


First Quarter 2024 Financial Performance


Avianca Group International Limited

April 30, 2024

 Avianca Group continued to deliver solid results in a seasonally weak quarter:

- EBITDAR was \$272 million in the first quarter at a 21.5% margin. Net Income was \$13 million.
- Passenger CASK ex-fuel was \$4.1 cents, aligned with 2024 guidance when considering exchange rate fluctuation over periods.
- Cash balance was \$971 million at March 31st.
- Net Debt to LTM EBITDAR was 3.2x.

 Lifemiles continued value creation was reflected in a Q1-24 Cash EBITDA contribution of \$36 million, a 15.3% increase relative to Q1-23.

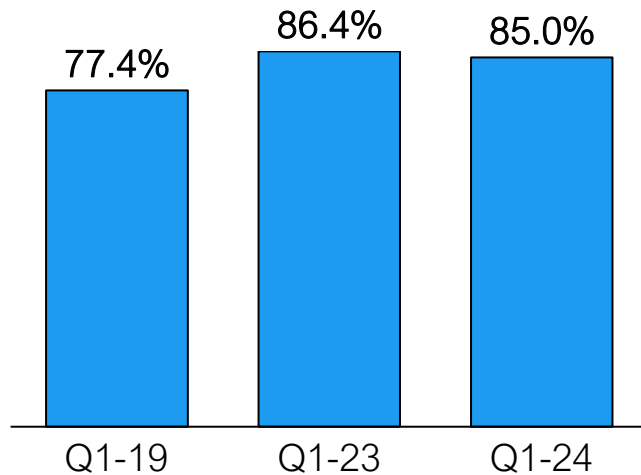
 Avianca Cargo revenues were \$152 million during the quarter, an 8.3% year-over-year decrease due to continued market softening, though still ahead of Business Plan. Additionally, Avianca continued to lead the flower market from Colombia to the US, while further strengthening its competitive position within the region.

 We also achieved other relevant milestones during the quarter:

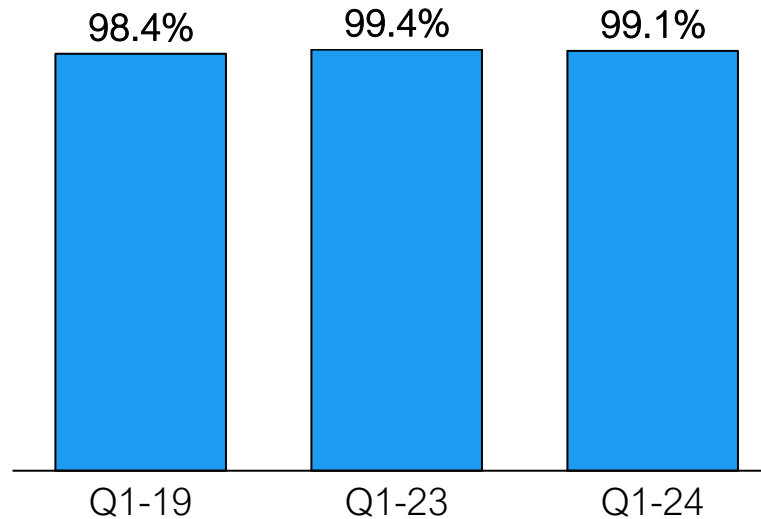
- We resumed the Bogota-Caracas route, and announced 5 new routes to continue increasing our connectivity with key markets: Bogota-Montreal, Bogota-Paris, Medellin-Buenos Aires, Medellin-Santiago, and Medellin-Lima.
- We reintroduced Business Class service on our Narrowbody operation, which will be offered from Bogota to 11 destinations in the Americas starting July 1st.
- Avianca Cargo won the ESG Award during the Aviation Achievement Awards 2024.
- Our first reconfigured B787 started operations in the third week of April, with the number of seats increased from 250 to 291, offering 16.4% additional cabin capacity. We are on track to complete the reconfiguration of our remaining 12 aircraft this year.

Avianca's continued commitment to operational excellence is echoed in strong performance in key operating metrics, even after a significant capacity increase.

