

# Hercules Capital Reports Third Quarter 2023 Financial Results

Record Q3 2023 Total Investment Income of \$116.7 Million, an Increase of 38.6% Year-over-Year

Record Q3 2023 Net Investment Income "NII" of \$76.8 Million, or \$0.52 per Share, an Increase of 53.6% Year-over-Year

Record Year-to-Date ending Q3 2023 Total Gross Fundings of \$1.29 billion, an Increase of 17.7% Year-over Year

Q3 2023 NII Provides 130% Coverage of the Base Cash Distribution

Undistributed Earnings Spillover of \$155.7 Million, or \$1.03<sup>(1)</sup> per Ending Shares
Outstanding

Approximately \$4.1 Billion of Assets Under Management, an Increase of 19.4% Year-over-Year<sup>(2)</sup>

#### Q3 2023 Financial Achievements and Highlights

- Record Total Investment Income of \$116.7 million, an increase of 38.6% year-over-year
- Record NII of \$76.8 million, or \$0.52 per share, an increase of 53.6% year-over-year
- Total gross debt and equity commitments of \$692.7 million
  - Net Hercules debt and equity commitments of \$521.7 million<sup>(3)</sup>
- Total gross fundings of \$456.8 million
  - Net Hercules fundings of \$362.3 million<sup>(3)</sup>
- Unscheduled early principal repayments or "early loan repayments" of \$148.0 million, a decrease of 50.2% from \$297.0 million in Q2 2023
- \$598.0 million of available liquidity, subject to existing terms and covenants
- 20.2% Return on Average Equity "ROAE" (NII/Average Equity)
- 9.7% Return on Average Assets "ROAA" (NII/Average Assets)

- GAAP leverage of 99.8% and regulatory leverage of 89.2%<sup>(4)</sup>
  - Net GAAP leverage (includes SBA debentures and excludes cash) of 97.9% and net regulatory leverage (excludes SBA debentures and cash) of 87.3%
- Net Asset Value "NAV" of \$10.93, a decrease of 0.3% from Q2 2023
- 15.5% GAAP Effective Yield and 14.2% Core Yield<sup>(5)</sup>, a non-GAAP measure

# Year-to-date ending September 30, 2023 Financial Highlights

- Record Total Investment Income of \$338.1 million, an increase of 52.6% year-over-year
- Record NII of \$218.0 million, or \$1.53 per share, an increase of 73.1% year-over-year
- Gross new debt and equity commitments of \$1.76 billion
- Record total gross fundings of \$1.29 billion, an increase of 17.7% year-over-year
- Net debt investment portfolio growth of \$313.5 million
- Unscheduled early loan repayments of \$647.4 million

#### Footnotes:

- (1) \$1.06 per Weighted Average Shares Outstanding
- (2) Assets under management includes assets managed by Hercules Capital and its Adviser Subsidiary
- (3) Net Hercules commitments and fundings are net of what was assigned to or directly committed or funded by the Adviser Funds which are external vehicles managed by Hercules Adviser LLC "Hercules Adviser" during the quarter
- (4) Regulatory leverage represents debt-to-equity ratio, excluding the Company's Small Business Administration "SBA" debentures
- (5) Core Yield excludes early loan repayments, one-time fees and bank interest income, and includes income and fees from expired commitments

**PALO ALTO, Calif., November 2, 2023** – <u>Hercules Capital, Inc.</u> (NYSE: HTGC) ("Hercules" or the "Company"), the largest and leading specialty financing provider to innovative venture, growth and established stage companies backed by some of the leading and top-tier venture capital and select private equity firms, today announced its financial results for the third quarter ended September 30, 2023.

"Our strong financial performance and business momentum continued in Q3 with earnings at historic highs and return on average equity above 20% for the second consecutive quarter," stated Scott Bluestein, chief executive officer and chief investment officer of Hercules. "We delivered record total investment income and net investment income for the third quarter, up over 38% and 53% year-over-year, respectively. Our strong net fundings for Q3, combined with lower-than-expected early loan repayments, produced net debt investment portfolio growth in excess of \$194 million. In addition, we delivered record gross fundings of \$1.29 billion year-to-date, an increase of over 17% year-over-year."

