

# Hanmi Financial Corporation



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KEEFE, BRUYETTE & WOODS  
*A Stifel Company*

## Community Bank Investor Conference

August 2022

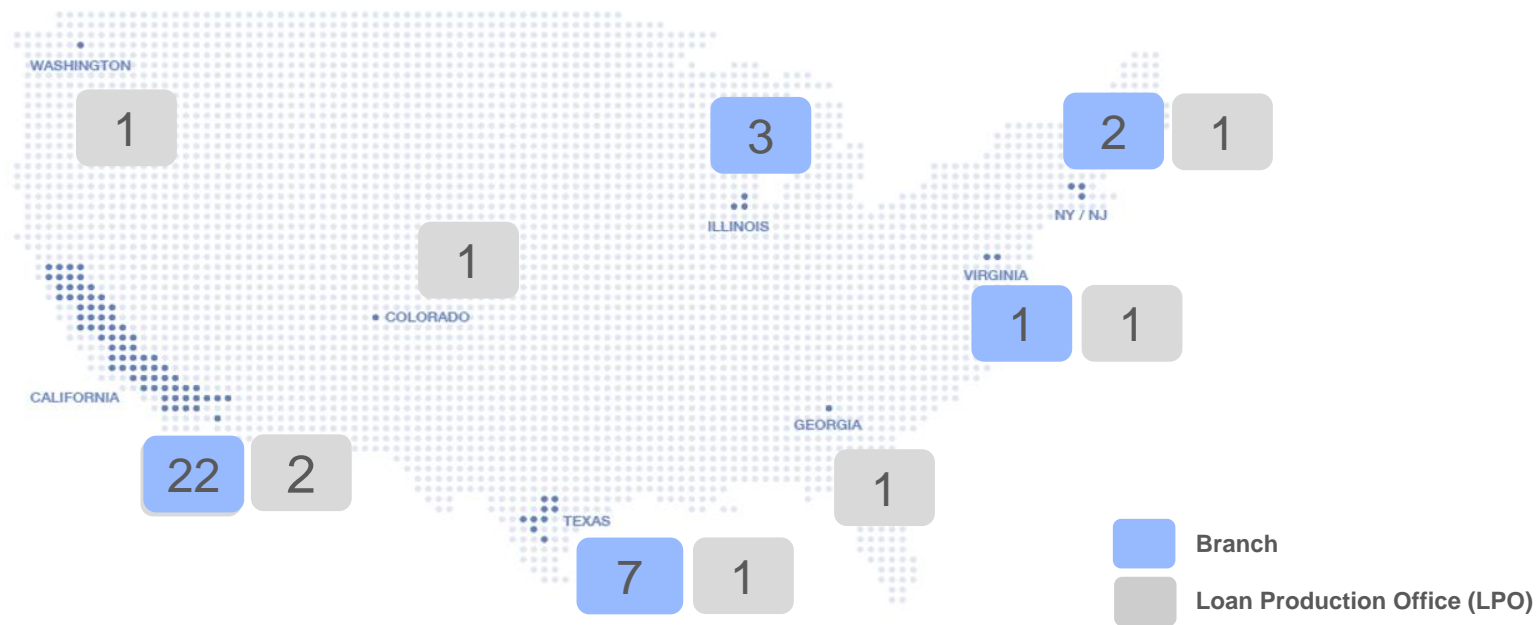
# Forward-Looking Statements

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Hanmi Financial Corporation (the “Company”) cautions investors that any statements contained herein that are not historical facts are forward-looking statements within the meaning of the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995, including, but not limited to, those statements regarding operating and financial performance, financial position and liquidity, business strategies, regulatory, economic and competitive outlook, investment and expenditure plans, capital and financing needs and availability, litigation, plans and objectives, merger or sale activity, the effects of COVID-19 on our business, financial condition and results of operations, and all other forecasts and statements of expectation or assumption underlying any of the foregoing. These statements involve known and unknown risks and uncertainties that are difficult to predict. Investors should not rely on any forward-looking statement and should consider risks, such as changes in governmental policy, legislation and regulations, economic uncertainty, inflation, the continuing impact of the COVID-19 pandemic on our business and results of operations, fluctuations in interest rate and credit risk, competitive pressures, the ability to succeed in new markets, balance sheet management, the ability to identify and remediate any material weakness in internal controls over financial reporting, and other operational factors.

Forward-looking statements are based upon the good faith beliefs and expectations of management as of this date only and are further subject to additional risks and uncertainties, including, but not limited to, the risk factors set forth in our earnings release dated July 26, 2022, including the section titled “Forward Looking Statements and the Company’s most recent Form 10-K, 10-Q and other filings with the Securities and Exchange Commission (“SEC”). Investors are urged to review our earnings release dated July 26, 2022, including the section titled “Forward Looking Statements and the Company’s SEC filings. The Company disclaims any obligation to update or revise the forward-looking statements herein.

# Hanmi Franchise at a Glance



As of 2Q22  
Total Assets  
**\$6.9B**

Loans  
**\$5.6B**

Deposits  
**\$5.9B**

Loan Growth<sup>(1)</sup>  
**11.6%**

TBVPS<sup>(2)</sup>  
**\$19.91**

TCE/TA<sup>(2)</sup>  
Ratio  
**8.74%**

## Experienced Bankers with Deep Community Ties

### Second Largest Korean-American Bank in the U.S.

- Founded in 1982 in Los Angeles, as the first Korean-American bank
- 35 full-service branches and 8 loan production offices across 9 states
- Focused on MSAs with high Asian-American and multi-ethnic populations
- Strong track record of growth
- Well capitalized, significantly above regulatory requirements

(1) Loan growth CAGR between 2013, when new executive management was appointed, and 2Q22

(2) Non-GAAP financial measure; refer to the non-GAAP reconciliation slide

# Management Team

Name	Position	Banking Experience (Years)	Hanmi Experience (Years)	Previous Experience
Bonnie Lee	President & CEO	36	9	BBCN Bancorp, Shinhan Bank America, Nara Bank
Romolo Santarosa	SEVP, Chief Financial Officer	31	7	Opus Bank, First California Financial Group
Anthony Kim	EVP, Chief Banking Officer	28	9	BBCN Bancorp
Matthew Fuhr	EVP, Chief Credit Administration Officer	26	7	Pacific Western Bank, FDIC
Mike Park	EVP, Chief Credit Risk Officer	34	8	East West Bank
Anna Chung	EVP, Chief SBA Lending Officer	39	8	East West Bank, Nara Bank, Wilshire Bank, First American Bank
Navneeth Naidu	EVP, Chief Technology Officer	20	4	Columbia Bank, American Marine Bank, First Capital Bank of Texas
Michael Du	SVP, Chief Risk Officer	23	3	Pacific Western Bank, Unify Financial Federal Credit Union

# The Hanmi Story



“For 40 years, we have been dedicated to **helping our stakeholders bank on their dreams**. Our close customer **partnerships**, along with our **deep community ties**, have enabled Hanmi to **grow and flourish** and position us exceptionally well for the next 40 years.”



<b>1982</b> First Korean American Bank in the U.S.	<b>1988</b> Began offering SBA loans; Acquired First Global Bank	<b>2001</b> Listed HAFC common stock	<b>2004</b> Acquired Pacific Union Bank (\$1.2B in assets)
<b>2007</b> Completed \$70 million secondary common stock offering	<b>2013</b> C.G. Kum appointed as the new CEO; Bonnie Lee appointed as the new COO	<b>2014</b> Acquired Central Bancorp, Inc. (\$1.3B in assets acquired)	<b>2016</b> Acquired Commercial Equipment Leasing Division (\$228M in assets)
<b>2017</b> Assets surpassed \$5 billion; Opened a Manhattan, NY branch	<b>2018</b> Opened Chinatown branch in Houston, Texas	<b>2019</b> Bonnie Lee appointed as the new CEO	<b>2020</b> Embarked on mortgage & digital banking initiatives



# Why Hanmi?

- Strong average deposit growth reflecting a 11% CAGR since 2013
- Average noninterest-bearing deposit at \$2.7 billion, represents 46% of average deposits as of June 30, 2022, and reflects a 16% CAGR since 2013
- Business deposits represent 54% of total deposits as of June 30, 2022

## Premier Core Deposit

## Diversified Loan Portfolio and Disciplined Credit Administration

- Strong average loan growth reflecting an 11% CAGR since 2013
- Significant progress reducing CRE concentration from 85% of the total portfolio, as of December 31, 2013 to 67%, as of June 30, 2022, through portfolio diversification that includes leasing (equipment finance), RRE, and multi-family
- Allowance for credit losses to loans of 1.29%, as of June 30, 2022 and nonperforming assets to total assets of 0.17%; nonaccrual loans decreased 3.7% quarter-over-quarter

- Cash dividend of \$0.25 per share, reflecting a 14% increase from the prior quarter and demonstrating management's confidence in the Company's performance
- Bank remains well-capitalized and Company exceeds minimum capital requirements as of June 30, 2022
- Tangible book value per share (TBVPS) grew by 3% in the last twelve months

## Prudent Capital Management

## Strong Culture and Commitment to ESG

- 89% ethnically diverse workforce and 67% female workforce
- 354 Hanmi Bank Dream Scholarships awarded to support at-risk youth program
- \$7.5 million long-term commitment to a Community Reinvestment Act fund

# 2Q22 Highlights

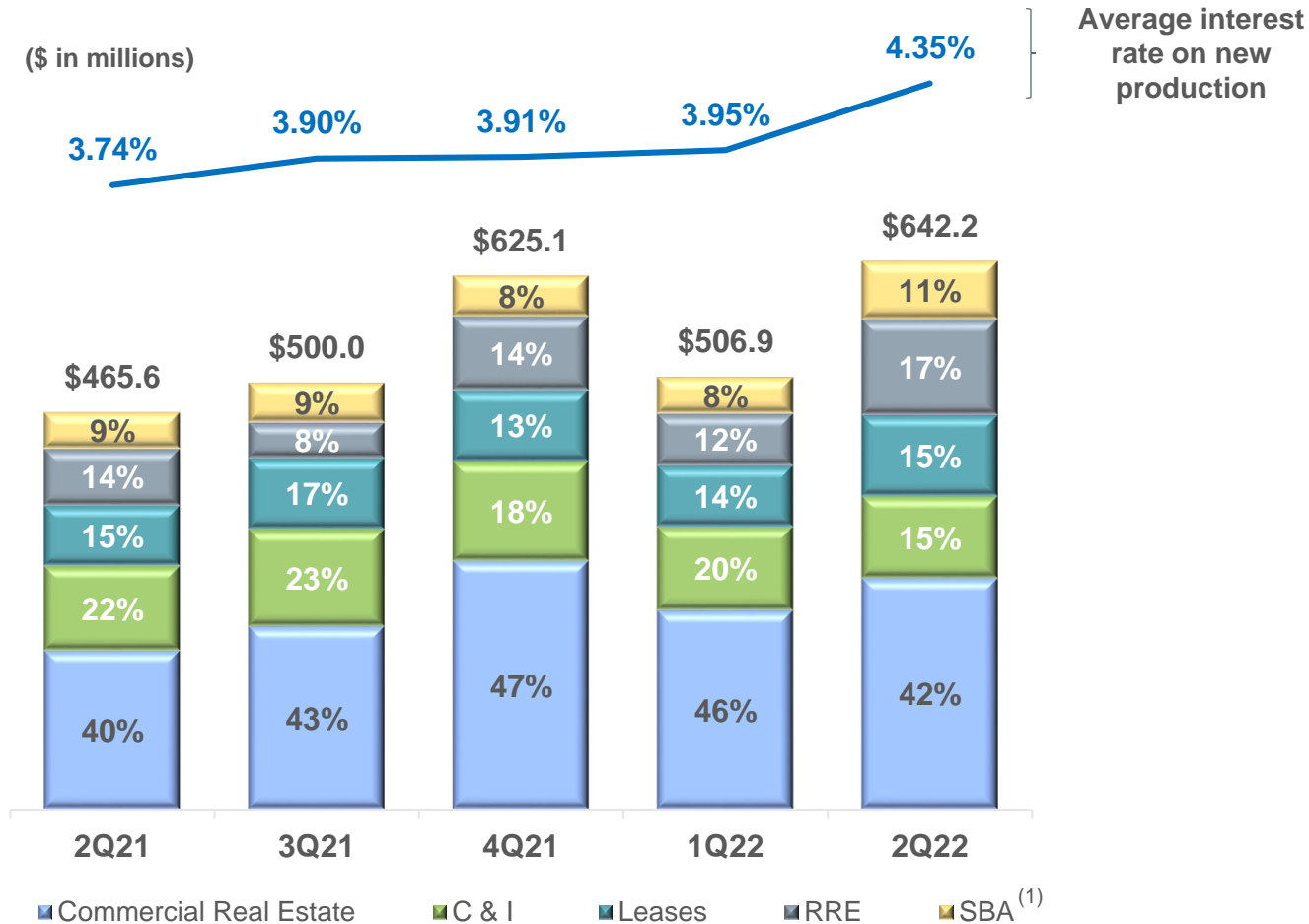
Net Income	Diluted EPS	ROAA	ROAE	NIM	Efficiency Ratio	TBVPS*
<u>\$25.1M</u>	<u>\$0.82</u>	<u>1.45%</u>	<u>14.92%</u>	<u>3.55%</u>	<u>46.05%</u>	<u>\$19.91</u>

- **Net income** was \$25.1 million, or \$0.82 per diluted share, up 21.0% from \$20.7 million, or \$0.68 per diluted share, for the prior quarter and up 13.2% from \$22.1 million, or \$0.72 per diluted share, for the second quarter in 2021
  - **Net interest income** was \$59.0 million, up 15.9% from the prior quarter; net interest margin of 3.55%
  - **Noninterest income** increased by 9.3% from the prior quarter to \$9.3 million due to higher service charges and higher SBA gain on sale income
  - **Noninterest expense** was \$31.5 million, down 0.7% from the prior quarter
  - **Efficiency ratio** was 46.05%, compared with 53.29% for the prior quarter
- **Loans receivable** increased by 6.0% from the prior quarter to \$5.66 billion
  - **Loan production** was \$642.2 million with an average rate of 4.35%
- **Deposits** were \$5.98 billion at June 30, 2022 with noninterest-bearing demand deposits up 3.9% from the first quarter
  - **Cost of interest-bearing deposits** increased 5 basis points from the prior quarter to 0.31%
- **Credit loss expense** was \$1.6 million; allowance for credit losses to loans was 1.29% at June 30, 2022
- **Tangible common equity to tangible assets\*** was 8.74% at the end of the second quarter, the Common equity Tier 1 capital ratio was 11.07% and the Total capital ratio was 14.32%

\*Non-GAAP financial measure; refer to the non-GAAP reconciliation slide

# Loan Production

Strong momentum across our diverse business lines fueled our stellar loan production of \$642.2 million in the second quarter, driving 6% loan growth quarter-over-quarter.