ON TIME PERFORMANCE

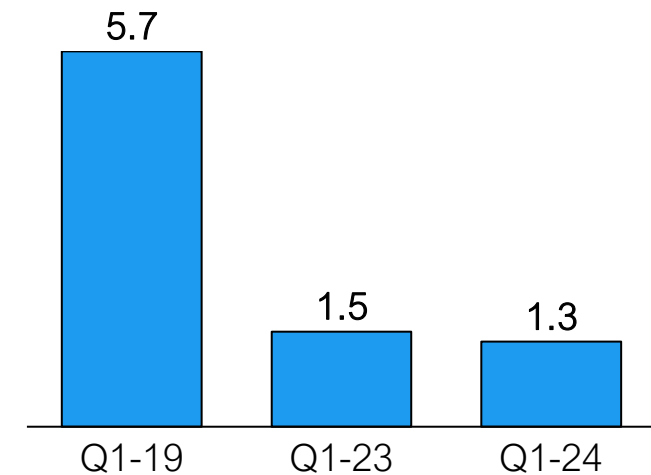


SCHEDULE COMPLETION



MISHANDLED BAGGAGE

Per 1,000 passengers

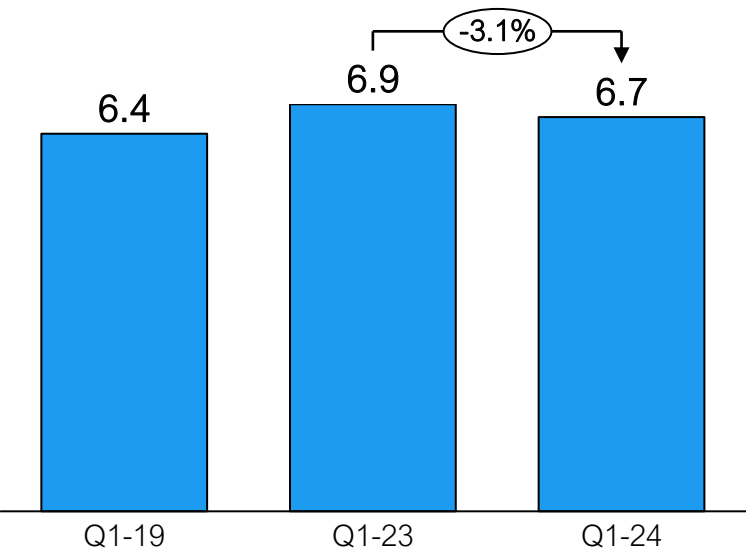


FIRST QUARTER UNIT REVENUE METRICS

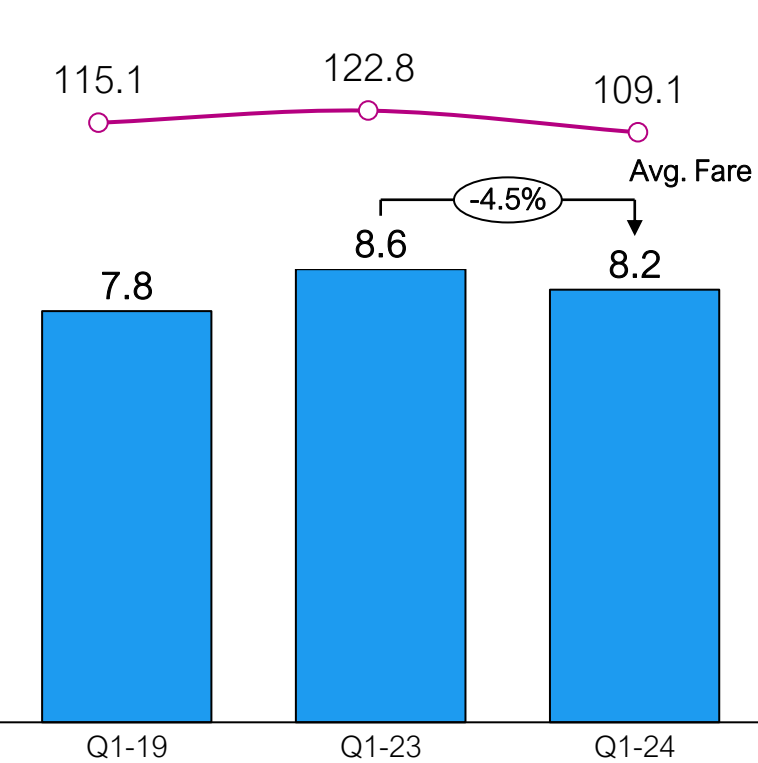


Unit revenue metrics continued to be aligned with prior year when considering fuel price variation over periods.