Bluestein concluded, "During the quarter, we took further steps to strengthen our balance sheet and liquidity which positions us well to take advantage of an investing environment that we expect to improve over the next several quarters despite continued macro concerns. Our diversified balance sheet, ample liquidity position and low net GAAP leverage at under 0.98x puts us in an advantageous competitive position allowing us to remain selective on new underwritings. For the remainder of the year, we will continue to closely monitor our portfolio and maintain our conservative posture given the overall environment."

# **Q3 2023 Review and Operating Results**

#### **Debt Investment Portfolio**

Hercules delivered Q3 total gross new debt and equity commitments totaling \$692.7 million and Q3 gross new fundings totaling \$456.8 million.

During the third quarter, Hercules realized early loan repayments of \$148.0 million which, along with normal scheduled amortization of \$20.6 million, resulted in total debt repayments of \$168.6 million.

The new debt investment origination and funding activities led to a net debt investment portfolio increase of \$194.6 million during the third quarter on a cost basis.

# The Company's total investment portfolio, (at cost and fair value) by category, quarterover-quarter is highlighted below:

#### Total Investment Portfolio: Q2 2023 to Q3 2023

		Equit	y & Other				
(in millions)	Debt	Inve	estments	Wa	arrants	To	tal Portfolio
Balances at Cost at 6/30/23	\$ 2,937.0	\$	145.0	\$	32.1	\$	3,114.1
New fundings <sup>(a)</sup>	448.3		7.1		1.4	<u> </u>	456.8
Fundings assigned to or directly funded by Adviser Funds	(93.7)		(0.6)		(0.2)		(94.5)
Principal payments received on investments	(20.6)						(20.6)
Early payoffs <sup>(b)</sup>	(148.0)		_		_		(148.0)
Net changes attributed to conversions, liquidations, and fees	8.6		(4.4)		(3.1)		1.1
Net activity during Q3 2023	194.6		2.1		(1.9)		194.8
Balances at Cost at 9/30/23	\$ 3,131.6	\$	147.1	\$	30.2	\$	3,308.9

Balances at Fair Value at 6/30/23	\$ 2,937.9	\$ 140.6	\$ 34.3	\$ 3,112.8
Net activity during Q3 2023	194.6	2.1	(1.9)	194.8
Net change in unrealized appreciation (depreciation)	(39.7)	(0.8)	(4.6)	(45.1)
FX unrealized gain (loss)	(0.9)	(0.2)	_	(1.1)
Total net activity during Q3 2023	154.0	1.1	(6.5)	148.6
Balances at Fair Value at 9/30/23	\$ 3,091.9	\$ 141.7	\$ 27.8	\$ 3,261.4

<sup>(</sup>a) Includes \$1.0M fundings associated with revolver loans during Q3 2023.

# **Debt Investment Portfolio Balances by Quarter**

(in millions)	Q3 2023	Q2 2023	Q1 2023	Q4 2022	Q3 2022
Ending Balance at Cost	\$3,131.6	\$2,937.0	\$2,971.5	\$2,818.1	\$2,684.7
Lifeting balance at cost	φ5,151.0	Ψ2,337.0	Ψ2,3/1.3	Ψ2,010.1	φ <b>2</b> ,004.7
Weighted Average Balance	\$2,974.3	\$2,875.0	\$2,829.8	\$2,709.7	\$2,600.3
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<sup>(</sup>b) Early payoffs include \$0.6M paydown on revolvers during Q3 2023.