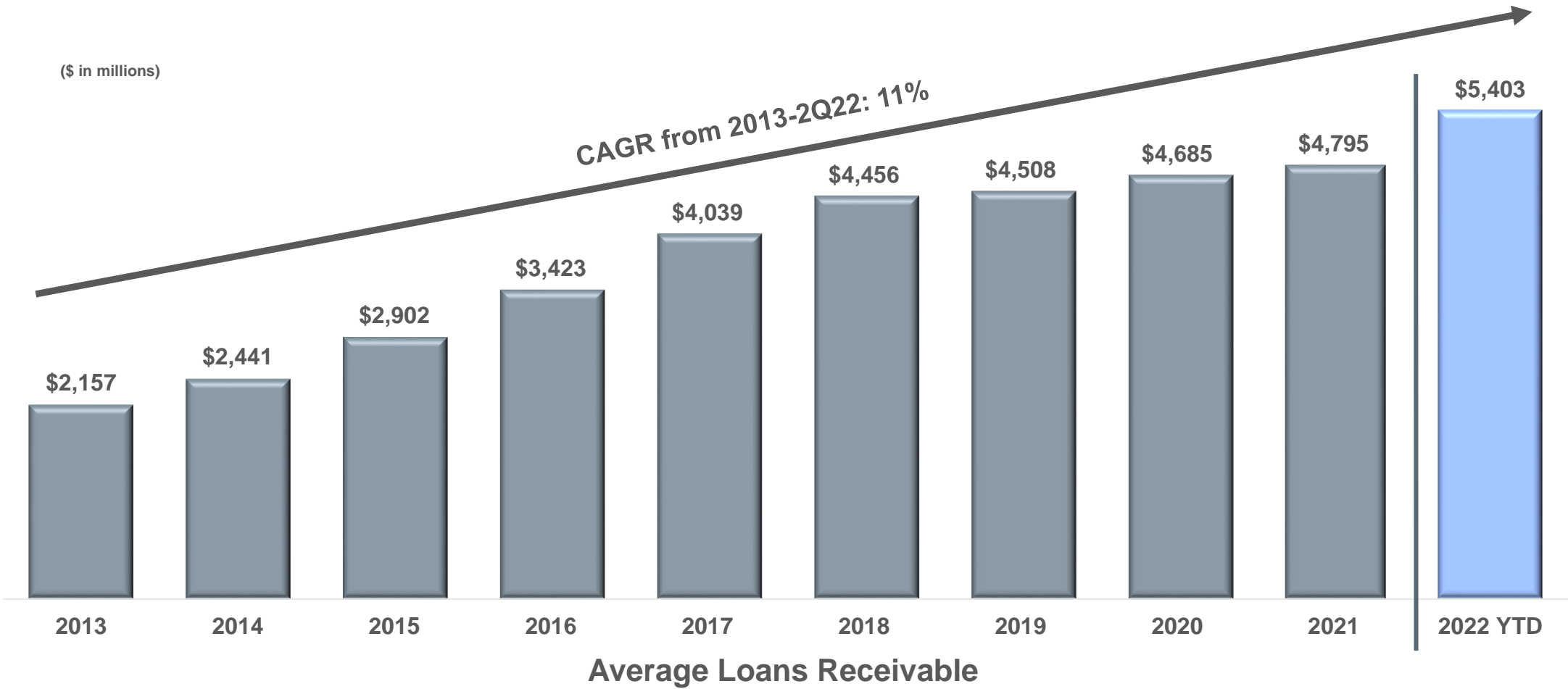
- Commercial real estate loan production for the second quarter was \$271.0 million
  - Weighted average loan to value on new CRE origination for the second quarter was 61.6%, compared to 42.1% in the prior quarter
  - Weighted average debt coverage ratio on new CRE origination for the second quarter was 1.90x, compared with 2.14x in the prior quarter
- Commercial and industrial loan production for the second quarter was \$96.2 million
- SBA loan production for the second quarter was \$67.9 million
- Equipment finance production for the second quarter was \$95.4 million
- Residential mortgage loan production for the second quarter was \$111.8 million

(1) includes \$28.3M, \$29.3M, \$21.7M, \$26.9M, and \$47.3M of loans secured by CRE and the remainder representing C&I as of 2Q21, 3Q21, 4Q21, 1Q22, and 2Q22 respectively.



# Average Loan Trend

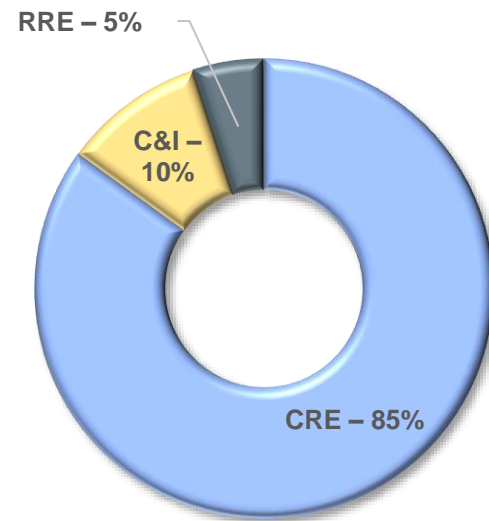
Strong average loan growth reflecting an 11% CAGR since 2013.



# Successful Portfolio Diversification Strategy

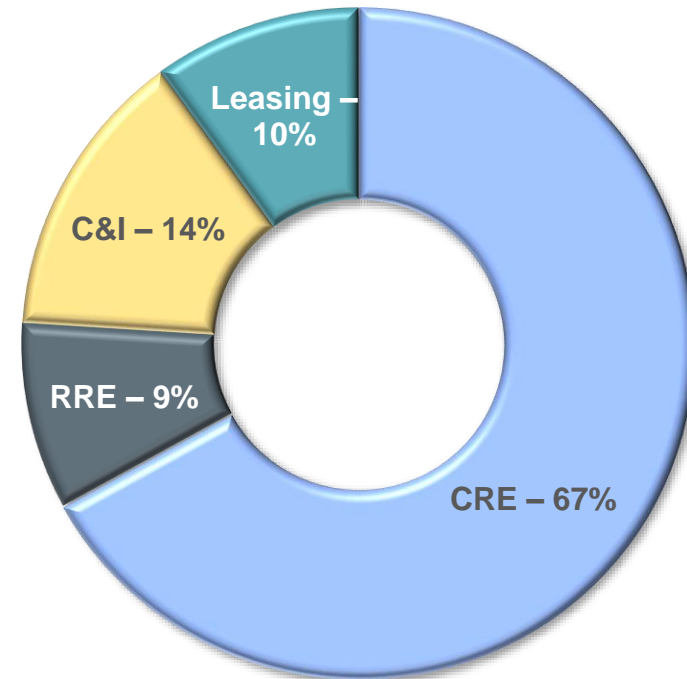
Significant progress reducing CRE concentration from 85% of total portfolio to 67%.

**Loan Composition  
12/31/2013**



**\$2.23 Billion**

**Loan Composition  
6/30/2022**



**\$5.66 Billion**

(1) RRE includes Consumer loans

# Loan Portfolio

## \$5.66 Billion Loan Portfolio (as of 06/30/22)

Commercial Real Estate Portfolio <sup>(1)</sup>	
\$ in millions	
Outstanding	\$3,830
2Q22 Average Yield	4.26%

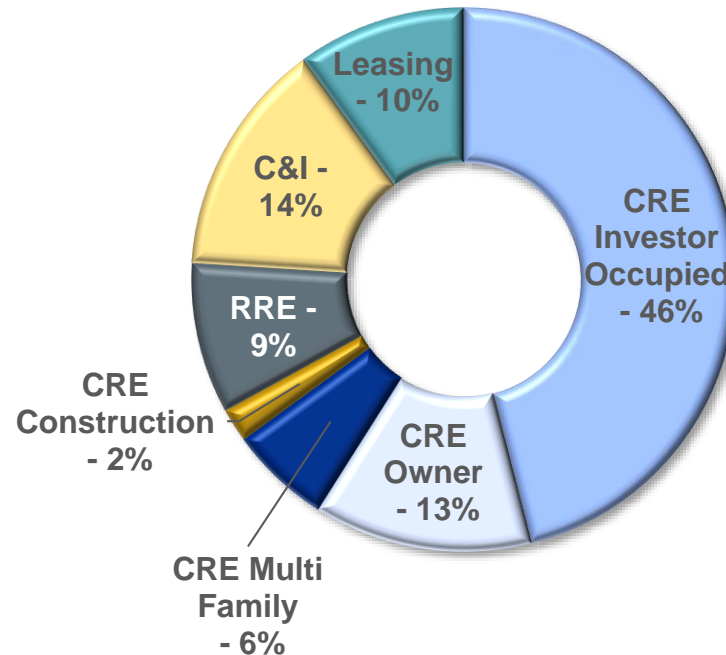
RRE <sup>(2)</sup> Portfolio	
\$ in millions	
Outstanding	\$522
2Q22 Average Yield	3.60%

Commercial & Industrial Portfolio	
\$ in millions	
Outstanding	\$767
2Q22 Average Yield	4.56%

Leasing Portfolio	
\$ in millions	
Outstanding	\$537
2Q22 Average Yield	4.93%



- (1) Commercial Real Estate (CRE) is a combination of Investor Occupied, Construction, Multi Family, and Owner Occupied  
 (2) RRE includes \$8.6 million in Consumer loans  
 (3) Original LTV and weighted average DCR, when the loan was first underwritten

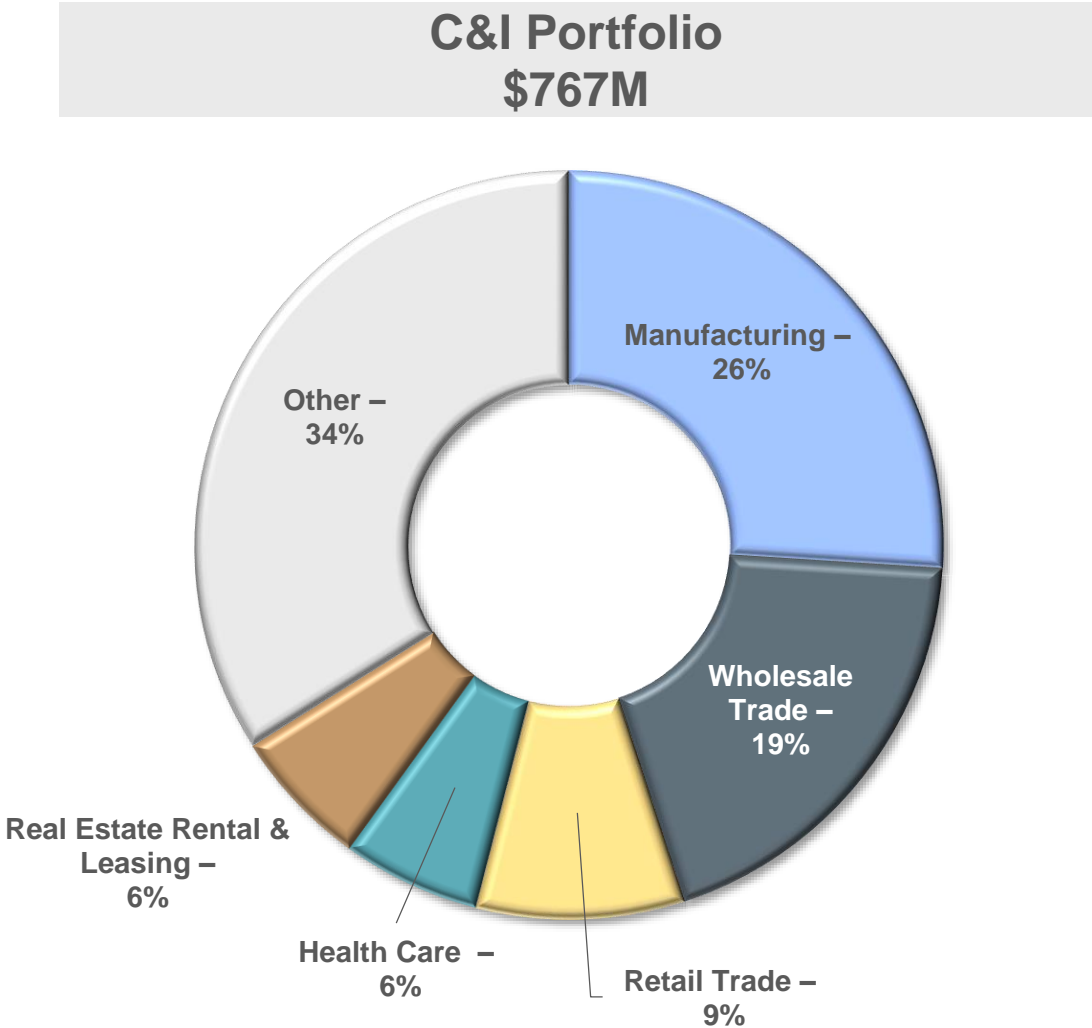
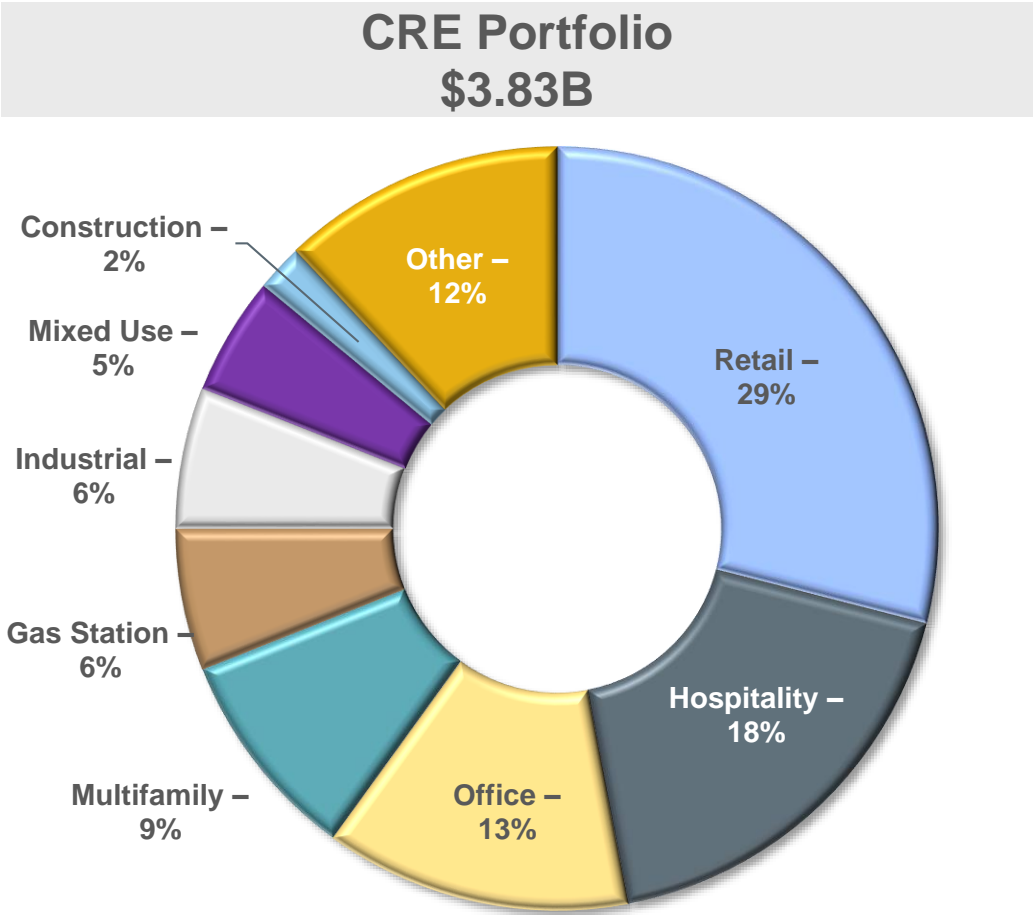
CRE Investor (Non-owner) Occupied	
# of Loans	979
Average Balance (\$ in millions)	\$2.7
Weighted Average Loan-to-Value Ratio <sup>(3)</sup>	51.7%
Weighted Average Debt Coverage Ratio	1.68x

