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# Lowell Farms Takes the Lead as California's Largest Seller of Packaged Cannabis Flower Per Headset

**Award-winning California cannabis company tops more than 500 statewide competitors in sales, led by premier flower brands Lowell Herb and House Weed**

SALINAS, Calif., Feb. 23, 2022 (GLOBE NEWSWIRE) -- California cannabis leader **Lowell Farms Inc.** (CSE:LOWL; OTCQX:LOWLF) achieved an historic milestone in the fourth quarter of 2021, and now enters the year as the largest seller of packaged flower in the state as measured by unit volume. The fourth quarter results show Lowell Farms is No. 1 statewide, driven by sales of its two premier flower brands – Lowell Herb Co and House Weed – and surpassing more than 500 competing brands.

"This is truly exciting news and clearly a response to our commitment to quality and value," says Lowell Farms Chairman of the Board George Allen. "There is passion in every jar that we produce, and we are so incredibly humbled that the efforts of our team have been recognized by the most discerning consumers in the world."

Fourth quarter sales data is based on reported retail sales from analytics company Headset.io and represents aggregated brand data under respective parent companies for retail unit volume. Lowell Farms held a 3.4 percent market share of all packaged flower unit volume sold during the quarter.

"This achievement is purely the result of the investments and commitment that we have made to a portfolio of unique genetics," says Lowell Farms Co-Founder and Chief Executive Officer Mark Ainsworth. "California is a connoisseur market, world-renowned for variety, quality, and value."

"You don't reach this position via Twitter; you get here with a relentless commitment to the consumer. What's all the more impressive is that we got here without any retail footprint to push or favor our products, this is unbiased consumer choice at work."

Lowell Farms' fourth quarter results cap a year of tremendous progress for the company. Among the most notable achievements: the commissioning of a first-of-its-kind 40,000-square-foot cannabis processing facility in the Salinas Valley, Lowell Farm Services, capable of processing up to 800 pounds of flower daily.

More information about Lowell Farms brands can be found at [lowellfarms.com](http://lowellfarms.com).

#### **ABOUT LOWELL FARMS INC.**

Lowell Farms Inc. (CSE:LOWL; OTCQX:LOWLF)(the "Company") is a California-based cannabis company with advanced production capabilities supporting every step of the supply chain, including cultivation, extraction, manufacturing, brand sales, marketing, and distribution. Lowell Farms grows artisan craft cannabis with a deep love and respect for the plant, and prides itself on using sustainable materials – from seed to sale – to produce an extensive portfolio of award-winning originals, including Lowell Herb Co, House Weed, MOON, and Kaizen, for licensed retailers statewide.

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#### **Forward-Looking Information and Statements**

This news release contains certain "forward-looking information" within the meaning of applicable Canadian securities legislation and may also contain statements that may constitute "forward-looking statements" within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. Such forward-looking information and forward-looking statements are not representative of historical facts or information or current condition, but instead represent only the Company's beliefs regarding future events, plans or objectives, many of which, by their nature, are inherently uncertain and outside of the Company's control. Generally, such forward-looking information or forward-looking statements can be identified by the use of forward-looking terminology such as "plans", "expects" or "does not expect", "is expected", "budget", "scheduled", "estimates", "forecasts", "intends", "anticipates" or "does not anticipate", or "believes", or variations of such words and phrases or may contain statements that certain actions, events or results "may", "could", "would", "might" or "will be taken", "will continue", "will occur" or "will be achieved." The forward-looking information and forward-looking statements contained herein may include, but are not limited to, the ability of the Company to successfully achieve its business objectives, including as a result of the described acquisition, and expectations for other economic, business, and/or competitive factors. There can be no assurance that such forward-looking information and statements will prove to be accurate, and actual results and future events could differ materially from those anticipated in such forward-looking information and statements. This forward-looking information and statements reflect the Company's current beliefs and are based on information currently available to the Company.

and on assumptions the Company believes are reasonable.

Forward-looking information is subject to known and unknown risks, uncertainties and other factors that may cause the actual results, level of activity, performance or achievements of the Company to be materially different from those expressed or implied by such forward-looking information. Such risks and other factors may include, but are not limited to: general business, economic, competitive, political and social uncertainties; general capital market conditions and market prices for securities; operating and development costs; competition; changes in legislation or regulations affecting the Company; the timing and availability of external financing on acceptable terms; the available funds of the Company and the anticipated use of such funds; favorable production levels and outputs; the stability of pricing of cannabis products; the level of demand for cannabis product; the availability of third-party service providers and other inputs for the Company's operations; lack of qualified, skilled labor or loss of key individuals; and risks and delays resulting from the COVID-19 pandemic. A description of additional assumptions used to develop such forward-looking information and a description of additional risk factors that may cause actual results to differ materially from forward-looking information can be found in the Company's disclosure documents, such as the Company's annual information form filed on the SEDAR website at [www.sedar.com](http://www.sedar.com). Although the Company has attempted to identify important factors that could cause actual results to differ materially from those contained in forward-looking information, there may be other factors that cause results not to be as anticipated, estimated or intended. Readers are cautioned that the foregoing list of factors is not exhaustive. Readers are further cautioned not to place undue reliance on forward-looking information as there can be no assurance that the plans, intentions or expectations upon which they are placed will occur. Forward-looking information contained in this news release is expressly qualified by this cautionary statement.

The forward-looking information contained in this news release represents the expectations of the Company as of the date of this news release and, accordingly, is subject to change after such date. However, the Company expressly disclaims any intention or obligation to update or revise any forward-looking information, whether as a result of new information, future events or otherwise, except as expressly required by applicable securities law.

Neither the Canadian Securities Exchange nor its Regulation Service Provider has reviewed, or accepts responsibility for the adequacy or accuracy of, the content of this news release.

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