

## Avianca Group Announces Third Quarter 2024 Financial Results

- The Company recorded \$358 million in EBITDAR during the period, at a healthy 26.2% margin.
- Avianca's Passenger CASK ex-fuel was 3.9 cents in the third quarter, amongst the most competitive in the region, despite inflationary pressures, demonstrating the Company's rigorous cost discipline.
- Cash balance strengthened to reach \$1,122 million by quarter's end.
- Avianca carried 9.7 million passenger, its highest number ever, across the widest network in its history.

Bogota, Colombia, November 8, 2024 – Avianca Group International Limited (“AGIL”, “the Group” or “the Company”) reported its third quarter 2024 results. The Company's capacity increased by 17.7% year-over-year, with a solid load factor of 82.8%, and a 14.5% increase in passengers transported, reaching 9.7 million. The Group recorded \$358 million in EBITDAR at a healthy 26.2% margin during the quarter.

"Our performance reflects our team's rigorous cost management and agility in identifying new market opportunities. We have consolidated the most extensive network in our history by adding 26 new routes this year and, this quarter, we carried our largest number of passengers ever. In addition, we are investing in our product offering to premium customers while continuing to make travel more accessible through competitive prices and wider connectivity". said Frederico Pedreira, CEO of Avianca.

### Third Quarter 2024 Highlights

- Consolidated capacity, measured in Available Seat Kilometers (ASK), reached 17,123 million in the third quarter of 2024, a 17.7% increase relative to third quarter 2023. During the period, Avianca carried 9.7 million passengers, a 14.5% year-over-year increase.
- Total operating revenues in the third quarter of 2024 reached \$1,366 million, a 6.6% increase over third quarter 2023, while total operating expenses were \$1,169 million, a 9.4% increase over the same period in 2023, in spite of a 17.7% capacity increase.
- Avianca recorded \$358 million in EBITDAR, at a 26.2% margin. This performance demonstrates the Company's rigorous cost discipline and ability to nimbly adapt to market dynamics.
- The Group reached a solid cash balance of \$1,122 million by quarter's end despite seasonal and timing impacts, leveraging favorable market conditions to secure incremental liquidity.
- Passenger and ancillary revenues together were \$1,114 million for the third quarter of 2024, representing a 5.6% year-over-year increase.
- Cargo, loyalty and other revenues increased by 11.5% year-over-year, reaching \$252 million in the third quarter of 2024. LifeMiles generated solid results, with third quarter 2024 Cash EBITDA reaching \$44 million, compared to \$30 million in the same period of 2023; Avianca also plan to continue to invest in its loyalty program, which the Company believes will further boost its contribution to the passenger network. In addition, cargo revenues during the period were \$138 million, aligned year-over-year, as a result of Latin America's cargo import market recovery and fleet renewal.