CRE Owner Occupied	
# of Loans	815
Average Balance (\$ in millions)	\$0.9
Weighted Average Loan-to-Value Ratio <sup>(3)</sup>	49.2%
Weighted Average Debt Coverage Ratio	2.51x

CRE Multifamily	
# of Loans	169
Average Balance (\$ in millions)	\$2.1
Weighted Average Loan-to-Value Ratio <sup>(3)</sup>	54.1%
Weighted Average Debt Coverage Ratio	1.60x

# Loan Portfolio Diversification

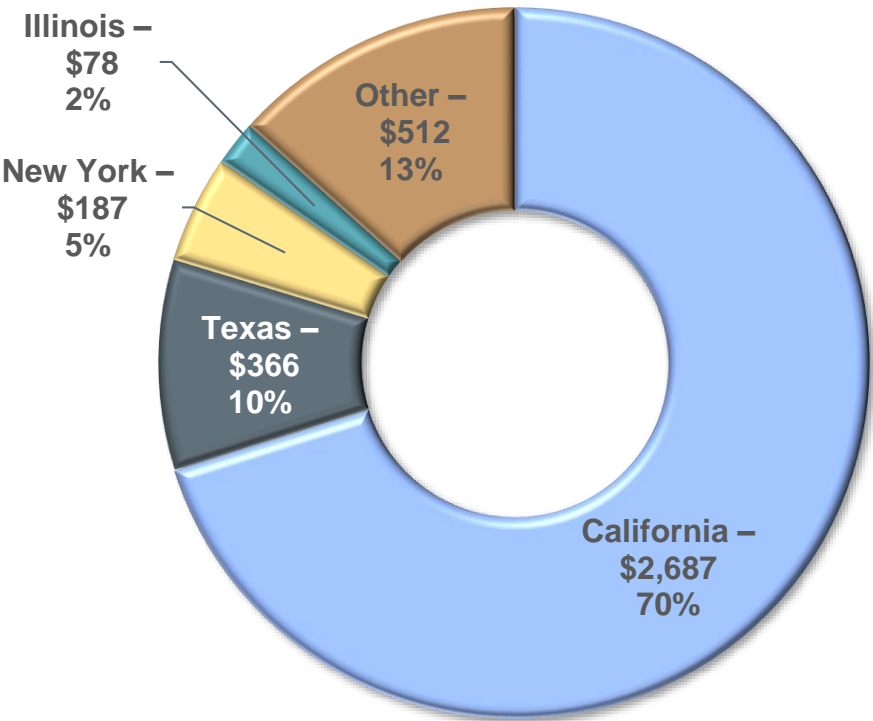
Loan portfolio is well diversified across collateral types and industry types; CRE represents 68% of the total portfolio and C&I represents 14%.



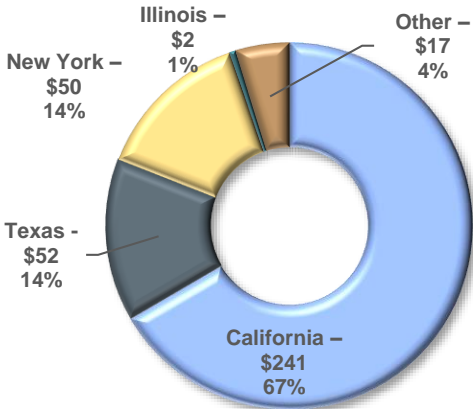
# CRE Portfolio Geographical Exposure

(\$ in millions)

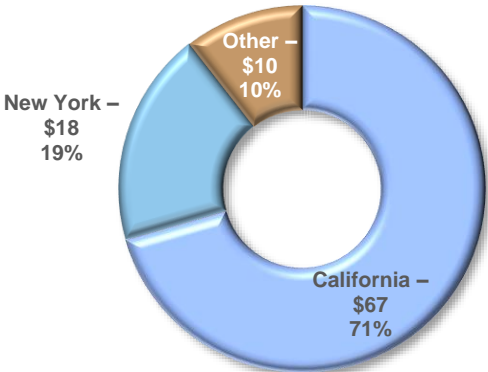
CRE Composition by State  
\$3,830M



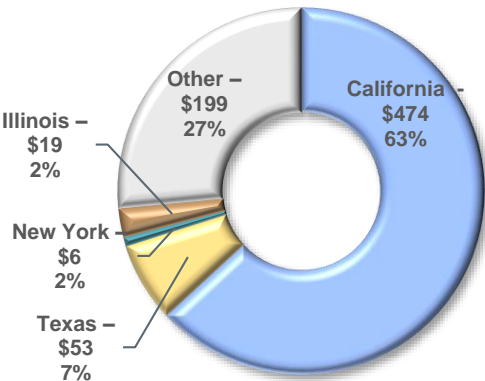
Multifamily by State  
\$362M



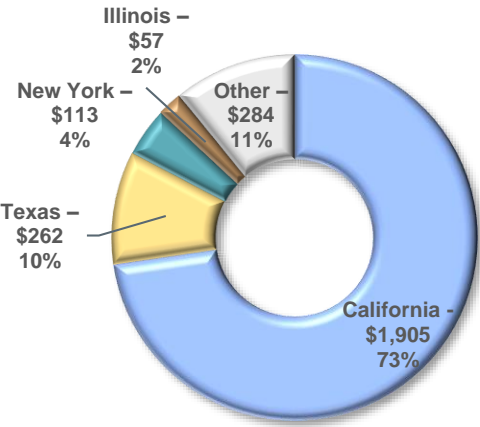
Construction by State  
\$95M



Owner Occupied by State  
\$751M



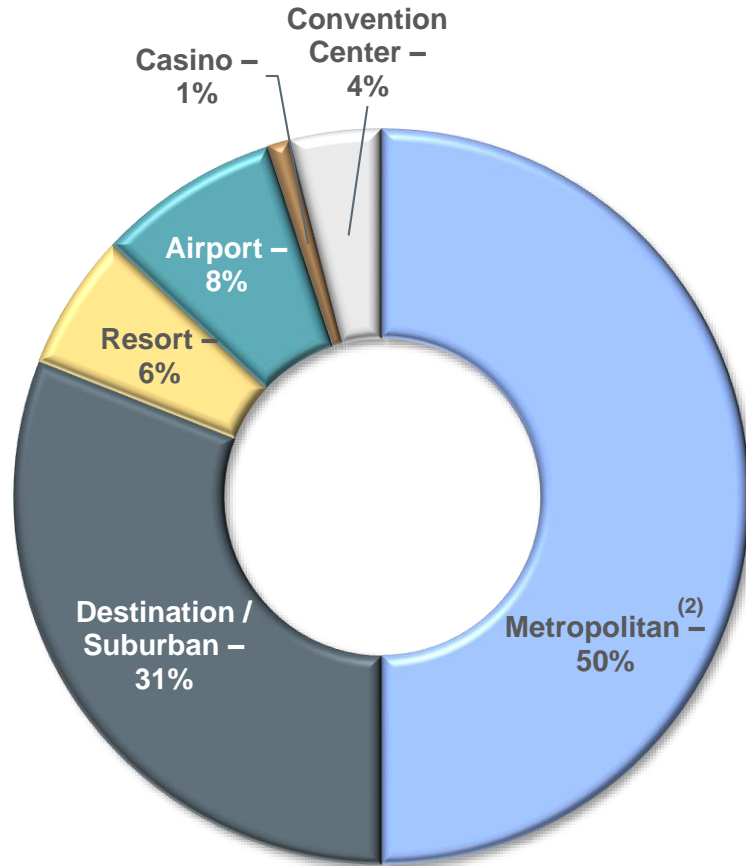
Investor Occupied by State  
\$2,621M





# Hospitality Segment by Location Type

Hospitality segment<sup>(1)</sup> declined by 28% since 1Q20 to \$672.5 million at 2Q22, representing 12% of the loan portfolio.



- Average balance within the segment was \$3 million
- Weighted average debt coverage ratio of the segment was 1.8x at origination
- Weighted average loan to value of the segment was 50.2% at origination
- \$57.1 million of the hospitality portfolio was criticized as of June 30, 2022, of which \$32 million stems from the metropolitan<sup>(2)</sup> location category
- Single nonaccrual hospitality loan for \$112 thousand in the Texas metropolitan<sup>(2)</sup> location

**Total Hospitality Segment: \$672.5M**

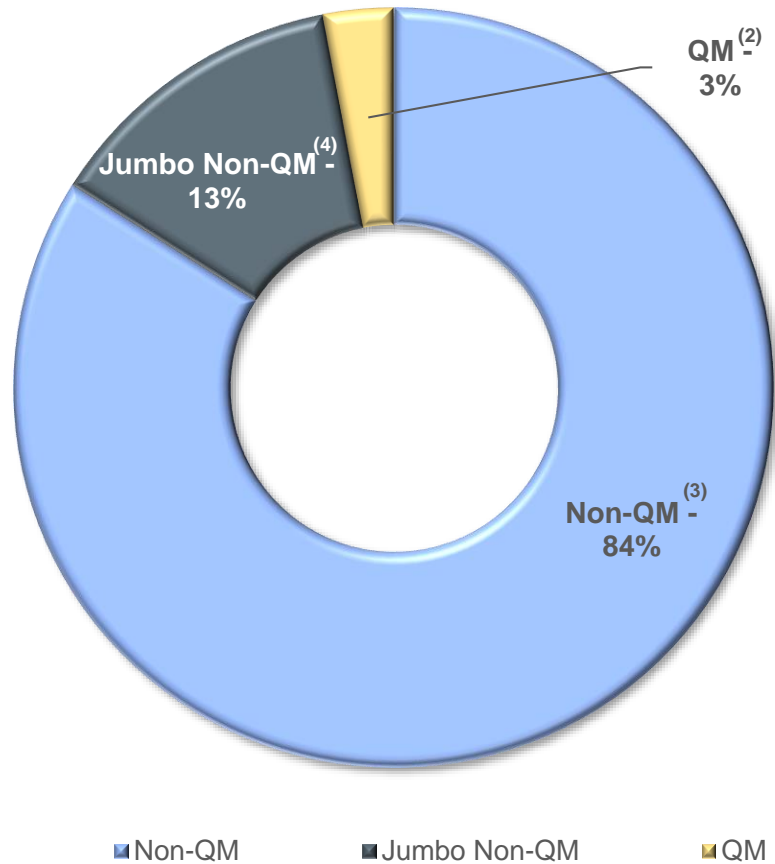
(1) Segment represents exposure across the loan portfolio, inclusive of CRE and C&I

(2) Metropolitan is categorized as a location that is in a major city and in proximity to downtown areas; destination is categorized as a hotel whose location/amenities make it a distinct tourist location; suburban is defined as areas outside of major city hubs and can include more rural areas

# Residential Real Estate Portfolio

The RRE<sup>(1)</sup> portfolio was \$521.6 million for the second quarter, representing 9% of the total loan portfolio.

Our conservative underwriting policy focuses on high-quality mortgage origination with maximum LTV between 60% and 70%, maximum DTI of 43% and minimum FICO scores of 680.



- 38% of the Residential Real Estate portfolio is fixed and 62% is variable. Of the variable mortgage portfolio, 80% is expected to reset after 12 months and 20% within the next 12 months
- Total delinquencies are 0.31%; 0.21% are 30-59 days and 0.10% are 90+ days

(1) RRE include \$8.6 million in consumer loans

(2) QM loans conform to the Ability-to-Repay (ATR) rules/requirements of CFPB

(3) Non-QM loans do not conform to the CFPB Dodd-Frank Act

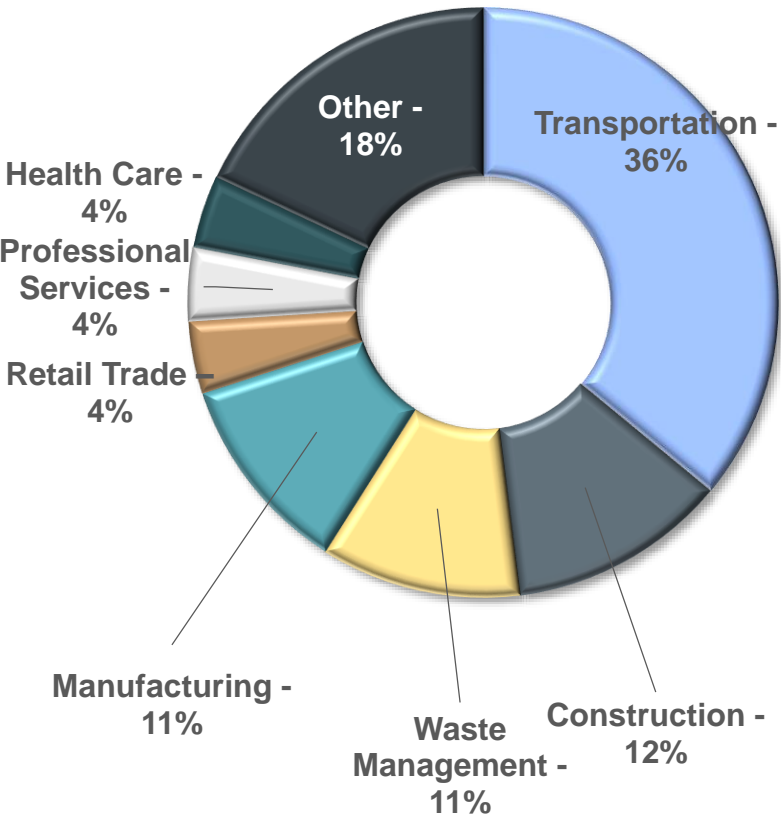
(4) Jumbo Non-QM loan amounts exceed FHFA limits, but generally conform to the ATR/QM rules

# Leasing Portfolio

A \$537.4 million equipment finance portfolio, with an average size of \$45 thousand, is diversified by industry, equipment type and geography.

