

# Halo Pet Launches Multi-Million Dollar Marketing Campaign to Celebrate the World's Best Kids: Your Pet

## New Super-Premium Natural Pet Food Brand from Better Choice Company Targets Millennial and Gen Z Pet Parents

NEW YORK, June 07, 2022 (GLOBE NEWSWIRE) -- Let's face it, pets are the world's best kids. That's why <u>Better Choice Company</u> (NYSE American: BTTR) ("Better Choice" or "the Company"), a pet health and wellness company, unveils its new marketing campaign to celebrate pet parenthood. The new <u>Halo Pet</u> campaign sets out to validate and empower the new generation of "Pet Moms." The campaign launches in support of the company's new brand, <u>Halo Elevate</u>, a super-premium, natural pet food backed by science.

Millennials are <u>delaying having children</u>. They are, however, enthusiastically embracing pet parenthood, with <u>76% of millennials owning a pet</u>. The new campaign from Halo is speaking to these "Pet Moms" and saying "We see you. We get you. We are you."

"The World's Best Food For The World's Best Kids" campaign kicks off with a full suite of digital assets including a unique augmented reality experience featuring education tools and incentives for Pet Moms. Created in partnership with creative agency and production studio, <a href="https://dw.discoular.com/humanaut">humanaut</a>, the campaign is centered around the fact that to pet parents, their pets are their children. Halo shines a light on this shared bond that's deeper than any belly-rub.

"We've all had a moment when we say 'good morning' to our dog or cat before our spouse and/or human children. The Halo brand is all about embracing the joys and quirks of pet parenting and being a pet mom," said Scott Lerner, CEO, Better Choice Company. "As a dad of two kids and a "pet mom" to my goldendoodle Leo, this campaign was created to empower consumers to be the best pet parents and that starts with providing the highest quality nutrition."

The campaign is designed to reach millennials at the right moment with the right content to drive awareness, consideration and traffic to our strategic retail partners such as Petco, Pet Supplies Plus and select neighborhood pet stores. The campaign will reach Pet Moms where they consume content: YouTube, Instagram, Facebook and TikTok.

Halo is investing in a multi-million dollar media plan to support this new campaign which includes:

• Targeted Video through YouTube, Instagram, Facebook and TikTok.

### https://www.youtube.com/watch?v=mwPkoID7MxQ

- Experiential: Includes a realistic <u>augmented reality experience</u> via a QR code that demonstrates the unique product features of Halo Elevate and provides FAQs and product discounts at retail.
- Influencer Campaign: Halo is tapping dozens of millennial and Gen Z content creators to show how they live the Halo Pet Mom lifestyle and spread the word.

#### **ABOUT HALO PETS**

For over 30 years, <u>Halo</u> Pets has been committed to delivering innovative pet foods for optimal health and happiness. Crafted with high-quality, thoughtfully sourced ingredients and formulated by leading veterinary and nutrition experts, Halo Pets provides pet parents with natural, science-based nutrition they can trust. For more information, please visit <u>halopets.com/pages/halo-elevate</u>.

#### ABOUT BETTER CHOICE COMPANY INC.

Better Choice Company Inc. is a rapidly growing animal health and wellness company committed to leading the industry shift toward pet products and services that help dogs and cats live healthier, happier and longer lives. We take a nutrition-based approach to animal health relative to conventional dog and cat food offerings and position our portfolio of brands to benefit from the mainstream trends of growing pet humanization and consumer focus on health and wellness. We have a demonstrated, multi-decade track record of success selling trusted animal health and wellness products and leverage our established digital footprint to provide pet parents with the knowledge to make informed decisions about their pet's health. We sell the majority of our dog food, cat food and treats under the Halo and TruDog brands, which are focused, respectively, on providing sustainably sourced kibble and canned food derived from real whole meat, and minimally processed raw-diet dog food and treats. For more information, please visit https://www.betterchoicecompany.com.

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Source: Better Choice Company Inc.