

## Avianca Group Announces Second Quarter 2024 Financial Results

- Avianca Group has continued to execute on its business plan with a core focus on cost management, leading to a Passenger Cost per Available Seat Kilometer excluding fuel of 3.9 cents.
- In the quarter, the Company experienced margin pressures as a result of significant capacity growth in our markets and the return of seasonality to our business.
- The Group continues to identify and implement opportunities to capture additional premium revenue, such as the reintroduction of Narrowbody Business Class on select routes.
  - The Company posted \$221 million in EBITDAR, at a 18.8% margin.
  - Cash balance remained strong at \$928 million by quarter's end.

Bogota, Colombia, August 9, 2024 – Avianca Group International Limited affiliated airlines (“AGIL”, “the Group” or “the Company”) today reported its second quarter 2024 results. The Company's capacity increased by 15.8% year-over-year, with a robust load factor of 80.8%, and a 19.9% increase in transported passengers, reaching 9.2 million. The Company posted \$221 million in EBITDAR at a 18.8% margin during second quarter 2024.

“We are very pleased with the progress the Company has made in executing our business plan. We have strengthened our network, while delivering operational excellency. We continued to demonstrate our commitment with a very disciplined cost management, which has allowed our unit cost to evolve favorably in spite of external pressures. We believe that cost control is critical to our long-term strategic advantage, as it enables us to be less cyclical and to participate in growth across all customer segments. Furthermore, due to our flexible business model we have been able to implement opportunities and capture additional premium revenue. As an example, we reintroduced Business Class in Narrowbody aircraft in selected routes.” stated Frederico Pedreira, Avianca Group's Chief Executive Officer. He continued “This second quarter has been challenging for the airline industry globally, coupled with the return of seasonality to the business and significant capacity growth in our markets. Nonetheless, the Company managed to deliver solid results. As always, I would like to express my gratitude to our team for making this possible.”

### Second Quarter 2024 Highlights

- Consolidated capacity, measured in Available Seat Kilometers (ASK), reached 15,364 million in the second quarter of 2024, demonstrating significant growth with a 15.8% increase relative to second quarter 2023, aiming to strengthen Avianca's presence in key domestic Colombia and Central America markets, while maintaining the Group's operational excellence. The Company transported 9.2 million passengers during the period, representing a 19.9% increase over the same period in 2023.

- Total operating revenues in the first quarter of 2024 reached \$1,177 million, a 5.5% increase over the same period in 2023, while total operating expenses were \$1,105 million, a 11.7% increase over the same period in 2023, in spite of a 15.8% capacity increase.
- EBITDAR was \$221 million in the second quarter of 2024, at a 18.8% margin, in a challenging and seasonally weak quarter.
- The Company's cash balance was \$928 million at June 30, 2024.
- Passenger revenues were \$926 million for the second quarter of 2024, reflecting a 7.2% increase relative to second quarter 2023.
- Cargo and other revenues for the second quarter of 2024 were \$251 million. Quarterly LifeMiles Cash EBITDA increased 37.8% relative to second quarter 2023, reaching \$39 million. Cargo revenues during the period were \$150 million, a 6.7% decrease relative to second quarter 2023 due to yields contracting in Latin America largely as a result of freighter capacity in the industry remaining above pre-pandemic levels.
- Net Debt to last-twelve-month EBITDAR was 3.3x, notwithstanding the Company's increase in aircraft.
- Strong cost management led to a Passenger Costs per Available Seat Kilometer excluding fuel (PAX CASK ex-fuel) of 3.9 cents in the second quarter of 2024, in line with the previous year in spite of the impact of foreign exchange and a lower stage length.
- The Company ended the second quarter of 2024 with an operating passenger fleet comprised of 144 aircraft: 130 Airbus 320 family aircraft, and 14 Boeing 787s.
- The Company started operating seven new routes (Pereira-Santa Marta; San Jose-San Salvador-Montreal; Medellin-Santiago; Medellin-Buenos Aires; Medellin-Lima; Medellin-Aruba and San Salvador-Lima) strengthening its presence in key markets, now offering 152 routes in 75 destinations. In addition, the Company increased its daily frequencies from Bogota to Madrid from three to four, fostering further connectivity with Europe.
- As of July 1, 2024, Avianca reintroduced Business Class service on Narrowbody operations from Bogota to 11 key markets in the Americas: Chile, São Paulo, Buenos Aires, Montevideo, Río de Janeiro, Miami, Washington, New York, Boston, Toronto, and Mexico City.
- Avianca Cargo continued to lead the flower market from Bogota and Medellin to Miami during April and May for Mother's Day season.
- The Company started the process of renewing and standardizing its Cargo fleet, with one A330 passenger-to-freighter recently starting operation, and two more expected to be incorporated by 2025.
- Avianca launched its 2023 Sustainability report and presented a new livery in alliance with the Wildlife Conservation Society (WCS).
- The Company became the official airline of the Colombian, Ecuadorian and Salvadorian Olympic Committees, and of the Colombian and Salvadorian National Soccer Teams.

Consolidated Financial and Operational Highlights	Q2-24	Q2-23	Var.
<b>Operating metrics</b>			
PAX Departures	64,142	53,748	19.3%
PAX Block Hours	139,681	119,498	16.9%
ASKs (M)	15,364	13,271	15.8%
RPKs (M)	12,415	10,787	15.1%
Passengers (M)	9.2	7.7	19.9%
<b>Revenue metrics</b>			
Load Factor	80.8%	81.3%	-0.5 p.p
Yield (US Cents)	7.5	8.0	-6.8%
Average Fare (USD)	100.7	112.6	-10.5%
PRASK (US Cents)	6.0	6.5	-7.4%
<b>Fuel Cost</b>			
PAX Gallons (M)	110	106	3.7%
Fuel CASK (US Cents)	2.0	1.9	3.5%
<b>Non Fuel Cost</b>			
Pax CASK ex Fuel (US Cents)	3.9	3.9	-0.6%
Total Pax CASK (US Cents)	5.9	5.9	0.7%
<b>Profit metrics</b>			
Total Operating Revenues (\$M)	1,177	1,115	5.5%
Total Operating Costs (\$M)	1,105	989	11.7%
EBITDAR (\$M)	221	271	-18.4%
EBITDAR Margin	18.8%	24.3%	-5.5 p.p
EBIT (\$M)	71	126	-43.3%
EBIT Margin	6.0%	11.3%	-5.2 p.p
Net Income (\$M)	-63	15	-506.2%
Net Margin	-5.3%	1.4%	-6.7 p.p

## About Avianca Group

Avianca Group includes Avianca – a Star Alliance member –, LifeMiles and Avianca Cargo. In passenger transportation, Avianca, with more than 104 years of continuous operation since 1919, is the leading airline in Colombia, Ecuador, Central America and has one of the largest air operations in Latin America with more than 150 routes, 3,800 weekly flights and a passenger fleet of 147 Airbus 320 and Boeing 787 Dreamliner aircraft, connecting to 75 destinations in 25 countries in the Americas and Europe. In 2023, Avianca carried 31.9 million passengers with the operation of more than 187,000 flights. Its loyalty program, LifeMiles, is one of the largest in Latin America with more than 12 million members and over 350 commercial partners. In cargo transportation, Avianca Cargo is a leader in the region, serving more than 60 destinations to over 30 countries with a fleet of Airbus 330 freighters, in addition to operating bellies in passenger aircraft. In 2023, Avianca Cargo transported more than 500,000 tons of cargo. Avianca today has a team of more than 13,000 people committed to providing safe, convenient, affordable and friendly service to its customers. More information at [www.avianca.com](http://www.avianca.com).