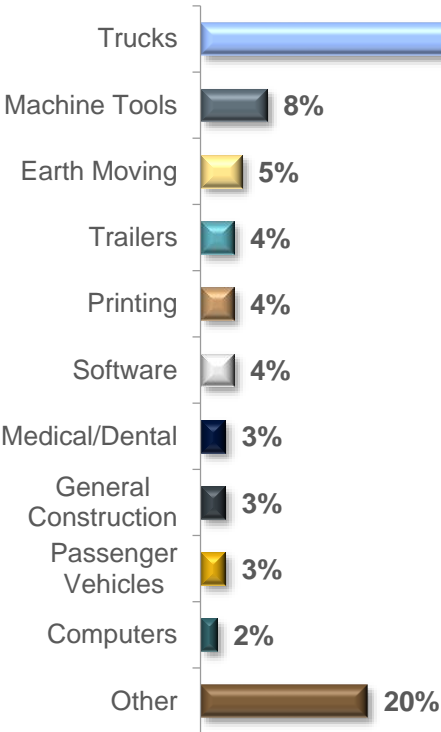
## Portfolio by Industry

(As a % of total portfolio)



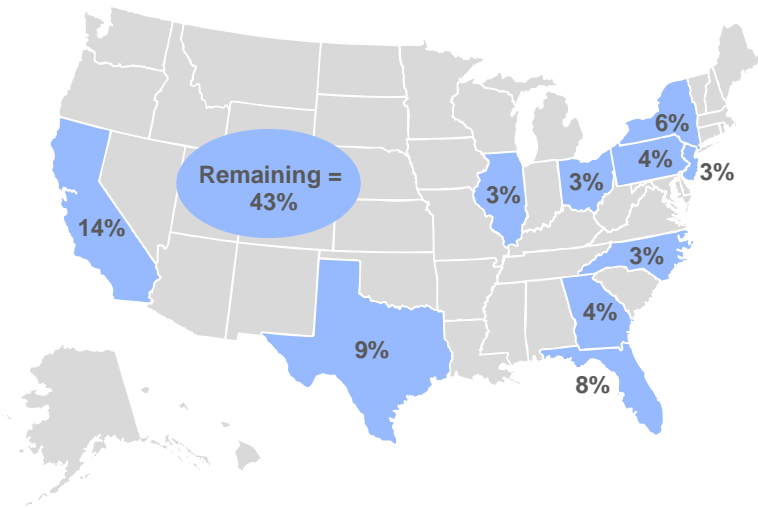
## Portfolio by Equipment

(As a % of total portfolio)



## Portfolio by State

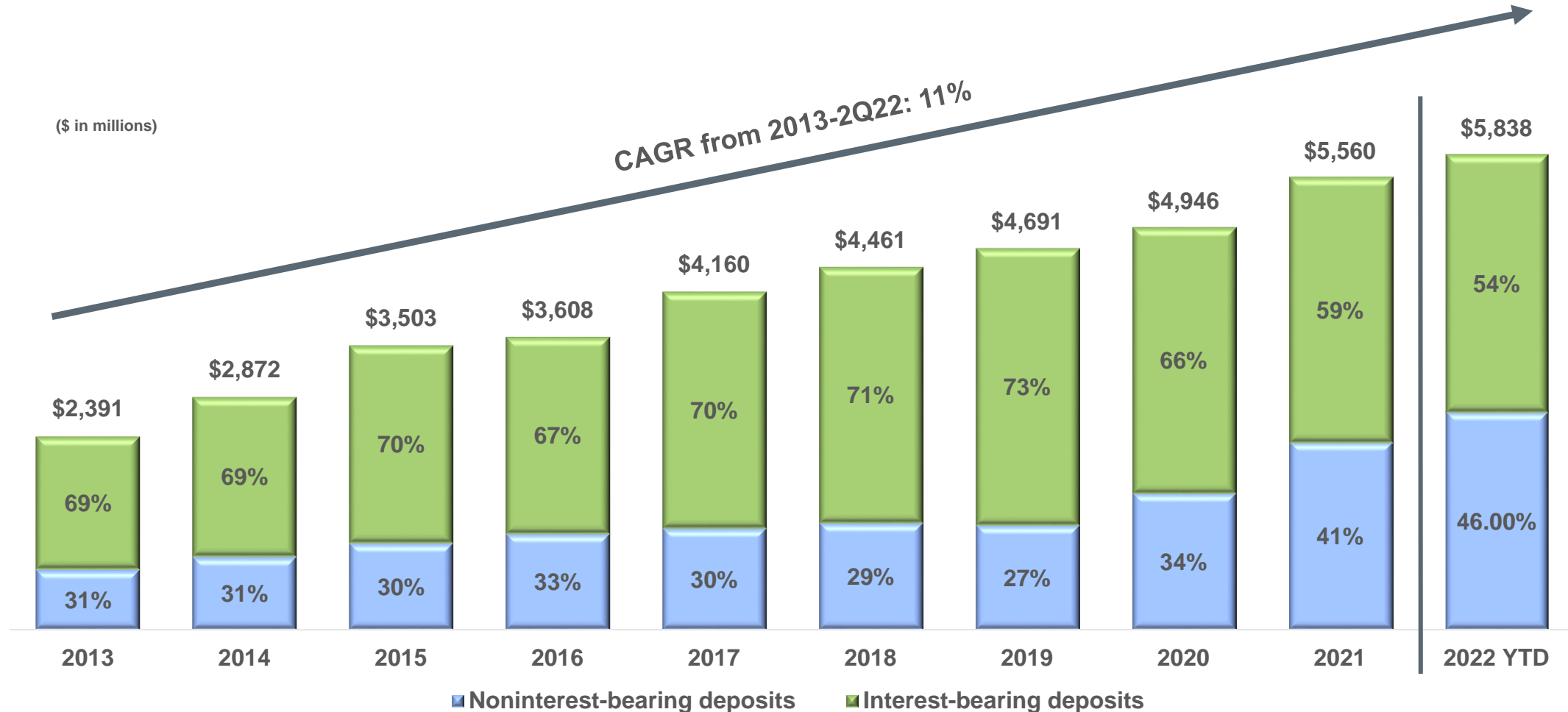
(As a % of total portfolio)



# Average Deposit Trend

Strong deposit growth reflecting a 11% CAGR since 2013.

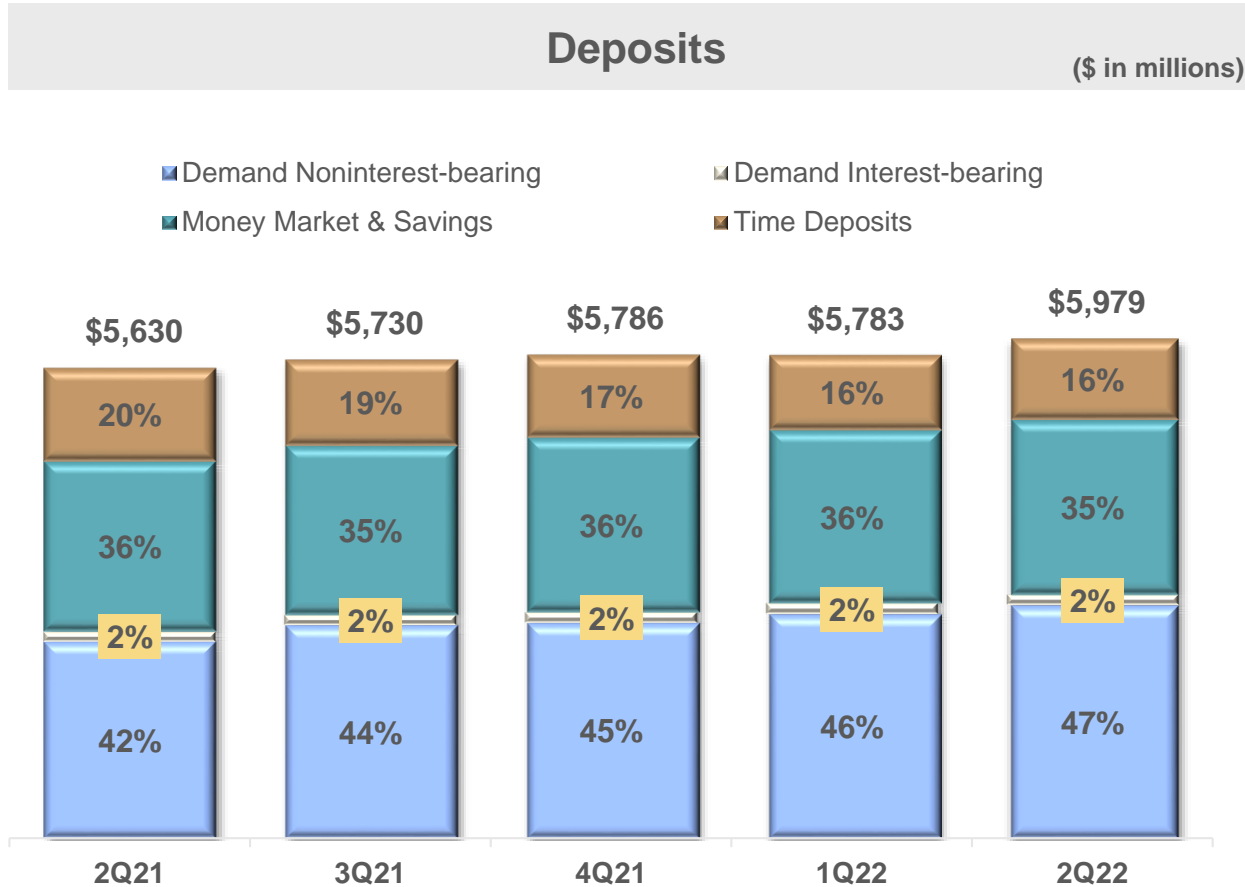
Noninterest-bearing deposits have grown by 16% CAGR since 2013, and now represents 46% of total deposits.



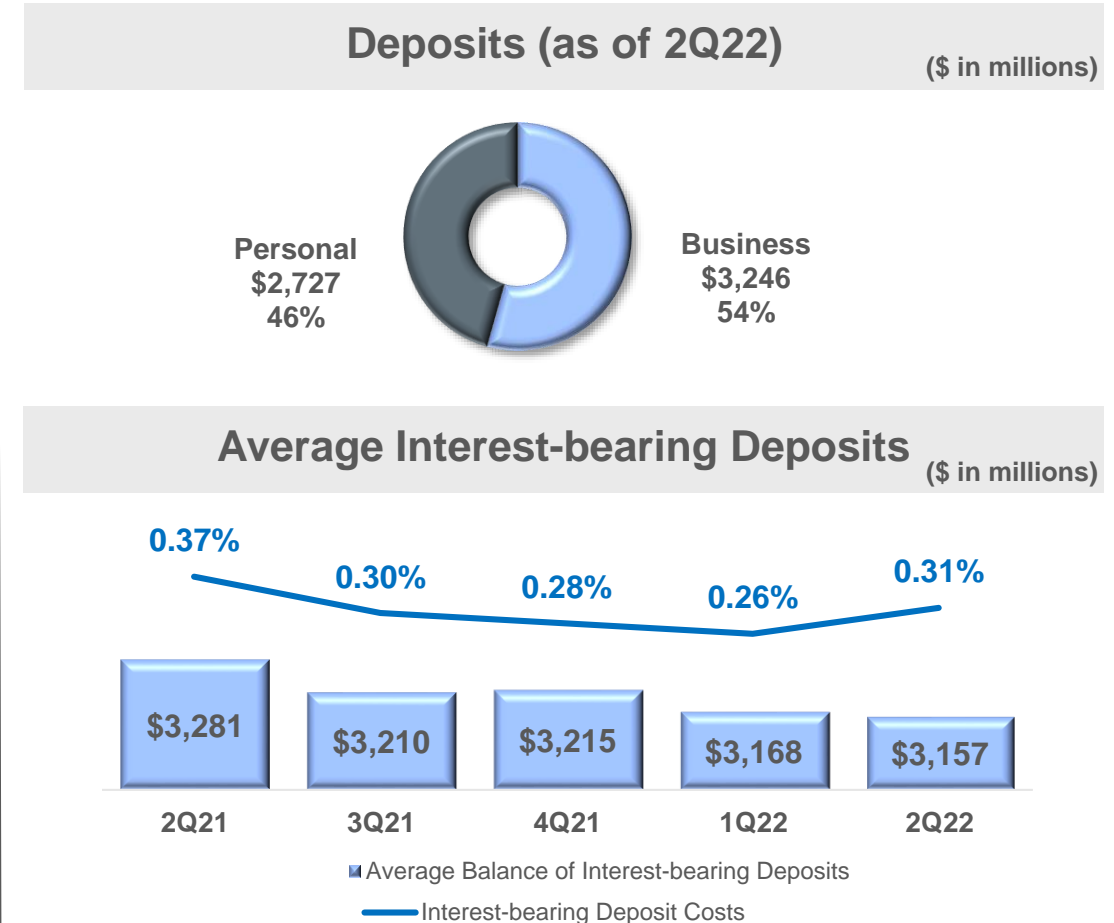
# Deposit Base

Deposits increased to \$5.98 billion, up 3% from the prior quarter and up 6% from the same quarter last year.

