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Ingram Micro Awarded 2017 Global Distribution Partner of the Year by Dell EMC

Ingram Micro recognized for global synergies and aggressive investments, fueling success

LAS VEGAS--(BUSINESS WIRE)-- Ingram Micro Inc., a global leader in technology solutions, mobility, cloud, and supply chain services, today announced it has received the 2017 Dell EMC Global Distribution Partner of the Year Award.

Ingram Micro received top honors among a global field of Dell EMC partners based on a combination of metrics, including extraordinary sales performance and commitment to the Dell EMC business.

The Distribution Partner of the Year Award honors partners for exceptional year-over-year business growth and for continuously delivering superior business development, technical and supply chain leadership, as well as committed expertise across the Dell EMC portfolio.

"We are very proud of our long standing relationship with Dell EMC and remain committed in our efforts to continue growing this business at an accelerated pace," said John Fago, senior director of Global Vendor Engagement, Ingram Micro. "This recognition celebrates the effort and collaboration put forth by our teams around the world, and we are very excited about the ongoing possibilities to serve and support the channel, together with Dell EMC."

"We are proud to recognize Ingram Micro as our 2017 Global Distribution Partner of the Year," said Jim DeFoe, Senior Vice President of Global Distribution, Dell EMC. "Ingram Micro is aligned to the Dell EMC vision and has driven impressive revenue and margin growth over the past year. Congratulations to the Ingram Micro team on this outstanding accomplishment. We look forward to continuing our collaboration in the future."

Ingram Micro has made substantial incremental investments around the globe to further support its extensive Dell EMC landscape. Key strategic investments include the utilization of Business Intelligence capabilities applied to net new business, critical focus in planning and dedicated resources to drive service advances, highly capable and engaged marketing and technical resources targeted for partner enablement, and a competitive tenacity that leverages the power of ONE Ingram Micro to its fullest.

The award was presented to Ingram Micro during the annual Dell EMC World Global Partner Summit in Las Vegas, NV.

For more information, please visit: www.ingrammicro.com.

About Ingram Micro

Ingram Micro helps businesses Realize the Promise of Technology™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. More at www.ingrammicro.com.

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Ingram Micro Inc.

Lisa Zwick

Lisa.Zwick@ingrammicro.com

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