#### **Debt Investment Portfolio Composition by Quarter**

(% of debt investment portfolio)	Q3 2023	Q2 2023	Q1 2023	Q4 2022	Q3 2022
First Lien Senior Secured	87.3%	83.1%	81.5%	79.7%	77.4%
Floating Rate w/Floors	95.5%	95.5%	95.6%	95.3%	95.1%

#### **Effective Portfolio Yield and Core Portfolio Yield ("Core Yield")**

The effective yield on Hercules' debt investment portfolio was 15.5% during Q3 2023 as compared to 16.0% for Q2 2023. The Company realized \$148.0 million of early loan repayments in Q3 2023 compared to \$297.0 million in Q2 2023, or a decrease of 50.2%. Effective yields generally include the effects of fees and income accelerations attributed to early loan repayments and other one-time events. Effective yields are materially impacted by the elevated or reduced levels of early loan repayments and derived by dividing total investment income by the weighted average earning investment portfolio assets outstanding during the quarter, which excludes non-interest earning assets such as warrants and equity investments.

Core yield, a non-GAAP measure, was 14.2% during Q3 2023, within the Company's expected annual range of 13.8% to 14.2% and increased slightly compared to 14.1% for Q2 2023. Hercules defines core yield as yield that generally excludes any benefit from income related to early repayments attributed to the acceleration of unamortized income and prepayment fees and includes income from expired commitments.

#### **Income Statement**

Total investment income increased to \$116.7 million for Q3 2023, compared to \$84.2 million in Q3 2022. The increase is primarily attributable to a higher weighted average debt investment portfolio, an increase in core yields and elevated fee income from early payoffs between periods.

Non-interest and fee expenses were \$23.4 million in Q3 2023 versus \$19.4 million for Q3 2022. The increase was primarily due to an increase in employee compensation expenses due to increased levels of employee headcount between periods and higher variable compensation, general and administrative, tax expenses and stock-based compensation expense.

Interest expense and fees were \$19.0 million in Q3 2023, compared to \$16.7 million in Q3 2022. The increase was primarily due to higher weighted average borrowings and the higher utilization of the credit facilities and their higher interest rates between periods.

The Company had a weighted average cost of borrowings comprised of interest and fees, of 4.8% in Q3 2023, as compared to 4.4% for Q3 2022. The increase is primarily due to higher interest rates on credit facilities between periods.

#### NII - Net Investment Income

NII for Q3 2023 was \$76.8 million, or \$0.52 per share, based on 146.9 million basic weighted average shares outstanding, compared to \$50.0 million, or \$0.39 per share, based on 127.5 million basic weighted average shares outstanding in Q3 2022. The increase is primarily attributable to a higher weighted average debt investment portfolio, an increase in core yields and elevated fee income from early payoffs between periods, offset by an increase in total net operating expenses.

# **Continued Credit Discipline and Strong Credit Performance**

Hercules' net cumulative realized gain/(loss) position, since its first origination activities in October 2004 through September 30, 2023, (including net loan, warrant and equity activity and excluding loss on debt extinguishment and other non-credit related losses) on investments totaled (\$48.3) million, on a GAAP basis, spanning nearly 19 years of investment activities.

When compared to total net new debt investment commitments during the same period of \$17.0 billion, the total realized gain/(loss) since inception of (\$48.3) million represents approximately 28 basis points ("bps"), or 0.28%, of cumulative debt commitments, or an effective annualized loss rate of 1.5 bps, or 0.015%.

### Realized Gains/(Losses)

During Q3 2023, Hercules had net realized losses of (\$2.6) million comprised of net realized gains of \$0.9 million due to the gain on investment funds and debt investments, offset by (\$3.5) million due to the loss on equity and warrant investments.

# **Unrealized Appreciation/(Depreciation)**

During Q3 2023, Hercules recorded \$(46.2) million of net unrealized depreciation, net of the impact of foreign currency movements. This is primarily attributable to \$(30.4) million of net unrealized depreciation on debt investments, \$(9.9) million of net unrealized depreciation attributable to valuation movements on publicly traded equity and warrant investments, \$(0.3) million of net unrealized depreciation attributable to valuation movements in the privately held equity, warrant and investment funds, \$(0.3) million of net unrealized depreciation attributable to net foreign exchange movements and \$(0.8) million of depreciation of other investment related receivables. In addition, Hercules recorded (\$4.5) million attributable to reversal of previous quarter appreciation upon a realization event.

