

August 20, 2012



## **Westell Names David A. Robison Senior Vice President of Sales and Marketing**

AURORA, Ill.--(BUSINESS WIRE)-- Westell Technologies, Inc. (NASDAQ: WSTL), a leading provider of telecommunications equipment for wireline, wireless and home networks, announced today that David A. Robison has been appointed Senior Vice President of Sales and Marketing. Most recently, Robison served as the Senior Vice President of Sales and General Manager for Alvarion. In his new role with Westell, Robison will lead Westell's sales and marketing organizations that are responsible for the wireless and wireline telecommunications markets as well as utility and other industrial markets.

"David brings extensive experience leading highly effective sales and marketing teams in the telecom and utility markets where Westell is competing," said Rick Gilbert, President and CEO of Westell Technologies. "We are excited about David's proven track record to grow revenues as we move forward with our strategic plan to profitably grow the company."

Robison is a seasoned professional with over 25 years of experience in the networking and telecommunications industries. In his most recent position at Alvarion, he oversaw a team of over 60 professionals to create new revenue streams. From 2006 to 2011, Robison served as the Senior Vice President of Sales and General Manager of ECI Telecommunications where he was accountable for all aspects of sales, marketing, service and finance for the Americas region. Prior to joining ECI, he gained additional sales and marketing experience through positions he held at Caspian, UT Starcom, Zhone Technologies, Ascend/Lucent Technologies, Cisco Systems, Sprint and MCI Communications.

### **About Westell**

Westell Technologies, Inc., headquartered in Aurora, Illinois, designs, distributes, markets and services a broad range of carrier-class communications equipment, including digital transmission, remote monitoring, power distribution and demarcation products used by wireline and wireless telecommunications service providers, industrial customers, and home network users. Additional information can be obtained by visiting <http://www.westell.com>.

"Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995:

Certain statements contained herein that are not historical facts or that contain the words "believe", "expect", "intend", "anticipate", "estimate", "may", "will", "plan", "should", or derivatives thereof and other words of similar meaning are forward-looking statements that involve risks and uncertainties. Actual results may differ materially from those expressed in or implied by such forward-looking statements. Factors that could cause actual results to

differ materially include, but are not limited to, product demand and market acceptance risks, need for financing and capital, economic weakness in the United States economy and telecommunications market, the effect of international economic conditions and trade, legal, social and economic risks (such as import, licensing and trade restrictions), the impact of competitive products or technologies, competitive pricing pressures, customer product selection decisions, product cost increases, component supply shortages, excess and obsolete inventory, new product development, commercialization and technological delays or difficulties (including delays or difficulties in developing, producing, testing and selling new products and technologies), the ability to successfully consolidate and rationalize operations, the ability to successfully identify, acquire and integrate acquisitions, the effect of the Company's accounting policies, retention of key personnel and other risks more fully described in the Company's SEC filings, including the Company's Form 10-K for the fiscal year ended March 31, 2011 under the section entitled Risk Factors. The Company undertakes no obligation to publicly update these forward-looking statements to reflect current events or circumstances after the date hereof, or to reflect the occurrence of unanticipated events, or otherwise.

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Source: Westell Technologies, Inc.