

Ingram Micro Announces 2008 Vendor Awards of Excellence Winners

The Channel's No. 1 Distribution Partner Recognizes IT Vendors for Impressive Growth, Best Practices and Partner Enablement Programs at 2009 Marketing Symposium

SANTA ANA, Calif., Oct. 22 /PRNewswire/ -- Recognizing IT companies with smart partnership strategies, Ingram Micro Inc. (NYSE: IM) today announced the winners of the 2008 U.S. Vendor Awards of Excellence, which were presented yesterday at the distributor's annual Marketing Symposium in Anaheim, Calif.

This year's winners include Best New Vendor, Fortinet, and Channel Community winner, Cisco. Other standout vendors included MX Logic who raised the bar to earn this year's 2008 Services Award for its success within Ingram Micro's Seismic Virtual Services Warehouse. In addition, the 2008 Leap Award was awarded to both EMC Corporation and Trend Micro for outstanding growth and partnership with Ingram Micro across the board.

Ingram Micro's 2008 Vendor Awards of Excellence recognize the distributor's leading and emerging technology manufacturers and software developers for outstanding IT Channel performance and partnership, as well as achievements against measurable objectives, such as revenue, profitability, marketing programs, solution provider support and services.

The winners of Ingram Micro's 2008 Awards of Excellence are:

Best New Vendor Channel Community Award of Excellence Cisco Components

Digital Signage

Imaging and Document Management

Infrastructure Leap Award

Mobility Networking Peripherals Security Services

Software Systems and Notebooks Fortinet

Samsung Electronics America

Canon USA Hewlett Packard

EMC Corporation and Trend Micro

Research in Motion

Cisco

NEC Display Solutions of America

Juniper Networks

MX Logic

Citrix Systems, Inc.

Sony

"The 2008 Vendor Awards of Excellence winners have developed innovative ways of partnering with Ingram Micro and enabling our solution providers," says Brian Wiser, senior vice president sales and vendor management, Ingram Micro North America. "This group of high-performance channel vendors continues to go above and beyond to strengthen their channel partnerships by working side-by-side with Ingram Micro to develop and execute against channel programs and initiatives that drive value and generate business growth.

We're pleased to recognize these vendors for their continued advocacy and partnership with Ingram Micro and our channel partners."

The 2008 annual awards ceremony was hosted by Ingram Micro's executive vendor management team and took place at Ingram Micro's Marketing Symposium on Oct. 21 at the Anaheim Marriott in Calif. To learn more about Ingram Micro's marketing services, visit http://www.ingrammicro.com/marketingservices.

About Ingram Micro

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics services, technical support, financial services, and product aggregation and distribution. The company serves 150 countries and is the only broad-based global IT distributor with operations in Asia. Visit http://www.ingrammicro.com.

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