- Noninterest-bearing demand deposits increased 4% from the prior quarter and 18% from the same quarter last year
- Noninterest-bearing demand deposits increased to 47% of total deposits at June 30, 2022 from 42% a year ago

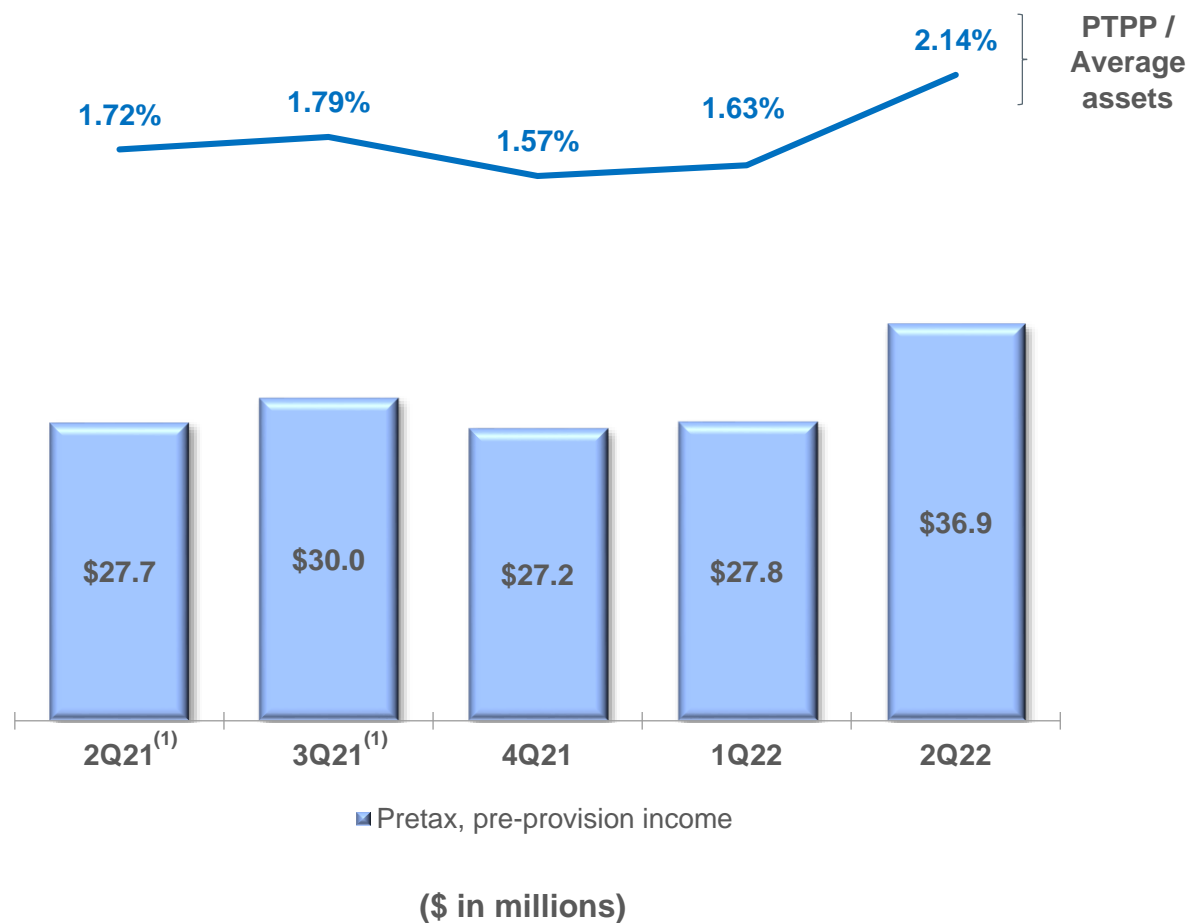


Note: Numbers may not add due to rounding





# Pretax Pre-Provision Income (PTPP)

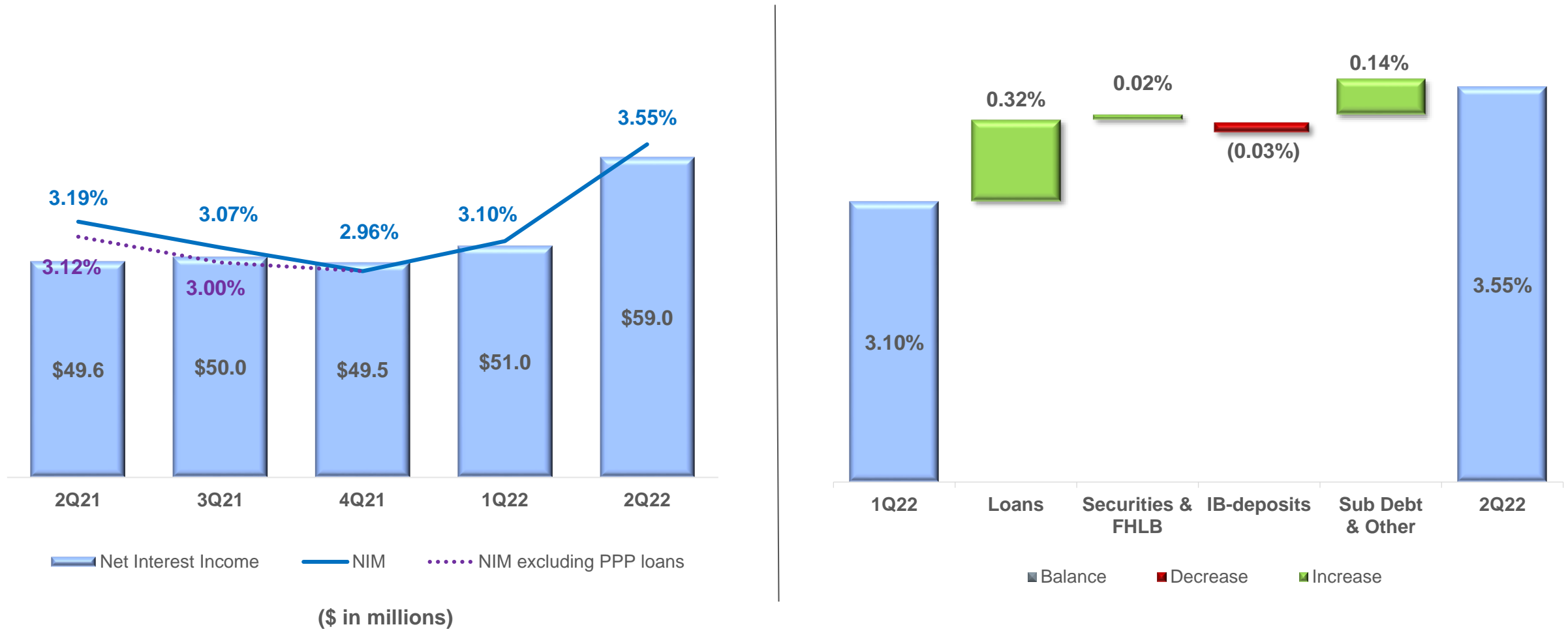


- Pretax, pre-provision income<sup>(1)</sup> was \$36.9 million for the second quarter, up 32.7% from the prior quarter and up 33.3% from the same quarter last year.
- PTPP over average assets for 2Q22 was 2.14% compared with 1.63% the prior quarter, an increase of 51 bps.

(1) Includes \$339 thousand and \$203 thousand of PPP gains in 3Q21 and 2Q21 respectively

# Net Interest Income | Net Interest Margin

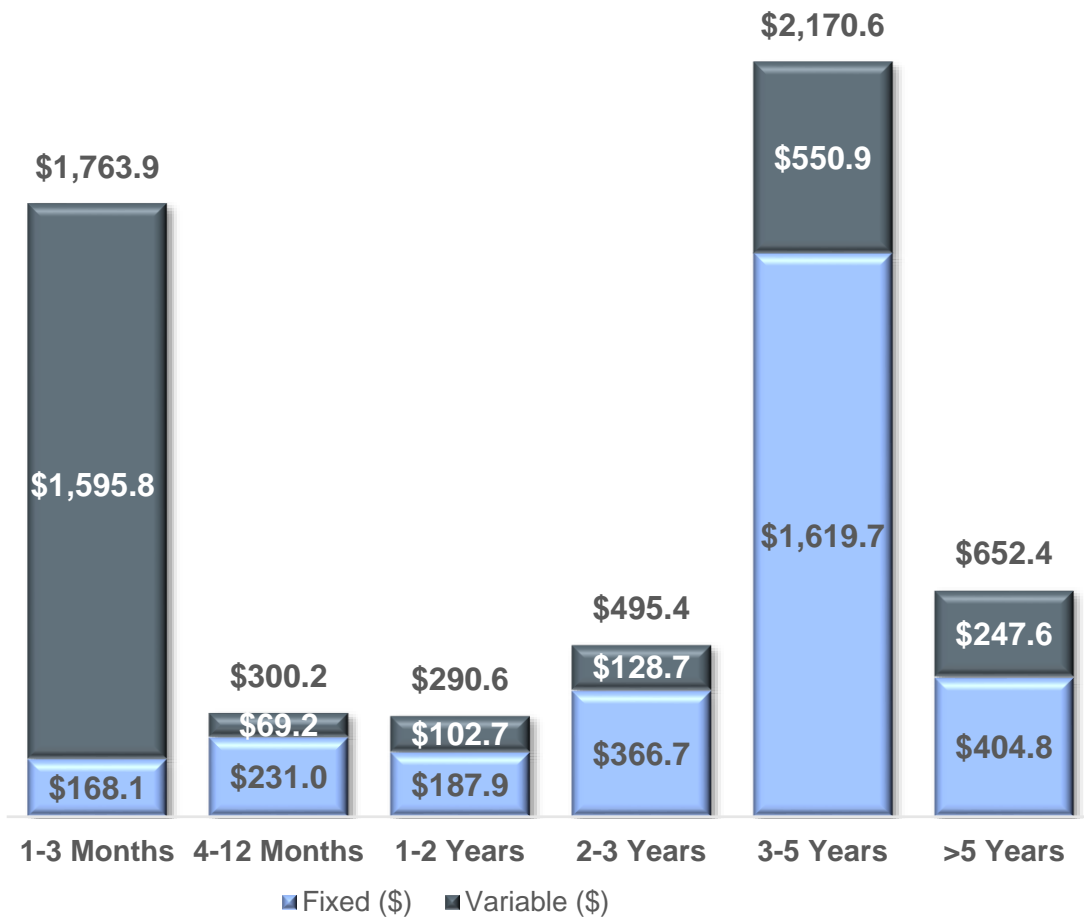
Net interest income was \$59.0 million for the second quarter compared with \$51.0 million for the prior quarter; net interest margin for the quarter was 3.55% compared with 3.10% for the prior quarter.



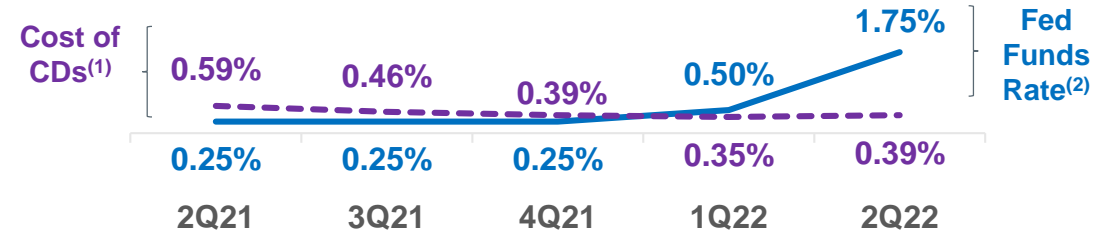
# Net Interest Income Sensitivity

28.1% of the loan portfolio reprices within 1-3 months.

Loans – Months to Reset / Maturity (\$ in millions)



Fed Funds Rate & Cost of CDs



Deposits – CD Maturities (\$ in millions)



(1) Cost of CDs for June 2022 was 0.49%

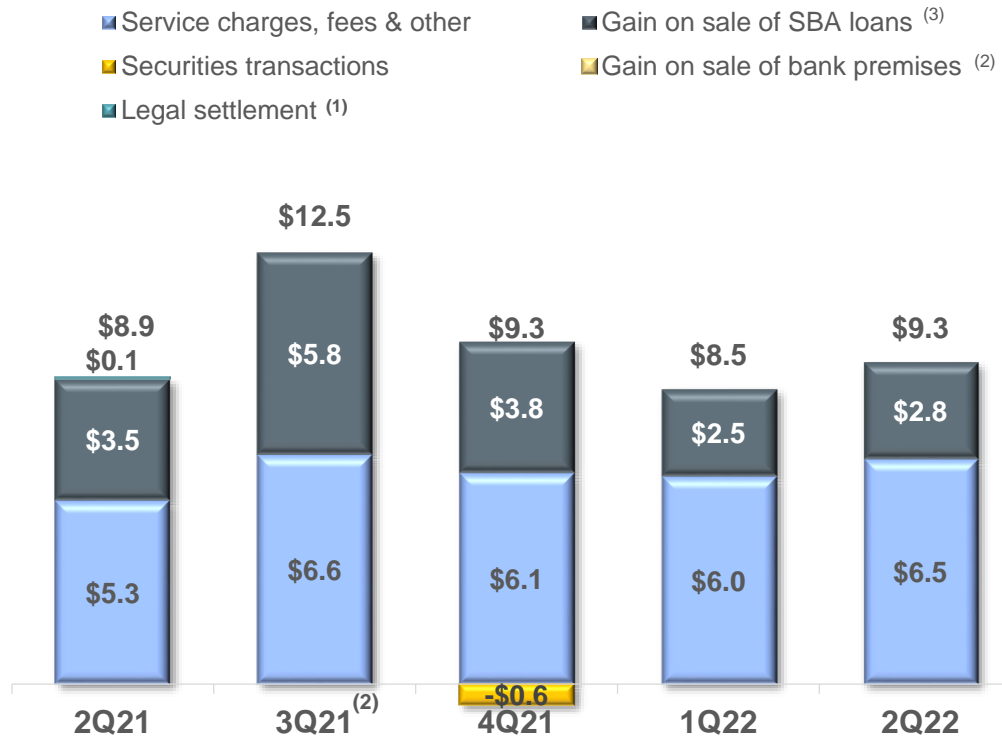
(2) Fed funds rate represents the rate at the end of the quarter

# Noninterest Income

Noninterest income was \$9.3 million for the second quarter compared with \$8.5 million for the prior quarter primarily due to higher trade finance, other service fees and higher SBA gains.

