

# GREENLANE HOLDINGS, INC.

## COMPENSATION COMMITTEE CHARTER

(as amended by the Board of Directors on August 4, 2020)

### I. Purpose

The Compensation Committee (the “Committee”) of the Board of Directors (the “Board”) of Greenlane Holdings, Inc., a Delaware corporation (the “Company”), shall have responsibility for the compensation of the Company’s executive officers, including the Company’s Chief Executive Officer (the “CEO”), and for the Company’s incentive compensation, equity-based and pension plans as further provided in this Charter.

### II. Organization

The Committee shall consist of three or more directors, each of whom shall satisfy the applicable independence and other compensation committee membership requirements of the Company’s corporate governance guidelines, the Nasdaq Stock Market and any other applicable regulatory requirements.

Notwithstanding the foregoing, the members of the Committee shall not be required to meet the independence requirements of the Nasdaq Stock Market during any period in which the Company is a “controlled company” within the meaning of the Nasdaq Stock Market’s listing standards, unless the Board otherwise determines not to rely on the Nasdaq Stock Market’s “controlled company” exemption. If the Company ceases to be a “controlled company” or the Board determines not to rely on the Nasdaq Stock Market’s “controlled company” exemption, the members of the Committee shall meet the independence requirements of the Nasdaq Stock Market.

To the extent required, all of the members of the Committee shall qualify as non-employee directors for purposes of Section 16 of the U.S. Securities Exchange Act of 1934, as amended (the “Exchange Act”), and the rules and regulations promulgated thereunder.

If at any time the Committee includes a member who is not a “non-employee director” (“Non-Employee Director”) within the meaning of Rule 16b-3 under the Exchange Act and the rules and regulations promulgated thereunder, then either a subcommittee comprised entirely of individuals who are Non-Employee Directors or the Board shall approve any grants made to any individual who is subject to liability under Section 16 of the Exchange Act.

Members of the Committee shall be appointed by the Board upon the recommendation of the Nominating and Corporate Governance Committee of the Board (the “Nominating Committee”). Members of the Committee may be removed from the Committee at any time by action of the Board. The Committee’s chairperson shall be designated by the Board upon the recommendation of the Nominating Committee or, if not so designated, the members of the Committee shall elect a chairperson by a vote of the majority of the full Committee.

The Committee may form and delegate authority to subcommittees when appropriate, provided that the subcommittees are composed entirely of directors who satisfy the applicable

independence requirements of the Company's corporate governance guidelines and the Nasdaq Stock Market.

### **III. Meetings**

The Committee shall meet at least once per year, or more frequently as circumstances require. Meetings shall be called by the chairperson of the Committee or, if there is no chairperson, by a majority of the members of the Committee. Meetings may be held telephonically or by other electronic means to the extent permitted by the Company's organizational documents and applicable law. A majority of the members of the Committee will constitute a quorum, and the act of a majority of the quorum will be the act of the Committee. Committee actions may also be taken by unanimous written consent in lieu of a meeting.

As necessary or desirable, the chairperson of the Committee may invite any director, officer or employee of the Company, or other persons whose advice and counsel are sought by the Committee, to be present at meetings of the Committee, consistent with the maintenance of confidentiality of compensation discussions. The Committee may exclude from its meetings any person it deems appropriate who is not a member of the Committee. The CEO should not be present during voting or deliberations on the CEO's compensation.

### **IV. Authority and Responsibilities**

To fulfill its responsibilities, the Committee shall:

1. Review and approve (or make recommendations to the Board regarding approval) with respect to the Company's compensation strategy to ensure it is appropriate to attract, retain and motivate senior management and other key employees.
2. Review and approve (or make recommendations to the Board regarding approval) with respect to the executive compensation philosophy, policies and programs that in the Committee's judgment support the Company's overall business strategy and review and discuss, at least annually, the material risks associated with executive compensation structure, policies and programs to determine whether such structure, policies and programs encourage excessive risk-taking and to evaluate compensation policies and practices that could mitigate any such risk.
3. On an annual basis, review and approve corporate goals and objectives relevant to the compensation of the Company's CEO, evaluate the CEO's performance in light of those goals and objectives and determine and approve CEO compensation based on this evaluation. In evaluating, determining and approving any component of CEO compensation, the Committee may consider, among such other factors as it may deem relevant in its discretion, the Company's performance, stockholder returns, the value of similar incentive awards to executive officers at comparable companies, the value of similar awards given to other executive officers of the Company, the results of the most recent shareholder advisory vote on executive compensation required by Section 14A of the Exchange Act (the "Say-on-Pay Vote"), if applicable, and the awards given to the CEO in past years. The CEO shall not be present during voting or deliberations relating to his or her compensation.