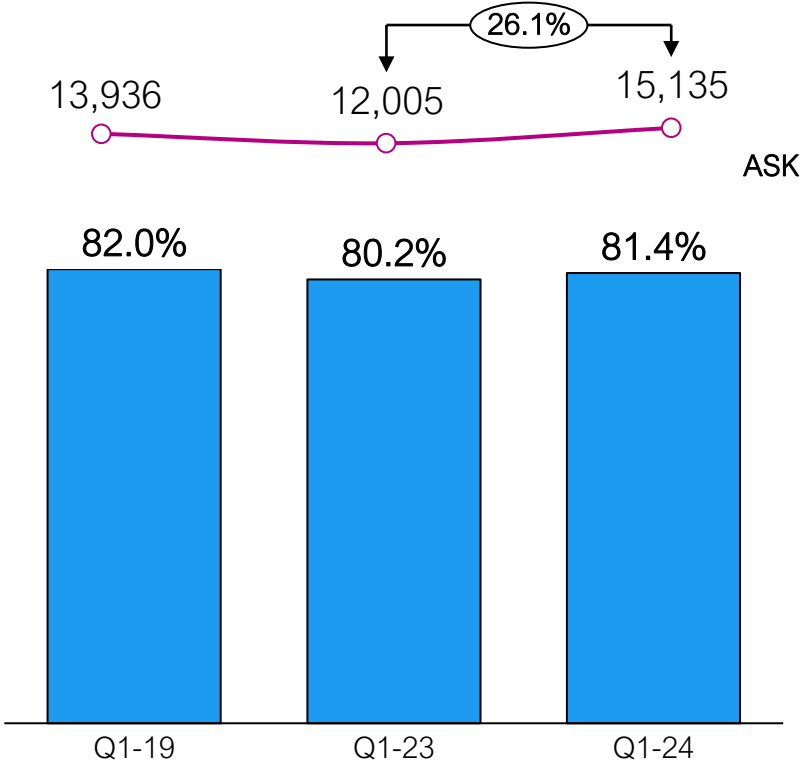
PRASK



YIELD



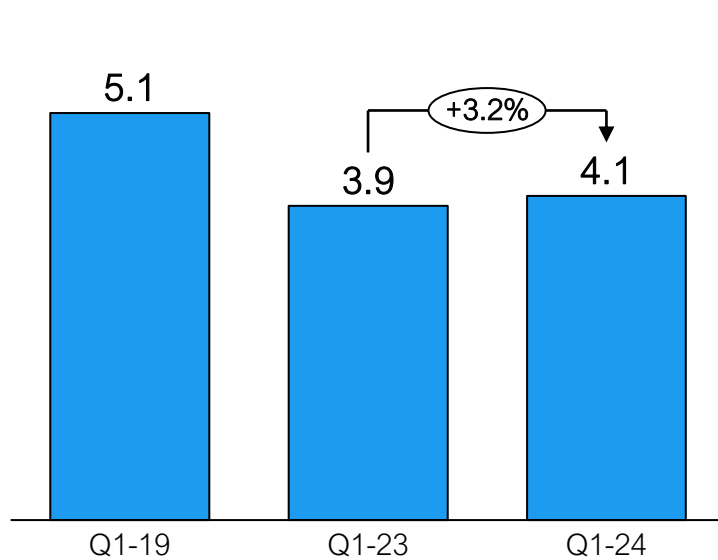
LOAD FACTOR%



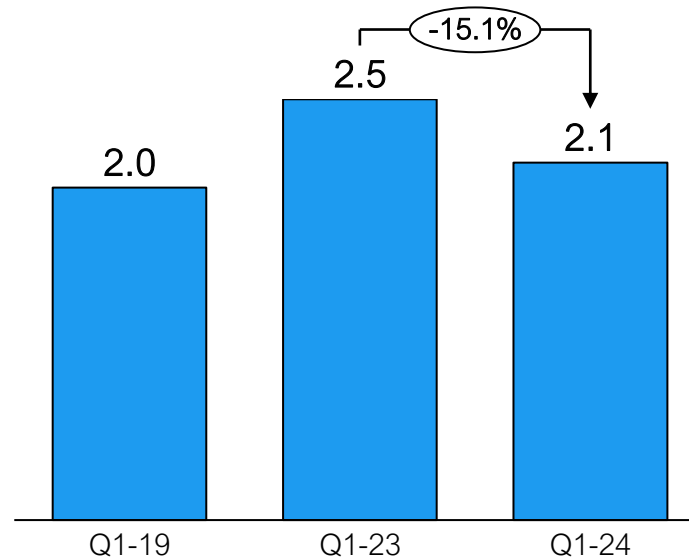
FIRST QUARTER UNIT COST METRICS

Total PAX CASK decreased relative to last year while PAX CASK ex-fuel is aligned with 2024 guidance when considering fuel price variation over periods.

