

Mueller Industries, Inc. Reports Third Quarter Results

MEMPHIS, Tenn., Oct. 23 /PRNewswire-FirstCall/ -- Quarterly and Year-to-Date Earnings

Harvey L. Karp, Chairman of Mueller Industries, Inc. (NYSE: MLI), today announced the Company's results for the third quarter of 2007. Net income for the third quarter was \$31.3 million, or 84 cents per diluted share, which compares with net income of \$51.6 million, or \$1.38 per diluted share, for the third quarter of fiscal 2006. Net sales for the three months ended September 29, 2007 were \$693.7 million, compared with net sales of \$636.0 million for the third quarter of 2006. The third quarter of 2007 includes a one-time gain of approximately \$8.9 million (pre-tax) pertaining to a copper antitrust litigation settlement.

Year-to-date, the Company earned \$86.6 million, or \$2.33 per diluted share, on net sales of \$2.08 billion. This compares with net income from continuing operations of \$143.7 million, or \$3.86 per diluted share, on net sales of \$1.97 billion for the same period of 2006.

Financial and Operating Highlights

Regarding the third quarter of 2007, Mr. Karp said:

- -- "The COMEX average price of copper was \$3.48 per pound in the third quarter of 2007, which compares with \$3.54 per pound in the third quarter of 2006.
- -- "Mueller ended the quarter with \$273.2 million in cash.
- -- "Our current ratio remains excellent at 3.0 to 1 and our working capital is \$594.3 million.
- -- "Our Plumbing & Refrigeration segment posted operating earnings of \$52.3 million on net sales of \$397.9 million which compares with operating earnings of \$56.9 million on net sales of \$426.3 million in the third quarter of 2006. These decreases were primarily attributable to lower selling prices and spreads in copper tube, partially offset by proceeds from the copper antitrust litigation settlement.
- -- "Our OEM segment posted operating earnings of \$5.6 million during the third quarter of 2007 on net sales of \$302.1 million, which compared with operating earnings of \$9.9 million on net sales of \$218.4 million for the same period in 2006. The OEM segment posted lower operating earnings primarily due to lower margins in brass rod.
- -- "Capital expenditures during the first nine months of 2007 totaled \$22.8 million."

Mr. Karp said, "We believe the decline in the housing market is nearing a bottom, and that indicators of a recovery phase will be evident by mid-2008, then gradually pick up momentum. Meanwhile, the commercial-industrial sector of the construction industry has been in an upward trend, having grown by fifteen percent over the year before. Mueller's margins in this sector of our business have historically been good.

"We have noted that many of our customers have reduced their in-house inventories of our products, in part due to the volatile copper market. However, this means that any improvement in our markets will result in immediate business for Mueller."

Mueller Industries, Inc. is a leading manufacturer of copper tube and fittings; brass and copper alloy rod, bar and shapes; aluminum and brass forgings; aluminum and copper impact extrusions; plastic fittings and valves; refrigeration valves and fittings; and fabricated tubular products. Mueller's operations are located throughout the United States and in Canada, Mexico, Great Britain, and China. Mueller's business is importantly linked to (1) the construction of new homes; (2) the improvement and reconditioning of existing homes and structures; and (3) the commercial construction market which includes, office buildings, factories, hotels, hospitals, etc.

Statements in this release that are not strictly historical may be "forward-looking" statements, which involve risks and uncertainties. These include economic and currency conditions, continued availability of raw materials and energy, market demand, pricing, competitive and technological factors, and the availability of financing, among others, as set forth in the Company's SEC filings. The words "outlook," "estimate," "project," "intend," "expect," "believe," "target," and similar expressions are intended to identify forward-looking statements. The reader should not place undue reliance on forward-looking statements, which speak only as of the date of this report. The Company has no obligation to publicly update or revise any forward-looking statements to reflect events after the date of this report.

