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Ingram Micro Named Global Symantec Distribution Partner

IT Business Leader Expands Relationship with Symantec; Earns Authorization to Sell and Support Symantec's Full Integrated Cyber Defense Portfolio

IRVINE, Calif.--(BUSINESS WIRE)-- Building on its success in advanced IT security, [Ingram Micro Inc.](#) is now a key global distribution partner for Symantec and an authorized distributor for the network security portfolio Symantec gained through its acquisition of Blue Coat last August.

"With Symantec and Ingram Micro as part of our partner ecosystem, we are empowered and enabled to deliver the advanced managed security services and solutions businesses need to confidently capitalize on the business-building benefits of cloud computing," said Pat Grillo, Chairman of the Board, Atrion, an Ingram Micro channel partner.

Under the new scope, Ingram Micro will expand its reach from multi-regional to global, and support Symantec's Integrated Cyber Defense enterprise portfolio including endpoint, email, data loss prevention, data center, cloud security and secure web gateway solutions. Channel partners across several key regions including the Americas, Europe and Asia can now easily engage Ingram Micro to establish a new or expanded relationship with Symantec. Additionally, existing Ingram Micro / Symantec channel partners can expand their solutions portfolio and services reach to include complementary product lines and international customers.

"Serving as a key global distribution partner for Symantec and expanding our authorization is rewarding and an opportunity we worked hard to secure and will certainly capitalize on," said Thomas Bamrick, director, Global Vendor Engagement, Ingram Micro. "Our ability to out execute and add greater business value to Symantec's business is proven, and we are excited to build on our success and enable more channel partners worldwide to take advantage of all Symantec has to offer."

Together, Ingram Micro and Symantec offer channel partners the sales, marketing and technical support resources needed to speed the sales cycle and simplify success, while maximizing channel partner's potential for profitable growth.

"Symantec is committed to the channel and excited to have Ingram Micro as part of its go-to-market global business strategy as we secure the Cloud Generation," said Erick Foy, director of channel sales for North America, Symantec. "Our distribution partners are an essential part of our new channel program and together we will succeed."

More information about Ingram Micro is available at www.ingrammicro.com.

About Ingram Micro

Ingram Micro helps businesses Realize the Promise of Technology™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivalled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. More at www.ingrammicro.com.

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