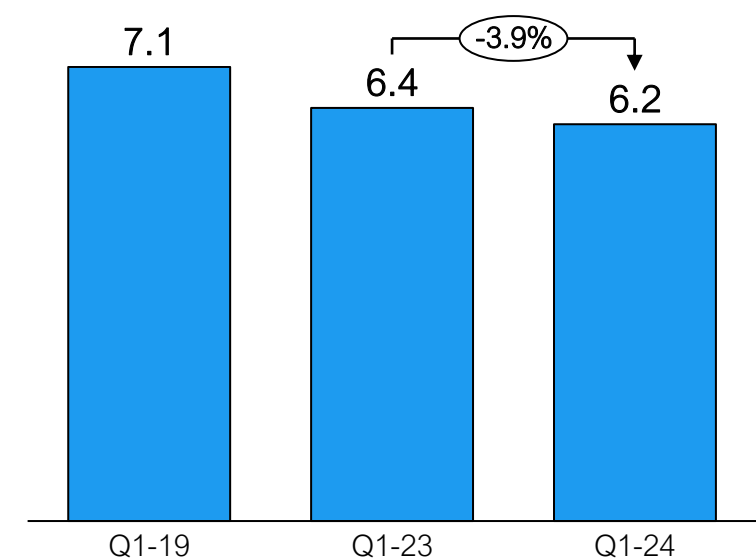
PAX CASK ex-fuel¹



PAX FUEL CASK



TOTAL PAX CASK

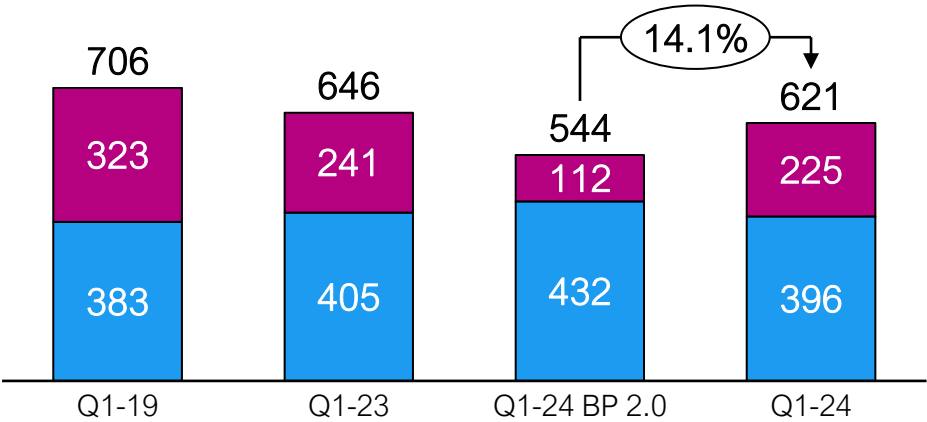


Cargo revenues continued to moderate year-over-year, though to a lesser extent than previous quarters due to fare stabilization at pre-pandemic levels. However, revenues are still ahead of Business Plan.