4. At least annually, review and approve (or make recommendations to the Board regarding approval) with respect to corporate goals and objectives relevant to the compensation of the Company's other executive officers, evaluate the executive officers' performance in light of those goals and objectives and determine and make recommendations to the Board with respect to executive officer compensation based on this evaluation. In evaluating and making recommendations with respect to the any component of executive officer compensation, the Committee may consider, among such other factors as it may deem relevant, the Company's performance, shareholder returns, the value of similar incentive awards to executive officers at comparable companies, the value of similar awards given to other executive officers of the Company, the results of the most recent Say-on-Pay Vote, if any, and the awards given to the executive officer in past years.
5. At least annually, review and, if appropriate, approve (or make recommendations to the Board regarding approval) the compensation of non-executive directors for their service to the Board.
6. Review and make recommendations to the Board with respect to the Company's incentive compensation plans, equity-based plans and pension plans. With respect to each such plan, the Committee shall have responsibility for:
  - (a) administering the plan;
  - (b) setting performance targets under all annual bonus and long-term incentive compensation plans, as appropriate, and committing to writing any and all performance targets for executive officers who may be "covered employees" under applicable laws and regulations;
  - (c) if called for by the plan, certifying that any and all performance targets used for any performance-based equity compensation plans have been met before payment of any executive bonus or compensation or exercise of any executive award granted under any such plan(s);
  - (d) approving all amendments to, and terminations of, all compensation plans and any awards under such plans;
  - (e) granting any awards under any performance-based annual bonus, long-term incentive compensation and equity compensation plans to executive officers or current employees with the potential to become the CEO or an executive officer, including stock options and other equity rights (*e.g.*, restricted stock, stock purchase rights);
  - (f) approving which executive officers are entitled to awards under the Company's equity-based plan(s); and
  - (g) approving repurchases of securities from terminated employees.

In reviewing the Company's incentive compensation plans, equity-based plans and pension plans, the Committee may consider the plan's administrative costs, current

plan features relative to any proposed new features, the results of the most recent Say-on-Pay Vote, if any, and the performance of the plan's internal and external administrators if any duties have been delegated.

7. Review and approve any employment agreement or compensatory transaction with the CEO.
8. Review and approve (or make recommendations to the Board regarding approval) any employment agreement or compensatory transaction with all executive officers, other than the CEO, of the Company.
9. Review employment agreements or other arrangements that may result in the payment by the Company of material amounts to any employee due upon termination of employment.
10. Establish and periodically review policies concerning perquisite benefits.
11. Determine and recommend to the Board for approval the Company's policy with respect to change-of-control or "parachute" payments. In evaluating the Company's policy with respect to change of control or "parachute" payments, the Committee may consider, among such other factors as it may deem relevant, the results of the most recent Say-on-Pay Vote on "parachute" payments, if any.
12. Review and make recommendations to the Board with respect to executive officer and director indemnification and insurance matters.
13. Approve compensation awards, including individual awards, as may be required to comply with applicable tax and state corporate laws.
14. Review the Company's compensation disclosures in its annual proxy statement and its Annual Report on Form 10-K filed with the Securities and Exchange Commission (the "SEC"). To the extent required, review and discuss the Company's Compensation Discussion and Analysis ("CD&A") with management and based on such review and discussion, determine whether to recommend to the Board that such compensation disclosures and CD&A be disclosed in the Company's Annual Report on Form 10-K or annual proxy statement filed with the SEC, as applicable.
15. To the extent required, review and recommend to the Board for approval the frequency with which the Company will conduct Say-on-Pay Votes, taking into account the results of the most recent shareholder advisory vote on frequency of Say-on-Pay Votes ("Say-on-Frequency Votes"), if any, required by Section 14A of the Exchange Act, and review and recommend to the Board for approval the proposals regarding any Say-on-Pay Vote and the Say-on-Frequency Vote to be included in the Company's proxy statement filed with the SEC.
16. Prepare any report required by applicable rules and regulations or listing standards, including the report required by the SEC to be included in the Company's annual proxy statement, or, if the Company does not file a proxy statement, in the Company's Annual Report filed on Form 10-K with the SEC.

17. Review and assess the adequacy of this Charter annually and recommend to the Board any changes deemed appropriate by the Committee.
18. Review its own performance annually.
19. Report regularly to the Board.
20. Perform any other activities consistent with this Charter, the Company's by-laws and governing law, as the Committee or the Board deems necessary or appropriate.

The foregoing responsibilities and duties set forth in this Charter should serve as a guide only, with the express understanding that the Committee may carry out additional responsibilities and duties and adopt additional policies and procedures as may be necessary in light of any changing business, legislative, regulatory, legal or other conditions.

## **V. Resources**

The Committee shall have the authority to retain or terminate, at its sole discretion, compensation consultants, independent legal counsel or other advisors (collectively, "Advisors") to assist the Committee in its responsibilities and shall be directly responsible for overseeing the work of such Advisors. Other than in-house legal counsel and any Advisor whose role is limited to consulting on broad-based, non-discriminatory plans or providing information that is not customized in particular for the Company (as described in Item 407(e)(3)(iii) of Regulation S-K), the Compensation Committee may select, or receive advice from, an Advisor to the Compensation Committee only after taking into consideration all factors relevant to that entity's or person's independence from management, including the following:

- (a) the provisions of other services to the Company by the entity or person that employs the Advisor;
- (b) the amount of fees received from the Company by the entity or person that employs the Advisor, as a percentage of the total revenue of the entity or person that employs the Advisor;
- (c) the policies and procedures of the entity or person that employs the Advisor that are designed to prevent conflicts of interest;
- (d) any business or personal relationship of the Advisor with a member of the Compensation Committee;
- (e) any stock of the Company owned by the Advisor; and
- (f) any business or personal relationship of the Advisor or the entity or person employing the Advisor with an executive officer of the Company.

The chairperson of the Committee, at the request of any member of the Committee, may request that any officer, employee or advisor of the Company attend a meeting of the Committee or otherwise respond to Committee requests.

The Committee shall have the sole authority to determine the terms of engagement and the extent of funding necessary (and to be provided by the Company) for payment of compensation to any Advisors or other professionals retained to advise the Committee and ordinary administrative expenses of the Committee that are necessary or appropriate in carrying out its duties.