

# Hanmi Financial Corporation



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New Jersey

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Houston

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San Diego



## 2Q22 Earnings Supplemental Presentation

July 26, 2022

# Forward-Looking Statements

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Hanmi Financial Corporation (the “Company”) cautions investors that any statements contained herein that are not historical facts are forward-looking statements within the meaning of the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995, including, but not limited to, those statements regarding operating and financial performance, financial position and liquidity, business strategies, regulatory, economic and competitive outlook, investment and expenditure plans, capital and financing needs and availability, litigation, plans and objectives, merger or sale activity, the effects of COVID-19 on our business, financial condition and results of operations, and all other forecasts and statements of expectation or assumption underlying any of the foregoing. These statements involve known and unknown risks and uncertainties that are difficult to predict. Investors should not rely on any forward-looking statement and should consider risks, such as changes in governmental policy, legislation and regulations, economic uncertainty, inflation, the continuing impact of the COVID-19 pandemic on our business and results of operations, fluctuations in interest rate and credit risk, competitive pressures, the ability to succeed in new markets, balance sheet management, the ability to identify and remediate any material weakness in internal controls over financial reporting, and other operational factors.

Forward-looking statements are based upon the good faith beliefs and expectations of management as of this date only and are further subject to additional risks and uncertainties, including, but not limited to, the risk factors set forth in our earnings release dated July 26, 2022, including the section titled “Forward Looking Statements and the Company’s most recent Form 10-K, 10-Q and other filings with the Securities and Exchange Commission (“SEC”). Investors are urged to review our earnings release dated July 26, 2022, including the section titled “Forward Looking Statements and the Company’s SEC filings. The Company disclaims any obligation to update or revise the forward-looking statements herein.

# 2Q22 Highlights

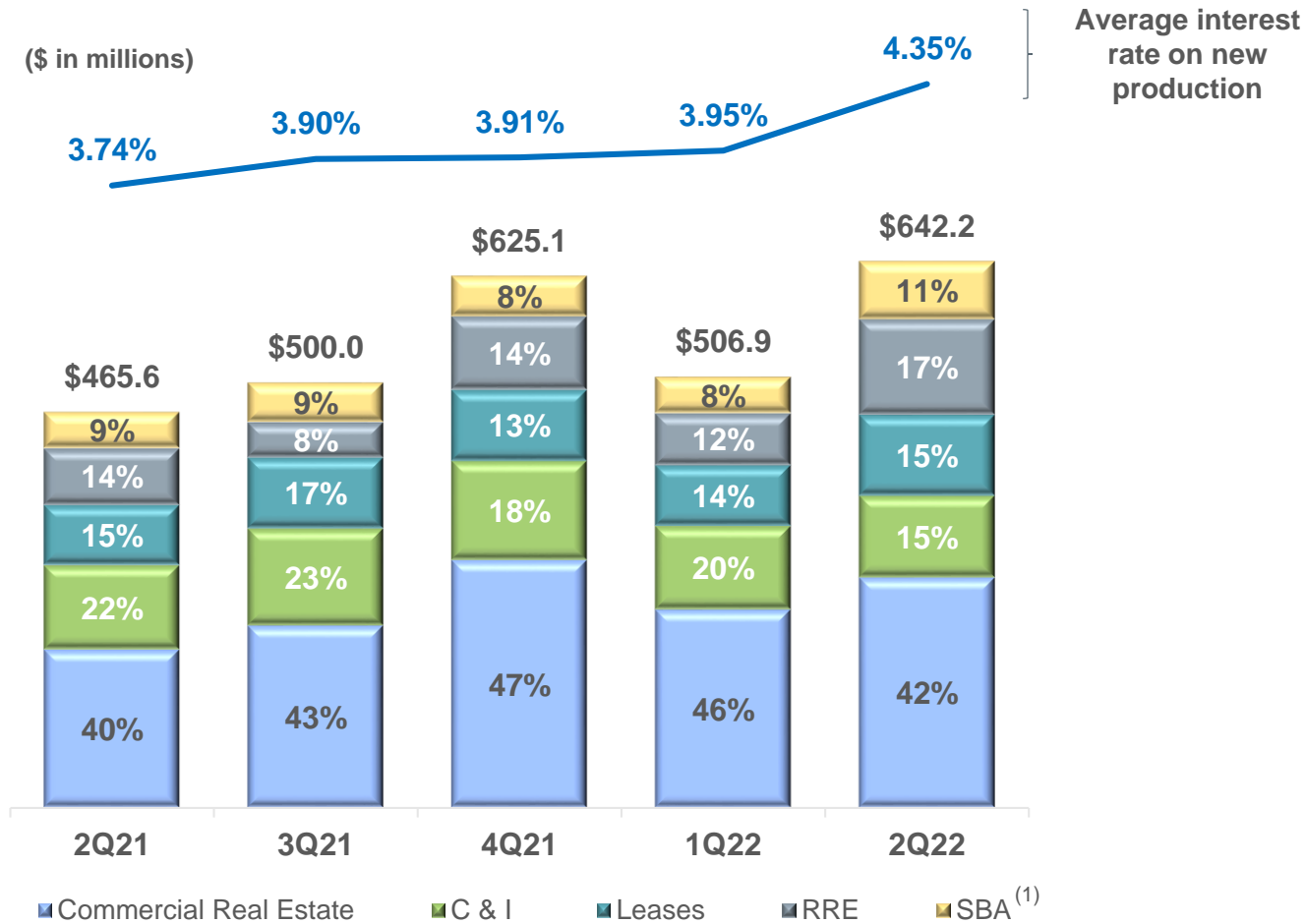
Net Income	Diluted EPS	ROAA	ROAE	NIM	Efficiency Ratio	TBVPS*
<u>\$25.1M</u>	<u>\$0.82</u>	<u>1.45%</u>	<u>14.92%</u>	<u>3.55%</u>	<u>46.05%</u>	<u>\$19.91</u>

- **Net income** was \$25.1 million, or \$0.82 per diluted share, up 21.0% from \$20.7 million, or \$0.68 per diluted share, for the prior quarter and up 13.2% from \$22.1 million, or \$0.72 per diluted share, for the second quarter in 2021
  - **Net interest income** was \$59.0 million, up 15.9% from the prior quarter; net interest margin of 3.55%
  - **Noninterest income** increased by 9.3% from the prior quarter to \$9.3 million due to higher service charges and higher SBA gain on sale income
  - **Noninterest expense** was \$31.5 million, down 0.7% from the prior quarter
  - **Efficiency ratio** was 46.05%, compared with 53.29% for the prior quarter
- **Loans receivable** increased by 6.0% from the prior quarter to \$5.66 billion
  - **Loan production** was \$642.2 million with an average rate of 4.35%
- **Deposits** were \$5.98 billion at June 30, 2022 with noninterest-bearing demand deposits up 3.9% from the first quarter
  - **Cost of interest-bearing deposits** increased 5 basis points from the prior quarter to 0.31%
- **Credit loss expense** was \$1.6 million; allowance for credit losses to loans was 1.29% at June 30, 2022
- **Tangible common equity to tangible assets\*** was 8.74% at the end of the second quarter and had a Common equity Tier 1 capital ratio of 11.07% and a Total capital ratio of 14.32%

\*Non-GAAP financial measure; refer to the non-GAAP reconciliation slide

# Loan Production

Strong momentum across our diverse business lines fueled our stellar loan production of \$642.2 million in the second quarter, driving 6.0% loan growth quarter-over-quarter.



- Commercial real estate loan production for the second quarter was \$271.0 million and commercial and industrial loan production was \$96.2 million
- SBA loan production was \$67.9 million, equipment finance production was \$95.4 million and residential mortgage loan production was \$111.8 million

(1) includes \$28.3M, \$29.3M, \$21.7M, \$26.9M, and \$47.3M of loans secured by CRE and the remainder representing C&I as of 2Q21, 3Q21, 4Q21, 1Q22, and 2Q22 respectively.

# Loan Portfolio

## \$5.66 Billion Loan Portfolio (as of 06/30/22)

Commercial Real Estate Portfolio <sup>(1)</sup>	
\$ in millions	
Outstanding	\$3,830
2Q22 Average Yield	4.26%

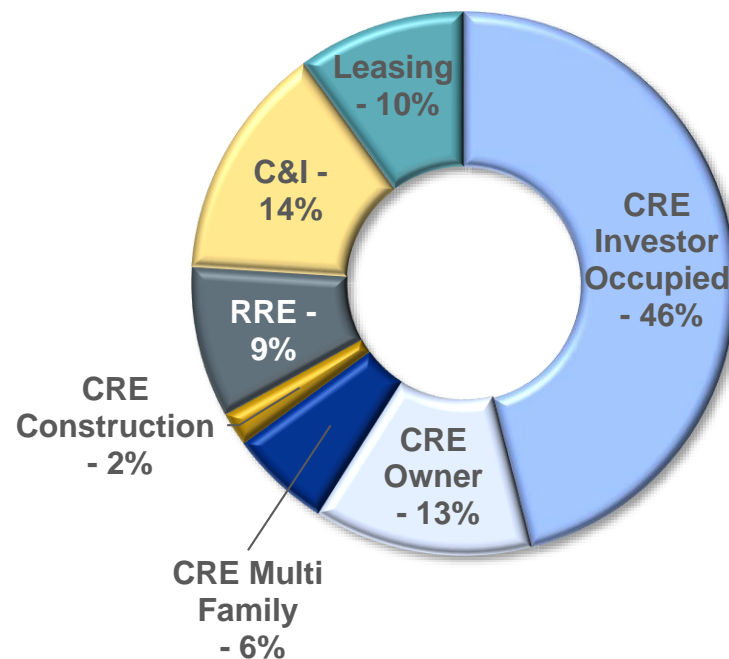
RRE <sup>(2)</sup> Portfolio	
\$ in millions	
Outstanding	\$522
2Q22 Average Yield	3.60%

Commercial & Industrial Portfolio	
\$ in millions	
Outstanding	\$767
2Q22 Average Yield	4.56%

Leasing Portfolio	
\$ in millions	
Outstanding	\$537
2Q22 Average Yield	4.93%



CRE Investor (Non-owner) Occupied	
# of Loans	979
Average Balance (\$ in millions)	\$2.7
Weighted Average Loan-to-Value Ratio <sup>(3)</sup>	51.7%
Weighted Average Debt Coverage Ratio	1.68x

CRE Owner Occupied	
# of Loans	815
Average Balance (\$ in millions)	\$0.9
Weighted Average Loan-to-Value Ratio <sup>(3)</sup>	49.2%
Weighted Average Debt Coverage Ratio	2.51x

