

Mueller Industries, Inc. Reports Fourth Quarter and Fiscal 2007 Earnings

MEMPHIS, Tenn., Feb. 5 /PRNewswire-FirstCall/ -- Harvey L. Karp, Chairman of Mueller Industries, Inc. (NYSE: MLI), announced today that Mueller's net income for the fiscal year ended December 29, 2007 was \$115.5 million, or \$3.10 per diluted share, which compares with \$148.9 million, or \$4.00 per diluted share, for 2006. Net sales for 2007 were \$2.70 billion compared with \$2.51 billion in 2006.

For the fourth quarter of 2007, the Company's net income was \$28.8 million, or 78 cents per diluted share, on net sales of \$621.7 million. This compares with net income of \$5.2 million, or 14 cents per diluted share, on net sales of \$544.2 million for the fourth quarter of 2006.

Financial and Operating Highlights

Mr. Karp said:

- -- "The increase in net sales is primarily due to the acquisition of Extruded Metals, Inc. as well as the higher average cost of copper, the Company's principal raw material, which is generally passed through to customers by changes in selling prices. The COMEX average price of copper was \$3.25 per pound in the fourth quarter of 2007.
- -- "During the fourth quarter of 2007, the Company recognized LIFO income of \$10.0 million (or 17 cents per diluted share after tax) resulting from a decrease in inventory quantities accounted for under the LIFO method. The fourth quarter of 2006 included a pre-tax charge of approximately \$14.2 million (or 26 cents per diluted share after tax) due to a write-down of inventories to the lower of cost or market.
- -- "Our return on average equity was 17.8 percent for 2007.
- -- "Our current ratio remains strong at 2.8 to 1 and our working capital is \$605.3 million, of which over \$300 million is cash on hand.
- -- "Cash provided by operating activities was \$185.8 million in 2007 compared with \$64.5 million during 2006.
- -- "As of year end, our financial leverage was modest with a debt to total capitalization ratio of 33.3 percent.
- -- "Total stockholders' equity was \$710.5 million which equates to a book value per share of \$19.16 of which \$8.32 per share is in cash.
- -- "For the full year, our Plumbing & Refrigeration segment posted operating earnings of \$178.4 million on net sales of \$1.57 billion which compares with operating earnings of \$197.4 million on net sales of \$1.72 billion in 2006. Operating earnings includes LIFO income of \$10.0 million in 2007. Also, in the fourth quarter of 2007, we wrote down the goodwill carrying value of our Mexican operations by \$2.8 million due to an impairment charge.

- -- "Our OEM segment posted operating earnings of \$38.2 million during the year on net sales of \$1.14 billion, which compares with operating earnings of \$44.8 million on net sales of \$835.3 million for 2006.
- -- "Capital expenditures during 2007 totaled \$29.9 million; cash flow to fund capital expenditures in 2008 are expected to be less than depreciation.
- -- "After year end, we acquired approximately \$25.5 million of our outstanding 6% Subordinated Debentures at approximately 90 percent of face value. Accordingly, these were reclassified to the current portion of long-term debt on our balance sheet."

Business Outlook for 2008

Regarding the outlook for 2008, Mr. Karp said, "Despite the challenges presented by the decline in the housing market, and the volatility in the prices of copper and energy, Mueller had its two best years ever in 2006 and 2007.

"The year 2008 will also be challenging as the national economy is slowing down and the housing market continues to contract. However, the U.S. economy has proven itself to be remarkably resilient, and we believe that later this year the housing market will bottom out and then gradually start to improve.

"Also, we anticipate that our non-residential businesses, which constitute a significant portion of our total, will have another good year in 2008.

"Mueller is well positioned to take advantage of opportunities in our marketplace. On average, we have made one or more acquisitions per year over the past decade. We will continue our quest to acquire sound companies which are compatible with our core businesses."

Mueller Industries, Inc. is a leading manufacturer of copper tube and fittings; brass and copper alloy rod, bar and shapes; aluminum and brass forgings; aluminum and copper impact extrusions; plastic fittings and valves; refrigeration valves and fittings; and fabricated tubular products. Mueller's operations are located throughout the United States and in Canada, Mexico, Great Britain, and China. Mueller's business is importantly linked to: (1) the construction of new homes; (2) the improvement and reconditioning of existing homes and structures; and (3) the commercial construction market which includes, office buildings, factories, hotels, hospitals, etc.

Statements in this release that are not strictly historical may be "forward-looking" statements, which involve risks and uncertainties. These include economic and currency conditions, continued availability of raw materials and energy, market demand, pricing, competitive and technological factors, and the availability of financing, among others, as set forth in the Company's SEC filings. The words "outlook," "estimate," "project," "intend," "expect," "believe," "target," and similar expressions are intended to identify forward-looking statements. The reader should not place undue reliance on forward-looking statements, which speak only as of the date of this report. The Company has no obligation to publicly update or revise any forward-looking statements to reflect events after the date of this report.

