to bring Nokē smart technology to 5,000 units across nine of Trojan's facilities to date.

"We've been incredibly pleased with the rollout of the Nokē system across nine of our facilities. Integrating Nokē ONE smart locks and Nokē's technology at our entry points has enabled us to further our commitment to providing a first-class storage experience for our customers," said Brett Henry, President of Trojan Storage. "Modernizing the self-storage experience is very important to us, and we've used individual door security products from other companies in the past that simply did not meet our needs. After deciding to move forward with the Nokē system by Janus at our first nine properties, we are thrilled with the results and are extremely excited by what the technology enables for our customers and in streamlining our operations."

Janus's Nokē Smart Entry system is a complete digital access solution, comprised of keyless smart entry points, smart keypads, and smart electronic locks that fit seamlessly to both rollup and swing doors. Nokē smart locks were built and designed with self-storage owners and customers in mind, helping to improve the security of individual self-storage units, providing a more convenient customer access experience, and automating labor-intensive operational processes like lock checks and overlocking. The Nokē Smart Entry System by Janus combines its best-in-class self-storage offerings with new and innovative technologies to redefine the total self-storage experience.

"We're very excited to continue to grow our partnership with Trojan Storage. Trojan's emphasis on modernizing the self-storage customer experience aligns with our focus of providing a more convenient and secure experience for the self-storage industry through our innovative Nokē technology," said Ramey Jackson, Janus's Chief Executive Officer.

For more information about Nokē, please visit: <u>https://www.janusintl.com/products/noke</u>.

#### **About Janus International Group**

Janus International Group, Inc. is a leading global manufacturer and supplier of turn-key self-

storage, commercial and industrial building solutions, including roll-up and swing doors, hallway systems, re-locatable storage units and facility and door automation technologies. The Janus team operates out of several U.S. locations and six locations internationally.

## **Forward Looking Statements**

Certain statements in this communication may be considered "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements other than statements of historical fact included in this communication are forward-looking statements, including, but not limited to statements regarding Janus's positioning in the industry, the anticipated scope of the foregoing project, Janus's ability to strengthen its pipeline and deliver on its objectives, and Janus's belief regarding the demand outlook for Janus's products and the strength of the industrials markets. When used in this communication, words such as "may," "should," "could," "would," "expect," "plan," "anticipate," "believe," "estimate," "intend," "continue," or the negative of such terms or other similar expressions, as they relate to the management team, identify forward-looking statements. Such forward-looking statements are based on the current beliefs of Janus's management, based on currently available information, as to the outcome and timing of future events, and involve factors, risks, and uncertainties that may cause actual results in future periods to differ materially from such statements.

In addition to factors previously disclosed in Janus's reports filed with the SEC and those identified elsewhere in this communication, the following factors, among others, could cause actual results to differ materially from forward-looking statements or historical performance: (i) risks of the self-storage industry; (ii) the highly competitive nature of the self-storage industry and Janus's ability to compete therein; and (iii) the risk that the demand outlook for Janus's products may not be as strong as anticipated.

There can be no assurance that the events, results, or trends identified in these forward-looking statements will occur or be achieved. Forward-looking statements speak only as of the date they are made, and Janus is not under any obligation and expressly disclaims any obligation, to update, alter or otherwise revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by law. This communication is not intended to be all-inclusive or to contain all the information that a person may desire in considering an investment in Janus and is not intended to form the basis of an investment decision in Janus. All subsequent written and oral forward-looking statements above and under the heading "Risk Factors" in Janus's most recently filed Annual Report on Form 10-K and Quarterly Report on Form 10-Q, as updated from time to time in amendments and its subsequent filings with the SEC.

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