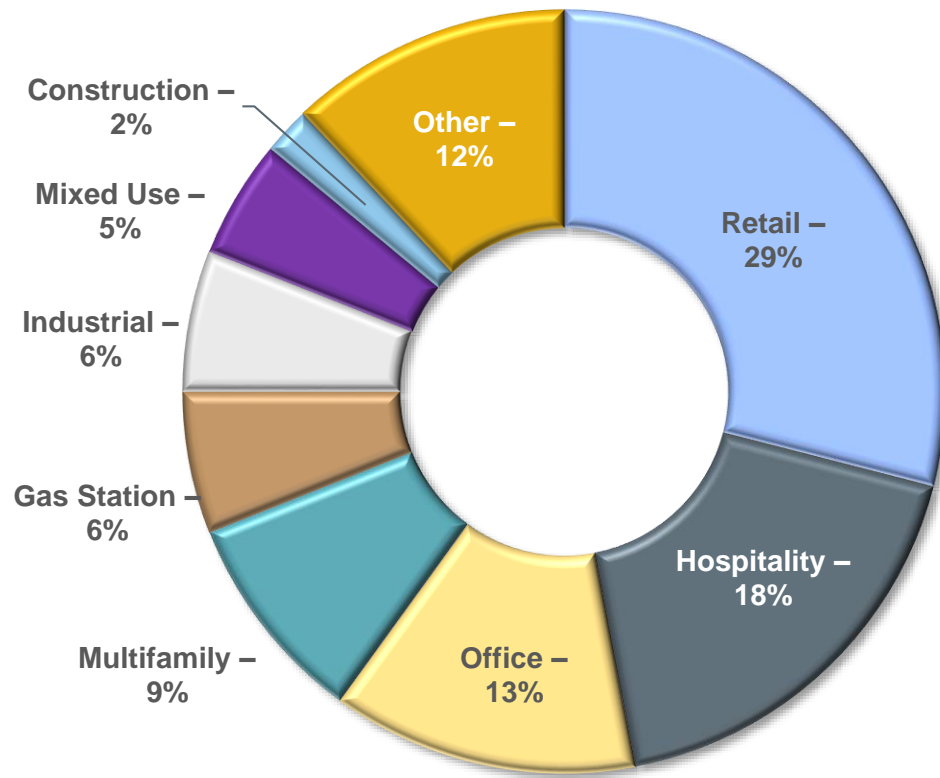
CRE Multifamily	
# of Loans	169
Average Balance (\$ in millions)	\$2.1
Weighted Average Loan-to-Value Ratio <sup>(3)</sup>	54.1%
Weighted Average Debt Coverage Ratio	1.60x

- (1) Commercial Real Estate (CRE) is a combination of Investor Occupied, Construction, Multi Family, and Owner Occupied  
 (2) RRE includes \$8.6 million in Consumer loans  
 (3) Original LTV and weighted average DCR, when the loan was first underwritten

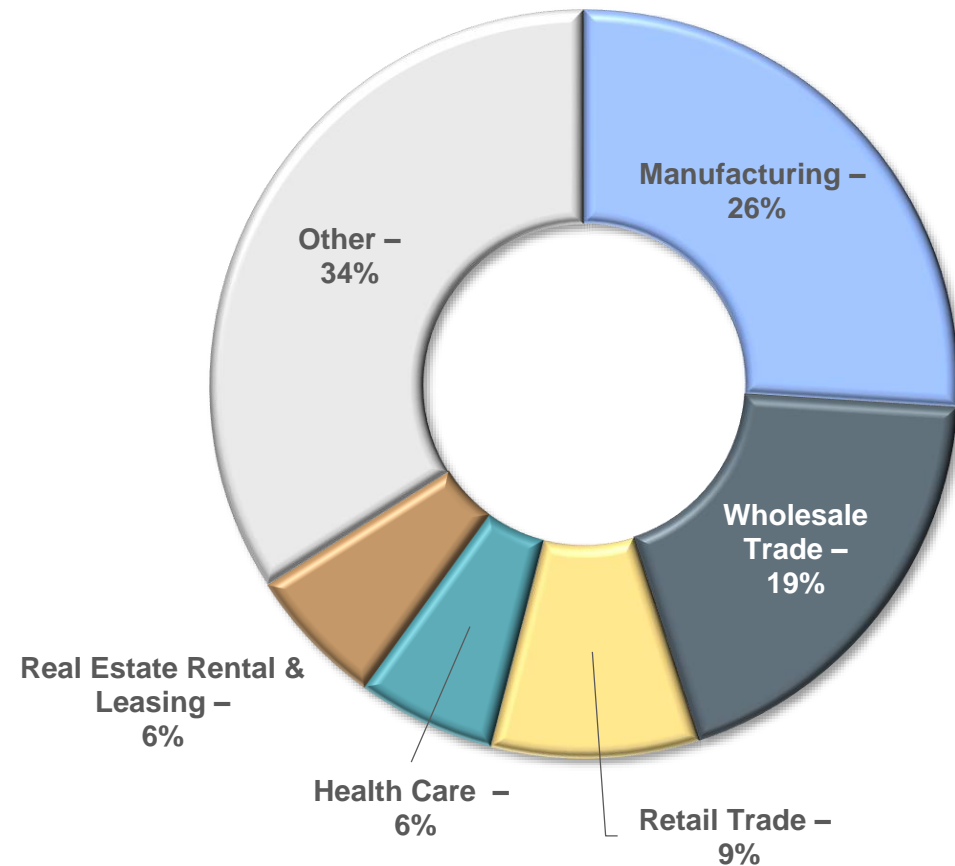
# Loan Portfolio Diversification

Loan portfolio is well diversified across collateral types and industry types; CRE represents 67.7% of the total portfolio and C&I represents 13.6%.

**CRE Portfolio**  
\$3.83B



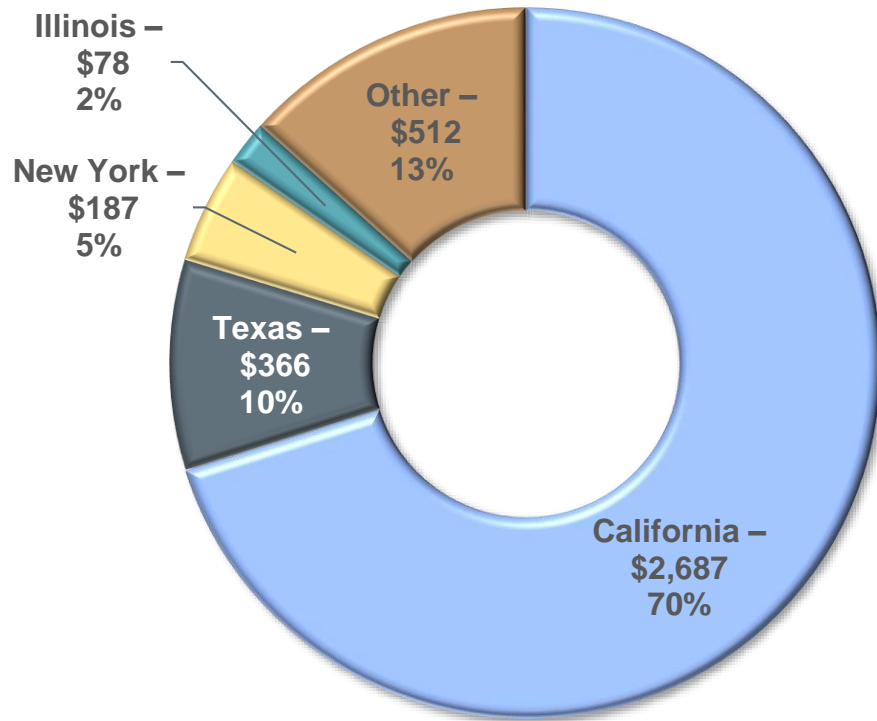
**C&I Portfolio**  
\$767M



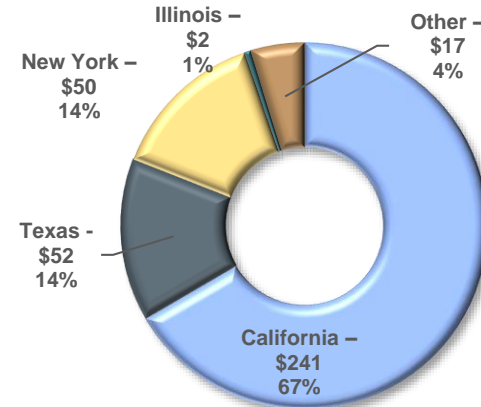
# CRE Portfolio Geographical Exposure

(\$ in millions)

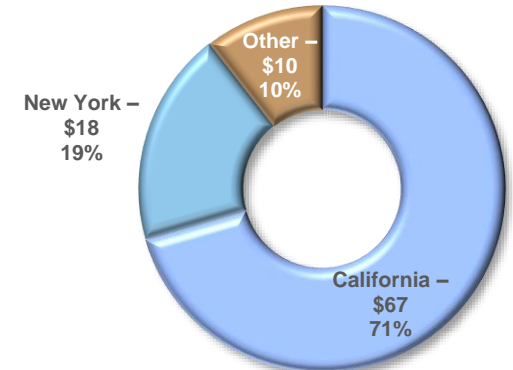
**CRE Composition by State**  
\$3,830M



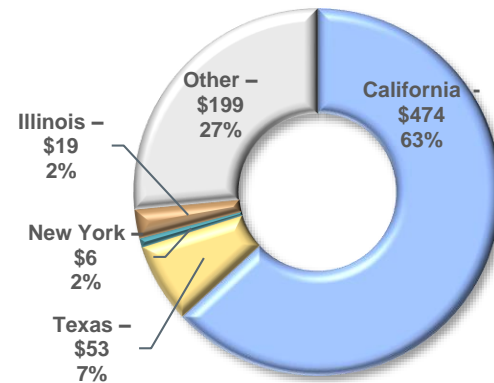
**Multifamily by State**  
\$362M



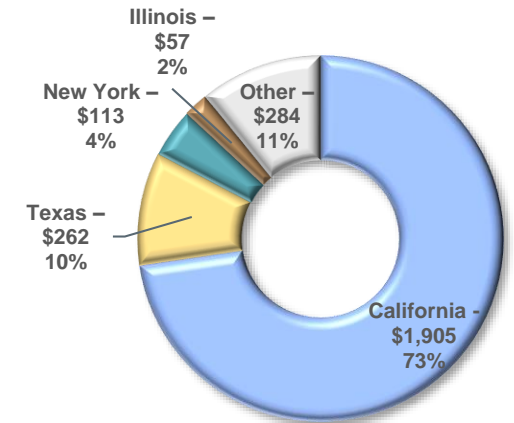
**Construction by State**  
\$95M



**Owner Occupied by State**  
\$751M

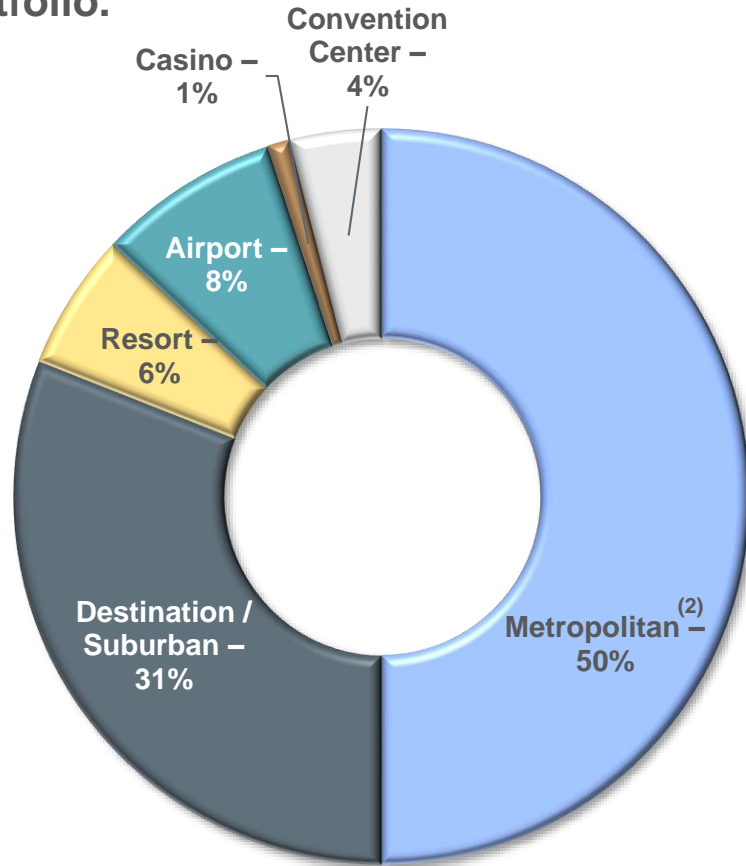


**Investor Occupied by State**  
\$2,621M



# Hospitality Segment by Location Type

Hospitality segment<sup>(1)</sup> declined by 28.2% since 1Q20 to \$672.5 million at 2Q22, representing 11.9% of the loan portfolio.