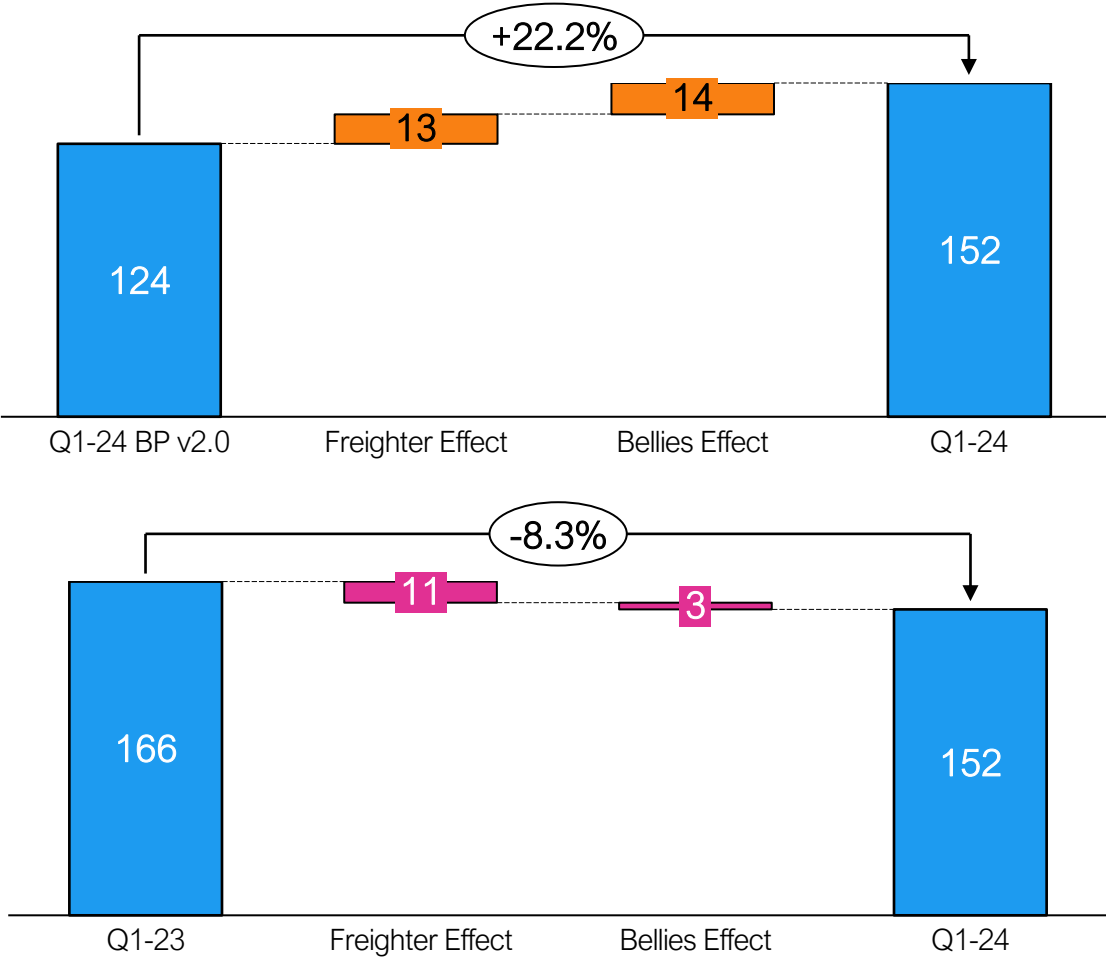
CAPACITY

ATK

■ Bellies ■ Freighters



REVENUE

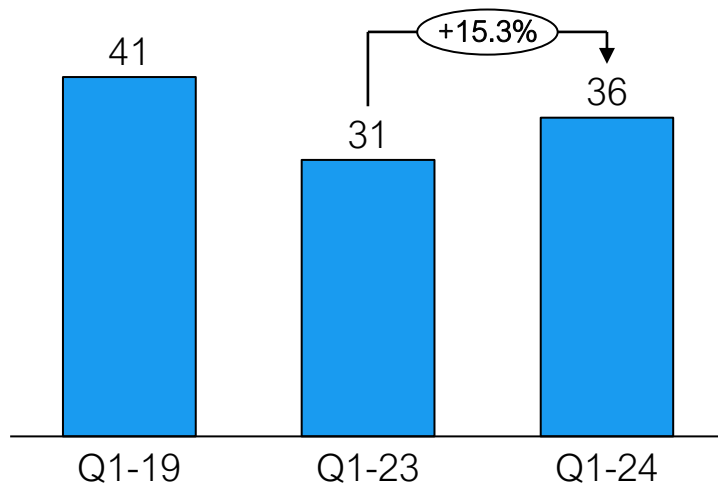


FIRST QUARTER LIFEMILES PERFORMANCE



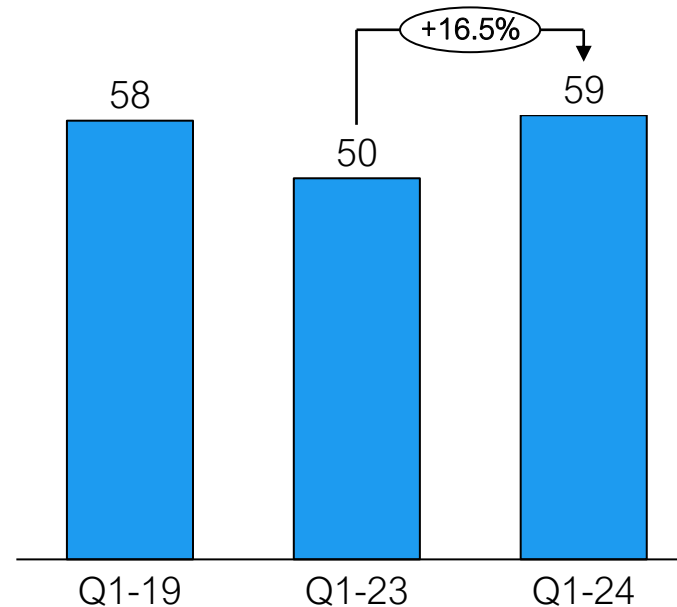
Lifemiles quarterly performance improved relative to last year, generating \$36 million in Cash EBITDA contribution to the Group.

LM CASH EBITDA TO AGIL



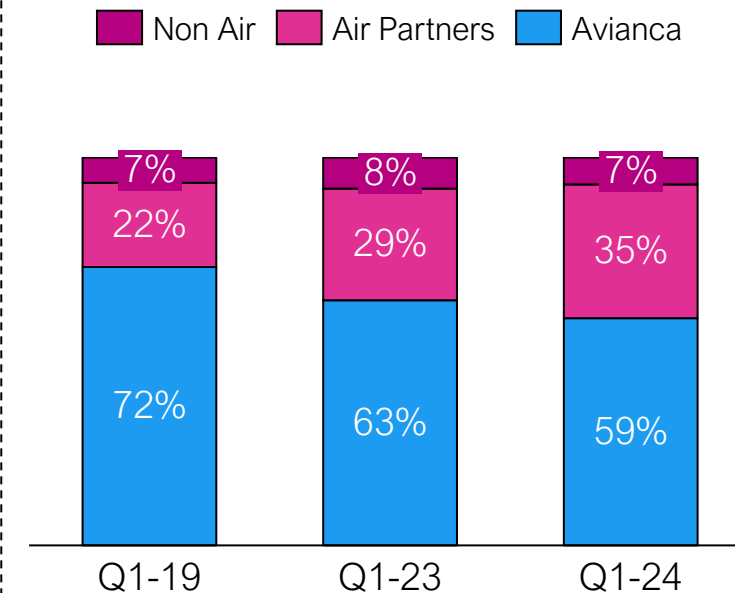
- Strong performance in Gross Billings offsetting higher redemptions in Air Partners

THIRD PARTY GROSS BILLINGS



- Strong performance in cobrands and conversions
- Positive impact from Colombian peso appreciation ~18% YoY vs. the USD

