# Hanmi Financial Corporation



#### **1Q23 Earnings Supplemental Presentation**

April 25, 2023

### **Forward-Looking Statements**

Hanmi Financial Corporation (the "Company") cautions investors that any statements contained herein that are not historical facts are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, including, but not limited to, those statements regarding operating and financial performance, financial position and liquidity, business strategies, regulatory, economic and competitive outlook, investment and expenditure plans, capital and financing needs and availability, litigation, plans and objectives, merger or sale activity, the effects of COVID-19 on our business, financial condition and results of operations, and all other forecasts and statements of expectation or assumption underlying any of the foregoing. These statements involve known and unknown risks and uncertainties that are difficult to predict. Investors should not rely on any forward-looking statement and should consider risks, such as changes in governmental policy, legislation and regulations, economic uncertainty and changes in economic conditions, inflation, the continuing impact of the COVID-19 pandemic on our business and results of operations, fluctuations in interest rate and credit risk, competitive pressures, the ability to succeed in new markets, balance sheet management, liquidity and sources of funding, the size and composition of our deposit portfolio, including the percentage of uninsured deposits in the portfolio, increased assessments by the Federal Deposit Insurance Corporation, and other operational factors.

Forward-looking statements are based upon the good faith beliefs and expectations of management as of this date only and are further subject to additional risks and uncertainties, including, but not limited to, the risk factors set forth in our earnings release dated April 25, 2023, including the section titled "Forward Looking Statements and the Company's most recent Form 10-K, 10-Q and other filings with the Securities and Exchange Commission ("SEC"). Investors are urged to review our earnings release dated April 25, 2023, including the section titled "Forward Looking Statements are urged to review our earnings release dated April 25, 2023, including the section titled "Forward Looking Statements and the Company's SEC filings. The Company disclaims any obligation to update or revise the forward-looking statements herein.

# **Non-GAAP Financial Information**

This presentation contains financial information determined by methods other than in accordance with accounting principles generally accepted in the United States of America ("GAAP"). These non-GAAP measures include tangible common equity to tangible assets, and tangible common equity per share. Management uses these "non-GAAP" measures in its analysis of the Company's performance. Management believes these non-GAAP financial measures allow for better comparability of period to period operating performance. Additionally, the Company believes this information is utilized by regulators and market analysts to evaluate a company's financial condition and therefore, such information is useful to investors. These disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. A reconciliation of the non-GAAP measures used in this presentation to the most directly comparable GAAP measures is provided in the Appendix to this presentation.

### **1Q23 Highlights**

Net Income	Diluted EPS	ROAA	ROAE	NIM	Efficiency Ratio	TBVPS <sup>(1)</sup>
\$22.0M	\$0.72	1.21%	12.19%	3.28%	49.54%	\$21.30

- Net income was \$22.0 million, or \$0.72 per diluted share, down 22.8% from \$28.5 million, or \$0.93 per diluted share, for the prior quarter
  - > Net interest income was \$57.9 million, down 10.4% from the prior quarter
  - > Noninterest income increased by 11.8% from the prior quarter to \$8.3 million
  - > Noninterest expense was \$32.8 million, down 3.1% from the prior quarter
  - > Efficiency ratio was 49.54%, compared with 46.99% for the prior quarter
- **Deposits** increased by 0.5% from the prior quarter to \$6.20 billion with noninterest-bearing demand deposits representing 37.6% of total deposits
  - > Cost of interest-bearing deposits increased 103 basis points from the prior quarter to 2.73%
- Loans receivable increased by 0.2% from the prior quarter to \$5.98 billion
  - Loan production was \$303.6 million with an average rate of 7.19%
- Credit loss expense was \$2.1 million; allowance for credit losses to loans was 1.21% at March 31, 2023
- Tangible common equity to tangible assets<sup>(1)</sup> was 8.77%, Common equity tier 1 capital ratio was 11.59% and total capital ratio was 14.80%

(1) Non-GAAP financial measure; refer to the non-GAAP reconciliation slide

#### Loan production of \$303.6 million for 1Q23, reflecting higher interest rates.





- Residential mortgage<sup>(2)</sup> loan production was \$97.2 million and commercial real estate loan production was \$75.5 million for the first quarter.
- Commercial and industrial loan production was \$27.1 million and equipment finance production was \$69.3 million for the first quarter.
- SBA<sup>(1)</sup> loan production was \$34.5 million for the first quarter.