- Average balance within the segment was \$3 million
- Weighted average debt coverage ratio of the segment was 1.8x at origination
- Weighted average loan to value of the segment was 50.2% at origination
- \$57.1 million of the hospitality portfolio was criticized as of June 30, 2022, of which \$32 million stems from the metropolitan<sup>(2)</sup> location category
- Single nonaccrual hospitality loan for \$112 thousand in the Texas metropolitan<sup>(2)</sup> location

**Total Hospitality Segment: \$672.5M**

(1) Segment represents exposure across the loan portfolio, inclusive of CRE and C&I

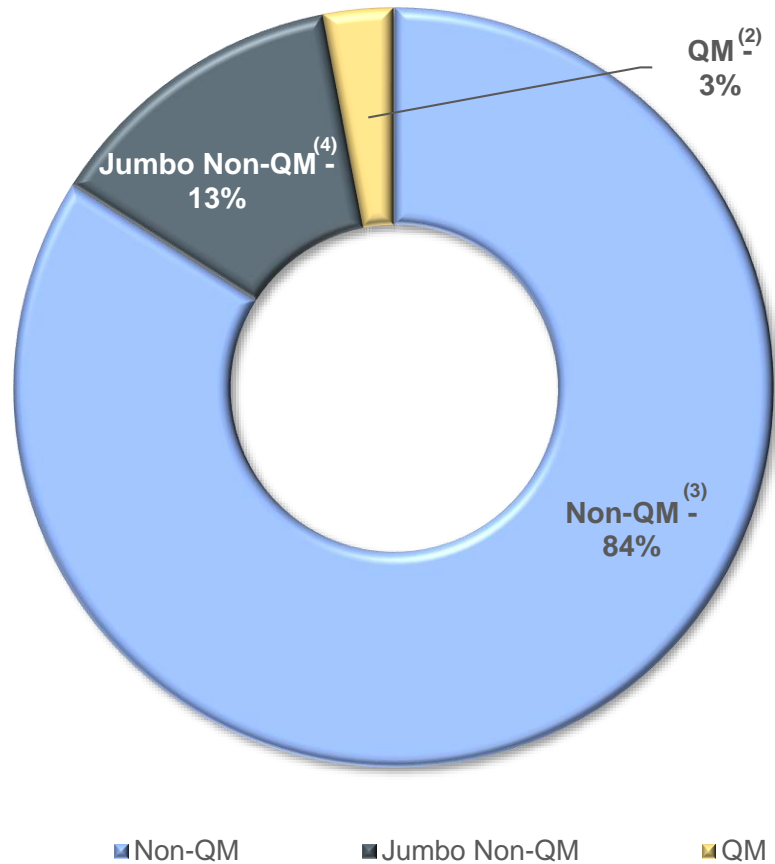
(2) Metropolitan is categorized as a location that is in a major city and in proximity to downtown areas; destination is categorized as a hotel whose location/amenities make it a distinct tourist location; suburban is defined as areas outside of major city hubs and can include more rural areas



# Residential Real Estate Portfolio

The RRE<sup>(1)</sup> portfolio was \$521.6 million for the second quarter, representing 9.2% of the total loan portfolio.

Our conservative underwriting policy focuses on high-quality mortgage origination with maximum LTV between 60% and 70%, maximum DTI of 43% and minimum FICO scores of 680.



- 38% of the Residential Real Estate portfolio is fixed and 62% is variable. Of the variable mortgage portfolio, 80% is expected to reset after 12 months and 20% within the next 12 months
- Total delinquencies are 0.31%; 0.21% are 30-59 days and 0.10% are 90+ days

(1) RRE include \$8.6 million in consumer loans

(2) QM loans conform to the Ability-to-Repay (ATR) rules/requirements of CFPB

(3) Non-QM loans do not conform to the CFPB Dodd-Frank Act

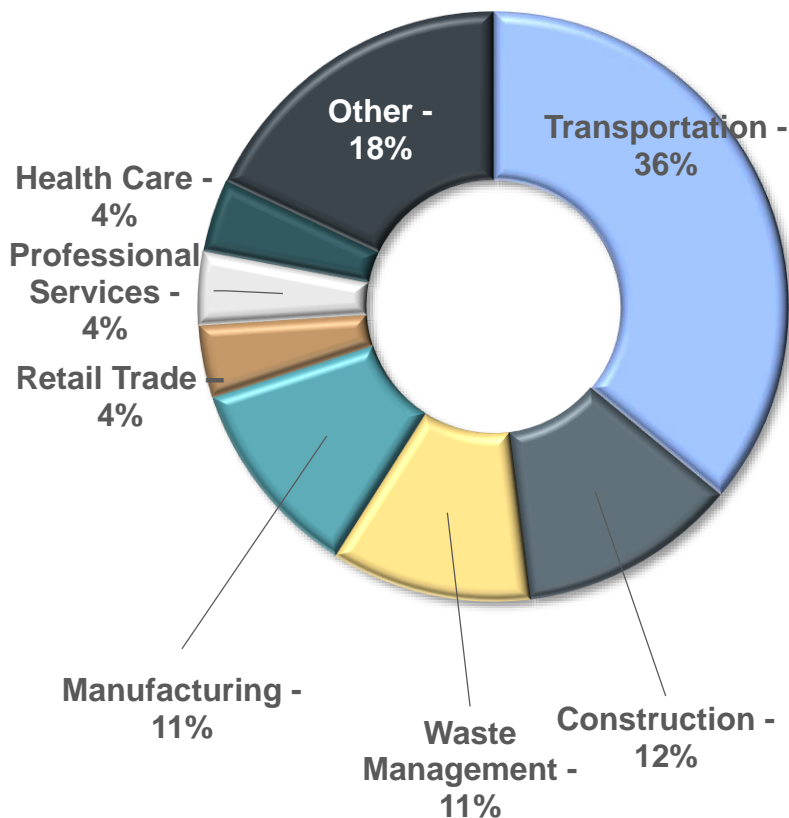
(4) Jumbo Non-QM loan amounts exceed FHFA limits, but generally conform to the ATR/QM rules

# Leasing Portfolio

A \$537.4 million equipment finance portfolio, with an average size of \$45 thousand, is diversified by industry, equipment type and geography.

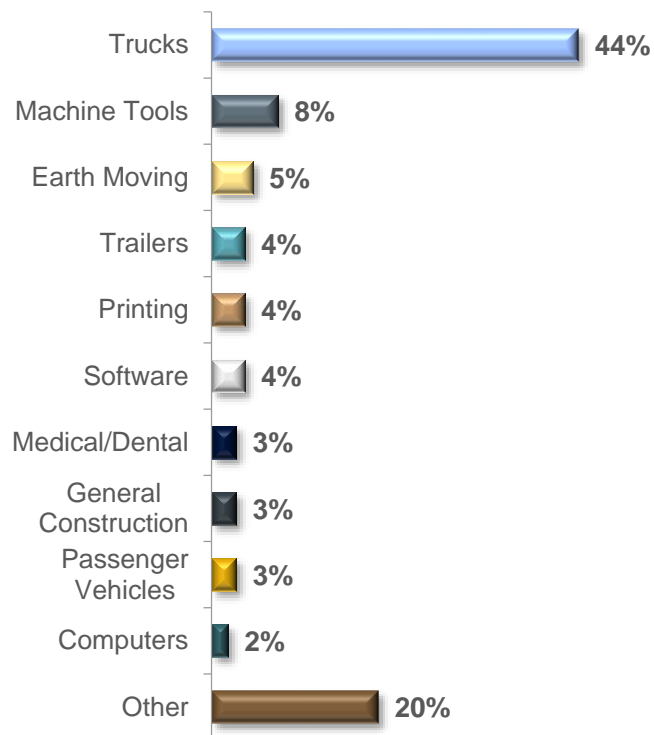
## Portfolio by Industry

(As a % of total portfolio)



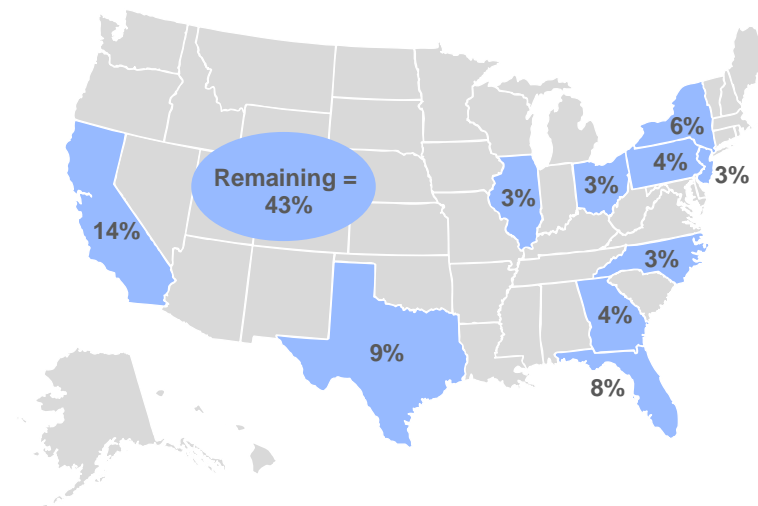
## Portfolio by Equipment

(As a % of total portfolio)



## Portfolio by State

(As a % of total portfolio)

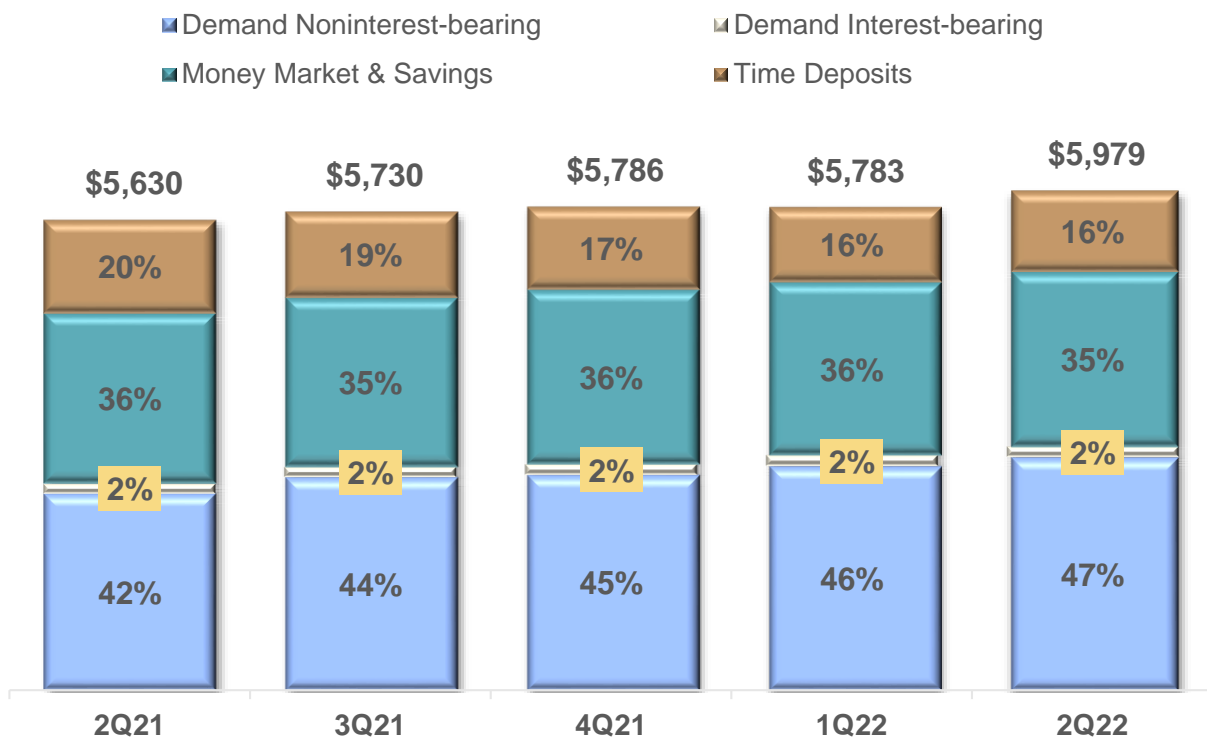


# Deposit Base

Deposits increased to \$5.98 billion, up 3.4% from the prior quarter and up 6.2% from the same quarter last year.