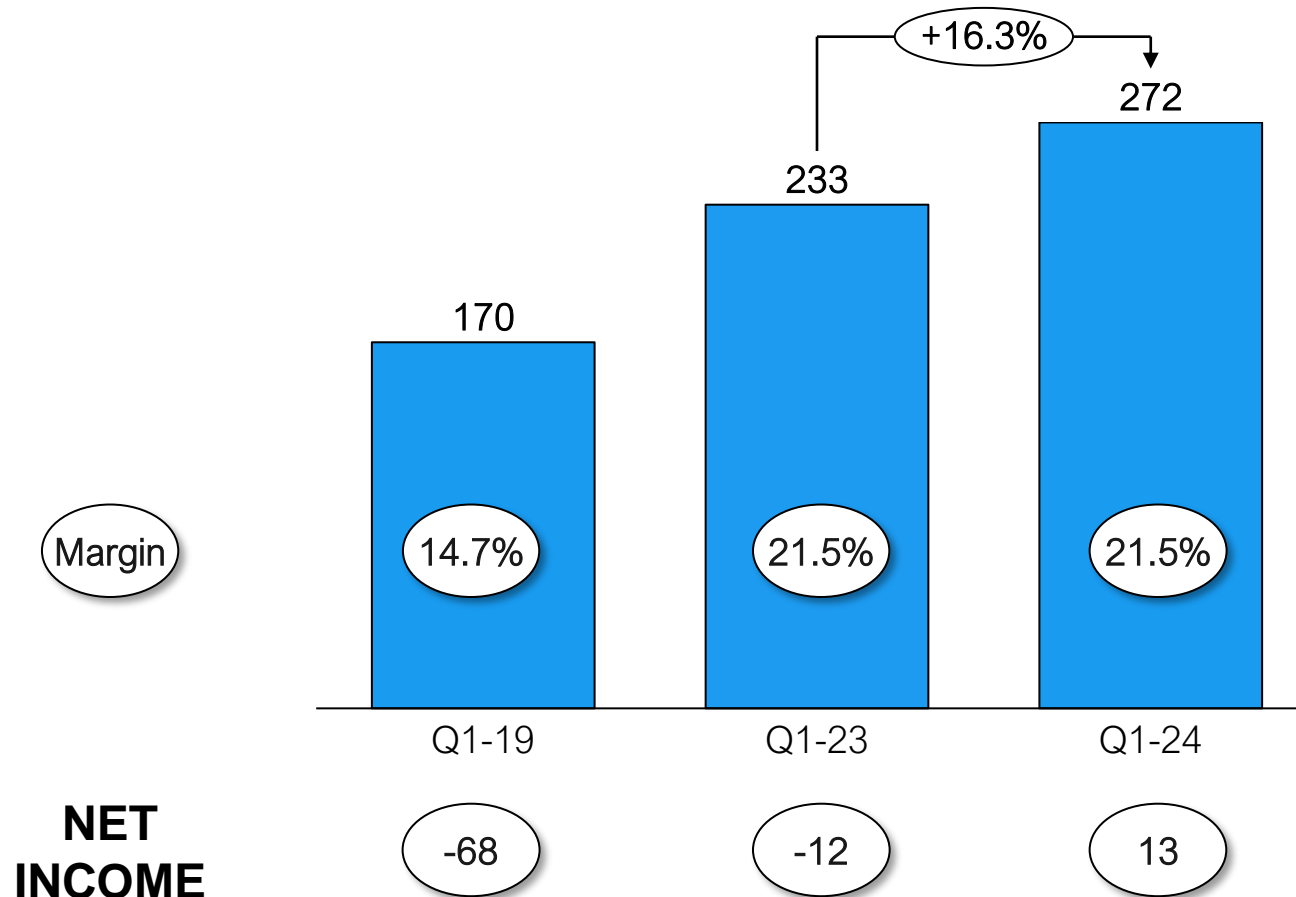
REDEMPTION



- Miles redeemed in Air Partners (non-competing routes) have increased significantly relative to last year due to increased mile sales in North America

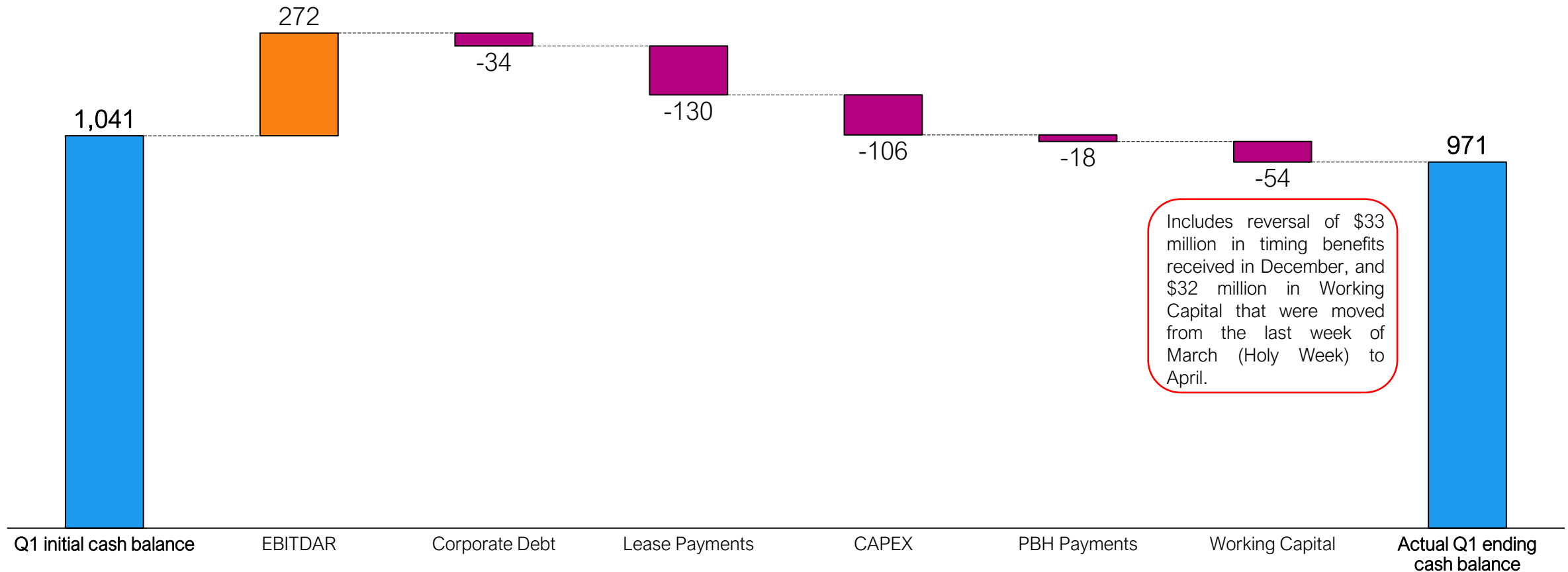
We generated an EBITDAR of \$272 million; margin at 21.5% is aligned with Q1-23 on a higher revenue base.