# **Portfolio Asset Quality**

As of September 30, 2023, the weighted average grade of the debt investment portfolio, at cost, was 2.28 compared to 2.24 as of June 30, 2023, based on a scale of 1 to 5, with 1 being the highest quality. Hercules' policy is to generally adjust the credit grading down on its portfolio companies as they approach their expected need for additional growth equity capital to fund their respective operations for the next 9-14 months. Various companies in the Company's portfolio will require additional rounds of funding from time to time to maintain their operations.

Additionally, Hercules may selectively downgrade portfolio companies from time to time if they are not meeting the Company's financing criteria or are underperforming relative to their respective business plans.

As of September 30, 2023, grading of the debt investment portfolio at fair value, excluding warrants and equity investments, was as follows:

Credit Grading (at Fair Value), Q3 2023 - Q3 2022 (\$ in millions)

	Q3	2023		Q2 2023			Q1 2023		Q4 2022			Q3 2022		
Grade 1 - High	\$ 607.5	19.7%	\$ 5	593.6	20.2%	\$	590.4	19.9%	\$	549.1	19.6%	\$	412.1	15.5%
Grade 2	\$1,312.0	42.4%	\$1,1	151.7	39.2%	\$1	,184.9	39.9%	\$1	,171.6	41.9%	\$ 2	1,380.4	51.9%
Grade 3	\$1,066.8	34.5%	\$1,1	125.6	38.3%	\$1	,100.0	37.1%	\$1	,015.2	36.3%	\$	827.4	31.1%
Grade 4	\$ 81.1	2.6%	\$	67.0	2.3%	\$	92.3	3.1%	\$	57.8	2.1%	\$	41.5	1.5%
Grade 5 - Low	\$ 24.6	0.8%	\$	-	0.0%	\$	1.2	0.0%	\$	1.7	0.1%	\$	-	0.0%
Weighted Avg. (at Cost)	2.28			2.24			2.26			2.23			2.20	

#### **Non-Accruals**

The number of loans on non-accrual increased by one (1) quarter-over-quarter. As of September 30, 2023, the Company had two (2) debt investments on non-accrual with an investment cost and fair value of approximately \$88.1 million and \$24.6 million, respectively, or 2.66% and 0.75% as a percentage of the Company's total investment portfolio at cost and value, respectively.

As of June 30, 2023, the Company had one (1) debt investment on non-accrual with an investment cost and fair value of approximately \$13.3 million and \$0.0 million, respectively, or 0.4% and 0.0% as a percentage of the Company's total investment portfolio at cost and value, respectively.

	Q3 2023	Q2 2023	Q1 2023	Q4 2022	Q3 2022
Total Investments at Cost	\$3,308.9	\$3,114.1	\$3,150.8	\$3,005.7	\$2,869.5
Loans on non-accrual as a % of Total Investments at Value	0.8%	0.0%	0.0%	0.1%	0.0%
Loans on non-accrual as a % of Total Investments at Cost	2.7%	0.4%	0.6%	0.6%	0.5%

#### **Liquidity and Capital Resources**

The Company ended Q3 2023 with \$598.0 million in available liquidity, including \$32.0 million in unrestricted cash and cash equivalents, and \$566.0 million in available credit facilities, subject to existing terms, advance rates, regulatory and covenant requirements.

During Q3 2023, the Company sold 6.5 million shares of common stock in an upsized public offering for total net proceeds of approximately \$107.6 million (net of \$3.7 million of offering expenses).

#### **Bank Facilities**

As of September 30, 2023, there were \$61.0 million outstanding borrowings under Hercules' \$400.0 million committed credit facility with MUFG as Agent and \$173.0 million of outstanding borrowings under Hercules' \$400.0 million committed credit facility and letter of credit facility with SMBC.

#### Leverage

As of September 30, 2023, Hercules' GAAP leverage ratio, including its SBA debentures, was 99.8%. Hercules' regulatory leverage, or debt-to-equity ratio, excluding its SBA debentures, was 89.2% and net regulatory leverage, a non-GAAP measure (excluding cash of approximately \$32.0 million), was 87.3%. Hercules' net leverage ratio, including its SBA debentures, was 97.9%.