(1) \$42.6 million, \$67.9 million, \$44.9 million, \$53.2 million, and \$34.5 million of SBA loan production includes \$26.9 million, \$47.3 million, \$27.1 million, \$36.7 million, and \$22.6 million of loans secured by CRE and the remainder representing C&I as of 1Q22, 2Q22, 3Q22, 4Q22, and 1Q23, respectively

(2) Residential mortgage includes \$1.1 million, \$0.3 million, \$0, \$0.1 million, and \$2.0 million of consumer loans for 1Q22, 2Q22, 3Q22, 4Q22, and 1Q23, respectively

### **Loan Portfolio**

#### \$5.98 Billion Loan Portfolio

(as of March 31, 2023)

Commercial Real Estate (CRE) <sup>(1)</sup> Portfolio							
Outstanding (\$ in millions)	\$3,784						
1Q23 Average Yield	5.19%						

Residential Real Estate (RRE)	<sup>(2)</sup> Portfolio
Outstanding (\$ in millions)	\$818
1Q23 Average Yield	4.56%

Commercial & Industrial (C&I	) Portfolio
Outstanding (\$ in millions)	\$778
1Q23 Average Yield	8.33%

Equipment Finance Portfolio								
Outstanding (\$ in millions)	\$600							
1Q23 Average Yield	5.25%							



CRE <sup>(1)</sup> Investor (Non-owner Occupied)								
# of Loans	938							
Weighted Average Loan-to-Value Ratio <sup>(3)</sup>	50.9%							
Weighted Average Debt Coverage Ratio <sup>(3)</sup>	2.08x							

CRE <sup>(1)</sup> Owner Occupied	
# of Loans	767
Weighted Average Loan-to-Value Ratio <sup>(3)</sup>	47.8%
Weighted Average Debt Coverage Ratio <sup>(3)</sup>	2.69x

CRE <sup>(1)</sup> Multifamily	
# of Loans	153
Weighted Average Loan-to-Value Ratio <sup>(3)</sup>	56.9%
Weighted Average Debt Coverage Ratio <sup>(3)</sup>	1.61x

Note: Numbers may not add due to rounding

(1) Commercial Real Estate (CRE) is a combination of Investor Occupied, Owner Occupied, Multifamily, and Construction. Investor (or non-owner occupied) property is where the investor does not occupy the property. The primary source of repayment stems from the rental income associated with the respective properties. Owner occupied property is where the borrower owns the property and also occupies it. The primary source of repayment is the cash flow from the ongoing operations and activities conducted by the borrower/owner. Multifamily real estate is a residential property that has 5 or more housing units.

(2) Residential real estate is a loan (mortgage) secured by a single family residence, including one to four units (duplexes, triplexes, and fourplexes). RRE also includes \$2.4 million of HELOCs and \$6.7 million in consumer loans

(3) Weighted average DCR and weighted average LTV when the loan was first underwritten or renewed subsequently

# **Loan Portfolio Diversification**

Loan portfolio is well diversified across collateral types and industry types; CRE represents 63% of the total portfolio and C&I represents 13%.



# **CRE Portfolio Geographical Exposure**



# **Loan Portfolio Distribution**

		CRE		(\$ in millions)
	Owner Occupied	Non-owner Occupied	Multifamily	(1) Construction
Total Balance	\$702	\$2,599	\$370	\$113
	-			-
Average	\$0.92	\$2.77	\$2.42	\$11.34
Median (3)	\$0.28	\$1.10	\$0.96	\$6.27
Top Quintile Balance <sup>(3)</sup>	\$527	\$1,840	\$262	\$58
Top Quintile Loan Size	\$1.1 or more	\$3.3 or more	\$2.3 or more	\$25.8 or more
Top Quintile Average	\$3.47	\$9.95	\$8.47	\$28.90
Top Quintile Median	\$1.91	\$6.65	\$4.29	\$28.90

#### **Residential Real Estate & Equipment Finance**

(\$ in millions)

	<b>Residential Real Estate</b>	Equipment Finance
Total Balance	\$818	\$600
Average	\$0.52	\$0.05
Median	\$0.45	\$0.04
Top Quintile Balance <sup>(3)</sup>	\$345	\$306
Top Quintile Loan Size	\$0.7 or more	\$0.1 or more
Top Quintile Average	\$1.12	\$0.12
Top Quintile Median	\$0.91	\$0.10

