

Giga-tronics Reports First Quarter Results

SAN RAMON, Calif .-- (BUSINESS WIRE)--

Giga-tronics Incorporated (NASDAQ:GIGA) reported today a net profit of \$92,000 or \$0.02 per fully diluted share for the quarter ending June 30, 2007. This compares with a net loss of \$1,027,000 or \$0.21 per fully diluted share for the same period a year ago. The net profit in the first quarter of fiscal 2008 resulted from a 37% net sales increase to \$4,628,000 versus \$3,386,000 in the first quarter of fiscal 2007 along with a 6.5% net margin improvement to 42%. Operating expenses decreased 14% or \$317,000 in the first quarter of fiscal 2008 over fiscal 2007. This was primarily due to decreases of \$375,000 in product development expenses. Also included in the \$92,000 net profit for the first quarter of fiscal year 2008 was a one time restructuring charge of \$80,000 or \$0.02 per fully diluted share in severance costs.

During the three month period ended June 30, 2007, the Company recorded \$64,000 as income on discontinued operations due to the receipt of a payment of \$18,000 on previously reserved receivables, a payment of \$41,000 from the sale of a previously written off asset, and an adjustment of \$5,000 to the sub-lease accrual.

Orders improved 70% in the first quarter of fiscal 2008 to \$4,980,000 from \$2,933,000 for the first quarter of fiscal 2007. Our book-to-bill ratio increased to 1.08 versus 0.87 in the same period a year ago.

Backlog at quarter end was \$8.8 million (approximately \$5.9 million is shippable within one year) as compared to \$9.9 million (approximately \$5.8 million was shippable within one year) at the end of the first quarter of the prior year.

Cash and cash equivalents at June 30, 2007 were \$1,815,000 compared to \$1,804,000 as of March 31, 2007.

Giga-tronics will host a conference call today at 4:30 p.m. ET to discuss the first quarter results. To participate in the call, dial (866) 463-5401, and enter Access Code 864928#. The call will also be broadcast over the internet at www.gigatronics.com under "Investor Relations". The conference call discussion reflects management's views as of July 31, 2007 only.

Giga-tronics produces instruments, subsystems and sophisticated microwave components that have broad applications in both defense electronics and wireless telecommunications.

Giga-tronics is a publicly held Company, traded on the NASDAQ Capital (formerly Small Cap) Market under the symbol "GIGA".

This press release contains forward-looking statements concerning profitability, backlog and shipments. Actual results may differ significantly due to risks and uncertainties, such as future orders, cancellations or deferrals, disputes over performance and the ability to collect

receivables. For further discussion, see Giga-tronics' annual report on Form 10-KSB for the fiscal year ended March 31, 2007 Part I, under the heading "Certain Factors Which May Adversely Affect Future Operations or an Investment in Giga-tronics" and Part II, under the heading "Management's Discussion and Analysis of Financial Conditions and Results of Operations".

Condensed Consolidated E	Bala	nce Sheets		
(In thousands except share data)	Ju	ne 30, 2007	Marc	n 31, 2007
(Unaudited)				
Assets	-			
Current assets				
Cash and cash equivalents	\$	1,815	\$	1,804
Trade accounts receivable, net		2,394		2,750
Inventories		5 , 766		5,841
Prepaid expenses and other assets		465		360
Total current assets		10,440		10,755
Property and equipment, net		315		324
Other assets		29		82
Total assets	\$	10,784	\$	11,161
	===	=======	=====	=======
Liabilities and shareholders' equity				
Current liabilities	Ċ	0.01	Ċ	1 100
Accounts payable Accrued commissions	\$	881 231	Ş	1 , 106 192
Accrued commissions Accrued payroll and benefits		678		666
Accrued warranty		195		207
Customer advances		563		681
Income taxes payable		2		
Other current liabilities		498		623
Total current liabilities		3,048		3 , 475
Deferred rent		203		293
Total liabilities		3,251		3 , 768
Commitments				
Shareholders' equity				
Preferred stock of no par value;				
Authorized 1,000,000 shares; no	7			
shares outstanding at June 30, 2007 and March 31, 2007	′			
Common stock of no par value;				
Authorized 40,000,000 shares;				
4,809,021 shares at June 30, 2007				
and March 31, 2007 issued and				
outstanding		13,213		13,165
Accumulated deficit		(5,680)		(5 , 772)
Total shareholders' equity		7 , 533		7 , 393
Total liabilities and shareholders'				
equity	\$ ===	10,784	\$	11 , 161

Consolidated Statements Of Operations

(In thousands except per share data)		Three Mon- 30, 2007		2006
(Unaudited)			 	
Net sales	- \$	4,628	\$ 3,	386
Cost of sales		2,684	2,	187
Gross profit		1,944		199
Product development Selling, general and administrative Restructuring		586 1 , 275 80		
Operating expenses		1,941	 2, 	258
Operating income (loss)		3	(1,	059)
Other income Interest income, net		13 14		29
<pre>Income (loss) from continuing operations before income taxes Provision for income taxes</pre>		30 2	(1,	030)
<pre>Income (loss) from continuing operations Income on discontinued operations, net of income taxes</pre>		28 64	(1,	030)
Net income (loss)	\$		 (1, =====	
Basic and diluted net income (loss) per share: From continuing operations On discontinued operations	\$		(0	
Basic and diluted net income (loss) per share	\$	0.02	\$ (0	.21)
Shares used in per share calculation: Basic		4,809		809
Diluted	====	4,863 		==== 809 ====

Source: Giga-tronics Inc.