

## Ingram Micro Receives Juniper Networks' America's Distributor of the Year Award at 2007 J-Partner Summit

## Leading technology distributor recognized for driving results and improving operational efficiencies

SANTA ANA, Calif., June 5 /PRNewswire/ -- Ingram Micro Inc. (NYSE: IM) today announced it was named Juniper Networks' America's Distributor of the Year for 2007. The prestigious award was presented May 21 at Juniper Networks' annual J-Partner Summit in Las Vegas, and accepted by Keith Bradley, president, Ingram Micro North America. Juniper Networks' Distributor of the Year Award recognizes Ingram Micro U.S. for its commitment to driving market growth, ensuring operational excellence and making it easier for J-Partners to successfully sell and support Juniper products.

"Since the beginning of our relationship, Ingram Micro has demonstrated the highest level of dedication and determination to grow the Juniper business," says Donna Grothjan, vice president of worldwide channel strategy and operations, Juniper Networks. "As our largest distribution partner, Ingram Micro plays a huge role in helping us ensure the success of our J-Partners by delivering a value-focused channel program that drives meaningful results across the board. We applaud their efforts and congratulate them on becoming Juniper Networks' Distributor of the Year."

During the J-Partner Summit awards ceremony, Juniper Networks also commended Ingram Micro for its nearly perfect fill rate of customer orders, top-notch technical and sales support and for helping develop and enhance how Juniper services are delivered to J-Partners.

"Juniper Networks continues to invest in the IT channel and remains one of our fastest growing vendor lines," says Ken Bast, vice president, vendor management, Ingram Micro U.S. "We are pleased to receive this honor from Juniper Networks and look forward to growing our relationship and helping J-Partners capture the market opportunity and margins Juniper products bring to the table."

## **About Ingram Micro**

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics services, technical support, financial services, and product aggregation and distribution. The company serves more than 150 countries and is the only global broadline IT distributor with operations in Asia. Visit <a href="http://www.ingrammicro.com">http://www.ingrammicro.com</a>.

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