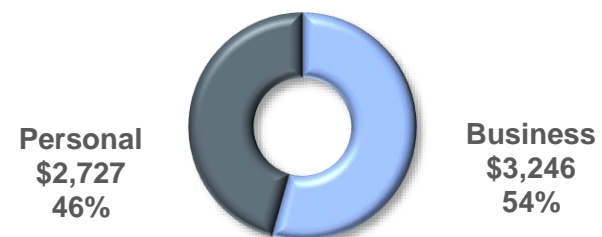
- Noninterest-bearing demand deposits increased 3.9% from the prior quarter and 18.2% from the same quarter last year
- Noninterest-bearing demand deposits increased to 46.5% of total deposits at June 30, 2022 from 41.9% a year ago

**Deposits** (\$ in millions)

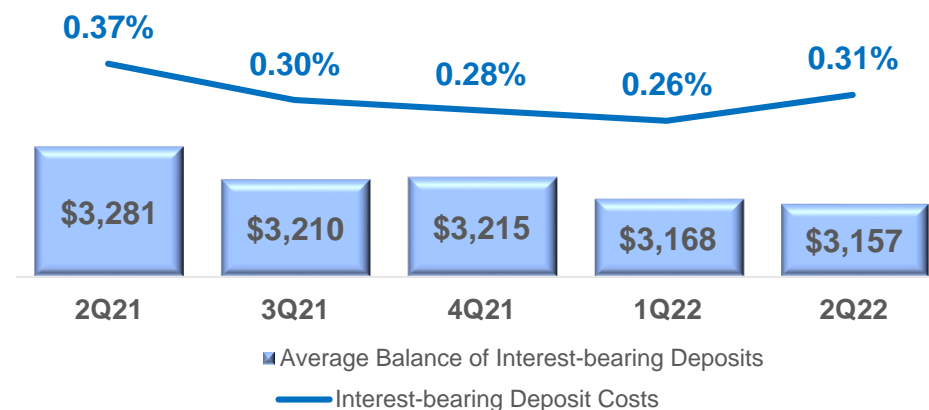


Note: Numbers may not add due to rounding

**Deposits (as of 2Q22)** (\$ in millions)

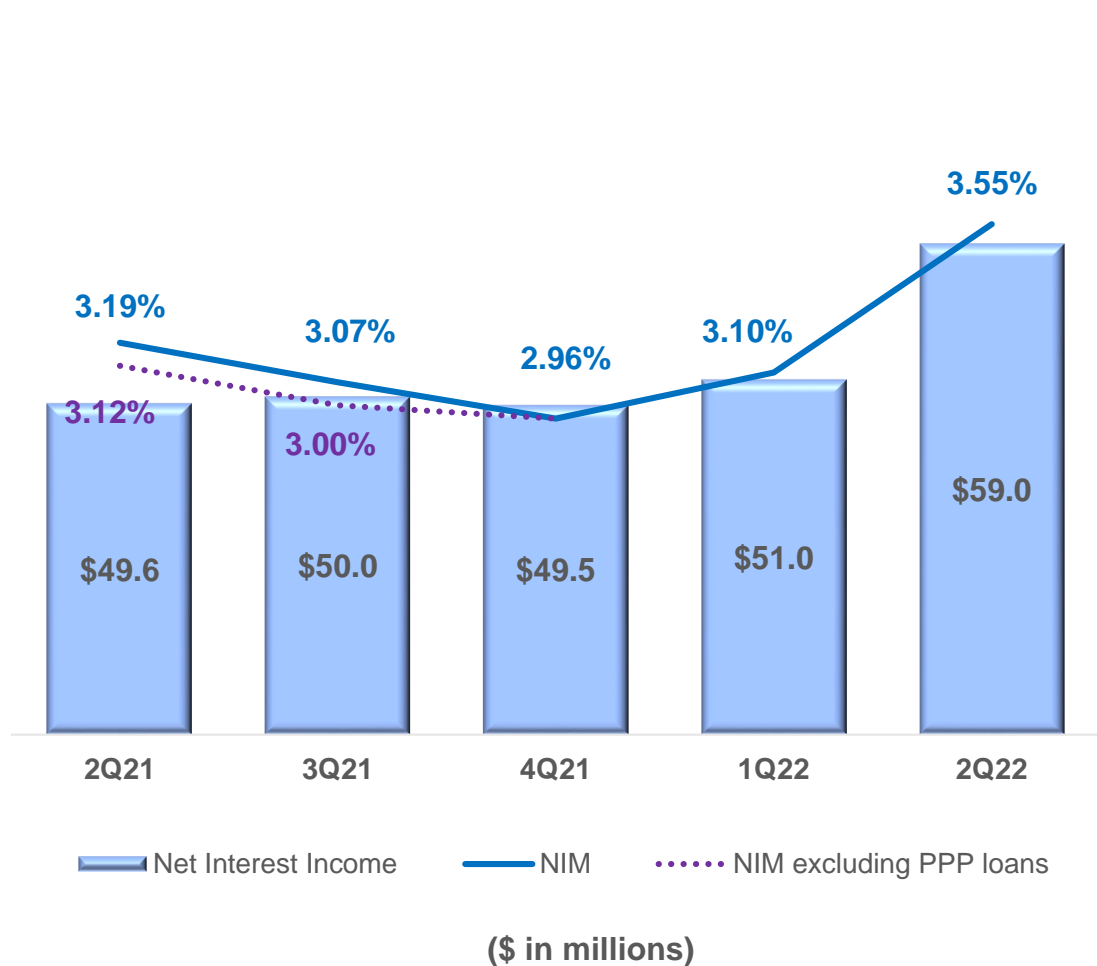


**Average Interest-bearing Deposits** (\$ in millions)



# Net Interest Income | Net Interest Margin

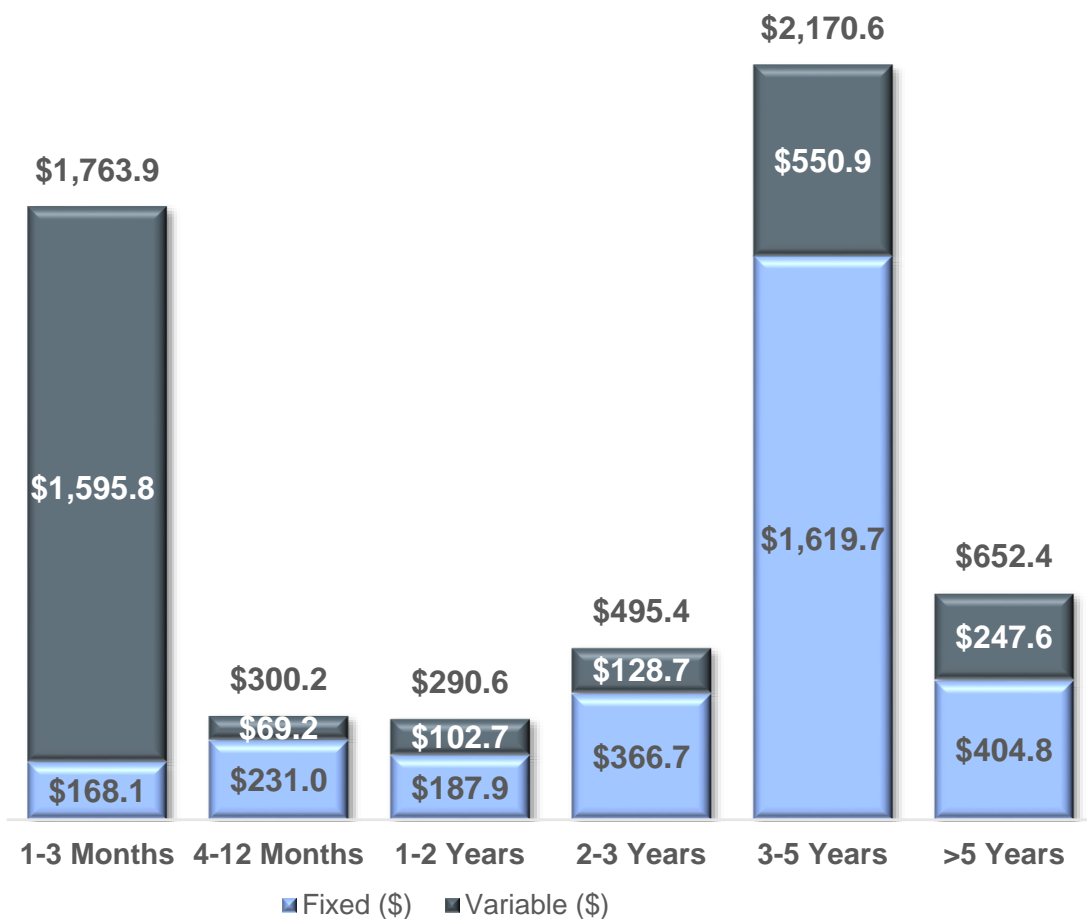
Net interest income was \$59.0 million for the second quarter compared with \$51.0 million for the prior quarter; net interest margin for the quarter was 3.55% compared with 3.10% for the prior quarter.



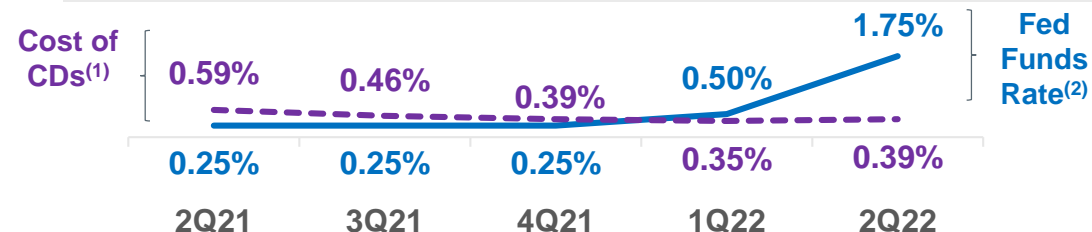
# Net Interest Income Sensitivity

28.1% of the loan portfolio reprices within 1-3 months.

