

Webster Calhoun Teams Up With Clearfield for Fiber to the Home Solution for Central Iowa

WCCTA to Expand Broadband Offering to 16 Exchanges in 8 Counties

MINNEAPOLIS, MN -- (MARKET WIRE) -- 02/22/08 -- Webster Calhoun Cooperative Telephone Association (WCCTA), based in Gowrie, Iowa and offering full service telecommunications to 16 north central Iowa communities, has partnered with Clearfield, Inc. (NASDAQ: CLFD) to provide fiber management solutions for its residential and business customers.

The Passive Optical Network (PON) deployment will encompass approximately 4,700 access lines across 16 exchanges for Boone, Calhoun, Greene, Hamilton, Humboldt, Pocahontas, Webster and Wright Counties. According to WCCTA Plant Manager Don Reed, they will be expanding the Fiber to the Home (FTTH) service with more broadband access to their customers -- including telephone, High Speed Internet and Internet Protocol Television (IPTV) -- at a rate of 2-3 exchanges a year.

Clearfield, formerly known as APA Cables & Networks, is a leader in fiber management solutions. "The bottom line is we chose Clearfield because of good results we know they can deliver," Reed said. "The fact that they're knowledgeable, our technicians like working with them, and they provide prompt delivery and competitive pricing is a bonus."

Neatness also counts -- especially when working in a compact area with miles of cables, pigtails and patch cords, etc. "Clearfield offers an end-to-end solution. And, in the end, we appreciate that it's all contained in a neat, orderly environment," Reed said.

About Webster Calhoun

Webster-Calhoun Cooperative Telephone Association, www.wccta.com, was incorporated in 1954 and currently has approximately 4,700 subscribers from 16 communities in rural north central Iowa.

About Clearfield, Inc.

Clearfield, Inc., formerly APA Cables & Networks, designs and manufactures the FieldSmart fiber management platform, which includes its latest generation Fiber Distribution System (FDS) and Fiber Scalability Center (FSC). The FDS and FSC product lines support a wide range of panel configurations, densities, connectors and adapter options, and are offered alongside an assortment of passive optical components.

More information about Clearfield, Inc., its products and its people can be found at www.ClearfieldConnection.com.

Forward-looking statements contained herein are made pursuant to the safe harbor provisions of the Private Litigation Reform Act of 1995. Please see www.clfd.net for additional information..

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