KLA Earnings

Q2 Fiscal 2022 (Quarter Ended 12/31/2021)

December Quarter 2021 Financial Highlights

- **KLA's Consistency Led By Execution & Strong Portfolio**
 - We continue to benefit from strength across all our major end markets with overall revenue up 34% year-over-year. We are not immune from supply chain challenges but have navigated them well. In Foundry/Logic, simultaneous investments across multiple nodes and rising capital intensity continues to be a tailwind. In Memory, demand remains broad-based across multiple customers, and we expect another year of doubledigit growth in 2022, mainly driven by NAND but followed closely by DRAM, which will pick up strength in the year.
- KLA's Market Leadership in the Largest and Fastest-Growing Segments of Process Control Driving Strong Relative Growth. Wafer Inspection systems revenue grew 54% in 2021, outpacing the WFE market which is estimated to have grown approximately 40%. We are seeing strong growth across our Wafer Inspection portfolio, from Broadband Plasma, Laser Scanning and Bare Wafer Inspection to Macro Inspection and e-Beam. This quarter we highlight Macro Inspection, which is growing at a pace of ~1.5x WFE, driven by Automotive and other Specialty markets, a strong growth opportunity where KLA has a unique and defensible market position.
- KLA's Market Diversification Strategies Highlighted by Growth in EPC. KLA's Electronics, Packaging, and Components Group systems revenue grew 20% in 2021. EPC comprises businesses associated with the former Orbotech and ICOS acquisitions. With EPC, KLA is diversifying our opportunity with a broad product portfolio addressing fast-growing new markets in the electronics value chain, such RF, Automotive, PCB, Advanced Packaging, and Display.
- Stellar Services Performance as Double-Digit Growth Continues. Our Services business (19% of total revenue) continues to perform well, growing 14% in 2021, above its targeted long-term growth rate of 9% to 11%. Long-term growth in Services is being driven by a growing installed base, increasing complexity of our systems, tighter time-to-market requirements for customers, and market expansion at trailing edge nodes. KLA's Services contract penetration rate is over 75% of overall Service revenue and growing.
- Company Delivered Exceptional Free Cash Flow Generation and Consistent Capital Returns. Quarterly free cash flow was \$746 million which drove free cash flow growth of 43% in 2021, to \$2.5 billion. We have also remained focused on returning capital to shareholders via our dividend and stock repurchase program, and total capital returns in 2021 grew by 63% to \$2 billion. Dividends and share repurchases were \$590 million in the December 2021 quarter.

December Quarter 2021

Profitability Growth \$5.59 Gross Op. \$2,353M +34% Y/Y Non-GAAP diluted EPS Margin Margin 63.1% Revenue \$4.71 **GAAP diluted EPS**

Free Cash Flow & Capital Returns

\$430M \$601M \$746M \$160M \$2,536M \$1,403M Dec Qtr FCF Dec Qtr Dividends Paid Dec Qtr Share Repurchases CY21 FCF CY21 Dividends Paid CY21 Share Repurchases

		Bre	akdowr	n of Re	eveni	ue		
	Rep	ortable Segn	nent and End	Markets ((Systems	and Services)		
	Q4-CY21	Y/Y Growth	Q/Q Growth	Rev. Mix	CY21	Y/Y Growth		rocess Control et System Revenue
Semiconductor Process Control	\$2,052	1 49%	1 5%	87%	\$6,918	1 39%	71% Foundry & Logic 29% Memory	
Specialty Semiconductor Process	\$113	1 24%	1 0%	5%	\$404	1 1%		
PCB, Display & Component Inspection	\$188	1 5%	↓ 7%	8%	\$843	1 7%		
			Systems C	Only Rever	nue			
	Q4-CY21	Y/Y Growth	Q/Q Growth	Rev. Mix	CY21	Y/Y Growth	Revenue by Region	
Water Inspection	\$1,104	1 61%	1 24%	47%	\$3,446	1 54%	12%	7% Europe
Patterning	\$509	1 65%	1 6%	22%	\$1,776	1 38%	USA	
Specialty Semi Process	\$105	1 46%	1 3%	4%	\$357	1 20%	23% China	8% Japan
PCB, Display & Component Inspection	\$122	1 5%	↓ 12%	5%	\$586	1 21%	Cillia	
Services	\$457	1 1%	1 %	19%	\$1,783	1 14%	14% Korea	33% Taiwan
Other*	\$57	1 2%	↓ 21%	2%	\$219	1 4%	3% Rest of Asia	

Q/Q - Growth +1

Y/Y - Growth

Total Revenue

Q4 - CY21 **\$2,353** Y/Y - Growth **+43%**

CY21