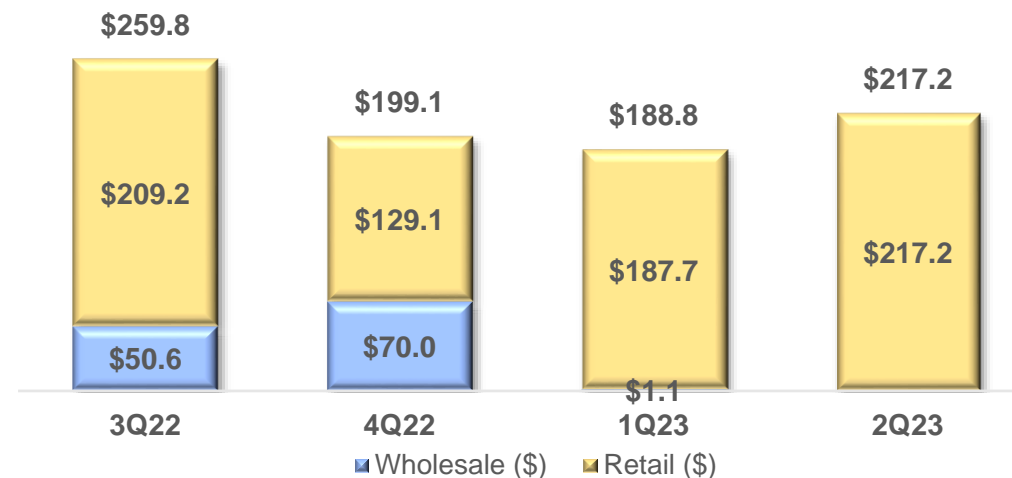
Loans – Months to Reset / Maturity (\$ in millions)



Fed Funds Rate & Cost of CDs



Deposits – CD Maturities (\$ in millions)



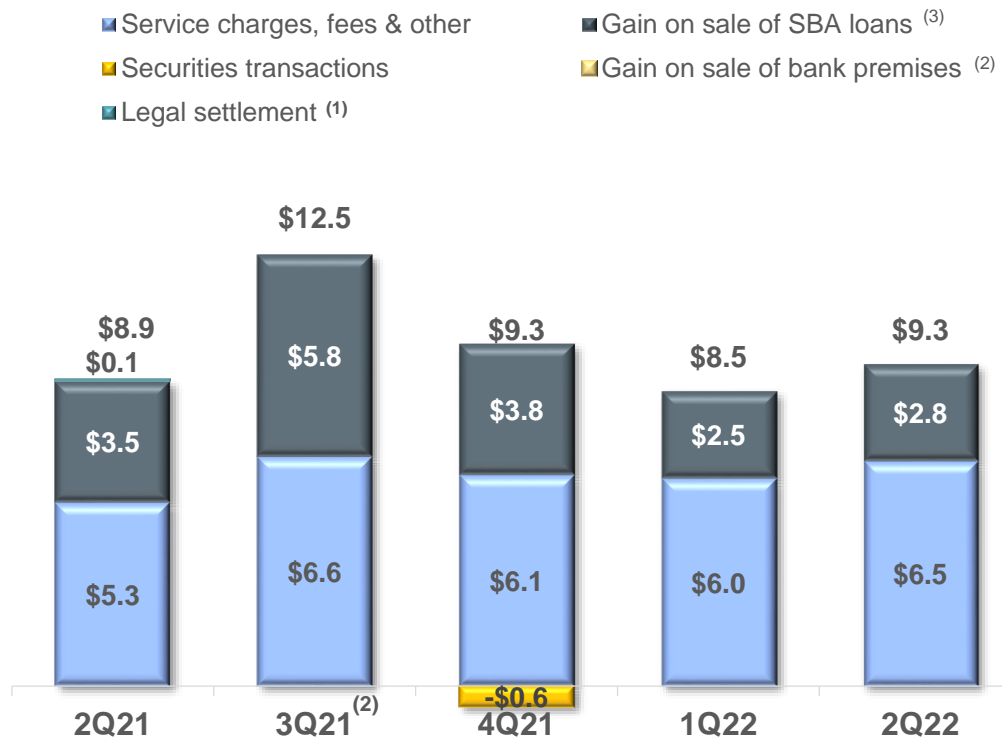
(1) Cost of CDs as of June 2022 was 0.49%  
 (2) Fed funds rate represents the rate at the end of the quarter

# Noninterest Income

Noninterest income was \$9.3 million for the second quarter compared with \$8.5 million for the prior quarter primarily due to higher trade finance, other service fees and higher SBA gains.

## Noninterest Income

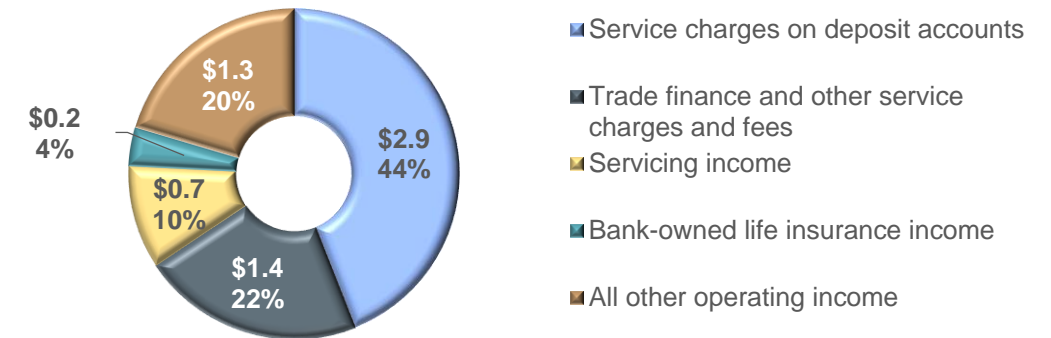
(\$ in millions)



(1) Includes legal settlement of \$75 thousand for 2Q21  
 (2) Includes gain on sale of bank premises of \$45 thousand for 3Q21  
 (3) Includes gain on PPP loans of \$339 thousand for 3Q21, and \$203 thousand for 2Q21

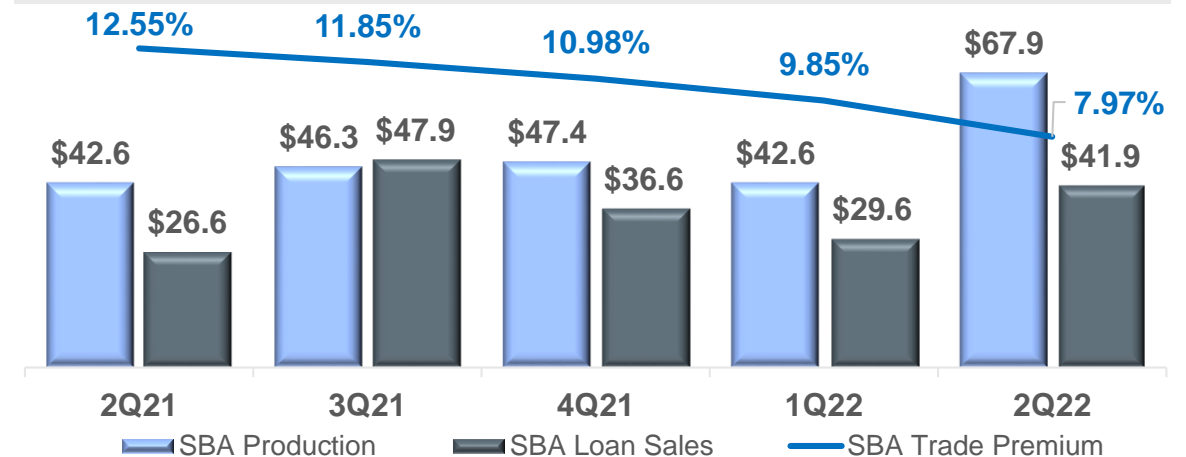
## Service Charges and Fees (as of 2Q22)

(\$ in millions)



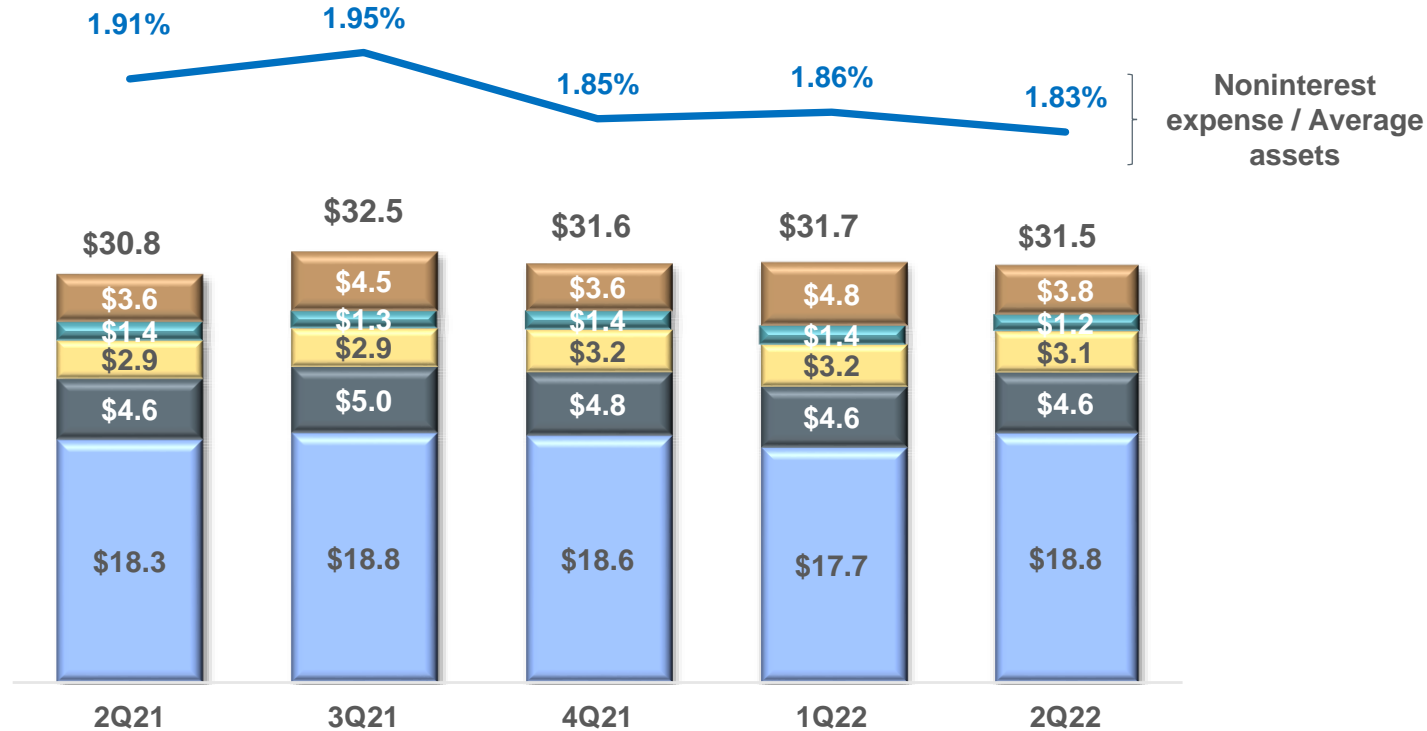
## SBA 7(a) Loan Production and Sales

(\$ in millions)



# Noninterest Expense

Continued focus on disciplined expense management.