MUELLER INDUSTRIES, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share data)

	For the Quarter Ended		For the Nine Months Ended	
	-	Sept. 30 2006	Sept. 29 2007	-
	(Unaud	lited)	(Unaud	ited)
Net sales Cost of goods sold	\$693,682 603,219	\$635,998 528,946	\$2,076,111 1,801,543	
Gross profit	90,463	107,052	274 , 568	343 , 647
Depreciation and amortization Selling, general, and	11,582	10,462	33,854	31,033
administrative expense Copper antitrust litigation	36,246	34,787	110,144	109,435
settlement	(8,865)	-	(8 , 865)	-
Operating income Interest expense	•	61,803 (5,085)	•	

Other income, net	4,060	1,452	10,938	3,398
Income before income taxes Income tax expense	50,176 (18,852)	58,170 (6,591)	133,806 (47,171)	
Net income	\$31,324	\$51 , 579	\$86,635	\$143,694
Weighted average shares for basic earnings per share Effect of dilutive stock option		36 , 976 379	37 , 054 185	36 , 853 396
Adjusted weighted average shares for diluted earnings per share 37.309 37.355 37.239 37.249				
	37,309	•	•	
Basic earnings per share Diluted earnings per share	\$0.84 \$0.84		\$2.34 \$2.33	
Summary Segment Data: Net sales: Plumbing & Refrigeration				
Segment			\$1,223,337	
OEM Segment Elimination of intersegment	302,122	218,372	868,053	628,472
sales	(6,295)	(8,635)	(15,279)	(26,132)
Net sales	\$693,682	\$635,998	\$2,076,111	\$1,966,700
Operating income: Plumbing & Refrigeration				
Segment		\$56,863		
OEM Segment Unallocated expenses			29,102 (20,527)	
Operating income	\$51 , 500	\$61,803	\$139 , 435	\$203 , 179

MUELLER INDUSTRIES, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands)

- '	December 30,
	2006
(Un	audited)
\$273 , 211	\$200,471
351 , 707	281 , 679
231,228	258,647
35 , 669	35 , 397
891,815	776 , 194
320.082	315,064
189 , 975	177,649
å1 401 070	41 060 007
\$1,401,872	\$1,268,907
\$33 , 669	\$35,998
134,569	96,095
129,294	123,426
297 , 532	255,519
	2007 (Un. \$273,211 351,707 231,228 35,669 891,815 320,082 189,975 \$1,401,872 \$33,669 134,569 129,294

Long-term debt Pension and postretirement liabilities Environmental reserves Deferred income taxes Other noncurrent liabilities	307,988 45,220 9,159 42,030 1,995	308,154 36,599 8,907 46,408 2,206
Total liabilities	703,924	657,793
Minority interest in subsidiaries	22,419	22,300
Stockholders' equity	675,529	588,814
	\$1,401,872	\$1,268,907

MUELLER INDUSTRIES, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

		Months Ended September 30, 2006
	(Unaudited)	
Operating activities:	AAC 625	01.40
Net income	\$86,635	\$143,694
Reconciliation of net income to net cash provided by operating activities:		
Depreciation and amortization	34,107	31,225
(Gain) loss on disposal of properties	(3,114)	1,913
Deferred income taxes	(3,026)	(11,193)
Share-based compensation expense	1,975	2,041
Minority interest in	,	, -
subsidiaries, net of dividend paid	(644)	2,526
Income tax benefit from exercise		
of stock options	(130)	(1,217)
Gain on sale of equity investment	_	(1,876)
Equity in earnings of		
unconsolidated subsidiary	_	(964)
Gain on early retirement of debt	_	(97)
Changes in assets and liabilities,		
net of businesses acquired: Receivables	(26 270)	(50 227)
Inventories	(36 , 370) 57 , 656	(59,227) (96,979)
Other assets	(6,103)	(5,340)
Current liabilities	13,669	20,755
Other liabilities	3,754	2,770
Other, net	(1,003)	(2,987)
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Net cash provided by operating activities	147,406	25,044
Investing activities:		
Capital expenditures	(22,776)	(32,975)
Acquisition of businesses, net of	(22) 110)	(32,7373)
cash received	(31,970)	3,632
Proceeds from sales of properties and	, ,	,
equity investment	3,033	23,227
Net cash used in investing activities	(51,713)	(6,116)

Financing activities:

Issuance of debt by joint venture Repayments of long-term debt Dividends paid Issuance of shares under incentive	4,506 (18,273) (11,117)	24,918 (1,922) (11,073)
stock option plans from treasury Proceeds from issuance of debt Income tax benefit from exercise	1,093	7,116 1,902
of stock options Acquisition of treasury stock	130 (54)	1,217 (570)
Net cash (used in) provided by financing activities	(23,715)	21,588
Effect of exchange rate changes on cash	762	262
Increase in cash and cash equivalents Cash and cash equivalents at the	72,740	40,778
beginning of the period	200,471	129 , 685
Cash and cash equivalents at the end of the period	\$273,211	\$170,463

SOURCE Mueller Industries, Inc.