MUELLER INDUSTRIES, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share data)

	December 29, 2007		December 29, 2007	December 30,
Net sales Cost of goods sold		\$544,212 486,383	\$2,697,845 2,324,924	\$2,510,912 2,109,436
Gross profit	98,353	57 , 829	372,921	401,476
Depreciation and amortization Selling, general, and	10,299	10,586	44,153	41,619
administrative expense Copper litigation	33,140	31,537	143,284	140,972
settlement Impairment charge	(28) 2 , 756	- -	(8,893) 2,756	- -
Operating income	52,186	15,706	191,621	218,885
Interest expense Other income, net	(5,504) 2,793	(5,316) 1,773	(22,071) 13,731	
Income before income ta Income tax expense		12,163 (6,988)	183,281 (67,806)	203,579 (54,710)
Net income	\$28,840	\$5 , 175	\$115 , 475	\$148,869
Weighted average shares for basic earnings per share Effect of dilutive stoc options	37 , 079	37 , 016 220	37 , 060	36 , 983 263
Adjusted weighted avera shares for diluted earnings per share	-	37,236	37,223	37 , 246
Basic earnings per shar	·	\$0 . 14	\$3.12	\$4.03
Diluted earnings per sh	are \$0.78	\$0.14	\$3.10	\$4.00
Summary Segment Data: Net sales: Plumbing & Refrigerat	ion			
segment OEM segment	\$349,228	\$352,253 206,867	\$1,572,565 1,144,302	\$1,716,613 835,339
Elimination of intersegment sales	(3,743)	(14,908)	(19,022)	(41,040)
Net sales	\$621,734	\$544,212	\$2,697,845	\$2,510,912
Operating income: Plumbing & Refrigerat segment		\$18,018	\$178 , 367	\$197 , 402
OEM segment	9,113		38,215	

Unallocated expenses (4,434) (4,750) (24,961) (23,281)

Operating income \$52,186 \$15,706 \$191,621 \$218,885

MUELLER INDUSTRIES, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands)

	December 29, 2007	December 30, 2006	
	(Unaudited)		
ASSETS Cash and cash equivalents	\$308 , 618	\$200,471	
Accounts receivable, net	323,003	281 , 679	
Inventories	269,032	258,647	
Other current assets	39,694	35,397	
Total current assets	940,347	776,194	
Property, plant, and equipment, net	308,383	315,064	
Other assets	200,474	177,649	
	\$1,449,204	\$1,268,907	
LIABILITIES AND STOCKHOLDERS' EOUITY			
Current portion of long-term debt	\$72 , 743	\$35 , 998	
Accounts payable	140,497	96,095	
Other current liabilities	121,813	123,426	
Total current liabilities	335,053	255,519	
Long-term debt	281,738	308,154	
Pension and postretirement liabilities	36,071	36,599	
Environmental reserves	8,897	8,907	
Deferred income taxes	52 , 156	46,408	
Other noncurrent liabilities	2,029	2,206	
Total liabilities	715,944	657,793	
	00 765	00.200	
Minority interest in subsidiaries	22,765	22,300	
Stockholders' equity	710,495	588,814	
	\$1,449,204	\$1,268,907	

MUELLER INDUSTRIES, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

	For the Ye December 29, 2007	
	(Unaudited)	
Operating activities:		
Net income	\$115 , 475	\$148 , 869
Reconciliation of net income to net		
cash provided by operating activities:		
Depreciation and amortization	44,477	41,855
Deferred income taxes	3,094	(19,339)

Stock-based compensation expense (Gain) loss on disposal of properties	2,737 (2,468)	2,789 2,620
Minority interest in subsidiaries, net of dividends received Gain on sale of equity investment	(781) -	2,610 (1,876)
Income tax benefit from exercise of stock options	(73)	(1,065)
Equity in income of unconsolidated subsidiary Gain on early retirement of debt Impairment charge	- - 2,756	(964) (97) -
Changes in assets and liabilities, net of businesses acquired:		
Receivables Inventories Other assets Current liabilities Other liabilities	(8,114) 20,411 (4,120) 12,704 1,809	(14,350) (56,786) 1,449 (41,357) (2,578)
Other, net	(2,063)	2 , 759
Net cash provided by operating activities	185,844	64,539
Investing activities: Capital expenditures Proceeds from sales of properties and	(29,870)	(41,206)
equity investment Businesses acquired, net of cash received Net deposits into restricted cash balances	3,809 (32,243) (4,194)	23,528 3,632 -
Net cash used in investing activities	(62,498)	(14,046)
Financing activities: Proceeds from issuance of long-term debt Dividends paid Issuance of shares under incentive	16,635 (14,825)	28,759 (14,775)
stock option plans from treasury Repayments of long-term debt Acquisition of treasury stock Income tax benefit from exercise of	1,124 (18,765) (54)	7,701 (2,059) (1,092)
stock options	73	1,065
Net cash (used in) provided by financing activities	(15,812)	19,599
Effect of exchange rate changes on cash	613	694
Increase in cash and cash equivalents Cash and cash equivalents at the	108,147	70 , 786
beginning of the year	200,471	129,685
Cash and cash equivalents at the end of the year	\$308,618	\$200,471

SOURCE Mueller Industries, Inc.