# **Available Unfunded Commitments - Representing 12.0% of Total Assets**

The Company's unfunded commitments and contingencies consist primarily of unused commitments to extend credit in the form of loans to select portfolio companies. A portion of these unfunded contractual commitments are dependent upon the portfolio company reaching certain milestones in order to gain access to additional funding. Furthermore, the credit agreements the Company enters into with its portfolio companies contain customary lending provisions that allow us relief from funding obligations for previously made commitments in instances where the underlying company experiences materially adverse events that affect the financial condition or business outlook for the company. In addition, since a portion of these commitments may also expire without being drawn, unfunded contractual commitments do not necessarily represent future cash requirements.

As of September 30, 2023, the Company had \$400.6 million of available unfunded commitments at the request of the portfolio company and unencumbered by any milestones, including undrawn revolving facilities, representing 12.0% of Hercules' total assets. This increased slightly from the previous quarter of \$381.1 million of available unfunded commitments or 11.8% of Hercules' total assets.

# **Existing Pipeline and Signed Term Sheets**

After closing \$692.7 million in new debt and equity commitments in Q3 2023, Hercules has pending commitments of \$290.0 million in signed non-binding term sheets outstanding as of October 31, 2023. Since the close of Q3 2023 and as of October 31, 2023, Hercules has closed new gross debt and equity commitments (before assignments to or direct originations by the Adviser Funds) of \$34.0 million and funded \$42.7 million.

Signed non-binding term sheets are subject to satisfactory completion of Hercules' due diligence and final investment committee approval process as well as negotiations of definitive documentation with the prospective portfolio companies. These non-binding term sheets generally convert to contractual commitments in approximately 90 days from signing and some portion may be assigned or allocated to or directly originated by private funds managed by Hercules Adviser prior to or after closing.

The table below summarizes the Company's year-to-date closed and pending commitments:

Closed Commitments and Pending Commitments (in millions)	
January 1 – September 30, 2023 Closed Commitments(a)(c)	\$1,760.2
Q4 2023 Closed Commitments (as of October 31, 2023) <sup>(a)(c)</sup>	\$34.0
Year-to-Date 2023 Closed Commitments (as of October 31, 2023)(a)(c)	\$1,794.2
Q4 2023 Pending Commitments (as of October 31, 2023) <sup>(b)</sup>	\$290.0
Year-to-Date 2023 Closed and Pending Commitments(a)(b)(c)	\$2,084.2

#### Notes:

- a. Closed Commitments may include renewals of existing credit facilities and equity commitments. Not all Closed Commitments result in future cash requirements. Commitments generally fund over the two succeeding quarters from close.
- b. Not all pending commitments (signed non-binding term sheets) are expected to close and do not necessarily represent any future cash requirements.
- c. Gross commitments before assignments to or direct originations by the Adviser Funds.

#### **Net Asset Value**

As of September 30, 2023, the Company's net assets were \$1.65 billion, compared to \$1.59 billion at the end of Q2 2023. NAV per share decreased 0.3% to \$10.93 on 151.2 million outstanding shares of common stock as of September 30, 2023, compared to \$10.96 on 144.6 million outstanding shares of common stock as of June 30, 2023. The decrease in NAV per share was primarily attributed to net change in unrealized depreciation, partially offset by accretion from the sale of ATM equity at a price above NAV.

# **Interest Rate Sensitivity**

Hercules has an asset sensitive debt investment portfolio with 95.5% of its debt investment portfolio being priced at floating interest rates as of September 30, 2023, with a Prime or Non-Prime based (LIBOR, SOFR, Eurodollar or BSBY) interest rate floor, combined with 85.8% of its outstanding debt borrowings bearing fixed interest rates, leading to higher net investment income sensitivity.

Based on Hercules' Consolidated Statement of Assets and Liabilities as of September 30, 2023, the following table shows the approximate annualized increase/(decrease) in components of net income resulting from operations of hypothetical base rate changes in interest rates, such as Prime Rate, assuming no changes in Hercules' debt investments and borrowings. These estimates are subject to change due to the impact from active participation in the Company's equity ATM program and any future equity offerings.

