

BlackSky Wins New Strategic International Customer for Subscription-Based Gen-2 Imagery and Analytics Services

Customer to quickly build space-based intelligence expertise with essential training on AI-powered BlackSky Spectra® and broad area search tools

HERNDON, Va.--(BUSINESS WIRE)-- BlackSky Technology Inc. (NYSE: [BKSJ](#)) won a six-figure contract from a new strategic international customer to provide immediate, subscription-based on-demand Gen-2 imagery and analytics services and comprehensive analyst training on the AI-powered BlackSky Spectra multi-intelligence tasking and analytics platform. Analyst training will also emphasize the use of BlackSky's automated broad area search and discovery tools.

"BlackSky's software-first adoption model gives this new, strategic customer the ability to create an advanced national space-based intelligence expertise at disruptive speed and economics," said Brian E. O'Toole, BlackSky CEO. "This deal exemplifies the essence of BlackSky's land-and-expand approach where quick-access, subscription-based services build the foundation for expanded growth in the region."

Delivering high-frequency, low-latency imagery and analytics with Spectra platform training will establish an essential base for developing an immediate and long-term national space-based capability. The training program will give analyst teams the ability to integrate BlackSky data with other sources of intelligence and generate intelligence products to support various missions, with a special emphasis on BlackSky's proprietary AI-enabled broad area search and discovery technology developed through customer-funded research that the company continues to scale.

"As a trusted mission partner to many of the world's most demanding government and military organizations, our commercial monitoring capabilities provide daily insight into the most important events affecting regional security," said O'Toole.

About BlackSky

BlackSky is a real-time, space-based intelligence company that delivers on-demand, high frequency imagery, analytics, and high-frequency monitoring of the most critical and strategic locations, economic assets, and events in the world. BlackSky owns and operates one of the industry's most advanced, purpose-built commercial, real-time intelligence systems that combines the power of the BlackSky Spectra® tasking and analytics software platform and our proprietary low earth orbit satellite constellation.

With BlackSky, customers can see, understand and anticipate changes for a decisive strategic advantage at the tactical edge, and act not just fast, but first. BlackSky is trusted by

some of the most demanding U.S. and international government agencies, commercial businesses, and organizations around the world. BlackSky is headquartered in Herndon, VA, and is publicly traded on the New York Stock Exchange as BKSJ. To learn more, visit www.blacksky.com and follow us on [X](#).

Forward-Looking Statements

Certain statements in this press release may contain forward-looking statements within the meaning of the federal securities laws with respect to BlackSky. These forward-looking statements generally are identified by the words “believe,” “project,” “expect,” “anticipate,” “estimate,” “intend,” “strategy,” “future,” “opportunity,” “plan,” “may,” “should,” “will,” “would,” “will be,” “will continue,” “will likely result,” and similar expressions. Forward-looking statements are predictions, projections, and other statements about future events that are based on current expectations and assumptions and, as a result, are subject to risks and uncertainties. Many factors could cause actual future events to differ materially from the forward-looking statements in this document. If any of these risks materialize or underlying assumptions prove incorrect, actual results could differ materially from the results implied by these forward-looking statements. In addition, forward-looking statements reflect our expectations, plans, or forecasts of future events and views as of the date of this communication. We anticipate that subsequent events and developments will cause their assessments to change. Accordingly, forward-looking statements should not be relied upon as representing our views as of any subsequent date, and we do not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date they were made, whether as a result of new information, future events or otherwise, except as may be required under applicable securities laws. Additional risks and uncertainties are identified and discussed in BlackSky’s disclosure materials filed from time to time with the SEC which are available at the SEC’s website at <http://www.sec.gov> or on BlackSky’s Investor Relations website at <https://ir.blacksky.com>.

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