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# Ingram Micro Earns 2010 All-Star Channel Partner Award from Websense

**Leader in Content Security Recognizes Ingram Micro for its ongoing support and commitment to building the Websense business and enabling its channel partners' success**

SANTA ANA, Calif., Feb. 19 /PRNewswire-FirstCall/ -- Ingram Micro Inc. (NYSE: IM) has been named a 2010 All-Star Channel Partner by Websense, Inc., a global leader in integrated Web, data and email security solutions. This special honor, which recognizes Ingram Micro's ongoing support of the Websense® ChannelConnect Partner Program and applauds the distributor's sales, marketing and logistics excellence, was presented by the Websense executive team during the company's 2010 North American Channel Partners Conference which took place January 20 – 22 in Coronado, Calif.

(Logo: <http://www.newscom.com/cgi-bin/prnh/20100107/IMLOGO>)

"We are thrilled to honor Ingram Micro once again for the value, support and efficiency the entire team brings to the table for Websense and our channel partners," said Erin Malone, senior director, Channel Sales, Websense. "Despite a challenging economy, Ingram Micro remained focused on growth and enabled us to deliver greater value to our channel partners and fuel their success."

"We are constantly raising the bar and seeking new ways to build the Websense business and further enable our mutual channel partners to successfully market, sell and support the entire security solutions portfolio Websense offers," says Jodi Honore, vice president, vendor management, Ingram Micro U.S. "This is a great honor for the entire Ingram Micro team and we're thrilled to receive it."

The winners of the 2010 Websense All-Star Partner Awards were evaluated on a variety of criteria including achievements against measurable objectives such as overall annual sales billings, year-over-year growth, technical and sales excellence, product competencies, newcomer of the year, percentage of new business earned between January 1, 2009 and December 31, 2009, as well as their overall commitment to Websense.

## **About Websense, Inc.**

Websense, Inc., a global leader in integrated Web, data and email security solutions, provides Essential Information Protection(TM) for approximately 40,000 customers worldwide. Distributed through its global network of channel partners, Websense software and hosted security solutions help organizations block malicious code, prevent the loss of confidential information and enforce Internet use and security policies. For more information, visit [www.websense.com](http://www.websense.com).

## About Ingram Micro

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics services, technical support, financial services and product aggregation and distribution. The company serves approximately 150 countries and is the only global broad-based IT distributor with operations in Asia. Visit [www.ingrammicro.com](http://www.ingrammicro.com).

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