## Noninterest Income

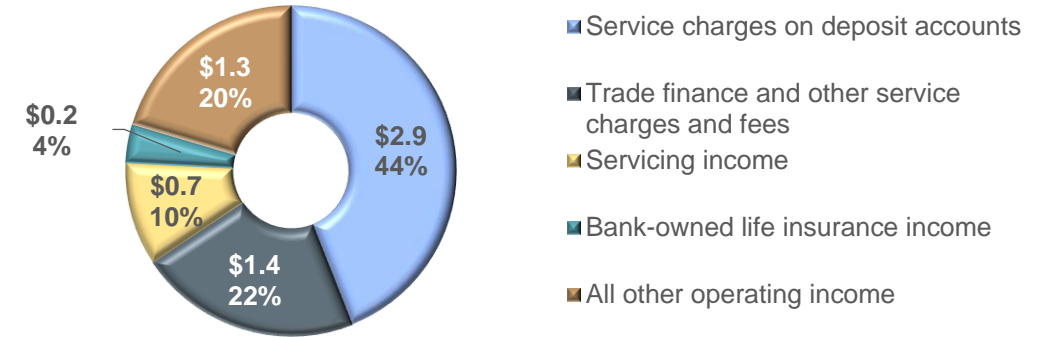
(\$ in millions)



- (1) Includes legal settlement of \$75 thousand for 2Q21  
 (2) Includes gain on sale of bank premises of \$45 thousand for 3Q21  
 (3) Includes gain on PPP loans of \$339 thousand for 3Q21, and \$203 thousand for 2Q21

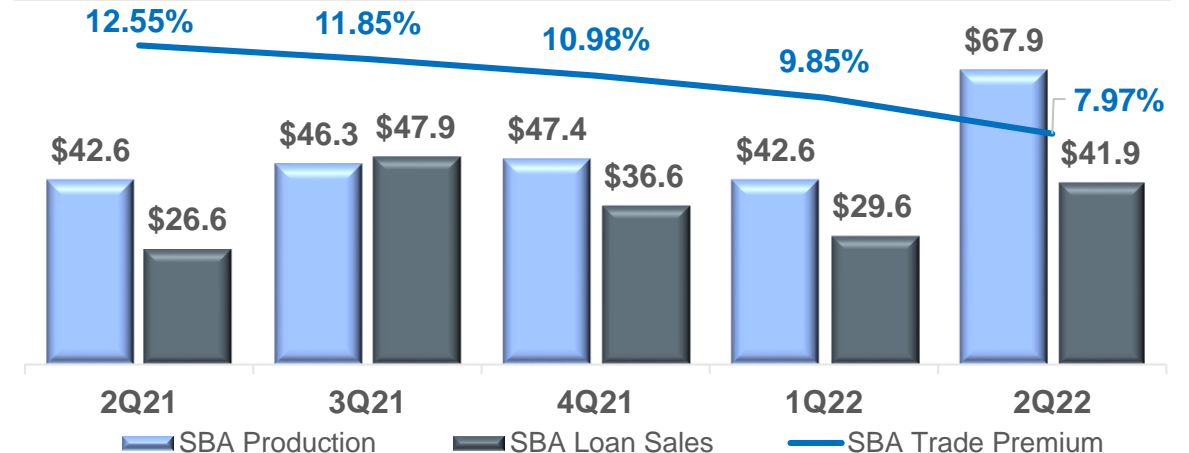
## Service Charges and Fees (as of 2Q22)

(\$ in millions)



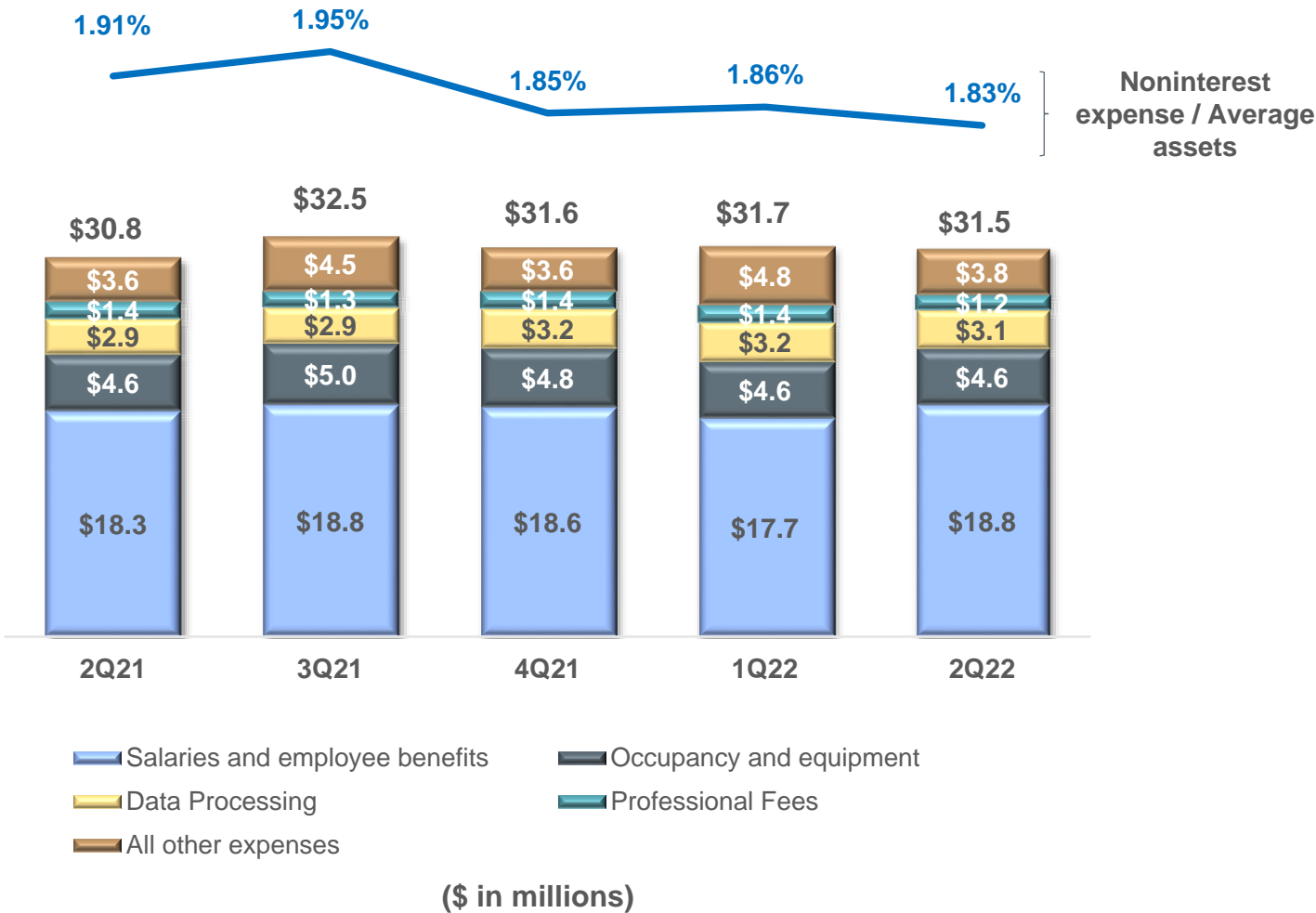
## SBA 7(a) Loan Production and Sales

(\$ in millions)



# Noninterest Expense

Continued focus on disciplined expense management.



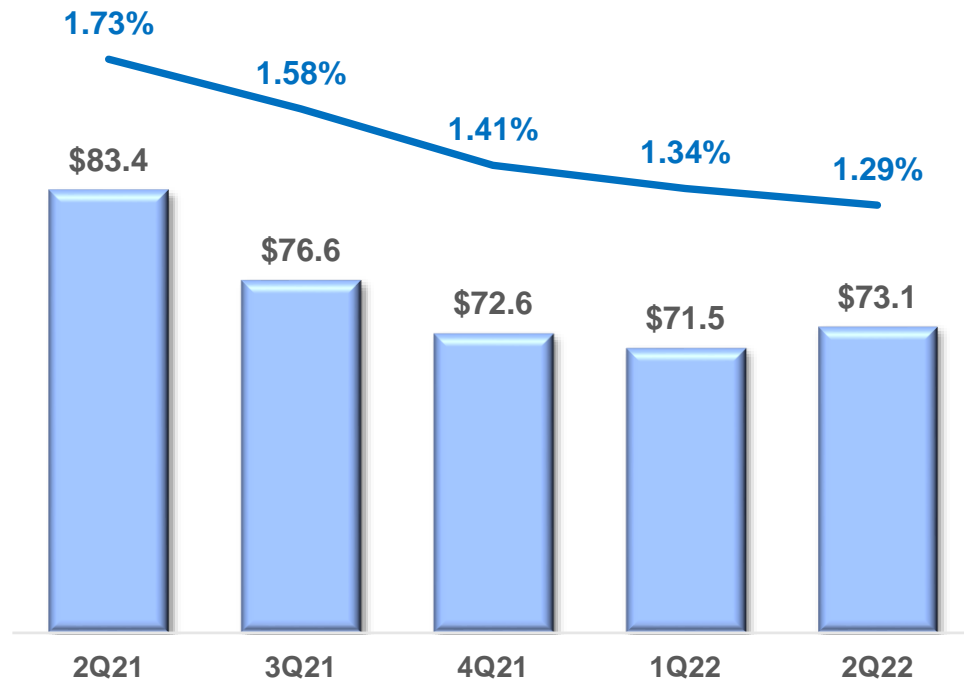
- Noninterest expense was \$31.5 million for the second quarter, down 0.7% from the prior quarter and up 2.2% from the same quarter last year
- The efficiency ratio for the second quarter improved to 46.05% from 53.29% for the prior quarter



# ACL Trends

Allowance for credit losses was \$73.1 million as of June 30, 2022 generating an allowance for credit losses to loans of 1.29% compared with 1.34% at the end of the prior quarter.

## Allowance for Credit Losses

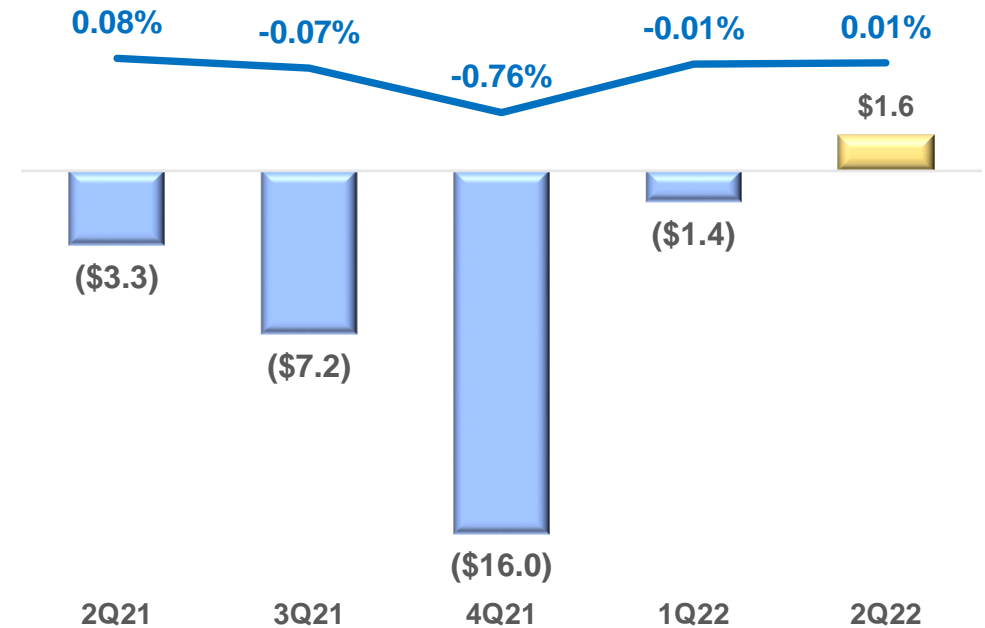


Allowance for credit losses

ACL to Loans

(\$ in millions)

## Credit Loss Expense (Recovery)



Credit loss recovery

Credit loss expense

Net loan charge-offs (recoveries) to average loans

(\$ in millions)

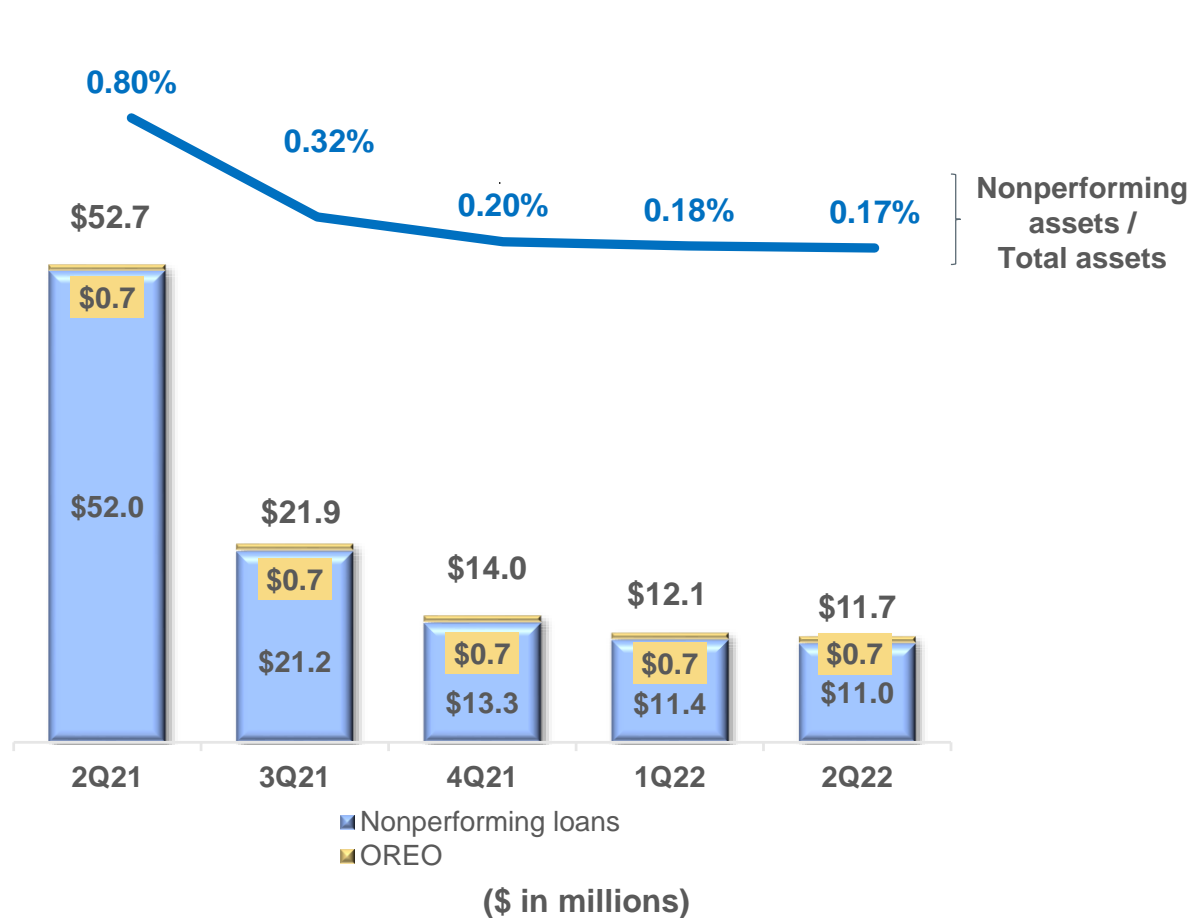
# ACL Analysis by Loan Type

(\$ in millions)	June 30, 2022		March 31, 2022		December 31, 2021		September 30, 2021		June 30, 2021	
	Allowance	Loans	Allowance	Loans	Allowance	Loans	Allowance	Loans	Allowance	Loans
CRE	\$ 45.6	\$ 3,829.7	\$45.9	\$3,771.5	\$48.4	\$3,701.9	\$55.3	\$3,528.5	\$62.3	\$3,452.0
C&I	14.3	766.8	12.9	633.1	12.4	561.8	8.7	516.4	8.1	587.7
Leases	12.7	537.4	12.2	500.1	11.3	487.3	11.8	459.1	12.3	431.6
RRE & Consumer	0.5	521.6	0.5	432.8	0.5	400.5	0.8	354.9	0.7	348.7
<b>Total</b>	<b>\$ 73.1</b>	<b>\$ 5,655.4</b>	<b>\$71.5</b>	<b>\$5,337.5</b>	<b>\$72.6</b>	<b>\$5,151.5</b>	<b>\$76.6</b>	<b>\$4,858.9</b>	<b>\$83.4</b>	<b>\$4,820.1</b>