(in thousands) Basis Point Change	nterest come <sup>(1)</sup>	InterestExpense		I	Net ncome	E	PS <sup>(2)</sup>
(200)	\$ (46,697)	\$	(3,199)	\$	(43,498)	\$	(0.30)
(100)	\$ (24,531)	\$	(1,599)	\$	(22,932)	\$	(0.16)
(75)	\$ (19,058)	\$	(1,200)	\$	(17,858)	\$	(0.12)
(50)	\$ (12,951)	\$	(800)	\$	(12,151)	\$	(0.08)
(25)	\$ (6,671)	\$	(400)	\$	(6,271)	\$	(0.04)
25	\$ 6,528	\$	400	\$	6,128	\$	0.04
50	\$ 13,056	\$	800	\$	12,256	\$	0.08
75	\$ 19,584	\$	1,200	\$	18,384	\$	0.13

<sup>(1)</sup> Source: Hercules Capital Form 10-Q for Q3 2023

# **Existing Equity and Warrant Portfolio**

### **Equity Portfolio**

Hercules held equity positions in 75 portfolio companies with a fair value of \$137.0 million and a cost basis of \$143.1 million as of September 30, 2023. On a fair value basis, 38.9% or \$55.1 million is related to public equity positions.

#### **Warrant Portfolio**

Hercules held warrant positions in 106 portfolio companies with a fair value of \$27.8 million and a cost basis of \$30.2 million as of September 30, 2023. On a fair value basis, 27.7% or \$7.7 million is related to public warrant positions.

# Portfolio Company IPO and M&A Activity in Q3 2023 and Q4 2023

As of November 1, 2023, Hercules held debt, warrant or equity positions in five (5) portfolio companies that have completed or announced an IPO or M&A event, including:

#### IPO Activity in Q3 2023 and Q4 2023

- One (1) portfolio company submitted confidentially under the JOBs Act in Q3 2023
- Two (2) portfolio companies submitted confidentially under the JOBS Act in prior quarters
- In November 2023, Hercules' portfolio company **enGene Holdings Inc. (NASDAQ: ENGN)**, a clinical stage biotechnology company pioneering novel non-viral gene therapies for local administration into mucosal tissues, completed its SPAC merger initial public offering with Forbion European Acquisition Corp. (NASDAQ: FRBN), a special purpose acquisition company. Hercules cumulatively committed \$20.0 million in venture debt financing beginning in December 2021 and currently holds warrants for 133,692 shares of Preferred Series 3 stock as of September 30, 2023.

<sup>(2)</sup> EPS calculated on basic weighted shares outstanding of 146,899. Estimates are subject to change due to impact from active participation in the Company's equity ATM program and any future equity offerings.

### M&A Activity in Q3 2023 and Q4 2023

- In July 2023, Hercules' portfolio company **Imperva**, a cybersecurity leader that help organizations protect critical applications, APIs and data, entered into a definitive agreement to be acquired by Thales, a global leader in advanced technologies within Defense & Security, Aeronautics & Space and Digital Identity & Security, for approximately \$3.6 billion. The acquisition is subject to customary closing conditions including shareholder approval. Hercules cumulatively committed \$20.0 million in venture debt financing beginning in January 2019.
- In September 2023, Hercules' portfolio company Paratek Pharmaceuticals, Inc.
  (NASDAQ: PRTK), a commercial-stage biopharmaceutical company focused on the
  development and commercialization of novel therapies for life-threatening diseases and
  other public health threats, was acquired (agreement announced in June 2023) by Gurnet
  Point Capital, a leading healthcare investment firm, and Novo Holdings A/S, a holding and
  investment company responsible for managing the assets and wealth of the Novo Nordisk
  Foundation.
- In October 2023, Hercules' portfolio company **Nuvolo**, a global leader in modern, cloud-based connected workplace and enterprise management products and solutions, entered into a definitive agreement to be acquired by Trane Technologies (NYSE: TT). Terms of the acquisition were not disclosed. The acquisition is subject to customary closing conditions and regulatory approval. Hercules cumulatively committed \$50.0 million in venture debt financing beginning in March 2019 and currently holds warrants for 70,000 shares of common stock as of September 30, 2023.