(1) Represents the total commitment available at origination. Advances require authorization and disbursement requests, depending on the progress of the project and inspections. Advances are non-revolving and are made throughout the term, up to the original commitment amount

(2) Term loans are commitment for a specified term. Majority of the Lines of Credit are revolving, including commercial revolvers, with some non-revolvers (sub-notes and working capital tranches)

(3) Top quintile represents top 20% of the loans

(\$ in millions)	<	1 Year	1-3 Years			3 Years	Total		
Real estate loans									
Retail	\$	100.0	\$	230.2	\$	722.2	\$	1,052.4	
Hospitality		129.5		229.8		309.6		669.0	
Office		41.9		184.4		307.3		533.7	
Other		120.9		393.8		901.0		1,415.7	
Commercial Property		392.4		1,038.3		2,240.2		3,670.8	
Construction		85.1		28.3		-		113.4	
RRE / Consumer		6.7		-		811.2		817.9	
Total Real Estate Loans		484.1		1,066.6		3,051.4		4,602.1	
C&I		316.5		162.8		298.8		778.1	
Equipment Finance		23.9		179.2		397.1		600.2	
Loans receivable	\$	824.6	\$	1,408.6	\$	3,747.3	\$	5,980.5	

Note: numbers may not add due to rounding

# **USKC**<sup>(1)</sup> Loans & Deposits

USKC portfolio represented \$764.3 million in loans, or 13%, of the loan portfolio and \$565.0 million in deposits, or 9%, of the deposit portfolio. USKC CRE portfolio had a weighted average debt coverage ratio<sup>(2)</sup> of 1.98x and weighted average loan-to-value<sup>(2)</sup> of 63%.





#### USKC Deposits – Top 10 Industries (as of 1Q23)

(2) Weighted average DCR and weighted average LTV when the loan was first underwritten or renewed subsequently

(3) Time deposits, not illustrated are 8% at March 31, 2023. Therefore, the percentages do not add to 100%

# **Office Loan Portfolio**

The CRE office portfolio was \$533.7 million at March 31, 2023, representing 9% of the total loan portfolio.



(1) Weighted average DCR and weighted average LTV when the loan was first underwritten or renewed subsequently

# **Hospitality Segment**

#### Hospitality segment<sup>(1)</sup> represented \$669.0 million or 11% of the loan portfolio at March 31, 2023.



#### Total Hospitality Segment: \$669.0M

- (1) Segment represents exposure in CRE and excludes \$29.5 million in construction
- (2) Weighted average DCR and weighted average LTV when the loan was first underwritten or renewed subsequently
- (3) Metropolitan is categorized as a location that is in a major city and in proximity to downtown areas; destination is categorized as a hotel whose location/amenities make it a distinct tourist location; suburban is defined as areas outside of major city hubs and can include more rural areas

- The average balance and median balance of the portfolio (excluding construction) was \$3.0 million and \$928 thousand, respectively
- Weighted average debt coverage ratio<sup>(2)</sup> of the segment was 2.3x
- Weighted average loan to value<sup>(2)</sup> of the segment was 50.2%
- \$10.9 million of the hospitality portfolio was criticized as of March 31, 2023, of which \$8.4 million stems from the convention center segment
- One nonaccrual hospitality loan for \$65 thousand in the Texas metropolitan<sup>(3)</sup> location

The RRE<sup>(1)</sup> portfolio was \$817.9 million at March 31, 2023, representing 14% of the total loan portfolio. Our conservative underwriting policy focuses on high-quality mortgage originations with maximum Loan-to-Value (LTV) between 60% and 70%, maximum Debt-to-Income (DTI) of 43% and minimum FICO scores of 680.



- 31% of the Residential Real Estate portfolio is fixed and 69% is variable. Of the variable mortgage portfolio, 86% is expected to reset after 12 months and 14% within the next 12 months
- Total delinquencies are 0.20%, all within 30-59 days

- (1) RRE includes \$2.4 million of HELOCs and \$6.7 million in consumer loans
- (2) QM loans conform to the Ability-to-Repay (ATR) rules/requirements of CFPB
- (3) Non-QM loans do not conform to the CFPB Dodd-Frank Act
- (4) Jumbo Non-QM loan amounts exceed FHFA limits, but generally conform to the ATR/QM rules

# **Equipment Finance Portfolio**

Equipment finance portfolio represented \$600.2 million or 10% of the loan portfolio at March 31, 2023.