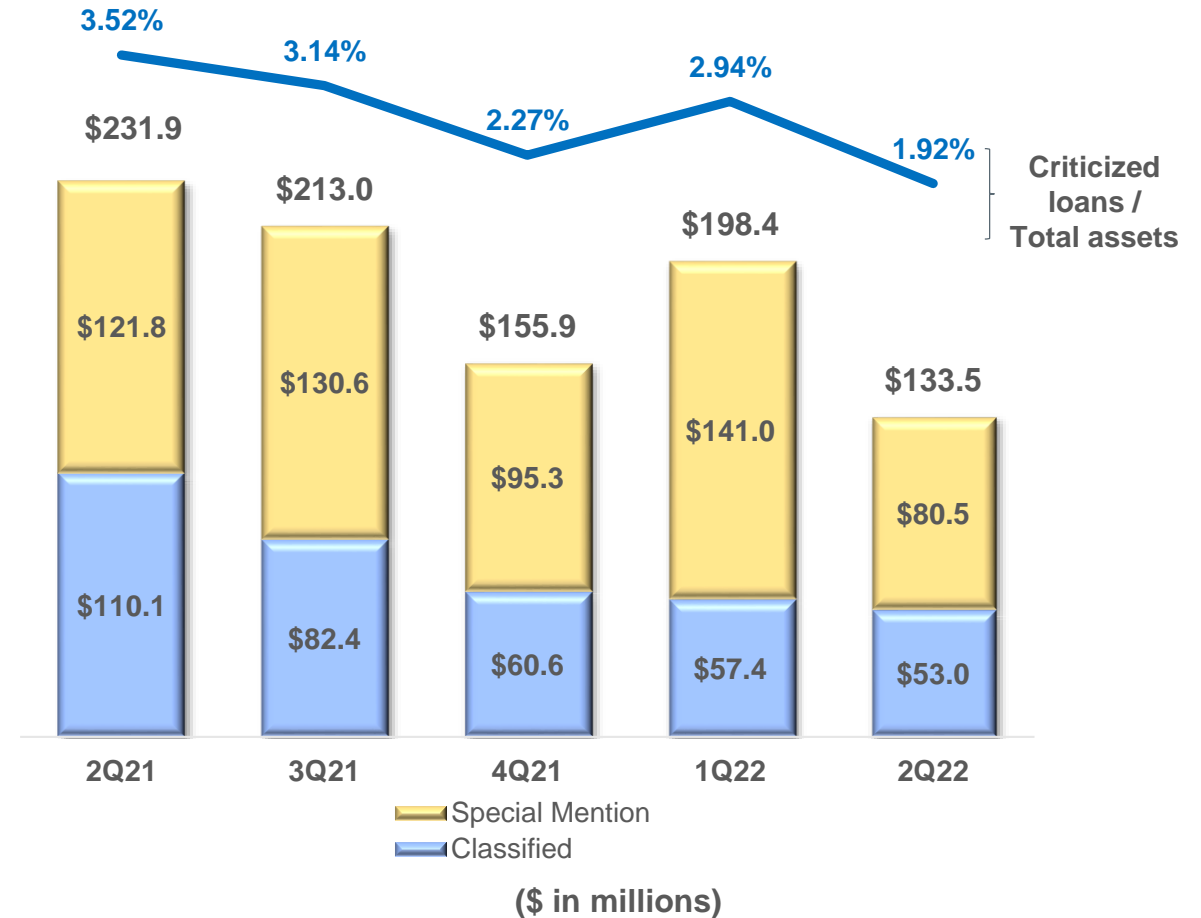
Note: Numbers may not add due to rounding

# Asset Quality

## Nonperforming Assets



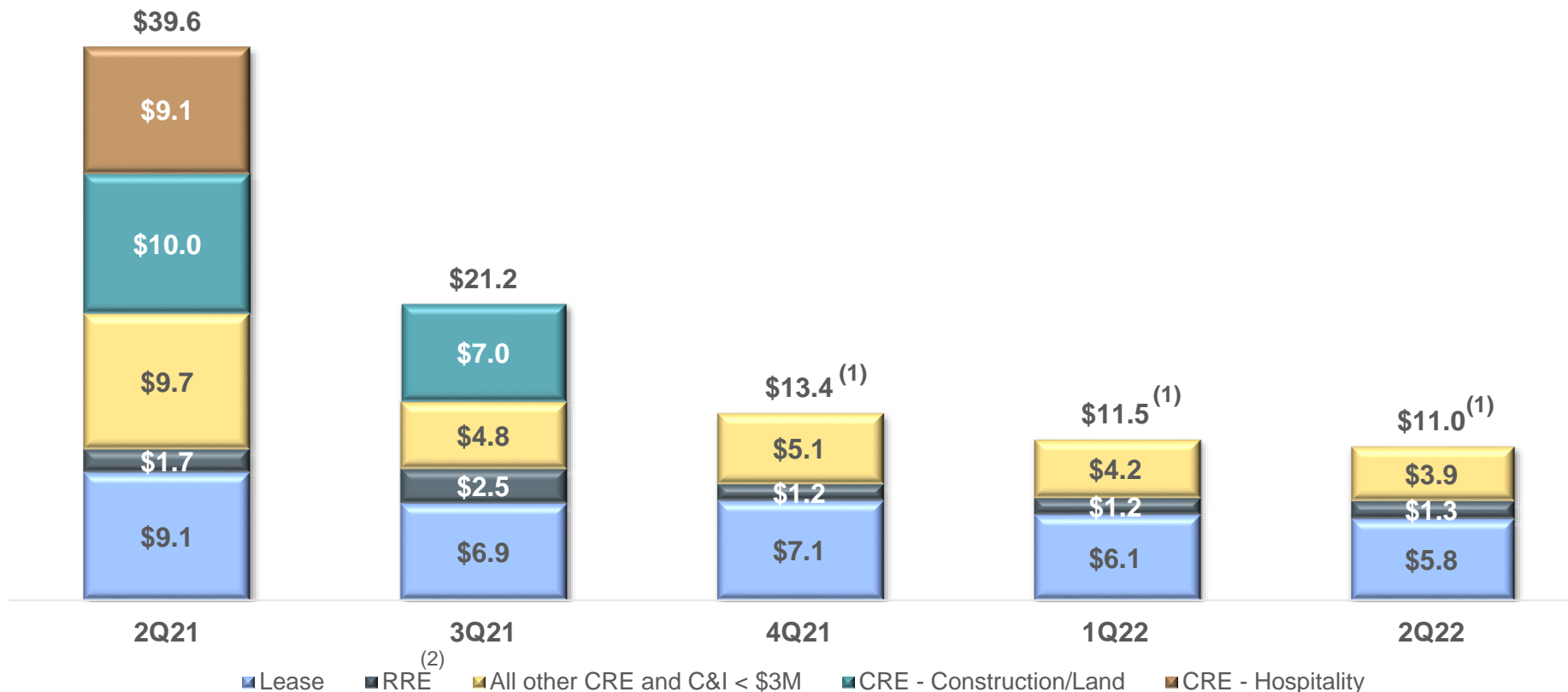
## Criticized Loans



# Asset Quality – Nonaccrual Loans

Nonaccrual loans decreased 4% quarter-over-quarter.

(\$ in millions)



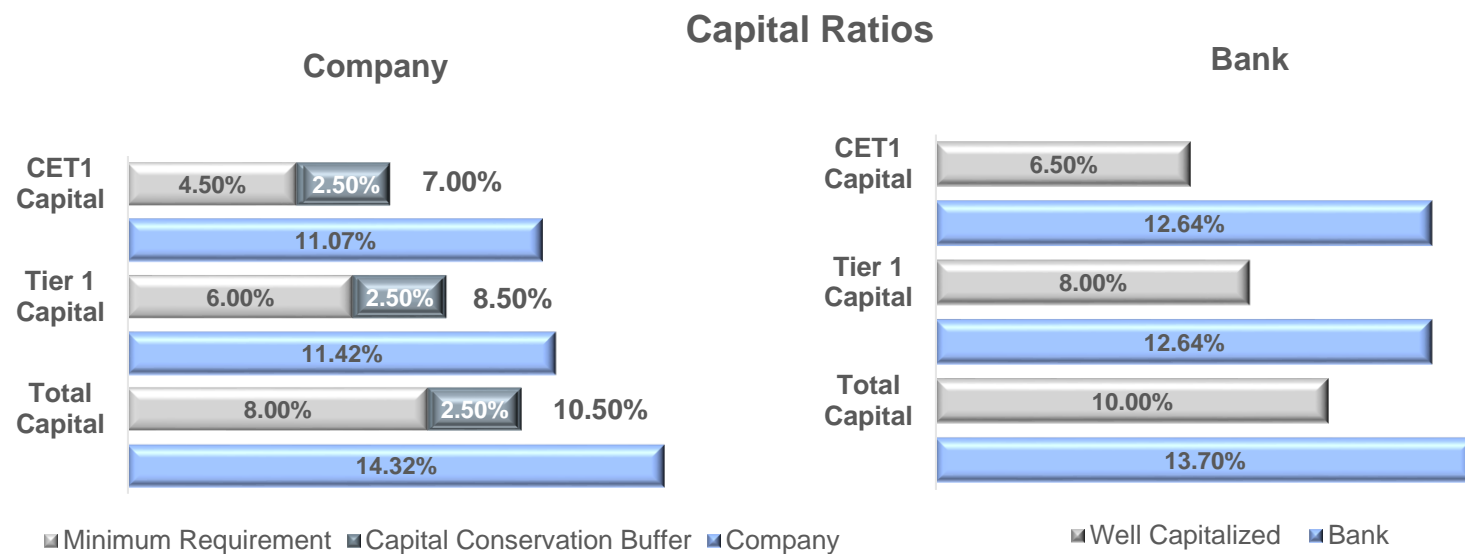
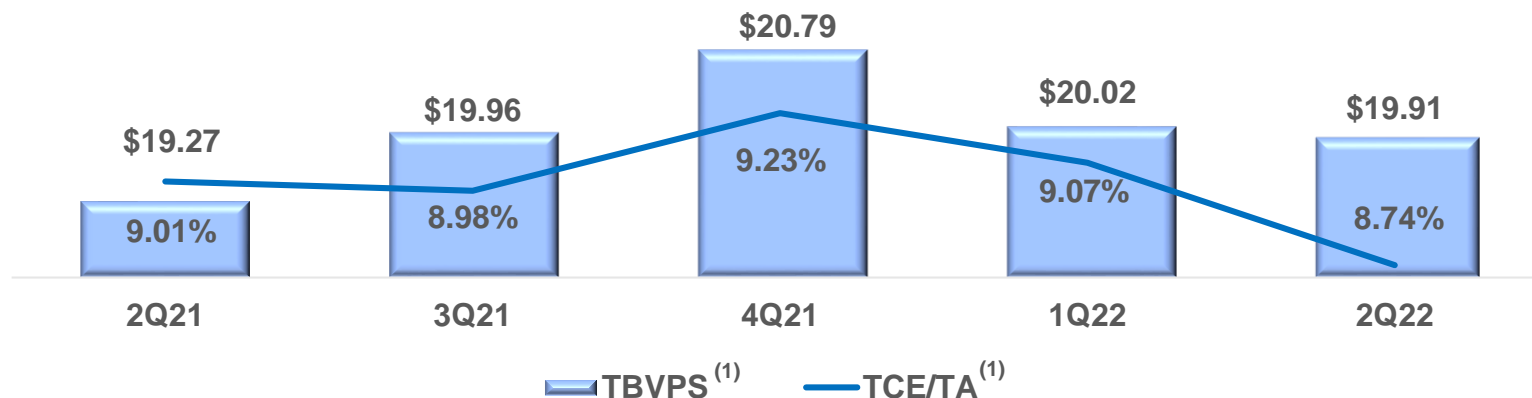
Note: Numbers may not add due to rounding

(1) Specific allowance for credit losses at December 31, 2021, March 31, 2022, and June 30, 2022 was \$2.8 million, \$2.2 million, and \$2.0 million respectively

(2) RRE includes consumer loans

# Capital Management

Consistent track record of prudent capital management.