There can be no assurances that companies that have yet to complete their IPOs will do so or that pending merger announcements will close.

#### **Conference Call**

Hercules has scheduled its third quarter 2023 financial results conference call for November 2, 2023 at 2:00 p.m. PT (5:00 p.m. ET). To participate via telephone, please register <a href="here">here</a>. Upon registration, all telephone participants will receive the dial-in number along with a unique PIN number that can be used to access the call. While not required, it is recommended you join 10 minutes prior to the event start. A live webcast of the third quarter 2023 financial results conference call will also be available on the investor relations section of the Company's website at <a href="investor.htgc.com">investor.htgc.com</a>. An archived webcast replay will be available on the Company's website for at least 30 days following the conference call.

### **About Hercules Capital, Inc.**

Hercules Capital, Inc. (NYSE: HTGC) is the leading and largest specialty finance company focused on providing senior secured venture growth loans to high-growth, innovative venture capital-backed companies in a broad variety of technology, life sciences and sustainable and renewable technology industries. Since inception (December 2003), Hercules has committed more than \$18 billion to over 640 companies and is the lender of choice for entrepreneurs and venture capital firms seeking growth capital financing. Companies interested in learning more about financing opportunities should contact info@htgc.com, or call 650.289.3060.

Hercules, through its wholly owned subsidiary business, Hercules Adviser LLC ("Hercules Adviser"), also maintains an asset management business through which it manages investments for external parties ("Adviser Funds"). Hercules Adviser is registered as an investment adviser under the Investment Advisers Act of 1940.

Hercules' common stock trades on the New York Stock Exchange (NYSE) under the ticker symbol "HTGC." In addition, Hercules has one retail bond issuance of 6.25% Notes due 2033 (NYSE: HCXY).

# **Forward-Looking Statements**

This press release may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. We may use words such as "anticipates," "believes," "expects," "intends," "will," "should," "may" and similar expressions to identify forward-looking statements. Forward-looking statements are not guarantees of future performance and should not be relied upon in making any investment decision. Such statements are based on currently available operating, financial and competitive information and are subject to various risks and uncertainties that could cause actual results to differ materially from our historical experience and our present expectations. While we cannot identify all such risks and uncertainties, we urge you to read the risks discussed in our Annual Report on Form 10-K and other materials that we publicly file with the Securities and Exchange Commission. Any forward-looking statements made in this press release are made only as of the date hereof. Hercules assumes no obligation to update any such statements in the future.

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# HERCULES CAPITAL, INC. CONSOLIDATED STATEMENTS OF ASSETS AND LIABILITIES (in thousands, except per share data)

	mber 30, 2023 inaudited)	Decer	nber 31, 2022
Assets			
Investments, at fair value:			
Non-control/Non-affiliate investments (cost of \$3,207,251 and \$2,918,425, respectively)	\$ 3,158,241	\$	2,887,497
Control investments (cost of \$101,643 and \$87,271, respectively)	103,150		76,458
Total investments, at fair value (cost of \$3,308,894 and \$3,005,696, respectively; fair value amounts related to a VIE \$265,647 and \$236,585, respectively)	 3,261,391		2,963,955
Cash and cash equivalents	31,979		15,797
Restricted cash (amounts related to a VIE \$5,252 and \$10,079, respectively)	5,252		10,079
Interest receivable	32,053		31,682
Right of use asset	5,059		4,986
Other assets	668		2,356
Total assets	\$ 3,336,402	\$	3,028,855
Liabilities			
Debt (net of debt issuance costs; amounts related to a VIE \$148,397 and \$147,957, respectively) <sup>(1)</sup>	\$ 1,632,738	\$	1,574,351
Accounts payable and accrued liabilities	46,259		47,539
Operating lease liability	5,348		5,506
Total liabilities	\$ 1,684,345	\$	1,627,396
Net assets consist of:			
Common stock, par value	152		134
Capital in excess of par value	1,579,377		1,341,416
Total distributable earnings	72,528		59,909
Total net assets	\$ 1,652,057	\$	1,401,459
Total liabilities and net assets	\$ 3,336,402	\$	3,028,855
Shares of common stock outstanding (\$0.001 par value, 200,000 authorized)	151,179		133,045
Net asset value per share	\$ 10.93	\$	10.53