- Net Debt to last-twelve-month EBITDAR was 3.4x, in spite of the Company's capacity growth.
- AGIL's passenger CASK ex-fuel remained stable at 3.9 cents despite year-over-year inflation and lower stage length, a testament to Avianca's rigorous cost discipline. Moreover, PAX fuel CASK decreased from 2.2 cents to 1.9 cents year-over-year, as jet fuel price declined, and the Company became more efficient in terms of fuel consumption through the implementation of key initiatives, including the cabin reconfiguration, the fleet renewal and its fuel burn optimization programs.
- The Company ended the third quarter of 2024 with an operating passenger fleet comprised of 146 aircraft: 132 Airbus 320 family aircraft and 14 Boeing 787.
- Avianca's network consisted of 152 routes in 75 destinations as of the end of third quarter 2024. The Company has reallocated capacity to international markets with growth opportunities, by launching 9 international routes through September 2024, including Bogota-Paris, and announcing 14 more that start operation during winter 2024 (Bogota-Chicago, Buenos Aires-Guayaquil, Guayaquil-San Jose, Medellin-San Salvador, Panama City-San Jose, Punta Cana-Quito, Medellin-Panama, Sao Paulo-Medellin, Aeroparque-Bogota, Bogota-Georgetown, Bogota-Tulum, Bogota-Havana, Guayaquil-Medellin and Cartagena-Guayaquil).
- The Group continues capturing premium revenue by expanding its Business Class service on the Narrowbody operation to 23 additional routes in the Americas, expecting to reach 34 routes in December 2024. In addition, Avianca will launch *Insignia* in November, its enhanced European Business Class service.
- Consistent with the objective of focusing on core competencies while partnering with companies that are experts in their fields, Avianca signed an agreement for MRO Holdings to become the operator of AGIL's Medellin-based MRO. This strategic decision for Avianca ensures the delivery of high-quality service through a leading maintenance service provider in the Americas.
- Avianca expanded the scope of its codeshare agreement with Clic Air, a domestic carrier in Colombia, to connect Clic's regional flights with 14 of Avianca's international routes. Since 2022, the two companies have been working together to connect their networks, benefiting millions of passengers and improving the connectivity of the regions.
- In October, Avianca closed its strategic investment in Wamos Air, a leading Spanish-based ACMI operator with a unique fleet of 13 A330 aircraft, which has a track record of consistent profitability and represents an opportunity to increase our connectivity from Latin America to Europe through its European certificate.

# Avianca Group International Limited

Consolidated Financial and Operational Highlights	Q3-23	Q3-24	Var.
<b>Operating metrics</b>			
PAX Departures	54,586	65,283	19.6%
PAX Block Hours	127,843	147,842	15.6%
ASKs (M)	14,549	17,123	17.7%
RPKs (M)	12,433	14,171	14.0%
Passengers (M)	8.5	9.7	14.5%
Stage Length (km)	1,402	1,352	-3.6%
<b>Revenue metrics</b>			
Load Factor	85.5%	82.8%	-2.7 p.p
Yield (US Cents)	8.5	7.9	-7.4%
Average Fare (USD)	124.3	114.6	-7.8%
PRASK (US Cents)	7.3	6.5	-10.3%
<b>Fuel Cost</b>			
PAX Gallons (M)	113	120	6.2%
Fuel CASK (US Cents)	2.2	1.9	-13.2%
<b>Non-Fuel Cost</b>			
Pax CASK ex Fuel (US Cents)	3.9	3.9	-1.8%
Total Pax CASK (US Cents)	6.2	5.8	-6.0%
<b>Profit metrics</b>			
Total Operating Revenues (\$M)	1,281	1,366	6.6%
Total Operating Costs (\$M)	1,069	1,169	9.4%
EBITDAR (\$M)	363	358	-1.5%
EBITDAR Margin	28.3%	26.2%	-2.1 p.p
EBIT (\$M)	212	197	-7.2%
EBIT Margin	16.6%	14.4%	-2.1 p.p
Net Income (\$M)	82	58	-29.3%
Net Margin	6.4%	4.2%	-2.2 p.p

## About Avianca Group

Avianca is a company that comprises Avianca- a Star Alliance member- LifeMiles, and Avianca Cargo. In passenger transportation, Avianca is the leading airline in Colombia, Ecuador, and Central America, with over 104 years of operation since 1919. It has one of the largest air operations in Latin America with 147 routes, nearly 710 daily flights, and a fleet of 140 Airbus 320 and Boeing 787 Dreamliner aircraft, connecting over 75 destinations in 25 countries in the Americas and Europe. In 2023, Avianca ranked first in the "Global Airlines" category in the punctuality index of the specialized consulting firm Cirium and transported more than 32.2 million customers with the operation of over 213,000 flights. Its loyalty program, LifeMiles, is one of the largest in Latin America with over 14 million members and 600 partner brands. In cargo transportation, Avianca Cargo is a regional leader and the main operator in various markets in the Americas. More information can be found at [www.avianca.com](http://www.avianca.com)