

# Ingram Micro Cloud Announces Participation in Microsoft's Cloud Solution Provider Program in India

## Ingram Micro Channel Partners in India to Benefit From the Power of Microsoft Cloud Offerings

MUMBAI, INDIA -- (Marketwired) -- 09/22/15 -- <u>Ingram Micro Inc.</u> (NYSE: IM) today announced its participation in the Microsoft Cloud Solution Provider (CSP) program in India. The program is designed to strengthen customer relationships and expand cloud sales by allowing channel partners to provision, bundle, invoice, manage and support Microsoft cloud offerings including Microsoft Office 365, Windows Intune, Enterprise Mobility Suite, Azure, and CRM online subscriptions with greater ease and efficiency.

Currently authorized to sell Microsoft cloud services via the Microsoft CSP program in over 40 countries, Ingram Micro's participation in India further demonstrates its commitment to serving channel partners worldwide who seek to profit from Microsoft cloud solutions. Recognized for its CSP leadership among Microsoft partners, this latest appointment follows the successful launch of the Microsoft CSP program in the company's North America, Europe, Latin America and Asia Pacific regions.

"We are committed to providing our partners with top-tier cloud solutions that will transform their business and help them increase profitability in the cloud," said Harish Laddha, director cloud sales, Ingram Micro India Pvt Ltd. "Ingram Micro's Microsoft CSP offering paired with our Cloud Marketplace platform delivers a seamless end-to-end customer experience, while providing flexible monthly billing options that stimulate and enhance partner profitability."

"The Microsoft Cloud Solution Provider program puts our partners at the center of the customer lifecycle with direct provisioning, billing and support of Microsoft cloud services," said Phil Sorgen, corporate vice president, Worldwide Partner Group at Microsoft Corp. "By joining the program, partners can create differentiated offers for our mutual customers, while helping them on their cloud journey."

For more information on Ingram Micro's participation in the Microsoft CSP program or to learn more about reselling Microsoft Office 365 or Windows Intune, channel partners can contact their local Ingram Micro sales representative or visit <a href="http://www.ingrammicrocloud.in/">http://www.ingrammicrocloud.in/</a>.

#### **About Ingram Micro Cloud**

Ingram Micro is a master cloud service provider (mCSP), offering channel partners and professionals access to a global marketplace, expertise, solutions and enablement programs that empower organizations to configure, provision and manage cloud technologies with confidence and ease. For more information on Ingram Micro Cloud, please visit

### www.ingrammicrocloud.com.

#### About Ingram Micro Inc.

Ingram Micro helps businesses *Realize the Promise of Technology*™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. More at <a href="https://www.ingrammicro.com">www.ingrammicro.com</a>.

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