- Noninterest expense was \$31.5 million in the second quarter, down 0.7% from the prior quarter and up 2.2% from the same quarter last year
- The efficiency ratio for the second quarter improved to 46.05% from 53.29% for the prior quarter

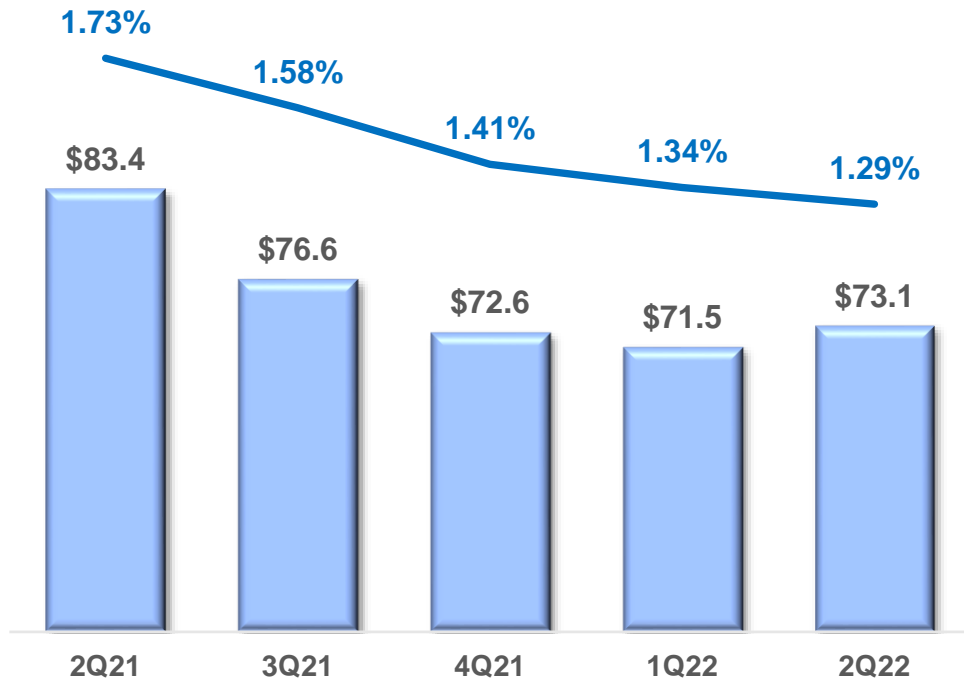
■ Salaries and employee benefits     ■ Occupancy and equipment  
■ Data Processing     ■ Professional Fees  
■ All other expenses

(\$ in millions)

# ACL Trends

Allowance for credit losses was \$73.1 million as of June 30, 2022 generating an allowance for credit losses to loans of 1.29% compared with 1.34% at the end of the prior quarter.

### Allowance for Credit Losses

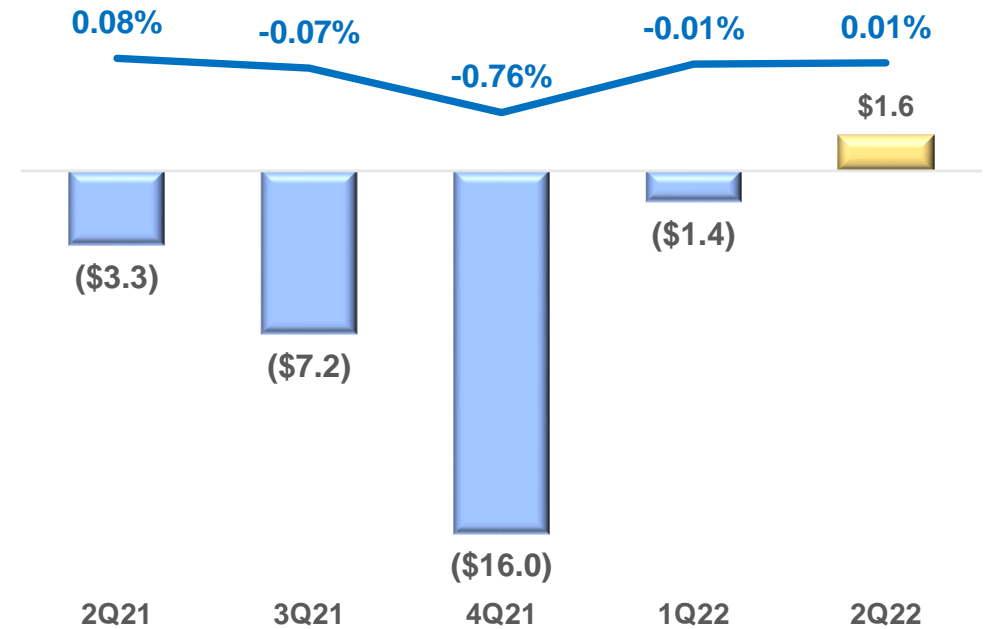


Allowance for credit losses

ACL to Loans

(\$ in millions)

### Credit Loss Expense (Recovery)



Credit loss recovery

Credit loss expense

Net loan charge-offs (recoveries) to average loans

(\$ in millions)



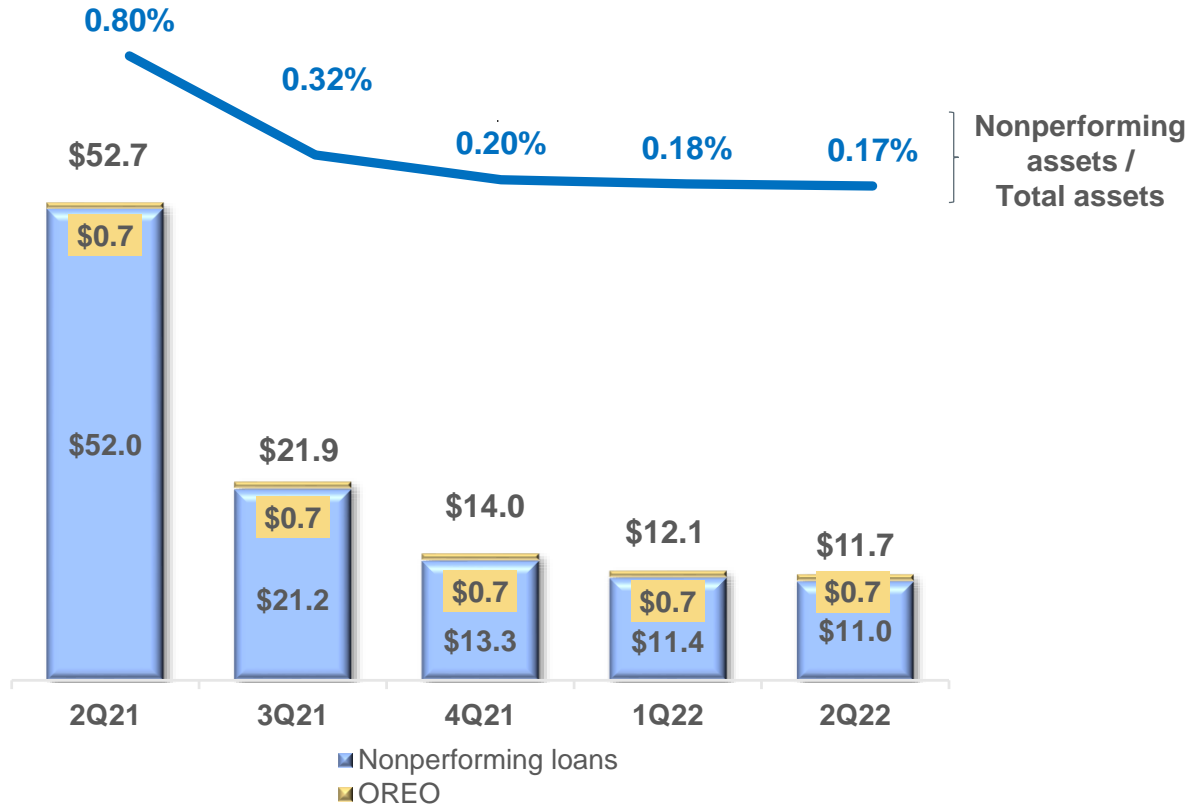
# ACL Analysis by Loan Type

(\$ in millions)	June 30, 2022		March 31, 2022		December 31, 2021		September 30, 2021		June 30, 2021	
	Allowance	Loans	Allowance	Loans	Allowance	Loans	Allowance	Loans	Allowance	Loans
CRE	\$ 45.6	\$ 3,829.7	\$45.9	\$3,771.5	\$48.4	\$3,701.9	\$55.3	\$3,528.5	\$62.3	\$3,452.0
C&I	14.3	766.8	12.9	633.1	12.4	561.8	8.7	516.4	8.1	587.7
Leases	12.7	537.4	12.2	500.1	11.3	487.3	11.8	459.1	12.3	431.6
RRE & Consumer	0.5	521.6	0.5	432.8	0.5	400.5	0.8	354.9	0.7	348.7
<b>Total</b>	<b>\$ 73.1</b>	<b>\$ 5,655.4</b>	<b>\$71.5</b>	<b>\$5,337.5</b>	<b>\$72.6</b>	<b>\$5,151.5</b>	<b>\$76.6</b>	<b>\$4,858.9</b>	<b>\$83.4</b>	<b>\$4,820.1</b>

Note: Numbers may not add due to rounding

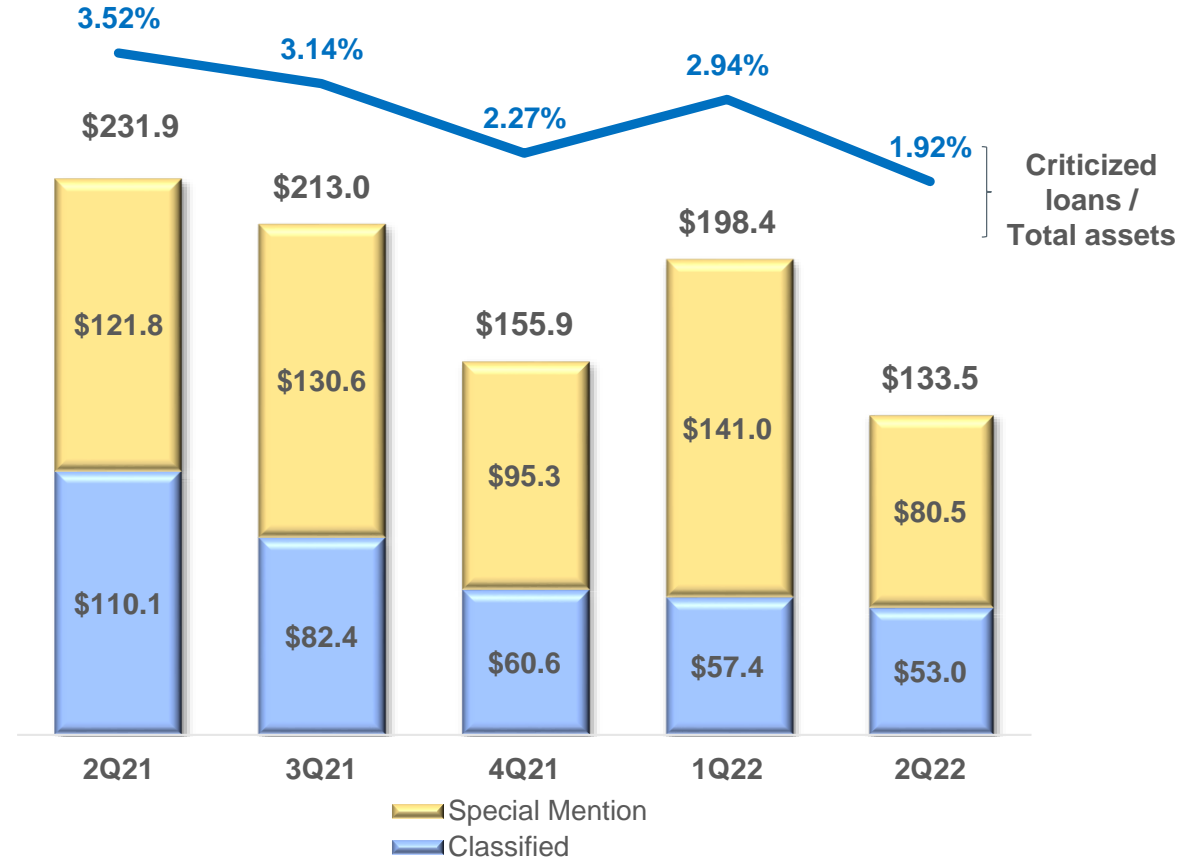
# Asset Quality

## Nonperforming Assets



(\$ in millions)