<sup>(1)</sup> The Company's SBA Debentures, February 2025 Notes, June 2025 Notes, June 2025 3-Year Notes, 2033 Notes, January 2027 Notes, July 2024 Notes, March 2026 A and B Notes, September 2026 Notes, and 2031 Asset-backed Notes as each term is defined herein, are presented net of the associated debt issuance costs for each instrument.

# HERCULES CAPITAL, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share data) (unaudited)

	Three Months Ended Sept. 30,		N	Nine Months Ended Sept.				
		2023		2022		2023		2022
Investment income:					<u>-</u>			
Interest and dividend income:								
Non-control/Non-affiliate investments	\$	109,240	\$	80,146	\$	315,952	\$	207,747
Control investments		1,099		1,181		3,270		3,440
Affiliate investments				81				1,204
Total interest and dividend income		110,339		81,408		319,222		212,391
Fee income:								
Non-control/Non-affiliate investments		6,383		2,803		18,783		9,059
Control investments		22		18		60		51
Total fee income		6,405		2,821		18,843		9,110
Total investment income		116,744		84,229		338,065		221,501
Operating expenses:								
Interest		16,428		14,499		50,237		38,844
Loan fees		2,524		2,183		7,317		5,517
General and administrative		4,591		4,364		13,868		12,504
Tax Expenses		1,882		1,602		5,249		4,135
Employee compensation:								
Compensation and benefits		13,604		10,968		41,062		30,357
Stock-based compensation		3,337		2,474		9,848		10,559
Total employee compensation		16,941		13,442		50,910		40,916
Total gross operating expenses		42,366		36,090		127,581		101,916
Expenses allocated to the Adviser Subsidiary		(2,416)		(1,863)		(7,509)		(6,335)
Total net operating expenses		39,950		34,227		120,072		95,581
Net investment income		76,794		50,002	_	217,993		125,920
Net realized gain (loss) and change in unrealized appreciation (depreciation):						,		
Net realized gain (loss):								
Non-control/Non-affiliate investments		(2,587)		7,303		5,590		2,703
Affiliate investments		(=,===,		(2,014)		_		1,758
Loss on debt extinguishment		_		(2,01.)		_		(3,686)
Total net realized gain (loss)		(2,587)		5,289		5,590		775
Net change in unrealized appreciation (depreciation):		(2/301)		3/203		3,330		- 775
Non-control/Non-affiliate investments		(45,141)		(4,149)		(18,597)		(94,847)
Control investments		(1,099)		(2,571)		12,320		3,611
Affiliate investments		(2,033)		4,631				4,089
Total net unrealized appreciation (depreciation)		(46,240)		(2,089)		(6,277)		(87,147)
Total net realized gain (loss) and net change in unrealized appreciation (depreciation):		(48,827)		3,200		(687)		(86,372)
Net increase (decrease) in net assets resulting from operations	\$	27,967	\$	53,202	\$	217,306	\$	39,548
	<u> </u>	2.750.		55/252	<u> </u>	217/300	<u> </u>	55/510
Net investment income before investment gains and losses per common share:								
Basic	\$	0.52	\$	0.39	\$	1.53	\$	1.01
Change in net assets resulting from operations per common share:	4	0.52	_+_	0.55	<u></u>	1.55	Ψ.	1.01
Basic	_	0.10	_	0.44		4.50	_	0.24
	\$	0.19	\$	0.41	\$	1.52	\$	0.31
Diluted	\$	0.19	\$	0.41	\$	1.51	\$	0.30
Weighted average shares outstanding:								
Basic		146,899		127,484		141,223		123,379
Diluted		147,110		129,334		142,126		124,767
Distributions paid per common share:								
Basic	\$	0.48	\$	0.50	\$	1.42	\$	1.46