

## Ingram Micro Now Offering Advanced Data Center Networking Solutions From QLogic

QLogic's Network Infrastructure Solutions for Fibre Channel, FCoE, InfiniBand and 10GbE Deliver New Revenue Opportunities to Ingram Micro Solution Providers

SANTA ANA, Calif., Sept. 21/PRNewswire/ -- Empowering its solution provider partners to sell and service advanced data center technologies, *Ingram Micro, Inc.* (NYSE: IM) today announced it has signed a distribution agreement with *QLogic Corp.* (Nasdaq: QLGC), a leading supplier of high performance network infrastructure solutions.

The new agreement gives Ingram Micro channel partners throughout the Americas an opportunity to drive stronger revenues by being among the first to capitalize on QLogic innovation in 8Gb Fibre Channel, Fibre Channel over Ethernet (FCoE), InfiniBand(R), 10 Gigabit Ethernet (10GbE) and other emerging technologies.

"We see tremendous opportunity ahead for the IT channel as end-user organizations adopt new technologies that offer not only improved performance, but greater efficiency and cost-savings in the data center," said Scott Genereux, senior vice president of worldwide sales and marketing for QLogic. "Ingram Micro positions us to take full advantage of these opportunities, with its vast community of channel partners and a data center market presence."

The addition of QLogic's entire range of adapters and switches further enables Ingram Micro to deliver the IT channel's most comprehensive selection of enterprise and mid-market data center solutions.

"QLogic is known for its breadth of solutions such as its 864-port InfiniBand directors and Fibre Channel adapters and switches, as well as many first-to-market technologies such as its award-winning, single-chip FCoE offerings," says Scott Zahl, vice president, vendor management, Ingram Micro North America. "This partnership not only strengthens our portfolio of data center solutions, but also allows us to give our resellers access to one of the most respected names in network infrastructure technology."

QLogic products target mid-to-large enterprises while also addressing finance, insurance, manufacturing, aerospace, automotive and other vertical markets. Offered through Ingram Micro's Infrastructure Technology Solutions (ITS) division and a dedicated sales team, the QLogic product line will be delivered with comprehensive training and support services for resellers throughout the Americas.

For pricing and further information on QLogic products, Ingram Micro channel partners should contact their sales representative.

## About QLogic

QLogic (Nasdaq: QLGC) is a global leader and technology innovator in high performance networking, including adapters, switches and ASICs. Leading OEMs and channel partners worldwide rely on QLogic products for their data, storage and server networking solutions. QLogic is a NASDAQ Global Select company and is included in the S&P 500. For more information, visit <a href="https://www.qlogic.com">www.qlogic.com</a>.

## About Ingram Micro Inc.

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics services, technical support, financial services, and product aggregation and distribution. The company serves 150 countries and is the only broad-based global IT distributor with operations in Asia. Visit <a href="http://www.ingrammicro.com">http://www.ingrammicro.com</a>.

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