

# Janus International Group and Extra Space to Expand Implementation of Noke™ Smart Entry System

TEMPLE, Ga.--(BUSINESS WIRE)-- Janus International Group, Inc (NYSE: JBI) ("Janus" or the "Company"), a leading provider of cutting-edge access control technologies and building product solutions for self-storage and other commercial and industrial sectors, today announced Extra Space Storage, Inc. (NYSE: EXR) ("Extra Space"), intends to expand its install base of Janus's award-winning Nokē digital access products across more than 400 additional facilities with the Nokē Screen over the course of the next year. Janus and Extra Space have partnered to bring Nokē smart technology and digital access to approximately 700 facilities to date. Upon completion of this project, the Extra Space customer app will be integrated with the Nokē system to provide convenient, digital access with the Nokē Screen to approximately 1,110 Extra Space properties.

"We've been very pleased with the rollout of the Nokē system across hundreds of our facilities. Integrating Nokē's technology into our customer mobile app has enabled us to elevate our customer experience and provide convenient digital access at hundreds of our properties," said James Hafen, Vice President of Product, Extra Space Storage. "We are proud to further our partnership with a trusted name in the self-storage industry to continue to create the best experience possible for our customers. We are excited to work with Janus to continue to drive innovation in the self-storage industry."

Janus's Nokē Smart Entry system is a complete digital access solution, comprised of smart entry-access solutions as well as electronic smart locks that fit seamlessly to both roll-up and swing doors. Nokē smart locks were built and designed with self-storage owners and customers in mind. Nokē smart locks help improve the security of individual self-storage units, provide a more convenient customer access experience, and automate labor-intensive operational processes like lock checks and overlocking. Nokē Screen is the latest in the line of award-winning smart security products in the Nokē Smart Entry product line. Nokē Screen boasts a number of exciting design features, like a customizable full-graphic display screen, Wi-Fi and Bluetooth connectivity, and an all-in-one design that combines the controller and the keypad in a single device. This system is one of many steps Janus is taking to combine its best-in-class self-storage offerings with new and innovative technologies to redefine the total self-storage experience.

"We're very excited to continue to grow our long-standing, trusted partnership with Extra Space. For many years, Extra Space and Janus have worked together to provide a more modern, convenient, and secure experience for the self-storage industry through innovative technology," said Ramey Jackson, CEO of Janus. "Both Extra Space and Janus were pioneers in the self-storage industry and share a commitment to elevating and improving the self-storage customer experience through new technology."

For more information about Noke, please visit: <a href="https://www.janusintl.com/products/noke">https://www.janusintl.com/products/noke</a>.

### **About Janus International Group**

<u>Janus International Group, Inc.</u> is a leading global manufacturer and supplier of turn-key self-storage, commercial and industrial building solutions, including roll-up and swing doors, hallway systems, re-locatable storage units and facility and door automation technologies. The Janus team operates out of several U.S. locations and seven locations internationally.

### **Forward Looking Statements**

Certain statements in this communication may be considered "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements other than statements of historical fact included in this communication are forward-looking statements, including, but not limited to statements regarding Janus's positioning in the industry, the anticipated scope of the foregoing project, Janus's ability to strengthen its pipeline and deliver on its objectives, and Janus's belief regarding the demand outlook for Janus's products and the strength of the industrials markets. When used in this communication, words such as "may," "should," "could," "would," "expect," "plan," "anticipate," "believe," "estimate," "intend," "continue," or the negative of such terms or other similar expressions, as they relate to the management team, identify forward-looking statements. Such forward-looking statements are based on the current beliefs of Janus's management, based on currently available information, as to the outcome and timing of future events, and involve factors, risks, and uncertainties that may cause actual results in future periods to differ materially from such statements.

In addition to factors previously disclosed in Janus's reports filed with the SEC and those identified elsewhere in this communication, the following factors, among others, could cause actual results to differ materially from forward-looking statements or historical performance: (i) risks of the self-storage industry; (ii) the highly competitive nature of the self-storage industry and Janus's ability to compete therein; and (iii) the risk that the demand outlook for Janus's products may not be as strong as anticipated.

There can be no assurance that the events, results, or trends identified in these forward-looking statements will occur or be achieved. Forward-looking statements speak only as of the date they are made, and Janus is not under any obligation and expressly disclaims any obligation, to update, alter or otherwise revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by law. This communication is not intended to be all-inclusive or to contain all the information that a person may desire in considering an investment in Janus and is not intended to form the basis of an investment decision in Janus. All subsequent written and oral forward-looking statements concerning Janus or other matters and attributable to Janus or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements above and under the heading "Risk Factors" in Janus's most recently filed Annual Report on Form 10-K and Quarterly Report on Form 10-Q, as updated from time to time in amendments and its subsequent filings with the SEC.

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