FIRST QUARTER EBITDAR



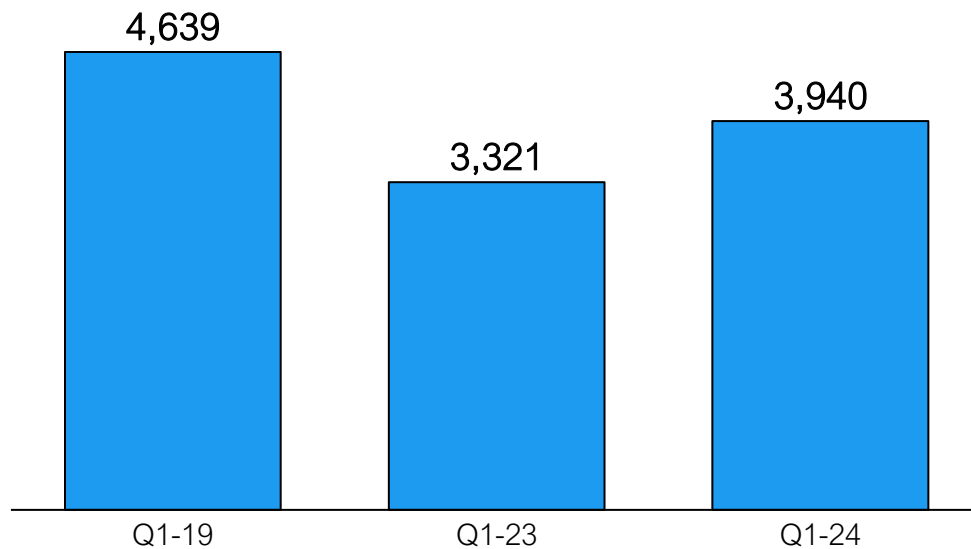
FIRST QUARTER CASH FLOW

Avianca's cash balance was \$971 million in the quarter, after considering some timing impacts in working capital.

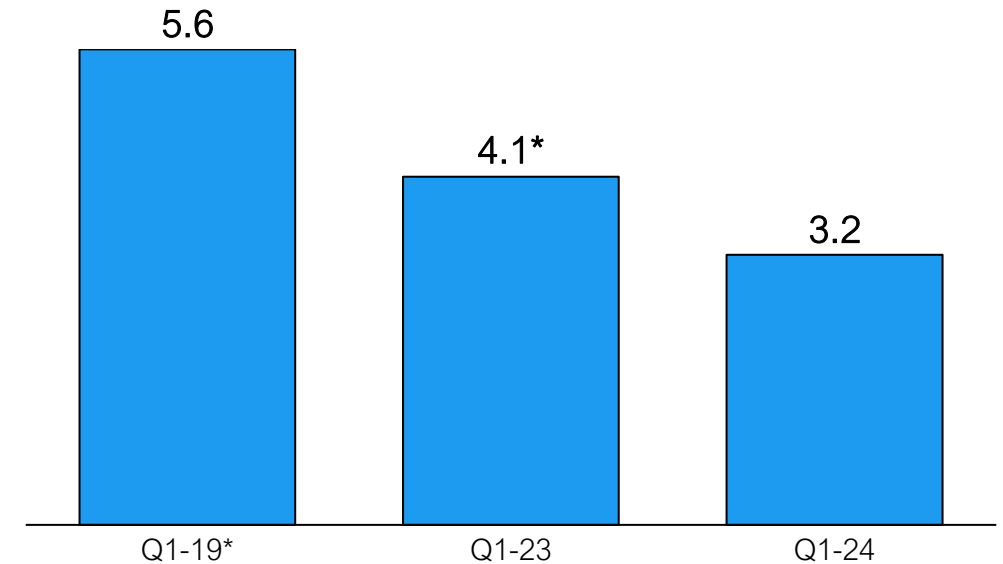


Avianca's leverage was 3.2x at the end of the quarter.

NET DEBT



NET DEBT/LTM EBITDAR





Q1 2024 Financial Performance I Appendix

Q1-24 P&L

	Q1-23	Q1-24	Var.
Passenger	631	786	156
Ancillary Revenue	198	226	28
Cargo Revenues	179	167	-12
Loyalty Revenues	68	68	0
Other Revenues	11	17	6
Total Operating Revenues	1,087	1,265	178
Aircraft Fuel	355	368	13
Air Traffic	44	61	17
Flight Operations	22	29	7
Ground Operations	109	133	24
Maintenance And Repairs	49	49	1
Passenger Services	18	26	8
Salaries, Wages And Benefits	120	175	55
Selling Expenses	78	89	11
Fees and Other Expenses	59	63	4
Total Operating Costs (ex rentals and D&A)	854	993	139
EBITDAR	233	272	39
Aircraft Rentals	30	26	-4
Depreciation, Amortization and Impairment	97	111	14
Total Operating Costs	981	1,131	149
EBIT	106	134	28
Interest and other, net	112	115	3
Profit (Loss) Before Income Tax	-6	20	26
Income Tax	6	7	1
Net Income	-12	13	25