### **Deposit Base**

#### Noninterest-bearing demand deposits represented 38% of total deposits at March 31, 2023.

Estimated uninsured deposit liabilities, excluding preferred deposits and company deposits, were 40% of the total deposit liabilities. Brokered deposits remained low at 1% of the deposit base.



Note: Numbers may not add due to rounding



# **Net Interest Income | Net Interest Margin**

Net interest income for the first quarter was \$57.9 million and net interest margin (taxable equivalent) was 3.28%, both down from the previous quarter because of higher deposit interest expense.



### **Net Interest Income Sensitivity**

Loans – Months to Reset / Maturity Fed Funds Rate & Cost of CDs (\$ in millions) Fed \$2,164.3 **Funds** 5.00% 4.50% 3.25% Cost of Rate<sup>(3)</sup> 1.75% CDs<sup>(2)</sup> 0.50% \$524.8 3.31% 0.97% 2.17% 0.35% 0.39% 1Q22 3Q22 4Q22 1Q23 2Q22 \$1.545.3 **Deposits – CD Maturities** (\$ in millions) 4.12% 3.90% Cost of 3.01% 2.83% \$859.6 CDs<sup>(4)</sup> \$1,348.1 \$1,639.5 \$1,008.1 \$555.6 \$748.5 \$461.6 \$470.4 \$387.4 \$127.1 \$124.3 \$993.3 \$316.9 \$246.7 \$732.4 \$250.0 \$428.4 \$398.0 \$346.1 \$191.9 \$175.9 \$197.2 \$137.5 \$125.0 \$70.8 \$14.8 \$16.1 2Q23 3Q23 4Q23 1Q24 >5 Years 1-3 Months 4-12 Months 1-2 Years 2-3 Years 3-5 Years Wholesale Retail Fixed Variable

(1) Includes loans held for sale; numbers may not add due to rounding

(2) Cost of CDs and interest-bearing deposits for the month of March 2023 was 3.46% and 2.97%, respectively

(3) Fed funds rate represent the rate at the end of quarter

(4) Represent weighted average contractual rates

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23% of the loan portfolio reprices within 1-3 months.

#### **Noninterest Income**

Noninterest income for the first quarter was \$8.3 million, up 11.8% from the previous quarter principally from loancustomer rate-swap fees and the absence of the fourth quarter valuation adjustment to bank-owned life insurance.



### **Noninterest Expense**

Continued focus on disciplined expense management.



- Noninterest expense was \$32.8 million in the first quarter, down 3.1% from the prior quarter, primarily stemming from lower professional fees, the reimbursement of real-estate-owned charges, and the recovery of the fourth quarter servicing asset valuation adjustment
- The efficiency ratio for the first quarter was 49.54% compared to 46.99% for the prior quarter

## Asset Quality – Delinquent & Criticized Loans

#### Asset quality remains strong.



(1) Represents loans 30 to 89 days past due and still accruing

(2) Includes the 3Q22 addition of a \$41.1 million loan relationship, which was \$42.3 million outstanding at March 31, 2023, comprising of \$25 million asset-based line of credit (\$20.0 million outstanding), a \$13.3 million commercial real estate loan and a \$9.0 million commercial term loan

(3) A \$6.7 million past due and accruing loan at March 31, 2023, subsequent to the end of the first quarter, resolved its delinquency.

# Asset Quality – Nonperforming Assets & Nonaccrual Loans

Nonperforming assets and loans increased from the previous quarter because of a \$10.0 million C&I loan in the healthcare industry (specific allowance of \$2.5 million).



Note: Numbers may not add due to rounding

1) Specific allowance for credit losses at March 31, 2022, June 30, 2022, September 30, 2022, December 31, 2022, and March 31, 2023 was \$2.2 million, \$2.0 million, \$2.2 million, \$3.3 million, and \$6.2 million, respectively

(2) RRE includes consumer loans

### Asset Quality – Gross & Net Loan Charge-offs

Net charge-offs for the first quarter represented 0.10% of average loans on an annualized basis.