## Criticized Loans

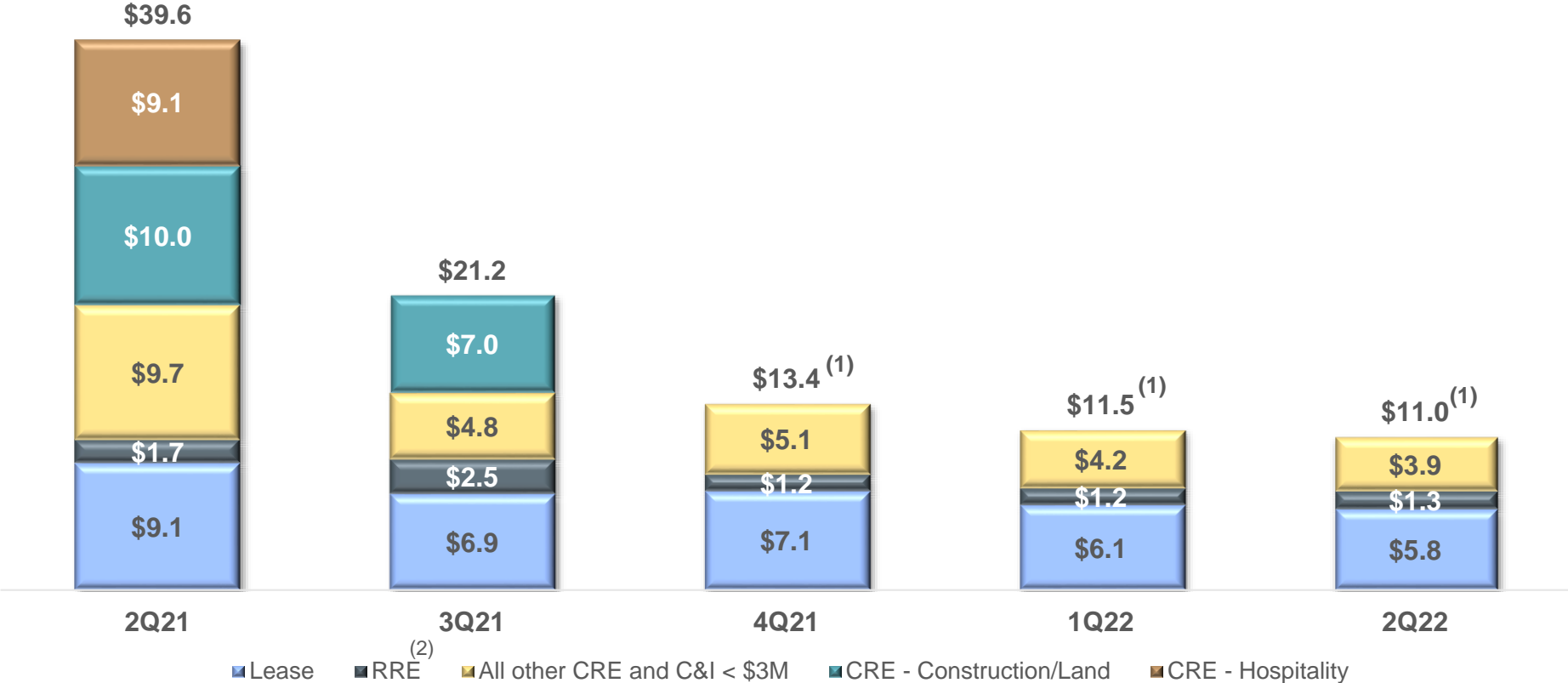


(\$ in millions)

# Asset Quality – Nonaccrual Loans

Nonaccrual loans decreased 3.7% quarter-over-quarter.

(\$ in millions)



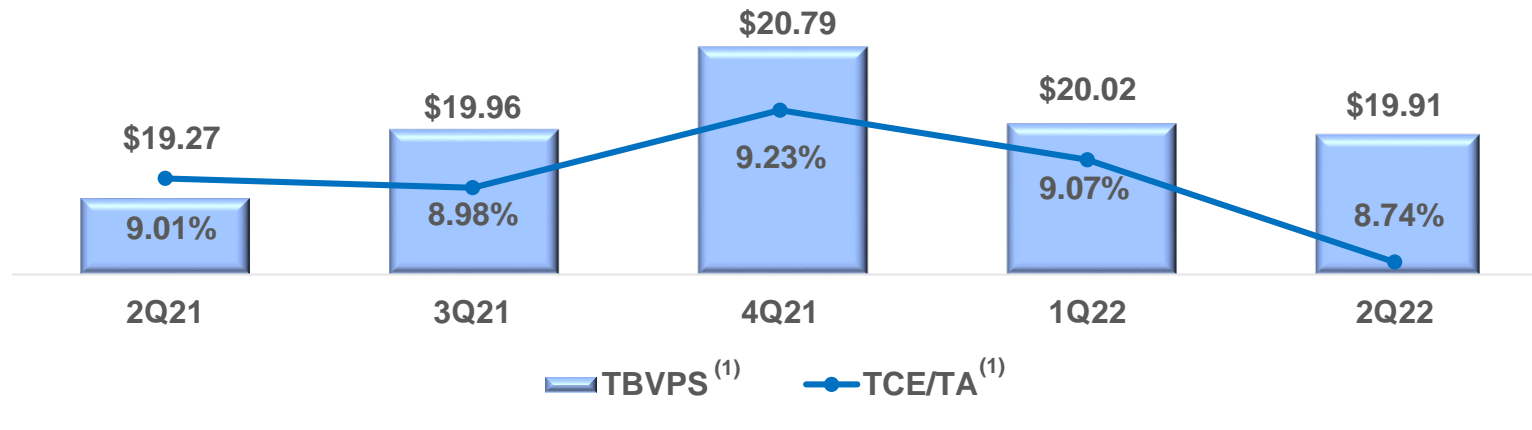
Note: Numbers may not add due to rounding

(1) Specific allowance for credit losses at December 31, 2021, March 31, 2022, and June 30, 2022 was \$2.8 million, \$2.2 million, and \$2.0 million respectively

(2) RRE includes consumer loans

# Capital Management

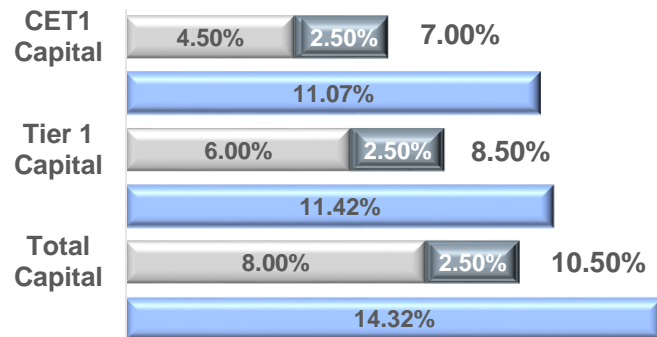
Consistent track record of prudent capital management.



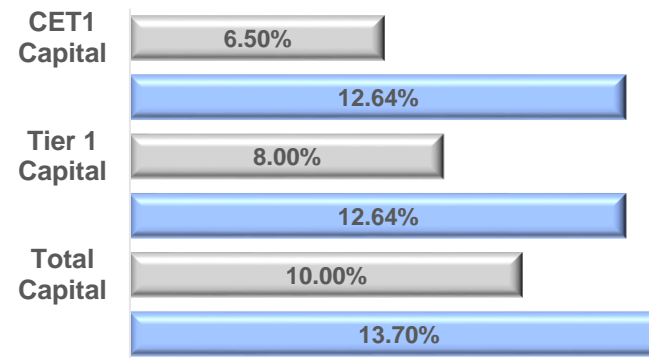
- Tangible book value per share (TBVPS) grew by 3% in the last twelve months
- 2Q22 TBVPS<sup>(1)</sup> and TCE/TA<sup>(1)</sup> ratio were impacted by \$21.7 million unrealized after-tax loss recorded in AOCI due to changes in the value of the securities portfolio stemming from increased interest rates during the quarter
- The Company exceeds regulatory minimum and the Bank remains well capitalized

## Capital Ratios

### Company



### Bank



■ Minimum Requirement ■ Capital Conservation Buffer ■ Company

■ Well Capitalized ■ Bank

(1) Non-GAAP financial measure, refer to the non-GAAP reconciliation slides

# Appendix

# 2Q22 Financial Summary

(\$ in millions, except EPS)

	June 30, 2022	March 31, 2022	June 30, 2021	Change <sup>(1)</sup>	
				Q/Q	Y/Y
<b><i>Income Statement Summary</i></b>					
Net interest income	\$ 59.0	\$ 51.0	\$ 49.6	15.9%	19.1%
Noninterest income	9.3	8.5	8.9	9.3%	4.8%
Operating revenue	68.3	59.5	58.5	14.9%	16.8%
Noninterest expense	31.5	31.7	30.8	-0.7%	2.2%
Credit loss (recovery) expense	1.6	(1.4)	(3.3)	-216.1%	-148.0%
Pretax income	35.3	29.2	31.0	21.0%	13.8%
Income tax expense	10.2	8.5	8.9	20.9%	15.2%
<b>Net income</b>	<b>\$ 25.1</b>	<b>\$ 20.7</b>	<b>\$ 22.1</b>	<b>21.0%</b>	<b>13.2%</b>
<b>EPS-Diluted</b>	<b>\$ 0.82</b>	<b>\$ 0.68</b>	<b>\$ 0.72</b>	<b>20.6%</b>	<b>13.9%</b>
<b><i>Selected balance sheet items</i></b>					
Loans receivable	\$ 5,655	\$ 5,338	\$ 4,820	6.0%	17.3%
Deposits	5,979	5,783	5,630	3.4%	6.2%
Total assets	6,956	6,737	6,579	3.2%	5.7%
Stockholders' equity	\$ 618	\$ 621	\$ 603	-0.5%	2.5%
<b><i>Profitability Metrics</i></b>					
Return on average assets	1.45%	1.22%	1.38%	18.9%	5.1%
Return on average equity	14.92%	12.74%	14.91%	17.1%	0.1%
TCE/TA <sup>(2)</sup>	8.74%	9.07%	9.01%	-3.6%	-3.0%
Net interest margin	3.55%	3.10%	3.19%	14.5%	11.3%
Efficiency ratio	46.05%	53.29%	52.66%	-13.6%	-12.6%

Note: numbers may not foot due to rounding

(1) Percentage change calculated from dollars in thousands; change in basis points for profitability metrics

