



Q1 2026 (NYSE: PLOW)

Key Consolidated Results*

	Net Sales	\$137.8M ▲ 20% YOY
	Net Income	\$6.4M Up from \$0.1M
	Adjusted EBITDA	\$16.8M ▲ 78% YOY
	Adjusted EBITDA Margin	12.2% Up from 8.2%
	GAAP EPS	\$0.26 Up from (\$0.00)
	Adjusted Diluted EPS	\$0.36 Up from \$0.09

A Closer Look

Work Truck Attachments

Net Sales	\$60.9M	▲ 67%
Adjusted EBITDA	\$7.7M	Up from \$0.3M
Adjusted EBITDA Margin	12.6%	Up from 0.9%

Work Truck Solutions

Net Sales	\$76.9M	▼ 2%
Adjusted EBITDA	\$9.1	In line
Adjusted EBITDA Margin	11.9%	▲ 30 basis points



“The strength of our first-quarter results reflects increased snowfall driven demand, disciplined execution, and continued progress against our strategic priorities.”

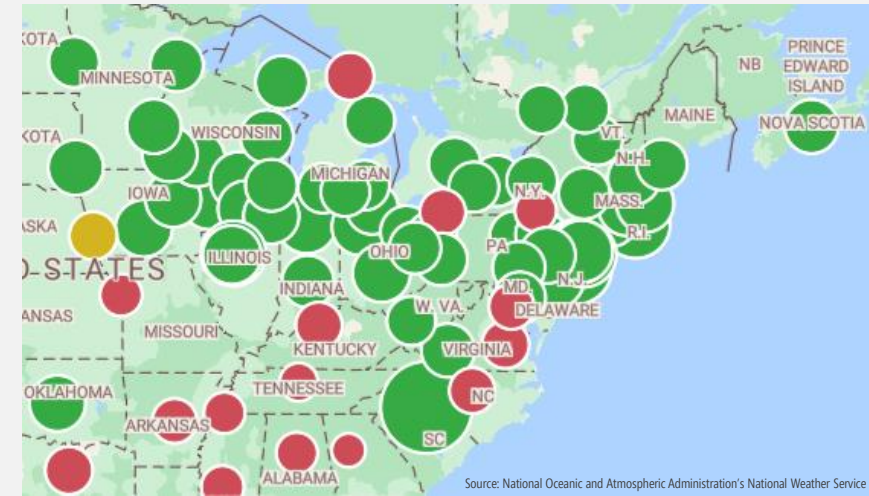
Mark Van Genderen – President & CEO

Snow Season Highlights

Snowfall Totals

Oct. 2025 to Mar. 2026 Season
vs.
Prior Year

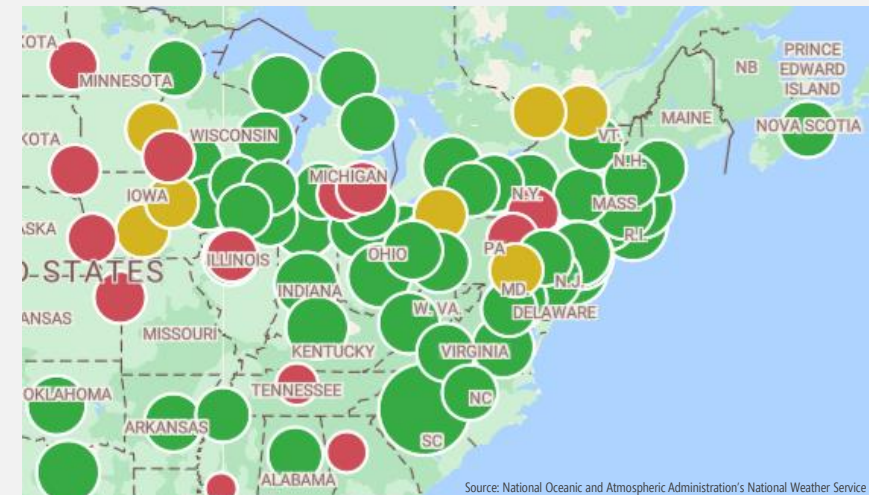
▲ ~40%



Snowfall Totals

Oct. 2025 to Mar. 2026 Season
vs.
10-Year Average

▲ ~25%



*Unless otherwise stated, all comparisons are to Q1 2025 results. For more information on Q1 2026 results, including non-GAAP reconciliations, refer to [Douglas Dynamics' Q1 2026 Earnings Release](#) or visit [Douglas Dynamics' Investor Relations website](#).

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