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## Westell's ConferencePlus(R) to Host TeleSpan's Annual Teleconferencing Industry Predictions

Prior Predictions Accuracy of 71% for Fifteen Years Running

SCHAUMBURG, Ill.--(BUSINESS WIRE)-- Conference Plus, Inc. (ConferencePlus(R)), a subsidiary of Westell Technologies, Inc. (NASDAQ: WSTL) and a leading global provider of audio, web, webcasting and video [conferencing services](#), and TeleSpan Publishing Corporation ([www.telespan.com](http://www.telespan.com)) today announced that ConferencePlus will host the TeleSpan Publishing Corporation web conference on Friday, January 14, 2011 at 1:00 PM EST to deliver TeleSpan's 2011 predictions for the conferencing industry.

The web conference event will occur prior to their release in the annual Predictions Edition of Electronic TeleSpan the industry's foremost newsletter. Predictions will be made by Elliot M. Gold, President of TeleSpan, and will cover trends in voice, video, and [web conferencing](#), as well as TeleSpan's pick of companies that will "hit the wall" or be picked up in consolidations in the next 24-36 months.

Gold has had unparalleled accuracy in making predictions. Since 1996, Gold has made 150 predictions (10 each year) with a running accuracy score of 71% (106 accurate predictions out of 150). This achievement gives him perhaps the highest batting average in the industry (other analyst groups and Wall Street firms typically have accuracies well below 50%). As a result, many analysts on Wall Street have considered TeleSpan "the authoritative source in teleconferencing" for more than a quarter of a century.

Gold will also review his predictions from 2010, giving them a thumbs-up or down. Attendees to the [web conference](#) will be invited to raise questions about TeleSpan's forecasts as well as other questions they have about the conferencing market overall.

Attendees can register for the live event using ConferencePlus at <http://tinyurl.com/3x4buz9>

Attendance to the event will be limited, but an archived version will be available after January 14, 2011.

For further information, please contact Shirley Gold, Vice President of Production, TeleSpan Publishing Corporation, +1 626 797 5482, [shirley@telespan.com](mailto:shirley@telespan.com), or Roger Rosenquist, Director of Marketing, ConferencePlus +1 847 413 3431, [rosenquist@conferenceplus.com](mailto:rosenquist@conferenceplus.com).

About TeleSpan

TeleSpan was founded in 1981 as an industry analysis firm covering the field of teleconferencing. TeleSpan publishes annual reports covering trends in the industry and a 40-times-yearly newsletter called Electronic TeleSpan. TeleSpan is the most widely quoted source in the field of teleconferencing, famous for its accuracy and for its "Here's what I think" commentaries.

#### About Conference Plus, Inc.

Conference Plus, Inc., a leading global [conference call provider](#), is dedicated to providing high quality, reliable conferencing services that customers trust with their most important events. ConferencePlus is leading the way in providing innovative IP-based collaboration solutions backed by proven technology and exceptional customer service. Headquartered in Schaumburg, Illinois with an international headquarters in Dublin, Ireland, ConferencePlus is a subsidiary of Westell Technologies, Inc. (NASDAQ: WSTL). Additional information about ConferencePlus can be obtained by visiting <http://www.conferenceplus.com>.

#### About Westell Technologies, Inc.

Westell Technologies, Inc., headquartered in Aurora, Illinois, is a holding company for Westell, Inc. and Conference Plus, Inc. Westell, Inc. designs, distributes, markets and services a broad range of broadband customer-premises equipment, digital transmission, remote monitoring, power distribution and demarcation products used by telephone companies and other telecommunications service providers. Additional information can be obtained by visiting <http://www.westell.com>.

Source: Westell Technologies, Inc.