(2) Non-GAAP financial measure, refer to the non-GAAP reconciliation slide

# Non-GAAP Reconciliation: Tangible Common Equity to Tangible Asset Ratio

	June 30, 2022	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021
<b>Hanmi Financial Corporation</b>					
Assets	\$ 6,955,968	\$ 6,737,052	\$ 6,858,587	\$ 6,776,533	\$ 6,578,856
Less goodwill and other intangible assets	(11,310)	(11,353)	(11,395)	(11,450)	(11,504)
Tangible assets	\$ 6,944,658	\$ 6,725,699	\$ 6,847,192	\$ 6,765,083	\$ 6,567,352
Stockholders' equity <sup>(1)</sup>	\$ 618,296	\$ 621,452	\$ 643,417	\$ 619,055	\$ 602,977
Less goodwill and other intangible assets	(11,310)	(11,353)	(11,395)	(11,450)	(11,504)
Tangible stockholders' equity <sup>(1)</sup>	\$ 606,986	\$ 610,099	\$ 632,022	\$ 607,605	\$ 591,473
Stockholders' equity to assets	8.89%	9.22%	9.38%	9.14%	9.17%
Tangible common equity to tangible assets <sup>(1)</sup>	8.74%	9.07%	9.23%	8.98%	9.01%
Common shares outstanding	30,482,990	30,468,458	30,407,261	30,441,601	30,697,652
Tangible common equity per common share	\$ 19.91	\$ 20.02	\$ 20.79	\$ 19.96	\$ 19.27

(1) There were no preferred shares outstanding at the periods indicated

# Non-GAAP Reconciliation – PPP (4Q21)

(\$ in thousands, except share and per share data)

	As of December 31, 2021		Three Months Ended December 31, 2021
<b>Tangible Common Equity to Tangible Assets</b>		<b>Net Interest Margin</b>	
Tangible assets	\$ 6,847,192	Net interest income	\$ 49,496
Less first and second draw PPP loans	(2,976)	Less PPP loan interest income	(100)
Tangible assets adjusted for PPP loans	<u>\$ 6,844,216</u>	Net interest income adjusted for PPP loans	<u>\$ 49,396</u>
Tangible stockholders' equity <sup>(1)</sup>	\$ 632,022	Average interest-earning assets	\$ 6,630,386
<b>TCE / TA Ratio<sup>(1)</sup></b>	<b>9.23%</b>	Less average PPP loans	(5,883)
<b>TCE / TA Ratio adjusted for PPP loans<sup>(1)</sup></b>	<b>9.23%</b>	Average interest-earning assets adjusted for PPP loans	<u>\$ 6,624,503</u>
<b>Allowance for Credit Losses to Loans Receivable</b>		<b>NIM<sup>(2)</sup></b>	<b>2.96%</b>
Allowance for credit losses	\$ 72,557	<b>NIM adjusted for PPP loans <sup>(2)</sup></b>	<b>2.96%</b>
Loans receivable	\$ 5,151,541	<b>Efficiency Ratio</b>	
Less first draw PPP loans	(2,976)	Noninterest expense	\$ 31,636
Loans receivable adjusted for PPP loans	<u>\$ 5,148,565</u>	Add back PPP deferred origination costs	-
<b>ACL / Loans Receivable</b>	<b>1.41%</b>	Noninterest expense adjusted for PPP loans	<u>\$ 31,636</u>
<b>ACL / Loans Receivable adjusted for PPP loans</b>	<b>1.41%</b>	Net interest income plus noninterest income	\$ 58,791
		Plus securities losses	598
		Net interest income plus noninterest income adjusted for securities losses	<u>\$ 59,389</u>
		<b>Efficiency ratio <sup>(3)</sup></b>	<b>53.81%</b>
		<b>Efficiency ratio adjusted for PPP loans and securities losses <sup>(3)</sup></b>	<b>53.27%</b>

(1) There were no preferred shares outstanding at December 31, 2021

(2) Net interest income (as applicable) divided by average interest-earning assets (as applicable), annualized

(3) Noninterest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable)

In response to the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act") was adopted, which included authorization for the U.S. Small Business Administration (the "SBA") to introduce a new program, entitled the "Paycheck Protection Program," which provides loans for eligible businesses through the SBA's 7(a) loan guaranty program. These loans are fully guaranteed and available for loan forgiveness of up to the full principal amount so long as certain employee and compensation levels of the business are maintained and the proceeds of the loan are used as required under the program. The Paycheck Protection Program ("PPP") and loan forgiveness provide economic relief to small businesses nationwide adversely impacted under the COVID-19 pandemic.

Hanmi participated in this program and the financial information for the 2021 fourth quarter reflects this participation. This table shows financial information excluding the effect of the origination of the PPP loans, including the corresponding interest income earned and non-interest expense incurred on such loans, which constitutes a non-GAAP measure. Management believes the presentation of certain financial measures excluding the effect of PPP loans provides useful supplemental information that is essential to a proper understanding of the financial condition and results of operations of Hanmi. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be used by other companies.



# Non-GAAP Reconciliation – PPP (3Q21)

(\$ in thousands, except share and per share data)

	As of September 30, 2021		Three Months Ended September 30, 2021
<b>Tangible Common Equity to Tangible Assets</b>		<b>Net Interest Margin</b>	
Tangible assets	\$ 6,765,083	Net interest income	\$ 49,980
Less first and second draw PPP loans	(21,895)	Less PPP loan interest income	(1,564)
Tangible assets adjusted for PPP loans	<u>\$ 6,743,188</u>	Net interest income adjusted for PPP loans	<u>\$ 48,416</u>
Tangible stockholders' equity <sup>(1)</sup>	\$ 607,605	Average interest-earning assets	\$ 6,452,604
<b>TCE / TA Ratio<sup>(1)</sup></b>	<b>8.98%</b>	Less average PPP loans	(55,831)
<b>TCE / TA Ratio adjusted for PPP loans<sup>(1)</sup></b>	<b>9.01%</b>	Average interest-earning assets adjusted for PPP loans	<u>\$ 6,396,773</u>
<b>Allowance for Credit Losses to Loans Receivable</b>		<b>NIM<sup>(2)</sup></b>	<b>3.07%</b>
Allowance for credit losses	\$ 76,613	<b>NIM adjusted for PPP loans <sup>(2)</sup></b>	<b>3.00%</b>
Loans receivable	\$ 4,858,865	<b>Efficiency Ratio</b>	
Less first draw PPP loans	(21,895)	Noninterest expense	\$ 32,502
Loans receivable adjusted for PPP loans	<u>\$ 4,836,970</u>	Add back PPP deferred origination costs	-
<b>ACL / Loans Receivable</b>	<b>1.58%</b>	Noninterest expense adjusted for PPP loans	<u>\$ 32,502</u>
<b>ACL / Loans Receivable adjusted for PPP loans</b>	<b>1.58%</b>	Net interest income plus noninterest income	\$ 62,489
		Less securities and PPP gains	(339)
		Net interest income plus noninterest income adjusted for securities and PPP gains	<u>\$ 62,150</u>
		<b>Efficiency ratio <sup>(3)</sup></b>	<b>52.01%</b>
		<b>Efficiency ratio adjusted for PPP loans and securities gains <sup>(3)</sup></b>	<b>52.30%</b>

(1) There were no preferred shares outstanding at September 30, 2021

(2) Net interest income (as applicable) divided by average interest-earning assets (as applicable), annualized

(3) Noninterest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable)

In response to the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act") was adopted, which included authorization for the U.S. Small Business Administration (the "SBA") to introduce a new program, entitled the "Paycheck Protection Program," which provides loans for eligible businesses through the SBA's 7(a) loan guaranty program. These loans are fully guaranteed and available for loan forgiveness of up to the full principal amount so long as certain employee and compensation levels of the business are maintained and the proceeds of the loan are used as required under the program. The Paycheck Protection Program ("PPP") and loan forgiveness provide economic relief to small businesses nationwide adversely impacted under the COVID-19 pandemic.

Hanmi participated in this program and the financial information for the 2021 third quarter reflects this participation. This table shows financial information excluding the effect of the origination of the PPP loans, including the corresponding interest income earned and non-interest expense incurred on such loans, which constitutes a non-GAAP measure. Management believes the presentation of certain financial measures excluding the effect of PPP loans provides useful supplemental information that is essential to a proper understanding of the financial condition and results of operations of Hanmi. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be used by other companies.

# Non-GAAP Reconciliation – PPP (2Q21)

(\$ in thousands, except share and per share data)

	As of June 30, 2021		Three Months Ended June 30, 2021
<b>Tangible Common Equity to Tangible Assets</b>		<b>Net Interest Margin</b>	
Tangible assets	\$ 6,567,352	Net interest income	\$ 49,572
Less first and second draw PPP loans	(158,134)	Less PPP loan interest income	(2,680)
Tangible assets adjusted for PPP loans	<u>\$ 6,409,218</u>	Net interest income adjusted for PPP loans	<u>\$ 46,892</u>
Tangible stockholders' equity <sup>(1)</sup>	\$ 591,473	Average interest-earning assets	6,242,421
<b>TCE / TA Ratio<sup>(1)</sup></b>	<b>9.01%</b>	Less average PPP loans	(220,965)
<b>TCE / TA Ratio adjusted for PPP loans<sup>(1)</sup></b>	<b>9.23%</b>	Average interest-earning assets adjusted for PPP loans	<u>\$ 6,021,456</u>
<b>Allowance for Credit Losses to Loans Receivable</b>		<b>NIM<sup>(2)</sup></b>	<b>3.19%</b>
Allowance for credit losses	\$ 83,372	<b>NIM adjusted for PPP loans <sup>(2)</sup></b>	<b>3.12%</b>
Loans receivable	\$ 4,820,092	<b>Efficiency Ratio</b>	
Less first draw PPP loans	(144,077)	Noninterest expense	\$ 30,783
Loans receivable adjusted for PPP loans	<u>\$ 4,676,015</u>	Add back PPP deferred origination costs	13
<b>ACL / Loans Receivable</b>	<b>1.73%</b>	Noninterest expense adjusted for PPP loans	<u>\$ 30,796</u>
<b>ACL / Loans Receivable adjusted for PPP loans</b>	<b>1.78%</b>	Net interest income plus noninterest income	\$ 58,458
		Less securities and PPP gains	(203)
		Net interest income plus noninterest income adjusted for securities and PPP gains	<u>\$ 58,255</u>
		<b>Efficiency ratio <sup>(3)</sup></b>	<b>52.66%</b>
		<b>Efficiency ratio adjusted for PPP loans and securities gains <sup>(3)</sup></b>	<b>52.86%</b>

(1) There were no preferred shares outstanding at June 30, 2021

(2) Net interest income (as applicable) divided by average interest-earning assets (as applicable), annualized

(3) Noninterest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable)

In response to the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act") was adopted, which included authorization for the U.S. Small Business Administration (the "SBA") to introduce a new program, entitled the "Paycheck Protection Program," which provides loans for eligible businesses through the SBA's 7(a) loan guaranty program. These loans are fully guaranteed and available for loan forgiveness of up to the full principal amount so long as certain employee and compensation levels of the business are maintained and the proceeds of the loan are used as required under the program. The Paycheck Protection Program ("PPP") and loan forgiveness provide economic relief to small businesses nationwide adversely impacted under the COVID-19 pandemic.

Hanmi participated in this program and the financial information for the 2021 second quarter reflects this participation. This table shows financial information excluding the effect of the origination of the PPP loans, including the corresponding interest income earned and non-interest expense incurred on such loans, which constitutes a non-GAAP measure. Management believes the presentation of certain financial measures excluding the effect of PPP loans provides useful supplemental information that is essential to a proper understanding of the financial condition and results of operations of Hanmi. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be used by other companies.