

Giga-tronics Reports Third Quarter FY 2008 Results

SAN RAMON, Calif .-- (BUSINESS WIRE)--

Giga-tronics Incorporated (NASDAQ:GIGA) reported today a net profit of \$31,000 or \$0.01 per fully diluted share for the three months ended December 29, 2007. This compares with a net profit of \$58,000 or \$0.01 per fully diluted share for the same period a year ago. Net sales decreased 11% to \$4,953,000 in the third quarter of fiscal 2008 versus \$5,564,000 in the third quarter of fiscal 2007. Operating expenses decreased 17% or \$404,000 in the third quarter of fiscal 2008 over fiscal 2007 primarily due to restructuring efforts that occurred in fiscal 2007 and in the first quarter of fiscal 2008.

Net profit for the nine months ended December 29, 2007 was \$311,000 or \$0.06 per fully diluted share compared with a net loss of (\$1,372,000) or (\$0.29) per fully diluted share for the same period last year. The net profit in the nine month period ended December 29, 2007 is the result of an 11% increase in net sales to \$14,232,000 versus \$12,884,000 for the same period a year ago along with a decrease in operating expenses of 17% or \$1,148,000 for the first nine months of fiscal 2008 over fiscal 2007. The reduction in operating expenses was primarily due to the restructuring efforts in fiscal 2007 and in the first quarter of fiscal 2008. Included in the \$311,000 net profit for the nine month period ended December 29, 2007 was a one time restructuring charge of \$80,000 or \$0.02 per fully diluted share in severance costs.

Orders booked for the third quarter of fiscal 2008 increased 32% to \$4,905,000 from \$3,714,000 for the third quarter of fiscal 2007. Book to bill ratio is 0.99 versus 0.67 for the same period a year ago. Orders for the nine months ended December 29, 2007 increased 9% to \$13,636,000 as compared to \$12,459,000 for the same period a year ago.

Backlog at quarter end was \$7.8 million (approximately \$4.5 million is shippable within one year) as compared to \$9.9 million (approximately \$6.4 million shippable within one year) at third quarter end of the prior year.

Cash and cash equivalents were \$1,840,000 at December 29, 2007 compared to \$1,617,000 as of September 29, 2007.

Giga-tronics will host a conference call today at 4:30 p.m. ET to discuss the third quarter results. To participate in the call, dial (866) 463-5401, and enter Access Code 444238#. The call will also be broadcast over the internet at www.gigatronics.com under "Investor Relations". The conference call discussion reflects management's views as of February 7, 2008 only.

Giga-tronics produces instruments, subsystems and sophisticated microwave components that have broad applications in both defense electronics and wireless telecommunications.

Giga-tronics is a publicly held company, traded on the NASDAQ Capital (formerly Small Cap) Market under the symbol "GIGA".

This press release contains forward-looking statements concerning profitability, backlog and shipments. Actual results may differ significantly due to risks and uncertainties, such as future orders, cancellations or deferrals, disputes over performance and the ability to collect receivables. For further discussion, see Giga-tronics' annual report on Form 10-KSB for the fiscal year ended March 31, 2007 Part I, under the heading "Certain Factors Which May Adversely Affect Future Operations or an Investment in Giga-tronics" and Part II, under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations".

CONDENSED CONSOLIDATED BALANCE SHEETS							
(IN THOUSANDS EXCEPT SHARE DATA)	DECEMBER	29 , 20	07 MARCH	31 , 2007			
(Unaudited)							
Assets Current assets Cash and cash equivalents Trade accounts receivable, net Inventories Prepaid expenses	\$	1,84 3,23 5,25	3	1,804 2,750 5,841 360			
Total current assets		10,61	. 4	10,755			
Property and equipment, net Other assets		34	81	324 82			
Total assets	\$	10 , 99	3 \$	11,161			
Liabilities and shareholders' equity Current liabilities Accounts payable Accrued commissions Accrued payroll and benefits Accrued warranty Customer advances Other current liabilities	\$	88 19 63 17 60 45	36 12 19	1,106 192 666 207 681 623			
Total current liabilities Deferred rent		2,95 18		3 , 475 293			
Total liabilities		3,13	32	3,768			
Shareholders' equity Preferred stock of no par value; Authorized 1,000,000 shares; no shares issued and outstanding at December 29, 2007 and March 31, 2007 Common stock of no par value; Authorized 40,000,000 shares; 4,814,021 shares at December 29, 2007 and 4,809,021 shares at March 31, 2007 issued and							
outstanding		13,32	.2	13,165			

Accumulated deficit		(5,461)		(5,772)
Total shareholders' equity		7,861		7,393
Total liabilities and shareholders' equity	\$	10,993	\$	11,161
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CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

CONDENSED CONSOLIDATED	STATEMENT	STATEMENTS OF OPERATIONS				
	THREE MONTHS ENDED		ENDED			
(IN THOUSANDS EXCEPT PER SHARE DATA)	2007	DEC. 30,	DEC. 29,	DEC. 30, 2006		
(Unaudited)						
Net sales	\$4 , 953	\$5 , 564	\$14 , 232	\$12,884		
Cost of sales	2,904	3,170	8,158	7,434		
Gross profit	2,049	2,394	6,074 	5,450		
Engineering Selling, general and	520	949	1,620	2,848		
administrative Restructuring	1,454	1,429	0 0			
Operating expenses	1,974		5 , 794			
Operating income (loss)	75	16	280	(1,492)		
Other expense Interest income, net	30 6	 25	3 0	 91		
Income (loss) from continuing operations before income taxes Provision for income taxes	51 	41	279	(1,401) 1		
Income (loss) from continuing operations (Loss) income on discontinued	51	41		(1,402)		
operations, net of income taxes	(20)	17				
Net income (loss)	\$ 31 ======	\$ 58 =====		\$ (1,372) ======		
Basic earnings (loss) per share: From continuing operations On discontinued operations	\$ 0.01 (0.00)	\$ 0.01 0.00	0.01			
Basic earnings (loss) per share	\$ 0.01	\$ 0.01	\$ 0.06	\$ (0.29)		
Diluted earnings (loss) per share: From continuing operations On discontinued operations	\$ 0.01 (0.00)	\$ 0.01 0.00				
Diluted earnings (loss) per share	\$ 0.01	\$ 0.01	\$ 0.06			

Shares used in per share calculation:
Basic

Basic 4,814 4,809 4,811 4,809 Diluted 4,913 4,884 4,884 4,809

Source: Giga-tronics Incorporated