- Tangible book value per share (TBVPS) grew by 3.3% in the last twelve months
- 2Q22 TBVPS<sup>(1)</sup> and TCE/TA<sup>(1)</sup> ratio were impacted by \$21.7 million unrealized after-tax loss recorded in AOCI due to changes in the value of the securities portfolio stemming from increased interest rates during the quarter
- The Company exceeds regulatory minimum and the Bank remains well capitalized

(1) Non-GAAP financial measure, refer to the non-GAAP reconciliation slides



# Strong Company Culture and ESG Commitment

We are challenging ourselves to do more and lead the way to achieve our vision of the Company



## Strong Company Culture

- Seasoned team with deep community ties
- Close customer partnerships
- Investments in talent and technology



## Commitment to ESG

**67%** Female Workforce | **~89%** Ethnically Diverse Workforce

**354** Hanmi Bank Dream Scholarships awarded to support at-risk youth program

**\$7.5M** Long-term commitment to a Community Reinvestment Act fund

# Appendix

# 2Q22 Financial Summary

(\$ in millions, except EPS)

	Change <sup>(1)</sup>				
	June 30, 2022	March 31, 2022	June 30, 2021	Q/Q	Y/Y
<b><i>Income Statement Summary</i></b>					
Net interest income	\$ 59.0	\$ 51.0	\$ 49.6	15.9%	19.1%
Noninterest income	9.3	8.5	8.9	9.3%	4.8%
Operating revenue	68.3	59.5	58.5	14.9%	16.8%
Noninterest expense	31.5	31.7	30.8	-0.7%	2.2%
Credit loss (recovery) expense	1.6	(1.4)	(3.3)	-216.1%	-148.0%
Pretax income	35.3	29.2	31.0	21.0%	13.8%
Income tax expense	10.2	8.5	8.9	20.9%	15.2%
Net income	\$ 25.1	\$ 20.7	\$ 22.1	21.0%	13.2%
EPS-Diluted	\$ 0.82	\$ 0.68	\$ 0.72	20.6%	13.9%

## ***Selected balance sheet items***

Loans receivable	\$ 5,655	\$ 5,338	\$ 4,820	6.0%	17.3%
Deposits	5,979	5,783	5,630	3.4%	6.2%
Total assets	6,956	6,737	6,579	3.2%	5.7%
Stockholders' equity	\$ 618	\$ 621	\$ 603	-0.5%	2.5%

## ***Profitability Metrics***

Return on average assets	1.45%	1.22%	1.38%	18.9%	5.1%
Return on average equity	14.92%	12.74%	14.91%	17.1%	0.1%
TCE/TA <sup>(2)</sup>	8.74%	9.07%	9.01%	-3.6%	-3.0%
Net interest margin	3.55%	3.10%	3.19%	14.5%	11.3%
Efficiency ratio	46.05%	53.29%	52.66%	-13.6%	-12.6%

Note: numbers may not foot due to rounding

(1) Percentage change calculated from dollars in thousands; change in basis points for profitability metrics

(2) Non-GAAP financial measure, refer to the non-GAAP reconciliation slide

# Non-GAAP Reconciliation: Tangible Common Equity to Tangible Asset Ratio

<b>Hanmi Financial Corporation</b>	<b>June 30, 2022</b>	<b>March 31, 2022</b>	<b>December 31, 2021</b>	<b>September 30, 2021</b>	<b>June 30, 2021</b>
Assets	\$ 6,955,968	\$ 6,737,052	\$ 6,858,587	\$ 6,776,533	\$ 6,578,856
Less goodwill and other intangible assets	(11,310)	(11,353)	(11,395)	(11,450)	(11,504)
Tangible assets	<u>\$ 6,944,658</u>	<u>\$ 6,725,699</u>	<u>\$ 6,847,192</u>	<u>\$ 6,765,083</u>	<u>\$ 6,567,352</u>
Stockholders' equity <sup>(1)</sup>	\$ 618,296	\$ 621,452	\$ 643,417	\$ 619,055	\$ 602,977
Less goodwill and other intangible assets	(11,310)	(11,353)	(11,395)	(11,450)	(11,504)
Tangible stockholders' equity <sup>(1)</sup>	<u>\$ 606,986</u>	<u>\$ 610,099</u>	<u>\$ 632,022</u>	<u>\$ 607,605</u>	<u>\$ 591,473</u>
Stockholders' equity to assets	8.89%	9.22%	9.38%	9.14%	9.17%
Tangible common equity to tangible assets <sup>(1)</sup>	8.74%	9.07%	9.23%	8.98%	9.01%
Common shares outstanding	30,482,990	30,468,458	30,407,261	30,441,601	30,697,652
Tangible common equity per common share	\$ 19.91	\$ 20.02	\$ 20.79	\$ 19.96	\$ 19.27

(1) There were no preferred shares outstanding at the periods indicated

# Non-GAAP Reconciliation – PPP (FY 2021)

(\$ in thousands, except share and per share data)

per share data)

	For the Twelve Months Ended December 31, 2021	
<b>Net Interest Margin</b>		
Net interest income	\$	195,050
Less PPP loan interest income		(5,593)
Net interest income adjusted for PPP loans	\$	189,057
Average interest-earning assets	\$	6,340,769
Less average PPP loans		(142,646)
Average interest-earning assets adjusted for PPP loans	\$	6,198,123
<b>NIM<sup>(1)</sup></b>		<b>3.08%</b>
<b>NIM adjusted for PPP loans <sup>(1)</sup></b>		<b>3.05%</b>
<b>Efficiency Ratio</b>		
Noninterest expense	\$	124,455
Add back PPP deferred origination costs		1,403
Noninterest expense adjusted for PPP loans	\$	125,858
Net interest income plus noninterest income	\$	235,546
Less net gain on sales of securities		(2,498)
Net interest income plus noninterest income adjusted for securities gains	\$	233,048
<b>Efficiency ratio <sup>(2)</sup></b>		<b>52.84%</b>
<b>Efficiency ratio adjusted for PPP loans and securities gains <sup>(2)</sup></b>		<b>54.01%</b>

(1) Net interest income (as applicable) divided by average interest-earning assets (as applicable), annualized

(2) Noninterest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable)

In response to the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act (the “CARES Act”) was adopted, which included authorization for the U.S. Small Business Administration (the “SBA”) to introduce a new program, entitled the “Paycheck Protection Program,” which provides loans for eligible businesses through the SBA’s 7(a) loan guaranty program. These loans are fully guaranteed and available for loan forgiveness of up to the full principal amount so long as certain employee and compensation levels of the business are maintained and the proceeds of the loan are used as required under the program. The Paycheck Protection Program (“PPP”) and loan forgiveness provide economic relief to small businesses nationwide adversely impacted under the COVID-19 pandemic.

Hanmi participated in this program and the financial information for the 2021 fourth quarter reflects this participation. This table shows financial information excluding the effect of the origination of the PPP loans, including the corresponding interest income earned and non-interest expense incurred on such loans, which constitutes a non-GAAP measure. Management believes the presentation of certain financial measures excluding the effect of PPP loans provides useful supplemental information that is essential to a proper understanding of the financial condition and results of operations of Hanmi. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be used by other companies.

# Non-GAAP Reconciliation – PPP (4Q21)

(\$ in thousands, except share and per share data)

	As of December 31, 2021		Three Months Ended December 31, 2021
<b>Tangible Common Equity to Tangible Assets</b>		<b>Net Interest Margin</b>	
Tangible assets	\$ 6,847,192	Net interest income	\$ 49,496
Less first and second draw PPP loans	(2,976)	Less PPP loan interest income	(100)
Tangible assets adjusted for PPP loans	<u>\$ 6,844,216</u>	Net interest income adjusted for PPP loans	<u>\$ 49,396</u>
 Tangible stockholders' equity <sup>(1)</sup>	 \$ 632,022	 Average interest-earning assets	 \$ 6,630,386
 TCE / TA Ratio <sup>(1)</sup>	 9.23%	Less average PPP loans	(5,883)
TCE / TA Ratio adjusted for PPP loans <sup>(1)</sup>	9.23%	Average interest-earning assets adjusted for PPP loans	<u>\$ 6,624,503</u>
<b>Allowance for Credit Losses to Loans Receivable</b>		<b>NIM <sup>(2)</sup></b>	<b>2.96%</b>
Allowance for credit losses	\$ 72,557	<b>NIM adjusted for PPP loans <sup>(2)</sup></b>	<b>2.96%</b>
Loans receivable	\$ 5,151,541	<b>Efficiency Ratio</b>	
Less first draw PPP loans	(2,976)	Noninterest expense	\$ 31,636
Loans receivable adjusted for PPP loans	<u>\$ 5,148,565</u>	Add back PPP deferred origination costs	-
 ACL / Loans Receivable	 1.41%	Noninterest expense adjusted for PPP loans	<u>\$ 31,636</u>
ACL / Loans Receivable adjusted for PPP loans	1.41%	Net interest income plus noninterest income	\$ 58,791
		Plus securities losses	598
		Net interest income plus noninterest income adjusted for securities losses	<u>\$ 59,389</u>
		<b>Efficiency ratio <sup>(3)</sup></b>	<b>53.81%</b>
		<b>Efficiency ratio adjusted for PPP loans and securities losses <sup>(3)</sup></b>	<b>53.27%</b>

(1) There were no preferred shares outstanding at December 31, 2021

(2) Net interest income (as applicable) divided by average interest-earning assets (as applicable), annualized

(3) Noninterest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable)

In response to the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act") was adopted, which included authorization for the U.S. Small Business Administration (the "SBA") to introduce a new program, entitled the "Paycheck Protection Program," which provides loans for eligible businesses through the SBA's 7(a) loan guaranty program. These loans are fully guaranteed and available for loan forgiveness of up to the full principal amount so long as certain employee and compensation levels of the business are maintained and the proceeds of the loan are used as required under the program. The Paycheck Protection Program ("PPP") and loan forgiveness provide economic relief to small businesses nationwide adversely impacted under the COVID-19 pandemic.

Hanmi participated in this program and the financial information for the 2021 fourth quarter reflects this participation. This table shows financial information excluding the effect of the origination of the PPP loans, including the corresponding interest income earned and non-interest expense incurred on such loans, which constitutes a non-GAAP measure. Management believes the presentation of certain financial measures excluding the effect of PPP loans provides useful supplemental information that is essential to a proper understanding of the financial condition and results of operations of Hanmi. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be used by other companies.

# Non-GAAP Reconciliation – PPP (3Q21)

(\$ in thousands, except share and per share data)

	As of September 30, 2021		Three Months Ended September 30, 2021
<b>Tangible Common Equity to Tangible Assets</b>		<b>Net Interest Margin</b>	
Tangible assets	\$ 6,765,083	Net interest income	\$ 49,980
Less first and second draw PPP loans	(21,895)	Less PPP loan interest income	(1,564)
Tangible assets adjusted for PPP loans	<u>\$ 6,743,188</u>	Net interest income adjusted for PPP loans	<u>\$ 48,416</u>
 Tangible stockholders' equity <sup>(1)</sup>	 \$ 607,605	 Average interest-earning assets	 \$ 6,452,604
 TCE / TA Ratio <sup>(1)</sup>	 8.98%	Less average PPP loans	(55,831)
TCE / TA Ratio adjusted for PPP loans <sup>(1)</sup>	9.01%	Average interest-earning assets adjusted for PPP loans	<u>\$ 6,396,773</u>
 <b>Allowance for Credit Losses to Loans Receivable</b>			
Allowance for credit losses	\$ 76,613	<b>NIM <sup>(2)</sup></b>	<b>3.07%</b>
Loans receivable	\$ 4,858,865	<b>NIM adjusted for PPP loans <sup>(2)</sup></b>	<b>3.00%</b>
Less first draw PPP loans	(21,895)	 <b>Efficiency Ratio</b>	
Loans receivable adjusted for PPP loans	<u>\$ 4,836,970</u>	Noninterest expense	\$ 32,502
 <b>ACL / Loans Receivable</b>	 1.58%	Add back PPP deferred origination costs	-
<b>ACL / Loans Receivable adjusted for PPP loans</b>	<b>1.58%</b>	Noninterest expense adjusted for PPP loans	<u>\$ 32,502</u>
		Net interest income plus noninterest income	\$ 62,489
		Less securities and PPP gains	(339)
		Net interest income plus noninterest income adjusted for securities and PPP gains	<u>\$ 62,150</u>
		 <b>Efficiency ratio <sup>(3)</sup></b>	 <b>52.01%</b>
		<b>Efficiency ratio adjusted for PPP loans and securities gains <sup>(3)</sup></b>	<b>52.30%</b>

(1) There were no preferred shares outstanding at September 30, 2021

(2) Net interest income (as applicable) divided by average interest-earning assets (as applicable), annualized

(3) Noninterest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable)

In response to the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act") was adopted, which included authorization for the U.S. Small Business Administration (the "SBA") to introduce a new program, entitled the "Paycheck Protection Program," which provides loans for eligible businesses through the SBA's 7(a) loan guaranty program. These loans are fully guaranteed and available for loan forgiveness of up to the full principal amount so long as certain employee and compensation levels of the business are maintained and the proceeds of the loan are used as required under the program. The Paycheck Protection Program ("PPP") and loan forgiveness provide economic relief to small businesses nationwide adversely impacted under the COVID-19 pandemic.

Hanmi participated in this program and the financial information for the 2021 third quarter reflects this participation. This table shows financial information excluding the effect of the origination of the PPP loans, including the corresponding interest income earned and non-interest expense incurred on such loans, which constitutes a non-GAAP measure. Management believes the presentation of certain financial measures excluding the effect of PPP loans provides useful supplemental information that is essential to a proper understanding of the financial condition and results of operations of Hanmi. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be used by other companies.



# Non-GAAP Reconciliation – PPP (2Q21)

(\$ in thousands, except share and per share data)

	As of June 30, 2021		Three Months Ended June 30, 2021
<b>Tangible Common Equity to Tangible Assets</b>		<b>Net Interest Margin</b>	
Tangible assets	\$ 6,567,352	Net interest income	\$ 49,572
Less first and second draw PPP loans	(158,134)	Less PPP loan interest income	(2,680)
Tangible assets adjusted for PPP loans	<u>\$ 6,409,218</u>	Net interest income adjusted for PPP loans	<u>\$ 46,892</u>
 Tangible stockholders' equity <sup>(1)</sup>	 \$ 591,473	 Average interest-earning assets	 6,242,421
 TCE / TA Ratio <sup>(1)</sup>	 9.01%	Less average PPP loans	(220,965)
TCE / TA Ratio adjusted for PPP loans <sup>(1)</sup>	9.23%	Average interest-earning assets adjusted for PPP loans	<u>\$ 6,021,456</u>
<b>Allowance for Credit Losses to Loans Receivable</b>		<b>NIM <sup>(2)</sup></b>	<b>3.19%</b>
Allowance for credit losses	\$ 83,372	<b>NIM adjusted for PPP loans <sup>(2)</sup></b>	<b>3.12%</b>
Loans receivable	\$ 4,820,092	<b>Efficiency Ratio</b>	
Less first draw PPP loans	(144,077)	Noninterest expense	\$ 30,783
Loans receivable adjusted for PPP loans	<u>\$ 4,676,015</u>	Add back PPP deferred origination costs	13
 ACL / Loans Receivable	 1.73%	Noninterest expense adjusted for PPP loans	<u>\$ 30,796</u>
ACL / Loans Receivable adjusted for PPP loans	1.78%	Net interest income plus noninterest income	\$ 58,458
		Less securities and PPP gains	(203)
		Net interest income plus noninterest income adjusted for securities and PPP gains	<u>\$ 58,255</u>
		<b>Efficiency ratio <sup>(3)</sup></b>	<b>52.66%</b>
		<b>Efficiency ratio adjusted for PPP loans and securities gains <sup>(3)</sup></b>	<b>52.86%</b>

(1) There were no preferred shares outstanding at June 30, 2021

(2) Net interest income (as applicable) divided by average interest-earning assets (as applicable), annualized

(3) Noninterest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable)

In response to the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act") was adopted, which included authorization for the U.S. Small Business Administration (the "SBA") to introduce a new program, entitled the "Paycheck Protection Program," which provides loans for eligible businesses through the SBA's 7(a) loan guaranty program. These loans are fully guaranteed and available for loan forgiveness of up to the full principal amount so long as certain employee and compensation levels of the business are maintained and the proceeds of the loan are used as required under the program. The Paycheck Protection Program ("PPP") and loan forgiveness provide economic relief to small businesses nationwide adversely impacted under the COVID-19 pandemic.

Hanmi participated in this program and the financial information for the 2021 second quarter reflects this participation. This table shows financial information excluding the effect of the origination of the PPP loans, including the corresponding interest income earned and non-interest expense incurred on such loans, which constitutes a non-GAAP measure. Management believes the presentation of certain financial measures excluding the effect of PPP loans provides useful supplemental information that is essential to a proper understanding of the financial condition and results of operations of Hanmi. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be used by other companies.