(1) Gross charge-offs for all other loans in 2Q22 were \$21 thousand

Note: Numbers may not add due to rounding

### **ACL Trends**

Allowance for credit losses was \$72.2 million as of March 31, 2023, generating an allowance for credit losses to loans of 1.21% compared with 1.20% at the end of the prior quarter.



# ACL Analysis by Loan Type

(\$ in millions)	March 31, 2023			December 31, 2022			September 30, 2022				June 30,	2022	March 31, 2022		
	Allowance		Loans	Allow	vance	Loans	Allov	vance	Loans	Allov	vance	Loans	Allowance	Loans	
CRE	\$	39.2	\$ 3,784.2	\$	40.6	\$ 3,833.4	\$	42.7	\$ 3,853.9	\$	45.6	\$ 3,829.7	\$45.9	\$3,771.5	
C&I		15.3	778.1		15.3	804.5		14.9	732.0		14.3	766.8	12.9	633.1	
Equipment Finance		13.4	600.2		12.2	594.8		11.2	565.4		12.7	537.4	12.2	500.1	
RRE & Consumer		4.3	817.9		3.4	734.5		2.9	649.6		0.5	521.6	0.5	432.8	
Total	\$	72.2	\$ 5,980.5	\$	71.5	\$ 5,967.1	\$	71.6	\$ 5,801.0	\$	73.1	\$ 5,655.4	\$71.5	\$5,337.5	

Note: Numbers may not add due to rounding



# **Securities Portfolio**

Securities portfolio (all AFS, no HTM) represented 13% of assets at March 31, 2023, and had a weighted average modified duration of 5.2 years with \$111 million in an unrealized loss position. 12% of the portfolio's principal is expected to be paid down in 2023.



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# Liquidity

#### The Bank and the Company have ample liquidity resources at March 31, 2023.

Liquidity Position (\$ in millions)							
		Balance	% of Assets				
Cash & cash equivalents	\$	386	5.2%				
Securities (unpledged)		832	11.2%				
Liquid assets		1 <b>,221</b> <sup>(1)</sup>	16.5% <sup>(1)</sup>				
FHLB available borrowing capacity		1,154	15.6%				
FRB discount window borrowing capacity		22	0.3%				
Federal funds lines (unsecured) available		115	1.6%				
Secondary liquidity sources		1,292	17.4%				
Bank liquidity (liquid assets + secondary liquidity)	\$	2,512	33.9%				

Cash & Securities a	at Comp	any only <sub>(\$ in millions)</sub>	
	Bala	ance	
Cash	\$	13	
Securities (AFS)		24	
	\$	37	





(1) Liquid assets includes 1) cash & cash equivalents, 2) securities (unpledged), and 3) \$3.7 million of loans held for sale (not shown above)

(2) Rate at March 31, 2023, based on 3-month LIBOR + 140 bps

(3) Issued in August 2021 and due in July 2031. Commencing on September 1, 2026, the interest rate will reset quarterly to the three-month SOFR + 310 bps

Tangible book value per share (TBVPS)<sup>(1)</sup> increased to \$21.30 from \$20.54 at the end of the prior quarter. 1Q23 TBVPS<sup>(1)</sup> and TCE/TA<sup>(1)</sup> ratio were impacted by \$79.1 million of negative AOCI reflecting changes in the value of the securities portfolio resulting from interest rate changes during the quarter.



### **Regulatory Capital**

The Company exceeds regulatory minimums and the Bank remains well capitalized at March 31, 2023.



(1) Pro forma illustrates capital ratios with unrealized loses at March 31, 2023. Non-GAAP financial measure; refer to the non-GAAP reconciliation slide