	Q1-23	Q1-24	Var.
Operating metrics:			
PAX Departures	49,569	64,495	30.1%
PAX Block Hours	110,374	139,745	26.6%
ASKs (M)	12,005	15,135	26.1%
RPKs (M)	9,633	12,319	27.9%
Passengers (M)	6.8	9.3	37.5%
Revenue metrics:			
Load Factor	80.2%	81.4%	1.2 p.p
Yield ¹	8.6	8.2	-4.5%
Average Fare ¹	122.8	109.1	-11.1%
PRASK ¹	6.9	6.7	-3.1%
Fuel Cost:			
PAX Gallons (M)	95	110	15.6%
PAX Fuel CASK ²	2.5	2.1	-15.1%
Non Fuel Cost:			
PAX CASK ex Fuel ²	3.9	4.1	3.2%
Total PAX CASK ²	6.4	6.2	-3.9%
Profit metrics:			
EBITDAR Margin	21.5%	21.5%	0.0 p.p
EBIT Margin	9.7%	10.6%	0.9 p.p
Net Margin	-1.1%	1.0%	2.1 p.p

1. Unit metrics includes passenger "flown" revenue, expired tickets and ancillary revenue.
2. Unit metrics exclude costs related to freighter operation, loyalty and other non-passenger operations.
Figures in millions of US Dollars.

Q1-24 CASH FLOW

	Q1-23	Q1-24	Var
EBITDAR	233	272	39
Income tax paid	-7	-12	-5
Working Capital	43	-35	-78
Net Cash Flows Provided by Operations	270	225	-44
CAPEX	-63	-120	-57
Other Cash Flows provided by Investing	-1	14	15
Net Cash Flows Provided by Investing	-64	-106	-42
Corporate Debt	-38	-34	4
Financial Leases	0	-12	-12
Fixed Rentals	-71	-123	-52
PBH/ACMI Pax	-30	-18	13
Other Cash Flows provided by Financing	0	-3	-3
Net Cash Flows Used in Financing	-139	-189	-50
Cash Generation (Burn)	66	-70	-136
Starting Cash Balance (consolidated AGIL)	862	1,041	180
Ending Cash Balance (consolidated AGIL)	928	971	43

1. The difference with financial statements is that this Cash flow statement starts from EBITDAR and Aircraft rentals (PBH payments) are included in cash flows provided by financing activities, while Cash flow from financial statements starts from Net Income and Aircraft rentals (PBH payments) are included in cash flows provided by operations.

2. Total liquidity of \$971M includes Cash, Restricted Cash and Short-Term Investments.

Figures in millions of US Dollars.

Q1-24 BALANCE SHEET



	Q4-23	Q1-24
Assets		
Current assets:		
Cash and cash equivalents	784	710
Short term investments	258	262
Trade and other receivables, net of expected credit losses	263	270
Accounts receivable from related parties	5	6
Current tax assets	196	235
Expendable spare parts and supplies, net of provision for obsolescence	94	97
Prepayments	15	8
Deposits and other assets	46	32
Assets held for sale	11	11
Total current assets	1,671	1,630
Non-current assets:		
Deposits and other assets	119	118
Accounts receivable from related parties	113	116
Intangible assets and goodwill, net	2,852	2,842
Deferred tax assets	45	45
Property and equipment, net	3,833	3,967
Total non-current assets	6,962	7,087
Total assets	8,633	8,717

	Q4-23	Q1-24
Liabilities and equity		
Current liabilities:		
Short-term borrowings and current portion of long-term debt	476	491
Accounts payable	551	555
Accounts payable to related parties	0	0
Accrued expenses	86	89
Current tax liabilities	37	46
Provision for legal claims	31	29
Provisions for return conditions	8	0
Employee benefits	136	139
Air traffic liability	680	635
Frequent flyer deferred revenue	165	165
Other liabilities	0	0
Total current liabilities	2,170	2,150
Non-current liabilities:		
Long-term debt	4,295	4,422
Provision for return conditions	807	782
Employee benefits	71	69
Deferred tax liabilities	136	134
Frequent flyer deferred revenue	272	272
Other liabilities	0	0
Total non-current liabilities	5,582	5,679
Total liabilities	7,752	7,829
Total equity	881	887
Total liabilities and equity	8,633	8,717

Q1-24 PAX CASK EX-FUEL RECONCILIATION

	Q1-24
AGIL Total operational cost (excluding fuel)	762.4
Freighters segment business cost	-80.5
IFRS 3 trademark and customer relations intangible amortization and corporate cost allocation	-7.5
Latin Logistics and AV courier expense	-13.8
IFRS 3 trademark and customer relations intangible amortization	0.0
Total Cargo and Courier	-101.8
Lifemiles Co. cost of rewards and SG&A costs	-35.9
VIP Lounges, Star Alliance cost and Elite benefit	-7.1
IFRS 3 trademark and customer relations intangible amortization	-1.9
Total Lifemiles	-45.0
Passenger operational cost (excluding fuel)	615.6
ASKs	15,134.8
Pax CASK ex Fuel	4.1