# Appendix

# **1Q23 Financial Summary**

(\$ in millions, except EPS)							Change <sup>(1)</sup>			
	Mare	ch 31, 2023	Dece	ember 31, 2022	Marc	h 31, 2022	Q/Q	Y/Y		
Income Statement Summary										
Net interest income	\$	57.9	\$	64.6	\$	51.0	-10.4%	13.5%		
Noninterest income		8.3		7.5		8.5	11.8%	-2.2%		
Operating revenue		66.2		72.0		59.5	-8.1%	11.3%		
Noninterest expense		32.8		33.8		31.7	-3.1%	3.5%		
Credit loss (recovery) expense		2.1		0.1		(1.4)	4001.9%	164.5%		
Pretax income		31.3		38.1		29.2	-18.0%	7.2%		
Income tax expense		9.3		9.6		8.5	-3.8%	9.6%		
Net income	\$	22.0	\$	28.5	\$	20.7	-22.8%	6.3%		
EPS-Diluted	\$	0.72	\$	0.93	\$	0.68				
Selected balance sheet items										
Loans receivable	\$	5,980	\$	5,967	\$	5,338	0.2%	12.0%		
Deposits		6,201		6,168		5,783	0.5%	7.2%		
Total assets		7,434		7,378		6,737	0.8%	10.3%		
Stockholders' equity	\$	662	\$	638	\$	621	3.9%	6.6%		
Profitability Metrics										
Return on average assets		1.21%		1.56%		1.22%	(35)	(1)		
Return on average equity		12.19%		15.90%		12.74%	(371)	(55)		
TCE/TA <sup>(2)</sup>		8.77%		8.50%		9.07%	27	(30)		
Net interest margin		3.28%		3.67%		3.10%	(39)	18		
Efficiency ratio		49.54%		46.99%		53.29%	255	(375)		

Note: numbers may not add due to rounding

(1) Percentage change calculated from dollars in thousands; change in basis points for profitability metrics

(2) Non-GAAP financial measure, refer to the non-GAAP reconciliation slide

(\$ in thousands, except per share data)	March 31,		Aarch 31, December 31,		September 30,		June 30,		March 31,	
Hanmi Financial Corporation	2023		2022		2022		2022		2022	
• · ·	<u> </u>	7 424 420	<u>,</u>	7 270 262	4	7 4 2 2 5 4 4	Å		4	6 707 050
Assets	Ş	7,434,130	\$	7,378,262	\$	7,128,511	\$	6,955,968	\$	6,737,052
Less goodwill and other intangible assets		(11,193)		(11,225)		(11,267)		(11,310)		(11,353)
Tangible assets	\$	7,422,937	\$	7,367,037	\$	7,117,244	\$	6,944,658	\$	6,725,699
Stockholders' equity <sup>(1)</sup>	\$	662,165	\$	637,515	\$	608,893	\$	618,296	\$	621,452
Less goodwill and other intangible assets		(11,193)		(11,225)		(11,267)		(11,310)		(11,353)
Tangible stockholders' equity <sup>(1)</sup>	\$	650,972	\$	626,290	\$	597,626	\$	606,986	\$	610,099
Stockholders' equity to assets		8.91%		8.64%		8.54%		8.89%		9.22%
Tangible common equity to tangible assets <sup>(1)</sup>		8.77%		8.50%		8.40%		8.74%		9.07%
Common shares outstanding		30,555,287		30,485,621		30,484,004		30,482,990		30,468,458
Tangible common equity per common share	\$	21.30	\$	20.54	\$	19.60	\$	19.91	\$	20.02

(1) There were no preferred shares outstanding at the periods indicated



		Company		Bank				
(\$ in thousands)	CommonTotalEquity Tier 1Tier 1Risk-Based		Common Equity Tier 1	Tier 1	Total Risk-Based			
Regulatory capital	\$ 718,717	\$ 740,064	\$ 917,551	\$ 809,474	\$ 809,474	\$ 879,961		
Unrealized losses on AFS securities	(79,059)	(79,059)	(79,059)	(79,007)	(79,007)	(79,007)		
Adjusted regulatory capital	\$ 639,659	\$ 661,006	\$ 838,493	\$ 730,467	\$ 730,467	\$ 797,954		
Risk weighted assets	\$ 6,199,391	\$ 6,199,391	\$ 6,199,391	\$ 6,198,418	\$ 6,198,418	\$ 6,198,418		
Risk weighted assets impact of unrealized losses on AFS securities	(22,270)	(22,270)	(22,270)	(22,256)	(22,256)	(22,256)		
Adjusted Risk weighted assets	\$ 6,177,121	\$ 6,177,121	\$ 6,177,121	\$ 6,176,162	\$ 6,176,162	\$ 6,176,162		
Regulatory capital ratio as reported	11.59%	11.94%	14.80%	13.06%	13.06%	14.15%		
Impact of unrealized losses on AFS securities	-1.24%	-1.24%	-1.24%	-1.23%	-1.23%	-1.23%		
Pro forma regulatory capital ratio	10.36%	10.70%	13.57%	11.83%	11.83%	12.92%		

Note: numbers may not add due to rounding

